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ECRETARY OF STATE LAHASSEE, FLORIDA

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February 22, 2005

MATTHEW FORNARO, ESQUIRE 700 SOUTH ANDREWS AVENUE, #200 FT. LAUDERDALE, FL 33316

SUBJECT: ACCIDENTATTORNEYS.COM, AUTOACCIDENTLAWYERS.COM, AVIATIONATTORNEYS.COM, DIVORCELAWFIRMS.COM. ENVIRONMENTALLAWYERS.COM Ref. Number: W05000009161

BANKRUPTCYLAWFIRMS.COM. DRUNKDRIVINGLAWYERS.COM.

Letter Number: 805A00012431

We have received your document for ACCIDENTATTORNEYS.COM. AUTOACCIDENTLAWYÉRS.COM. AVIATIONATTORNEYS.COM. BANKRUPTCYLAWFIRMS.COM, DIVORCELAWFIRMS.COM. DRUNKDRIVINGLAWYERS.COM, ENVIRONMENTALLAWYERS.COM your check(s) totaling \$1225.00. However, the enclosed document has not been filed and is being returned for the following correction(s):

We must deny registration pursuant to section 495.021(1), Florida Statutes. because the mark is merely descriptive. The mark must be in use five years prior to registration.

Once the mark has been in use for five years you may resubmit the application with proof of substantially exclusive and continuous use and the Department of State will reconsider registration.

This will apply to all of the above marks.

If you have any questions concerning the filing of your document, please call (850) 245-6918.

Nanette Causseaux Document Specialist Supervisor

Division of Corporations - P.O. BOX 6327 -Tallahassee, Florida 32314



February 22, 2005

MATTHEW FORNARO, ESQUIRE 700 SOUTH ANDREWS AVENUE, #200 FT. LAUDERDALE, FL 33316

SUBJECT: REALESTATELAWYERS.COM. DISABILITYLAWYERS.COM.

EMPLOYMENTLAWFIRMS.COM.

PRODUCTLIABILITYLAWYER.COM,

CRIMINALDEFENSELAWYER.COM.

MEDICALMALPRACTICE.COM, WORKERSCOMPENSATIONLAWFIRM.COM.

CARACCIDENT

Ref. Number: W05000009164

We have received your document for PRODUCTLIABILITYLAWYER.COM, CRIMINALDEFENSELAWYER.COM. REALESTATELAWYÉRS.COM. DISABILITYLAWYERS.COM, EMPLOYMENTLAWFIRMS.COM, MEDICALMALPRACTICE.COM, WORKERSCOMPENSATIONLAWFIRM.COM, CARACCIDENT and your check(s) totaling \$175.00. However, the enclosed document has not been filed and is being returned for the following correction(s):

We must deny registration pursuant to section 495.021(1), Florida Statutes, because the mark is merely descriptive. The mark must be in use five years prior to registration.

Once the mark has been in use for five years you may resubmit the application with proof of substantially exclusive and continuous use and the Department of State will reconsider registration.

of the above marks and apply all This will to "CARACCIDENTATTORNEYS.COM."

If you have any questions concerning the filing of your document, please call (850) 245-6918.

Nanette Causseaux Document Specialist Supervisor

Letter Number: 705A00012434



#### FLORIDA DEPARTMENT OF STATE Glenda E. Hood Secretary of State

March 31, 2005

MATTHEW FORNARO, ESQUIRE 700 SOUTH ANDREWS AVENUE, #200 FT. LAUDERDALE, FL 33316

SUBJECT: ACCIDENTATTORNEYS.COM, AUTOACCIDENTLAWYERS.COM, AVIATIONATTORNEYS.COM, BANKRUPTCYLAWFIRMS.COM, DIVORCELAWFIRMS.COM, DRUNKDRIVINGLAWYERS.COM, ENVIRONMENTALLAWYERS.COM AND SEVERAL OTHERS

Ref. Number: W05000009161

We have received your document for ACCIDENTATTORNEYS.COM, AUTOACCIDENTLAWYERS.COM, AVIATIONATTORNEYS.COM, BANKRUPTCYLAWFIRMS.COM, DIVORCELAWFIRMS.COM, DRUNKDRIVINGLAWYERS.COM, ENVIRONMENTALLAWYERS.COM AND SEVERAL OTHERS. However, the document has not been filed and is being returned for the following:

After review will grant registration only with the following corrections. A logo/design is added for each mark, along with a disclaimer for the web address.

Please return your document, along with a copy of this letter, within 60 days or your filing will be considered abandoned.

If you have any questions concerning the filing of your document, please call (850) 245-6918.

Letter Number: 005A00022036

Nanette Causseaux Document Specialist Supervisor



ATTORNEYS AT LAW

RANDY ROSENBLUM\*
\*Also admitted in New Jersey

COLLEEN RICCI ROSENBLUM MATTHEW FORNARO

April 13, 2005

Florida Department of State Division of Corporations P.O. Box 6327 Tallahassee, Florida 32314 Attention: Nanette Causseaux

Ref. Number: V/050000009161 Ref. Number: W050000009164

#### RE:

SecurityLawFirms.com PersonallnjuryLawyer.com EmploymentLawFirms.com TechnologyLawyers.com MedicalMalpractice.com DisabilityLawyers.com CriminalDefenseLawyer.com WorkersCompensationLawFirms.com CarAccidentAttorneys.com DrunkDrivingLawyers.com AviationAttorneys.com AutoAccidentLawyers.com DivorceLawFirms.com BankruptcyLawFirms.com ProductLiabilityLawyer.com RealEstateLawyers.com EnvironmentalLawyers.com AccidentAtto:neys.com

Dear Ms. Causseaux,

Enclosed please find SWI Digital INC.'s updated trademark applications in response to your March 31, 2005 correspondence. Please do not hesitate to contact me if you require any assistance. Thank you.

Respectfully yours,

Matthew Fornaro

MF



#### FLORIDA DEPARTMENT OF STATE Glenda E. Hood Secretary of State

April 28, 2005

MATTHEW FORNARO, ESQUIRE 700 SOUTH ANDREWS AVENUE, #200 FT. LAUDERDALE, FL 33316

Ref. Number: W05000009161

SUBJECT: ACCIDENTATTORNEYS.COM, AUTOACCIDENTLAWYERS.COM, AVIATIONATTORNEYS.COM, BANKRUPTCYLAWFIRMS.COM, DRUNKDRIVINGLAWYERS.COM, ENVIRONMENTALLAWYERS.COM

We have received your document for ACCIDENTATTORNEYS.COM, AUTOACCIDENTLAWYERS.COM, AVIATIONATTORNEYS.COM, BANKRUPTCYLAWFIRMS.COM, DIVORCELAWFIRMS.COM, ENVIRONMENTALLAWYERS.COM. However, the document has not been filed and is being returned for the following:

You failed to make the correction(s) requested in our previous letter.

In Part III of each application you must give a brief written description of your logo/design. (ALL IN 25 WORDS OR LESS)

The specimens provided this office are not acceptable; we need three permanent specimens, which may be the same or different. We do not accept photocopies or camera ready copies. We do not accept specimens which have been altered or defaced in any manner. In order to register your service mark, we need specimens from which we can determine the services being rendered. We will accept brochures, newspaper, or magazine advertisements, or business cards. If business cards are used, we must be able to determine from the business card the services offered. The mere mark, address, city, etc., on the business card, brochure, or advertisement is not acceptable — we must be able to look at the specimens provided and be able to determine the services being rendered. We need specimens for each class of registration. We DO NOT accept letterhead, stationery, envelopes, invoices or mailing labels.

Please return your document, along with a copy of this letter, within 60 days or your filing will be considered abandoned.

If you have any questions concerning the filing of your document, please call



#### FLORIDA DEPARTMENT OF STATE Glenda E. Hood Secretary of State

May 6, 2005

MATTHEW FORNARO, ESQUIRE 700 SOUTH ANDREWS AVENUE, #200 FT. LAUDERDALE, FL 33316

SUBJECT: ACCIDENTATTORNEYS.COM, AUTOACCIDENTLAWYERS.COM, AVIATIONATTORNEYS.COM, BANKRUPTCYLAWFIRMS.COM, DIVORCELAWFIRMS.COM, DRUNKDRIVINGLAWYERS.COM, ENVIRONMENTALLAWYERS.COM, LAWFIRMS.COM, SECRITYLAWF

Ref. Number: W05000009161

We have received your document for ACCIDENTATTORNEYS.COM, AUTOACCIDENTLAWYERS.COM, AVIATIONATTORNEYS.COM, BANKRUPTCYLAWFIRMS.COM, DIVORCELAWFIRMS.COM, DRUNKDRIVINGLAWYERS.COM, ENVIRONMENTALLAWYERS.COM, LAWFIRMS.COM, SECRITYLAWF and your check(s) totaling \$175.00. However, the enclosed document has not been filed and is being returned for the following correction(s):

You failed to make the correction(s) requested in our previous letter.

If the mark includes a logo or design, a brief written description must be provided.

The specimens provided this office are not acceptable; we need three permanent specimens, which may be the same or different. We do not accept photocopies or camera ready copies. We do not accept specimens which have been altered or defaced in any manner. In order to register your service mark, we need specimens from which we can determine the services being rendered. We will accept brochures, newspaper, or magazine advertisements, or business cards. If business cards are used, we must be able to determine from the business card the services offered. The mere mark, address, city, etc., on the business card, brochure, or advertisement is not acceptable — we must be able to look at the specimens provided and be able to determine the services being rendered. We need specimens for each class of registration. We DO NOT accept letterhead, stationery, envelopes, invoices or mailing labels.

Please return your document, along with a copy of this letter, within 60 days or your filing will be considered abandoned.

March 7, 2005

Florida Department of State

Division of Corporations

P.O. Box 6327

Tallahassee, Florida 32314

Attention: Nanette Causseaux

Ref. Number: W05000010778

Ref. Number: W05000010781

Ref. Number: W05000010797

RE:

LawFirms.com

SecurityLawFirms.com

PersonalInjuryLawyer.com

The Florida Department of State has initially denied registration of SWI Digital's

("Applicant") trademarks on the basis that they are merely descriptive. Applicant respectfully

disagrees with the finding and respectfully requests that the Florida Department of State reconsider

this decision.

**DESCRIPTIVENESS** 

Applicant asserts that the functions and use of the language from the trademarks,

"Advertising, marketing, and commercial information services, via the Internet for attorneys and

legal service providers" and "Designing websites for advertising, marketing, and commercial

information purposes for attorneys and legal service providers" are not described by any of the

individual terms: LawFirms.com, SecurityLawFirms.com, and PersonalInjuryLawyer.com; and that

the mark should not therefore be held to be merely descriptive of the services.

Further, for a mark to rise to the level of being merely descriptive, it must describe significant

aspects of the service; it must immediately convey to a consumer what the service does. TMEP §

1209.01(a), (b). Applicant's marks are at least suggestive of the services with which they are used,

requiring imagination, thought, or perception on the part of a consumer to determine the services.

. 7

Applicant's marks do not immediately conjure up the thought of Applicant's services. Simply hearing the name gives virtually no idea of the Applicant's services except that they include something to do with the law and with the Internet. The marks themselves do not convey information about Applicant's services or its intended customers; rather it requires imagination to connect the components of Applicant's marks to the various types of services performed by Applicant. Accordingly, LawFirms.com, SecurityLawFirms.com, and PersonalInjuryLawyer.com are not natural product names for Applicant's services. Instead the terms merely suggest that the services involve law and the Internet. It does not with any remote degree of particularity describe the nature, character, function, or use of the Applicant's services.

Thus, in looking at Applicant's marks, consumers experience a mental pause, removing them from the realm of descriptive marks. This mental pause renders the mark suggestive, and causes a consumer to see it as indicative of source rather than a description of the services.

## CONSIDERED AS A UNITARY COMPOSITE MARK, ALL OF APPLICANT'S MARKS ARE SUGGESTIVE

A mark must be considered for registerability as a whole. The mark should not be broken down into component words to determine whether each word is registerable. See In re Hutchinson Technology Inc., 7 USPQ2d 1490 (Fed. Cir. 1988). Even where the words are individually descriptive, a position that the Applicant disputes, the combination is not necessarily descriptive. Rather, a combination of two words may become suggestive. See In re Calspan Technology Products, Inc., 197 USPQ 647 (TTAB 1977). To show that the marks as a whole are unregisterable (an assertion that the Applicant strongly disagrees with), it is necessary to show that the marks as a

whole have a recognizable meaning which immediately imparts a description of the services to the consumer. Consequently, the Florida Department of State has allowed registration of marks whose components have been otherwise unregisterable.

Applicant further asserts that each of its aforementioned marks are unitary marks and should not be broken down into component parts for the purposes of determining inherent distinctiveness, and that the marks, when viewed properly as a whole, are a joinder of words and the ".com" suffix that are suggestive of the services with which they will be used, and are not at all descriptive. Additionally, Applicant asserts that even if the marks are improperly broken down into their components, the components themselves are capable of multiple meanings and require an intuitive leap before the services with which the marks are to be used can be determined. Further, Applicant asserts that a plethora of marks using components of LawFirms.com, SecurityLawFirms.com, and PersonalInjuryLawyer.com have been allowed registration by the Florida Department of State as inherently distinctive marks, many of which are more descriptive than Applicant's mark.

In many instances, the Florida Department of State, the TTAB, and various courts have held that a mark composed of descriptive words can be a suggestive mark. For example, in *In re Harrington*, 219 USPQ 854 (TTAB 1983), the TTAB agreed that each word in the mark COLLEGE ACADEMY was clearly descriptive; however, because there was no proof of either use in the field or a recognized meaning of the composite term, the court found such a mark suggestive. In the instant cause, LawFirms.com, SecurityLawFirms.com, and PersonalInjuryLawyer.com have no officially recognized and uniform meaning, nor is there any evidence that anyone other than Applicant has ever used any of the aforementioned marks in the stream of commerce. Further, each of Applicant's marks have diverse meanings and definitions. When combined with the ".com"

suffix, the resulting terms are indefinite and indeterminate in meaning, even in the context of Applicant's services.

No matter how narrowly the field and customers are defined, consumers would still be unable to immediately identify the nature or functionality of the services when encountering Applicant's marks. Instead the marks would lead the average consumer to a number of different impressions. LawFirms.com, SecurityLawFirms.com, and PersonalInjuryLawyer.com are therefore at least suggestive of Applicant's services, not descriptive.

#### APPLICANT'S MARKS HAVE ACQUIRED SECONDARY MEANING

Assuming, arguendo, that all of Applicant's marks are merely descriptive, each of Applicant's marks have acquired secondary meaning. Secondary meaning is defined as the connection in the consumer's mind between the mark and the provider of the service. See Investacorp, Inc. v. Aradian Investment Banking Corporation (Investcorp) E.C., 931 F.2d 1519 (11th Cir. 1991). Absent consumer survey evidence, four factors can be considered in determining whether a particular mark has acquired a secondary meaning: 1) the length and manner of its use; 2) the nature and extent of advertising promotion; 3) the efforts made by the applicant to promote a conscious connection in the public's mind between the name and the applicant's business; and 4) the extent to which the public actually identifies the name with the applicant's services. Id. In the instant case, the Applicant has certainly bolstered the connection in the consumer's mind among LawFirms.com, SecurityLawFirms.com, and PersonalInjuryLawyer.com and the Applicant itself. Applicant has rightfully owned and actively used the marks for a significant period of time, the Applicant has expended vast sums of money in a variety of different mediums in order to promote the marks, the Applicant has actively promoted the connection between itself and the marks and

services that the marks constitute, and there is indeed genuine public identification with the Applicant and the Applicant's marks. As such, the Applicant's marks are worthy of registration since they have acquired secondary meaning.

#### CONCLUSION

For the above cited reasons and argument, Applicant's trademark applications should be considered, and Applicant's marks should be registered.

Respectfully submitted,

ROSENBLUM & ROSENBLUM, P.A. Attorneys for Applicant 700 South Andrews Avenue Suite 200 Ft. Lauderdale, Florida 33316 (954) 524-9944 Telephone (954) 524-6664 Facsimile

RANDY ROSENBLUM, ESQ.

Florida Bar No. 0983527

MATTHEW FORNARO, ESQ.

Florida Bar No. 0650641



ATTORNEYS AT LAW

RANDY ROSENBLUM\*
\*Also admitted in New Jersey

Colleen Ricci Rosenblum Matthew Fornaro

June 2, 2005

Florida Department of State Division of Corporations P.O. Box 632? Tallahassee, Florida 32314 Attention: Nanette Causseaux

Ref. Number: W050000009161 Ref. Number. W050000009164

Dear Ms. Causseaux,

In response to your letter dated April 28, 2005, enclosed please find all original applications regarding the above styled prospective trademarks, along with three permanent specimens for each prospective trademark. Please do not hesitate to contact me if you require any assistance. Thank you.

Respectfully yours,

Matthew Fornaro

MF

cc Anthony McDermott

# APPLICATION FOR THE REGISTRATION OF A TRADEMARK OR SERVICE MARK PURSUANT TO CHAPTER 495, FLORIDA STATUTES

. 0.	Post Office Box 6327 Tallahassee, FL 32314		
	·	Name & address to whom acknowledgment  Matthew Fornaro, Esquire	it should be sent:
		Z00 South Andrews Avenue, #2	<u></u>
		Fort Lauderdale, Florida 33316	<del></del>
		( 954 ) 524-9944	
		Daytime Telephone number	d., G
1. (a)	Applicant's name: SWI Digit	PART I al, Inc.	TO THE TOTAL PROPERTY OF THE PARTY OF THE PA
	Applicant's business address:	100 W. Cypress Creek Road, Suite 1050	THE TOTAL PROPERTY OF THE PARTY
		Fort Lauderdale, Florida 33309	The second
(c)	Applicant's telephone number:	City/State/Zip	927 82
	Individual 💆 C	orporation	Other:
(1) Flo	r than an individual, orida registration number: <u>045</u> deral Employer Identification I	933201 <b>10/-12206</b> Domicile State: FL Number: 260002554	
2. (a)	If the mark to be registered is a (i.e., furniture moving services	service mark, the services in connection with which diaper services, house painting services, etc.)	the mark is used:
Adve	rtising, marketing, and com	mercial information services, via the Internet fo	r attorneys and legal
servi	ce providers. Designing we	bsites for advertising, marketing, and commerc	ial information
purpo	oses for attorneys and legal	service providers.	
(b)	If the mark to be registered is a (i.e., ladies sportswear, cat foot	a trademark, the goods in connection with which the radio distribution in trademark, the goods in connection with which the radio distribution in trademark, the goods in connection with which the radio distribution in trademark, the goods in connection with which the radio distribution is trademark, the goods in connection with which the radio distribution is trademark, the goods in connection with which the radio distribution is trademark, the goods in connection with which the radio distribution is trademark, the goods in connection with which the radio distribution is trademark, the goods in connection with which the radio distribution is trademark.	nark is used:
(c)	The mode or manner in which	the mark is used:(i.e., labels, decals, newspaper adver	rtisements, brochures, etc.
		s, print and electronic advertisements, brochure	
	ness livery.		

(Continued)

(d) The class(es) in which goods or ser	rvices fall:
Class 35, Class 42	
	PART II
1. Date first used by the applicant, pred	decessor, or a related company (must include month, day and year):
(a) Date first used anywhere: 09/01/	(2003 (b) Date first used in Florida: 09/01/2003
The mark to be registered is: (If logo must be 25 words or less.)     AccidentAttorneys.com	PART III  b/design is included, please give brief written description which
English Translation	
2. DISCLAIMER (if applicable)	USIVE RIGHT TO USE THE TERM "
TO CLAIM IS MADE TO THE EACH	" APART FROM THE MARK AS SHOWN.
, Matthew Fornaro	
herein, or that I am authorized to sign on behal the right to use such mark in Florida either in t	being sworn, depose and say that I am the owner and the applicant if of the owner and applicant herein, and no other person except a related company has he identical form or in such near resemblance as to be likely to deceive or confuse or to I verification on my/the applicant's behalf. I further acknowledge that I have read the that the facts stated herein are true and correct
SWI Digit	tal, Inc.
	Typed or printed name of applicant
App	olicant's signature or authorized person's signature
CTATE OF Florida	(List name and title) Worther Form
SIAIE OF	
COUNTY OF Broward	
On this 17th day of FEBRUARY	, 05 , Matthew Fornaro personally
appeared before me,	,personally
who is personally known to me	whose identity I proved on the basis of
THE SAME OF THE STATE OF THE ST	Juan M Fronds
Signal Si	Notary Public Signature
(Seal)	Susan M. EVERSOLE
#DD291186	Notary's Printed Name
#DD291186 P. BUC, STATE OF REALITY	My Commission Expires: 02.16.08
MINIOUC, STATE	PEE. 297 50 man along

FEE: \$87.50 per class

## AMENDMENT TO TRADEMARK APPLICATION REFERENCE NUMBER W05000009161

This is an amendment to the mark described below, and pursuant to Letter Number: 005A00022036 dated March 31, 2005.

#### 2. DISCLAIMER

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE THE TERM "AccidentAttorneys.com" APART FROM THE MARK AS SHOWN.

The foregoing instrument was acknowledged before me this 13th day of APRIL 2005, by MATTHEW FORNARO, attorney for applicant SWI Digital, INC., who is 22 personally known to me

or □ has produced \_ [NOTARY SEAL]

Print Name: SUSAN M. EVERSOLE
Notary Public, State of Florida
My Commission Expires 62.16.08



FILED

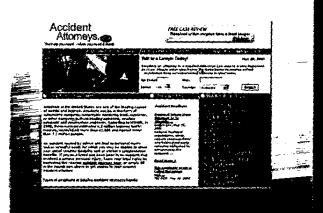
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