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TALLAHASSEE, FL 32301  
222-1173

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File 1st

**P98 000105331**

CONTACT: CINDY HICKS

DATE: 8.26.99

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\*\*\*153.75 \*\*\*153.75

REF. #: 0262.8065

CORP. NAME: TMP Florida Acquisition Corporation

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> ARTICLES OF INCORPORATION   | <input type="checkbox"/> ARTICLES OF AMENDMENT  | <input type="checkbox"/> ARTICLES OF DISSOLUTION |
| <input type="checkbox"/> ANNUAL REPORT               | <input type="checkbox"/> TRADEMARK/SERVICE MARK | <input type="checkbox"/> FICTITIOUS NAME         |
| <input type="checkbox"/> FOREIGN QUALIFICATION       | <input type="checkbox"/> LIMITED PARTNERSHIP    | <input type="checkbox"/> LIMITED LIABILITY       |
| <input type="checkbox"/> REINSTATEMENT               | <input checked="" type="checkbox"/> MERGER      | <input type="checkbox"/> WITHDRAWAL              |
| <input type="checkbox"/> CERTIFICATE OF CANCELLATION | <input type="checkbox"/> UCC-1                  | <input type="checkbox"/> UCC-3                   |
| <input type="checkbox"/> OTHER: _____                |   |  |

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99 AUG 26 PM 12:28  
SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

STATE FEES PREPAID WITH CHECK# 5749 FOR \$ 153.75

AUTHORIZATION FOR ACCOUNT IF TO BE DEBITED:

\_\_\_\_\_ COST LIMIT: \$ \_\_\_\_\_

PLEASE RETURN:

- ☒ CERTIFIED COPY      ☐ CERTIFICATE OF GOOD STANDING      ☐ PLAIN STAMPED COPY

*merger*

Examiner's Initials \_\_\_\_\_

S. PAYNE AUG 26 1999

TAMPA OFFICE  
2700 BARNETT PLAZA  
101 EAST KENNEDY BOULEVARD  
P.O. BOX 1102 (33601)  
TAMPA, FLORIDA 33602-5150  
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**TRENAM  
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PLEASE REPLY TO

*Tampa*  
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TELEPHONE (727) 898-7474  
FAX (813) 229-6553

August 25, 1999

**VIA HAND DELIVERY BY CCRS**

Ms. Susan Payne  
Florida Department of State  
Division of Corporations  
409 East Gaines Street  
Tallahassee, Florida 32399

- RE:           1.     Articles of Merger of TMP Florida Acquisition Corporation with and into LAI Worldwide, Inc.  
              2.     Articles of Restatement of the Articles of Incorporation of LAI Worldwide, Inc., including the Amended and Restated Articles of Incorporation of LAI Worldwide, Inc.

CCRS Account No. 0262

Our File No. 99-4457

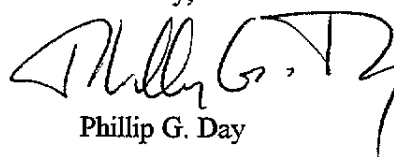
Dear Ms. Payne:

Thank you again for taking the time to pre-clear the enclosed Articles of Merger for the merger of LAI Worldwide, Inc. and TMP Florida Acquisition Corporation (the "Articles of Merger") and the related Articles of Restatement and Amended and Restated Articles of Incorporation of LAI (the "Amended and Restated Articles of Incorporation"). As we discussed, I have instructed CCRS to deliver for filing today the enclosed executed Articles of Merger and the executed Articles of Restatement of the Articles of Incorporation.

Please file the Articles of Merger on August 26, 1999, and file the Amended and Restated Articles of Incorporation immediately thereafter. We have incorporated all of your recommended changes as we discussed. Likewise, please accept this cover letter as confirmation that the reference to "TMP Florida Acquisition Corp." in the Agreement and Plan of Merger which is attached to the Articles of Merger as Exhibit A is a scrivener's error, and the correct name of the corporation is TMP Florida Acquisition Corporation.

We greatly appreciate your assistance and cooperation in this matter. If there are any questions or concerns, please call me at (813) 223-7474.

Sincerely,

  
Phillip G. Day

cc:     Philip Albright  
        Richard M. Leisner, Esq.  
        Becky Ferrell Anton, Esq.  
        Gregg Berman, Esq.  
        Gail A. Balcerzak, Esq.

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TRENAM, KEMKER, SCHARF, BARKIN, FRYE, O'NEILL & MULLIS  
PROFESSIONAL ASSOCIATION

**RECEIVED**  
**99 AUG 26 AM 11:25**  
DEPARTMENT OF STATE  
DIVISION OF CORPORATIONS  
TALLAHASSEE, FLORIDA

ARTICLES OF MERGER  
Merger Sheet

-----  
MERGING:

TMP FLORIDA ACQUISITION CORPORATION, a FL corp., P99000016114

INTO

**LAI WORLDWIDE, INC.**, a Florida corporation, P98000105331

File date: August 26, 1999

Corporate Specialist: Susan Payne

**ARTICLES OF MERGER  
BETWEEN  
LAI WORLDWIDE, INC.  
AND  
TMP FLORIDA ACQUISITION CORPORATION**

FILED  
99 AUG 26 PM 12:28  
SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

These **ARTICLES OF MERGER** (the "Articles of Merger") are hereby made and entered into pursuant to Section 607.1105 of the Florida Business Corporation Act by and between **TMP FLORIDA ACQUISITION CORPORATION**, a Florida corporation (the "Merging Corporation"), and **LAI WORLDWIDE, INC.**, a Florida corporation (the "Surviving Corporation"), for the purpose of effecting the merger of the Merging Corporation into the Surviving Corporation (the "Merger").

**WITNESSETH:**

WHEREAS, the Boards of Directors of the Merging Corporation and the Surviving Corporation deem it advisable and in the best interests of the Merging Corporation and the Surviving Corporation and their respective stockholders that the Merging Corporation be merged with and into the Surviving Corporation, with the Surviving Corporation as the surviving corporation in the Merger, as authorized by the laws of the State of Florida, and under and pursuant to the terms and conditions hereinafter set forth;

NOW, THEREFORE, the parties hereto, in consideration of the mutual covenants and provisions hereinafter contained, have agreed and do hereby agree each with the other that the Merging Corporation be merged with and into Surviving Corporation, and do hereby agree upon and prescribe the terms and conditions of said merger and the mode of carrying the same into effect in the following Articles of Merger.

**ARTICLE I  
PLAN OF MERGER**

The Agreement and Plan of Merger dated as of March 11, 1999, by and among TMP Worldwide Inc., a Delaware corporation, TMP Florida Acquisition Corporation, a Florida corporation and a direct, wholly-owned subsidiary of TMP Worldwide Inc. and LAI Worldwide, Inc. (the "Merger Agreement"), effecting the Merger of the Merging Corporation with and into the Surviving Corporation, is attached hereto and made a part of these Articles of Merger as Exhibit A.

**ARTICLE II  
EFFECTIVE TIME**

These Articles of Merger and the Merger shall be effective as of the close of business on the date that these Articles of Merger have been filed with the Department of State of the State of Florida and all fees and taxes required by the laws of the State of Florida have been paid (the "Effective Time"). Attached hereto as Exhibit B is a list of the officers and directors of the Surviving Corporation after the Effective Time.

**ARTICLE III  
APPROVAL OF MERGER**

(a) A majority of the stockholders of the Surviving Corporation approved and adopted the Merger Agreement at a meeting thereof duly called and held on August 26<sup>th</sup>, 1999.

(b) The sole stockholder of the Merging Corporation, TMP Worldwide Inc., approved and adopted the Merger Agreement by written consent thereof dated March 4, 1999.

(c) The Board of Directors of the Surviving Corporation unanimously approved and adopted the Merger Agreement at a meeting thereof duly called and held on March 10, 1999, and the sole director of the Merging Corporation approved and adopted the Merger Agreement by written consent thereof dated March 4, 1999.

**ARTICLE IV  
COUNTERPART EXECUTION**

This document may be executed in multiple counterparts, each of which shall be deemed an original and all of which taken together shall constitute one instrument binding on all of the parties, notwithstanding that all the parties did not sign the original or the same counterpart.

IN WITNESS WHEREOF, the parties hereto have caused these Articles of Merger to be executed in accordance with the laws of the State of Florida on the date reflected below.

**TMP FLORIDA ACQUISITION CORPORATION**

August 26, 1999

(Date)

By: 

Name: Andrew McKelvey

Title: President, Secretary and Treasurer

**LAI WORLDWIDE, INC.**

By: \_\_\_\_\_

Robert L. Pearson, Chairman of the Board and  
Chief Executive Officer

\_\_\_\_\_  
(Date)

IN WITNESS WHEREOF, the parties hereto have caused these Articles of Merger to be executed in accordance with the laws of the State of Florida on the date reflected below.

**TMP FLORIDA ACQUISITION CORPORATION**

\_\_\_\_\_  
(Date)

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

**LAI WORLDWIDE, INC.**

\_\_\_\_\_  
(Date)

By: Robert L. Pearson  
Robert L. Pearson, Chairman of the Board and  
Chief Executive Officer

**Exhibit A**  
**to the**  
**Articles of Merger**  
**Agreement and Plan of Merger**



## **AGREEMENT AND PLAN OF MERGER**

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## **AGREEMENT AND PLAN OF MERGER**

AGREEMENT AND PLAN OF MERGER (the "Agreement"), dated as of March 11, 1999, by and among TMP Worldwide Inc., a Delaware corporation ("Buyer"), TMP Florida Acquisition Corp., a Florida corporation and a direct, wholly-owned subsidiary of Buyer ("Sub"), and LAI Worldwide, Inc., a Florida corporation ("Seller").

WHEREAS, the Boards of Directors of Buyer, Sub and Seller deem it advisable and in the best interests of each corporation and its respective stockholders that Buyer, Sub and Seller combine in order to advance the long-term business interests of Buyer, Sub and Seller;

WHEREAS, the combination of Buyer, Sub and Seller shall be effected by the terms of this Agreement and in accordance with the Florida Business Corporation Act (the "FBCA") through a merger of Sub into Seller, as a result of which the stockholders of Seller will become stockholders of Buyer (the "Merger");

WHEREAS, for Federal income tax purposes, it is intended that the Merger shall qualify as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended (the "Code"); and

WHEREAS, for accounting purposes, it is intended that the Merger shall be accounted for as a pooling of interests.

NOW, THEREFORE, in consideration of the foregoing and the respective representations, warranties, covenants and agreements set forth below, the parties agree as follows:

### **ARTICLE I**

#### **THE MERGER**

**SECTION 1.01**      Effective Time of the Merger. Subject to the provisions of this Agreement, articles of merger in such form as is required by the relevant provisions of the FBCA (the "Articles of Merger") shall be duly executed and acknowledged by the appropriate parties hereto and thereafter delivered to the Department of State of the State of Florida for filing, as soon as practicable on the Closing Date (as defined in Section 1.02). The Merger shall become effective at the time of filing on the date filed, as evidenced by the Department of State's date and time endorsement on the original Articles of Merger, as delivered to the Department of State for filing (the "Effective Time").

**SECTION 1.02**      Closing. The closing of the Merger (the "Closing") will take place at 10:00 a.m., New York City time, on a date to be specified by the parties (the "Closing Date"), which shall be no later than the second business day after satisfaction or waiver of the

conditions set forth in Article VII hereof (other than the conditions with respect to the documents to be delivered at the Closing), at the offices of Fulbright & Jaworski L.L.P., 666 Fifth Avenue, New York, NY 10103, unless another date, place or time is agreed to in writing by the parties.

**SECTION 1.03**      Effects of the Merger. At the Effective Time (i) the separate corporate existence of Sub shall cease and Sub shall be merged with and into Seller (Sub and Seller are sometimes referred to below as the "Constituent Corporations" and Seller following the Merger is sometimes referred to below as the "Surviving Corporation"), (ii) the Articles of Incorporation of Sub as in effect immediately prior to the Effective Time shall be the Articles of Incorporation of the Surviving Corporation (except that the name of the Surviving Corporation shall be "LAI Worldwide, Inc."), and (iii) the Bylaws of Sub as in effect immediately prior to the Effective Time shall be the Bylaws of the Surviving Corporation. The Merger shall have the effects set forth in the FBCA.

**SECTION 1.04**      Directors and Officers. The directors and officers of Sub immediately prior to the Effective Time shall become the directors and officers of the Surviving Corporation, each to hold office in accordance with the Articles of Incorporation and Bylaws of the Surviving Corporation.

## ARTICLE II

### CONVERSION OF SECURITIES

**SECTION 2.01**      Conversion of Capital Stock. As of the Effective Time, by virtue of the Merger and without any action on the part of any holder of any shares of the common stock, \$.01 par value per share, of Seller ("Seller Common Stock"), or capital stock of Sub:

- (a)      Capital Stock of Sub. Each issued and outstanding share of the capital stock of Sub shall be converted into and become one fully paid and nonassessable share of common stock of the Surviving Corporation.
- (b)      Cancellation of Treasury Stock. All shares of Seller Common Stock that are owned directly or indirectly by Seller as treasury stock shall be cancelled and retired and shall cease to exist and no stock of Buyer or other consideration shall be delivered in exchange therefor.
- (c)      Exchange Ratio for Seller Common Stock. Subject to Section 2.02, each issued and outstanding share of Seller Common Stock (other than shares to be cancelled in accordance with Section 2.01(b) and any shares of Seller Common Stock which are held by shareholders who are dissenting shareholders pursuant to Sections 607.1301 through 607.1320 of the FBCA) shall be converted into the right to receive a fraction of a fully paid and non-assessable share of Buyer's Common Stock, \$.001 par value per share

("Buyer Common Stock"), such fraction to be in the ratio (the "Exchange Ratio") as set forth herein. If the Average Stock Price (as hereinafter defined) is:

- (i) Greater than \$64.00, the Exchange Ratio shall be equal to the quotient obtained by dividing (A) \$8.45 by (B) the Average Stock Price (provided however, that if the Average Stock Price is greater than \$64.00 but the Average Closing Stock Price is such that the product of the Exchange Ratio multiplied by the Average Closing Stock Price is less than \$5.55, then the Exchange Ratio shall be adjusted to that quotient determined by dividing \$5.55 by the Average Closing Stock Price);
- (ii) Equal to or greater than \$42.00 but less than or equal to \$64.00, the Exchange Ratio shall be 0.1321; or
- (iii) Less than \$42.00, the Exchange Ratio shall be equal to the quotient obtained by dividing (A) \$5.55 by (B) the Average Stock Price (provided that Buyer shall have the right to terminate this Agreement pursuant to Section 8.01(g) of this Agreement if the Average Stock Price is less than \$42.00).

"Average Stock Price" means the average of the daily closing prices of Buyer Common Stock for the twenty consecutive trading days ending on the second trading day immediately prior to the Closing Date. "Average Closing Stock Price" means the average of the daily closing prices of Buyer Common Stock for the two consecutive trading days ending on the trading day immediately prior to the Closing Date.

All such shares of Seller Common Stock when so converted shall no longer be outstanding and shall automatically be cancelled and retired and shall cease to exist, and each holder of a certificate representing any such shares shall cease to have any rights with respect thereto, except the right to receive the shares of Buyer Common Stock and any cash in lieu of fractional shares of Buyer Common Stock to be issued or paid in consideration therefor upon the surrender of such certificate in accordance with Section 2.02, without interest.

- (d) Adjustments to Exchange Ratio. The Exchange Ratio shall be adjusted to reflect fully the effect of any stock split, reverse split, stock dividend (including any dividend or distribution of securities convertible into Buyer Common Stock or Seller Common Stock), reorganization, recapitalization or



other like change with respect to Buyer Common Stock or Seller Common Stock occurring after the date hereof and prior to the Effective Time.

**SECTION 2.02**      Exchange of Certificates. The procedures for exchanging outstanding shares of Seller Common Stock for Buyer Common Stock pursuant to the Merger are as follows:

- (a)      Exchange Agent. As of the Effective Time, Buyer shall deposit with a bank or trust company designated by Buyer and Seller (the "Exchange Agent"), for the benefit of the holders of shares of Seller Common Stock for exchange in accordance with this Section 2.02, through the Exchange Agent, (i) certificates representing the shares of Buyer Common Stock (such shares of Buyer Common Stock, together with cash in lieu of fractional shares and any dividends or distributions with respect thereto, being hereinafter referred to as the "Exchange Fund") issuable pursuant to Section 2.01 in exchange for outstanding shares of Seller Common Stock and (ii) cash, as required, in an amount sufficient to make payments of cash in lieu of fractional shares, if any, required pursuant to Section 2.02(e).
  
- (b)      Exchange Procedures. Promptly after the Effective Time, Buyer shall instruct the Exchange Agent and the Exchange Agent shall mail to each holder of record of a certificate or certificates which immediately prior to the Effective Time represented outstanding shares of Seller Common Stock (the "Certificates") whose shares of Seller Common Stock were converted pursuant to Section 2.01 into the right to receive shares of Buyer Common Stock (i) a letter of transmittal (which shall specify that delivery shall be effected, and risk of loss and title to the Certificates shall pass, only upon delivery of the Certificates to the Exchange Agent, and shall be in such form and have such other provisions as Buyer and Seller may reasonably specify) and (ii) instructions for effecting the surrender of the Certificates in exchange for certificates representing shares of Buyer Common Stock (plus cash in lieu of fractional shares, if any, of Buyer Common Stock as provided below). Upon surrender of a Certificate for cancellation to the Exchange Agent or to such other agent or agents as may be appointed by Buyer, together with such letter of transmittal, duly executed, the holder of such Certificate shall be entitled to receive in exchange therefor a certificate representing that number of whole shares of Buyer Common Stock which such holder has the right to receive pursuant to the provisions of this Article II after taking into account all the shares of Seller Common Stock then held by such holder under all such Certificates so surrendered, and the Certificate so surrendered shall immediately be cancelled. In the event of a transfer of ownership of Seller Common Stock which is not registered in the transfer records of Seller, a certificate representing the proper number of shares of Buyer Common Stock

may be issued to a transferee if the Certificate representing such Seller Common Stock is presented to the Exchange Agent, accompanied by all documents required to evidence and effect such transfer and by evidence that any applicable stock transfer taxes have been paid. Until surrendered as contemplated by this Section 2.02, each Certificate shall be deemed at any time after the Effective Time to represent only the right to receive upon such surrender the certificate representing shares of Buyer Common Stock and cash in lieu of any fractional shares of Buyer Common Stock as contemplated by this Section 2.02.

- (c) Distributions with Respect to Unexchanged Shares. No dividends or other distributions declared or made after the Effective Time with respect to Buyer Common Stock with a record date after the Effective Time shall be paid to the holder of any unsurrendered Certificate with respect to the shares of Buyer Common Stock to which such holder is entitled until the holder of record of such Certificate shall surrender such Certificate. Subject to the effect of applicable laws, following surrender of any such Certificate, there shall be paid to the record holder of the certificates representing whole shares of Buyer Common Stock issued in exchange therefor, without interest, (i) at the time of such surrender, the amount of any cash payable in lieu of a fractional share of Buyer Common Stock to which such holder is entitled pursuant to subsection (e) below and the amount of dividends or other distributions with a record date after the Effective Time previously paid with respect to such whole shares of Buyer Common Stock date after the Effective Time but prior to surrender and a payment date subsequent to surrender payable with respect to such whole shares of Buyer Common Stock.
- (d) No Further Ownership Rights in Seller Common Stock. All shares of Buyer Common Stock issued upon the surrender for exchange of Certificates in accordance with the terms hereof (including any cash paid pursuant to subsection (c) or (e) of this Section 2.02) shall be deemed to have been issued in full satisfaction of all rights pertaining to such shares of Seller Common Stock, subject, however, to the Surviving Corporation's obligation to pay any dividends or make any other distributions with a record date prior to the Effective Time which may have been declared or made by Seller on such shares of Seller Common Stock in accordance with the terms of this Agreement (to the extent permitted under Section 5.01) prior to the date hereof and which remain unpaid at the Effective Time, and from and after the Effective Time there shall be no further registration of transfers on the stock transfer books of the Surviving Corporation of the shares of Seller Common Stock which were outstanding immediately prior to the Effective Time. If, after the Effective Time, Certificates are presented to the Surviving

Corporation for any reason, they shall be cancelled and exchanged as provided in this Section 2.02.

- (e) No Fractional Shares. No certificate or scrip representing fractional shares of Buyer Common Stock shall be issued upon the surrender for exchange of Certificates, and such fractional share interests will not entitle the owner thereof to vote or to any other rights of a stockholder of Buyer. Notwithstanding any other provision of this Agreement, each holder of shares of Seller Common Stock exchanged pursuant to the Merger who would otherwise have been entitled to receive a fraction of a share of Buyer Common Stock (after taking into account all Certificates delivered by such holder) shall receive, in lieu thereof, cash (without interest) in an amount equal to such fractional part of a share of Buyer Common Stock multiplied by the Average Stock Price.
- (f) Termination of Exchange Fund. Any portion of the Exchange Fund which remains undistributed to the stockholders of Seller for 180 days after the Effective Time shall be delivered to Buyer, upon demand, and any stockholders of Seller who have not previously complied with this Section 2.02 shall thereafter look only to Buyer for payment of their claim for Buyer Common Stock, any cash in lieu of fractional shares of Buyer Common Stock and any dividends or distributions with respect to Buyer Common Stock.
- (g) No Liability. To the extent permitted by applicable law, neither Buyer nor Seller shall be liable to any holder of shares of Seller Common Stock or Buyer Common Stock, as the case may be, for such shares (or dividends or distributions with respect thereto) delivered to a public official pursuant to any applicable abandoned property, escheat or similar law.
- (h) Withholding Rights. Each of Buyer and the Surviving Corporation shall be entitled to deduct and withhold from the consideration otherwise payable pursuant to this Agreement to any holder of shares of Seller Common Stock such amounts as it is required to deduct and withhold with respect to the making of such payment under the Code, or any provision of state, local or foreign tax law. To the extent that amounts are so withheld by Surviving Corporation or Buyer, as the case may be, such withheld amounts shall be treated for all purposes of this Agreement as having been paid to the holder of the shares of Seller Common Stock in respect of which such deduction and withholding was made by Surviving Corporation or Buyer, as the case may be.

- (i) Lost Certificates. If any Certificate shall have been lost, stolen or destroyed, upon the making of an affidavit of that fact by the person claiming such Certificate to be lost, stolen or destroyed and, if required by the Surviving Corporation, the posting by such person of a bond in such reasonable amount as the Surviving Corporation may direct as indemnity against any claim that may be made against it with respect to such Certificate, the Exchange Agent will issue in exchange for such lost, stolen or destroyed Certificate the shares of Buyer Common Stock and any cash in lieu of fractional shares, and unpaid dividends and distributions on shares of Buyer Common Stock deliverable in respect thereof pursuant to this Agreement.

**SECTION 2.03**      Conversion of Options. At the Effective Time, each option granted by Seller to purchase shares of Seller Common Stock ("Seller Stock Option") which is outstanding and unexercised immediately prior thereto shall cease to represent a right to acquire shares of Seller Common Stock and shall be converted automatically into an option to purchase the number of shares of Buyer Common Stock equal to the number of whole shares of Seller Common Stock subject to such option multiplied by the Exchange Ratio, at a price per share of Buyer Common Stock equal to (i) the exercise price for the shares of Seller Common Stock purchasable pursuant to such Seller Stock Option immediately prior to the Effective Time divided by (ii) the Exchange Ratio, and shall otherwise be subject to the terms of the Seller Employee Plans (as defined in Section 3.11) pursuant to which such options were issued and the agreements evidencing grants thereunder and shall thereupon be assumed by Buyer. Subject to the foregoing, the adjustment provided herein with respect to any options which are "incentive stock options" (as defined in Section 422 of the Internal Revenue Code of 1986, as amended (the "Code")) shall be and is intended to be effected in a manner which is consistent with Section 424(a) of the Code. Subject to the adjustments noted herein, the duration and other terms of the option shall be the same as the original option except that all references to (i) Seller Common Stock shall be deemed to be references to Buyer Common Stock and (ii) the Company shall be deemed to be references to Buyer. Further, any and all vesting or performance requirements or conditions affecting any outstanding restricted stock, performance stock, stock option, stock appreciation right, phantom stock, bonus, award, right, grant or any other arrangement with any director or employee of Seller or any of its Subsidiaries shall be based on the terms of the respective Seller Employee Plan and the agreements evidencing grants thereunder. This Section 2.03 is intended to be for the benefit of holders of options to purchase the Common Stock of Seller.

### **ARTICLE III**

#### **REPRESENTATIONS AND WARRANTIES OF SELLER**

Seller represents and warrants to Buyer and Sub that the statements contained in this Article III are true and correct, except as set forth herein and in the disclosure schedule delivered by Seller to Buyer on or before the date of this Agreement (the "Seller Disclosure Schedule"). The Seller Disclosure Schedule shall be arranged in paragraphs corresponding to the numbered and

lettered paragraphs contained in this Article III and the disclosure in any paragraph shall qualify other paragraphs in this Article III only to the extent that it is reasonably apparent from a reading of such disclosure that it also qualifies or applies to such other paragraphs. Without limiting the generality of the foregoing, the mere listing (or inclusion of a copy) of a document or other item shall not be deemed adequate to disclose an exception to a representation or warranty made herein (unless the representation or warranty concerns the existence of the document or the other item itself).

**SECTION 3.01**      Organization of Seller. Seller and each of its Subsidiaries (as defined below) which is a corporation is duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation, has all requisite corporate power to own, lease and operate its property and to carry on its business as now being conducted, and is duly qualified to do business and is in good standing as a foreign corporation in each jurisdiction in which the failure to be so qualified would have a material adverse effect on the business, properties, financial condition or results of operations of Seller and its Subsidiaries, taken as a whole (a "Seller Material Adverse Effect"); provided, however, that for purposes of this Agreement, the following events, shall not be taken into account in determining whether there has been or would be a "Seller Material Adverse Effect" on or with respect to Seller and its Subsidiaries, taken as a whole: (A) changes, events or occurrences in the United States securities markets which are not specific to Seller and its Subsidiaries, (B) changes, events or occurrences in the world economy which are not specific to the Seller and its Subsidiaries, (C) the existence of this Agreement or the transactions contemplated hereby or the announcement thereof, (D) any changes in generally accepted accounting principles ("GAAP") and (E) changes, events or occurrences relating to the executive search industry in general, and not specifically to Seller and its Subsidiaries. Seller has no Subsidiaries other than Subsidiaries which are corporations. Except as set forth in the Seller SEC Reports (as defined in Section 3.04(a)) filed on or prior to the date hereof and except for inactive Subsidiaries, neither Seller nor any of its Subsidiaries directly or indirectly owns any equity or similar interest in, or any interest convertible into or exchangeable or exercisable for, any corporation, partnership, joint venture or other business association or entity, excluding securities in any publicly traded company held for investment by Seller and comprising less than five percent (5%) of the outstanding stock of such company. As used in this Agreement, the word "Subsidiary" means, with respect to any party, any corporation or other organization, whether incorporated or unincorporated, of which (i) such party or any other Subsidiary of such party is a general partner or member (excluding partnerships and limited liability companies, the general partnership or membership interests of which held by such party or any Subsidiary of such party do not have a majority of the voting interest in such partnership or limited liability company or veto rights with respect to decisions made by or on behalf of such partnership or limited liability company), or (ii) at least a majority of the securities or other interests having by their terms ordinary voting power to elect a majority of the Board of Directors or others performing similar functions with respect to such corporation or other organization is directly or indirectly owned or controlled by such party or by any one or more of its Subsidiaries, or by such party and one or more of its Subsidiaries.

**SECTION 3.02**      Seller Capital Structure. (a) The authorized capital stock of Seller consists of 35,000,000 shares of Common Stock ("Seller Common Stock") and 3,000,000 shares of Preferred Stock ("Seller Preferred Stock"). As of February 28, 1999, (i) 8,082,953 shares

of Seller Common Stock were issued and outstanding, all of which are validly issued, fully paid and nonassessable, (ii) no shares of Seller Common Stock were held in the treasury of Seller or by Subsidiaries of Seller, and (iii) no shares of Seller Preferred Stock were issued and outstanding. The Seller Disclosure Schedule shows the number of shares of Seller Common Stock reserved for future issuance pursuant to stock options and warrants granted and outstanding as of February 28, 1999 and the plans under which such options were granted, if applicable (collectively, the "Seller Stock Plans"). No material change in such capitalization has occurred between February 28, 1999 and the date of this Agreement. All shares of Seller Common Stock subject to issuance as specified above are duly authorized and, upon issuance on the terms and conditions specified in the instruments pursuant to which they are issuable, shall be validly issued, fully paid and nonassessable. There are no bonds, debentures, notes or other indebtedness of Seller having the right to vote (or convertible into securities having the right to vote) on any matters on which shareholders of Seller may vote. There are no obligations, contingent or otherwise, of Seller or any of its Subsidiaries to repurchase, redeem or otherwise acquire any shares of Seller Common Stock, Seller Preferred Stock, or the capital stock of any Subsidiary or to provide funds to or make any material investment (in the form of a loan, capital contribution or otherwise) in any such Subsidiary or any other entity other than guarantees of bank obligations of Subsidiaries entered into in the ordinary course of business. All of the outstanding shares of capital stock or other equity interests of or in each of Seller's Subsidiaries are duly authorized, validly issued, fully paid and nonassessable and all such shares (other than directors' qualifying shares in the case of foreign Subsidiaries) and other equity interests are owned by Seller or another Subsidiary free and clear of all security interests, liens, claims, pledges, agreements, limitations in Seller's voting rights, charges or other encumbrances of any nature.

(b) Except as set forth in this Section 3.02 or as reserved for future grants of options and warrants under the Seller Stock Plans, there are no equity securities of any class of Seller or any of its Subsidiaries, or any security exchangeable or convertible into or exercisable for such equity securities, issued, reserved for issuance or outstanding, and there are no options, warrants, equity securities, calls, rights, commitments or agreements of any character to which Seller or any of its Subsidiaries is a party or by which such entity is bound (including under letters of intent, whether binding or nonbinding) obligating Seller or any of its Subsidiaries to issue, deliver or sell, or cause to be issued, delivered or sold, additional shares of capital stock or other equity interests of Seller or any of its Subsidiaries or obligating Seller or any of its Subsidiaries to grant, extend, accelerate the vesting of, otherwise modify or amend or enter into any such option, warrant, equity security, call, right, commitment or agreement. To the best knowledge of Seller, there are no voting trusts, proxies or other voting agreements or understandings with respect to the shares of capital stock or other equity interests of Seller or any Subsidiary other than the Seller Voting Agreements.

(c) No consent of the holders of the Seller Stock Options is required in connection with the conversion of the Seller Stock Options into options to acquire Buyer Common Stock in accordance with Section 2.03.

**SECTION 3.03**      Authority; No Conflict; Required Filings and Consents. (a) Seller has all requisite corporate power and authority to enter into this Agreement and to consummate

the transactions contemplated hereby and thereby. The execution and delivery of this Agreement and the consummation of the transactions contemplated hereby and thereby by Seller have been duly authorized by all necessary corporate action on the part of Seller, subject only to the approval of the Merger by Seller's stockholders under the FBCA; the vote of Seller's stockholders required to approve this Agreement and the Merger is a majority of the outstanding shares of Seller Common Stock on the record date for the Seller Meeting (as defined in Section 3.15), at which a quorum is present. This Agreement has been duly executed and delivered by Seller and constitutes the valid and binding obligation of Seller, enforceable against Seller in accordance with its terms, subject to bankruptcy, insolvency, fraudulent transfer, reorganization, moratorium and similar laws of general applicability relating to or affecting creditors' rights and to general equity principles (the "Bankruptcy and Equity Exception").

(b) The execution and delivery of this Agreement does not, and the consummation of the transactions contemplated hereby and thereby will not, (i) conflict with, or result in any violation or breach of, any provision of the Articles of Incorporation or Bylaws of Seller, (ii) result in any violation or breach of, or constitute (with or without notice or lapse of time, or both) a default (or give rise to a right of termination, cancellation or acceleration of any obligation or loss of any material benefit) under, or require a consent or waiver under, any of the terms, conditions or provisions of any note, bond, mortgage, indenture, lease, contract or other agreement, instrument or obligation to which Seller or any of its Subsidiaries is a party or by which any of them or any of their properties or assets may be bound, or (iii) conflict with, violate, or cause the termination of any permit, concession, franchise, license, judgment, order, decree, statute, law, ordinance, rule or regulation applicable to Seller or any of its Subsidiaries or any of its or their properties or assets, except in the case of (ii) and (iii) for any such conflicts, violations, defaults, terminations, cancellations or accelerations which are not, individually or in the aggregate, reasonably likely to have a Seller Material Adverse Effect.

(c) No consent, approval, order or authorization of, or registration, declaration or filing with, any court, administrative agency or commission or other governmental authority or instrumentality ("Governmental Entity") is required by or with respect to Seller or any of its Subsidiaries in connection with the execution and delivery of this Agreement or the consummation of the transactions contemplated hereby or thereby, except for (i) the filing of the pre-merger notification report under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended ("HSR Act"), (ii) the filing of the Articles of Merger with the Department of State of the State of Florida, (iii) the filing of the Proxy Statement (as defined in Section 3.15 below) with the Securities and Exchange Commission (the "SEC") in accordance with the Securities Exchange Act of 1934, as amended (the "Exchange Act"), (iv) such consents, approvals, orders, authorizations, registrations, declarations and filings as may be required under applicable state securities laws and the laws of any foreign country and (v) such other consents, authorizations, filings, approvals and registrations which, if not obtained or made, would not materially interfere with the operations of any material facility of Seller or otherwise be reasonably likely to have a Seller Material Adverse Effect.

**SECTION 3.04**      SEC Filings: Financial Statements. (a) Since the date of its initial public offering, and to the extent that their failure to do so would not be reasonably likely to have a Seller Material Adverse Effect, Seller and/or its Subsidiaries have filed all forms, reports and documents, including the exhibits thereto, required to be filed by Seller and/or its Subsidiaries with the SEC under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act (these forms, reports and documents, including the exhibits thereto, are referred to collectively as "Seller SEC Reports". The Seller SEC Reports (i) at the time filed complied in all material respects with the applicable requirements of the Securities Act and the Exchange Act, as the case may be, and (ii) did not at the time they were filed (or if amended or superseded by a filing prior to the date of this Agreement, then on the date of such filing) contain any untrue statement of a material fact or omit to state a material fact required to be stated in such Seller SEC Reports or necessary in order to make the statements in such Seller SEC Reports, in the light of the circumstances under which they were made, not misleading. None of Seller's Subsidiaries is required to file any forms, reports or other documents with the SEC.

(b) Each of the consolidated financial statements (including, in each case, any related notes) contained in the Seller SEC Reports complied as to form in all material respects with the applicable published rules and regulations of the SEC with respect thereto, was prepared in accordance with GAAP applied on a consistent basis throughout the periods involved (except as may be indicated in the notes to such financial statements or, in the case of unaudited statements, as permitted by Form 10-Q of the SEC) and fairly presented the consolidated financial position of Seller and its Subsidiaries as of the dates and the consolidated results of its operations and cash flows for the periods indicated, except that the unaudited interim financial statements were or are subject to normal and recurring year-end adjustments which were not or are not expected to be material in amount. The unaudited balance sheet of Seller as of November 30, 1998 is referred to herein as the "Seller Balance Sheet."

**SECTION 3.05**      No Undisclosed Liabilities. Except as set forth on the Seller Disclosure Schedule or as disclosed in the Seller SEC Reports or in press releases that have been made public by Seller and available at Nasdaq's website at <http://www.nasdaq.com> ("Seller Releases") filed prior to the date hereof, and except for normal or recurring liabilities incurred since November 30, 1998 in the ordinary course of business consistent with past practices, Seller and its Subsidiaries do not have any liabilities, either accrued, contingent or otherwise (whether or not required to be reflected in financial statements in accordance with GAAP), and whether due or to become due, which individually or in the aggregate are reasonably likely to have a Seller Material Adverse Effect.

**SECTION 3.06**      Absence of Certain Changes or Events. Except as disclosed in the Seller SEC Reports filed prior to the date hereof or Seller Releases, since the date of the Seller Balance Sheet, Seller and its Subsidiaries have conducted their businesses only in the ordinary course and in a manner consistent with past practice and, since such date, there has not been (i) any change in the financial condition, results of operations, business or properties of Seller and its Subsidiaries, taken as a whole that has had, or is reasonably likely to have, a Seller Material Adverse Effect; (ii)



any damage, destruction or loss (whether or not covered by insurance) with respect to Seller or any of its Subsidiaries that has had, or is reasonably likely to have, a Seller Material Adverse Effect; (iii) any material change by Seller in its accounting methods, principles or practices to which Buyer has not previously consented in writing; (iv) any revaluation by Seller of any of its assets that has had, or is reasonably likely to have, a Seller Material Adverse Effect; or (v) any other action or event that would have required the consent of Buyer pursuant to Section 5.01 of this Agreement had such action or event occurred after the date of this Agreement.

**SECTION 3.07**      **Taxes.** (a) For the purposes of this Agreement, a "Tax" or, collectively, "Taxes," means any and all federal, state, local and foreign taxes, assessments and other governmental charges, duties, fees, levies, impositions and liabilities, including without limitation, income, gross receipts, profits, sales, use and occupation, and value added, ad valorem, transfer, gains, franchise, withholding, payroll, recapture, employment, excise, unemployment insurance, social security, business license, occupation, business organization, stamp, environmental, personal property, real property, worker's compensation, license, lease, service, service use, severance, windfall profits, customs and other taxes, together with all interest, fines, penalties and additions imposed with respect to such amounts and any obligations under any agreements or arrangements with any other person with respect to such amounts and including any liability for taxes of a predecessor entity. For purposes of this Agreement, "Tax Returns" means all reports, returns, declarations, statements or other information required to be supplied to a taxing authority in connection with Taxes.

(b) Except as set forth on the Seller Disclosure Schedule, Seller and each of its Subsidiaries have (i) timely filed all federal, state, local and foreign Tax Returns required to be filed by them prior to the date of this Agreement (taking into account extensions) and will timely file all such Tax Returns required to be filed on or before the Closing Date, (ii) paid or accrued all Taxes due and payable, and (iii) paid or accrued all Taxes for which a notice of assessment or collection has been received (other than amounts being contested in good faith by appropriate proceedings and for which adequate reserves have been established on the books of the Seller), except in the case of clause (i), (ii) or (iii) for any such filings, payments or accruals which are not reasonably likely, individually or in the aggregate, to have a Seller Material Adverse Effect. The unpaid Taxes of the Seller and each of its Subsidiaries for tax periods through the Seller Balance Sheet date do not exceed the accruals and reserves for Taxes (excluding reserves for deferred Taxes) set forth on the Seller Balance Sheet by an amount that is reasonably likely to have a Seller Material Adverse Effect nor will unpaid Taxes of Seller and each of its Subsidiaries through the Closing Date exceed the accruals or reserves for Taxes (excluding reserves for deferred Taxes on the financial statements and the books and records of Seller) on the Closing Date. Neither the Internal Revenue Service (the "IRS") nor any other taxing authority has asserted any claim for Taxes, or to the actual knowledge of the executive officers of Seller, is threatening to assert any claims for Taxes, which claims, individually or in the aggregate, are reasonably likely to have a Seller Material Adverse Effect ; no waivers of time to assess any Tax are in effect and no requests for waiving of the time to assess any Tax are pending. Seller and each of its Subsidiaries have withheld or collected and paid over to the appropriate governmental authorities (or are properly holding for such payment) all Taxes required by law to be withheld or collected, except for amounts which are not reasonably likely, individually or in the aggregate, to have

a Seller Material Adverse Effect. There are no liens for Taxes upon the assets of Seller or any of its Subsidiaries (other than liens for taxes that are not yet due or that are being contested in good faith by appropriate proceedings), except for liens which are not reasonably likely, individually or in the aggregate, to have a Seller Material Adverse Effect.

(c) Seller is not and never has been a party to or bound by any Tax indemnity, Tax sharing or Tax allocation agreement (whether written or unwritten or arising under operation of federal law as a result of being a member of a group filing consolidated or combined Tax Returns, under operation of any state or local laws as a result of being a member of a combined, consolidated or unitary group, or under comparable laws of any other foreign jurisdiction) which includes a party other than Seller and its Subsidiaries nor does Seller owe any amount under any such agreement.

(d) Neither Seller nor any of its Subsidiaries is a "consenting corporation" within the meaning of Section 341(f) of the Code, and none of the assets of Seller or the Subsidiaries are subject to an election under Section 341(f) of the Code.

(e) Neither Seller nor any of its Subsidiaries has been a United States real property holding corporation with the meaning of Section 897(c)(2) of the Code during the applicable period specified in Section 897(c)(1)(A)(ii) of the Code.

(f) Neither Seller nor any of its Subsidiaries has made any payments, is obligated to make any payments, or is a party to any agreement that could obligate it to make any payments that will be an "excess parachute payment" under Section 280G of the Code as a result of the transactions contemplated by this Agreement.

**SECTION 3.08** Properties. (a) Seller has provided to Buyer a true and complete list of all real property leased by Seller or its Subsidiaries pursuant to leases providing for the occupancy of facilities with an annual rent in excess of \$50,000 (collectively "Seller Material Lease(s)") and the location of the premises. With respect to each such Seller Material Lease and except as set forth on the Seller Disclosure Schedule: (i) the lease is legal, valid, binding, enforceable against Seller subject to the Bankruptcy and Equity Exception, and in full force and effect; (ii) the lease will continue to be legal, valid, binding, enforceable and in full force and effect immediately following the Closing in accordance with the terms thereof as in effect prior to the Closing; (iii) neither Seller nor, to the Seller's knowledge, any other party to the lease or sublease is in breach or default, and no event has occurred which, with notice or lapse of time, would constitute a breach or default or permit termination, modification or acceleration thereunder; and (iv) Seller has not assigned, transferred, conveyed, mortgaged, deeded in trust or encumbered any interest in the leasehold or sublease hold; except, in the case of clauses (i) through (iv) that the same is not reasonably likely to have a Seller Material Adverse Effect. Neither Seller nor any of its Subsidiaries owns any real property.

**SECTION 3.09** Agreements, Contracts and Commitments. Except as disclosed in the Seller SEC Reports or delivered to Buyer or as set forth on the Seller Disclosure Schedule,

there are no contracts, agreements or commitments that are required to be filed as an exhibit under the Exchange Act and the rules and regulations thereunder. Neither Seller nor any Subsidiary has breached, or received in writing any claim or notice that it has breached, any of the terms or conditions of any material agreement, contract or commitment filed as an exhibit to the Seller SEC Reports or any other agreement, contract or commitment, the termination of which would have a Seller Material Adverse Effect ("Seller Material Contracts") in such a manner as, individually or in the aggregate, are reasonably likely to have a Seller Material Adverse Effect. Each Seller Material Contract that has not expired by its terms is in full force and effect, and no party to any of the Seller Material Contracts will have the right to terminate such contract as a result of the transactions contemplated by this Agreement. None of the Seller Material Contracts is currently being renegotiated, and Seller has no knowledge that any Seller Material Contract will be the subject of a voluntary or regulatory ordered renegotiation within 12 months after the date of this Agreement.

**SECTION 3.10**      Litigation. Except as described in the Seller SEC Reports filed prior to the date hereof or as set forth on the Seller Disclosure Schedule, there is no action, suit or proceeding, claim, arbitration or investigation against Seller or any of its Subsidiaries pending or as to which Seller or any of its Subsidiaries has received any written notice of assertion, which, individually or in the aggregate, is reasonably likely to have a Seller Material Adverse Effect or a material adverse effect on the ability of Seller to consummate the transactions contemplated by this Agreement. There is no judgment, decree, injunction, rule or order of any Governmental Entity or arbitration outstanding against Seller or any of its Subsidiaries having, or insofar as reasonably can be foreseen in the future, would have a Seller Material Adverse Effect.

**SECTION 3.11**      Employee Benefit Plans. (a) Seller has listed in Section 3.11 of the Seller Disclosure Schedule all employee benefit plans (as defined in Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA")) and all bonus, stock option, stock purchase, incentive, deferred compensation, supplemental retirement or severance plans or agreements, for the benefit of, or relating to, any current or former employee, director or independent contractor providing services to Seller, any Subsidiary, or any entity which is a member (an "ERISA Affiliate") of (i) a controlled group of corporations, (ii) a group of trades or businesses (whether or not incorporated) under common control with Seller, or (iii) an affiliated service group, all within the meaning of Section 414 of the Code, of which includes the Seller, or any Subsidiary of Seller (together, the "Seller Employee Plans").

(b) With respect to each Seller Employee Plan, Seller has made available to Buyer, a true and correct copy of (i) the most recent annual report (Form 5500) filed with the IRS (and the related financial statement), (ii) such Seller Employee Plan, (iii) each trust agreement and group annuity contract, if any, relating to such Seller Employee Plan and (iv) the most recent actuarial report or valuation relating to a Seller Employee Plan subject to Title IV of ERISA.

(c) With respect to the Seller Employee Plans, individually and in the aggregate, no event has occurred, and to the knowledge of Seller, there exists no condition or set of circumstances in

connection with which Seller could be subject to any liability that is reasonably likely to have a Seller Material Adverse Effect under ERISA, the Code or any other applicable law.

(d) With respect to the Seller Employee Plans, individually and in the aggregate, there are no funded benefit obligations for which contributions have not been made or properly accrued and there are no unfunded benefit obligations which have not been accounted for by reserves, or otherwise properly footnoted, in either case, in accordance with GAAP, on the financial statements of Seller, which obligations are reasonably likely to have a Seller Material Adverse Effect.

(e) Except as disclosed in Seller SEC Reports filed prior to the date of this Agreement, except as set forth on the Seller Disclosure Schedule and except as provided for in this Agreement, neither Seller nor any of its Subsidiaries is a party to any oral or written (i) agreement with any current or former officer or other key employee of Seller or any of its Subsidiaries, the benefits of which are contingent, or the terms of which are materially altered, upon the occurrence of a transaction involving Seller of the nature contemplated by this Agreement, (ii) agreement with any current or former officer of Seller providing any term of employment or compensation guarantee extending for a period longer than eighteen months from the date hereof and for the payment of compensation in excess of \$200,000 per annum, or (iii) agreement or plan, including any stock option plan, stock appreciation right plan, restricted stock plan or stock purchase plan, any of the benefits of which will be increased, or the vesting or funding of the benefits of which will be accelerated, by the occurrence of any of the transactions contemplated by this Agreement or the value of any of the benefits of which will be calculated on the basis of any of the transactions contemplated by this Agreement.

(f) There are no pending or, to Seller's knowledge, threatened claims, actions, suits, termination proceedings, or investigations by any Governmental Entity against or involving any Seller Benefit Plan; any Seller Benefit Plan intended to be qualified under Section 401(a) of the Code has received a determination letter from the Internal Revenue Service to that effect, which has not been revoked, and nothing has occurred since the date of the most recent determination letter that would adversely affect such qualification.

**SECTION 3.12** Compliance With Laws. Seller and its Subsidiaries have complied with, are not in violation of, and have not received any notices of violation with respect to, any federal, state or local statute, law or regulation or any judgment, decree or order of any Governmental Entity with respect to the conduct of their respective business, or the ownership or operation of its business, except for failures to comply or violations which, individually or in the aggregate, have not had and are not reasonably likely to have a Seller Material Adverse Effect. Seller and its Subsidiaries have in effect all federal, state, local and foreign governmental approvals, authorizations, certificates, filings, franchises, notices, permits and rights ("Approvals") necessary for them to own lease or operate their properties and assets and to carry on their respective businesses as now conducted and there has occurred no default under any such Approval, or failure to obtain such Approval, which would in the aggregate have a Seller Material Adverse Effect.

**SECTION 3.13**      Accounting and Tax Matters. To its knowledge, after consulting with its independent auditors, neither Seller nor any of its Affiliates (as defined in Section 6.10) has taken or agreed to take any action which would (i) prevent Buyer from accounting for the business combination to be effected by the Merger as a pooling of interests or (ii) prevent the Merger from constituting a transaction qualifying as a reorganization under 368(a) of the Code.

**SECTION 3.14**      Registration Statement; Proxy Statement/Prospectus. The information to be supplied by Seller for inclusion in the registration statement on Form S-4 pursuant to which shares of Buyer Common Stock issued in the Merger will be registered under the Securities Act (the "Registration Statement"), shall not at the time the Registration Statement is filed with the SEC and at the time the Registration Statement is declared effective by the SEC contain any untrue statement of a material fact or omit to state any material fact required to be stated in the Registration Statement or necessary in order to make the statements in the Registration Statement, in light of the circumstances under which they were made, not misleading. The information supplied by Seller for inclusion in the proxy statement/prospectus to be sent to the stockholders of Seller in connection with the meeting of Seller's stockholders to consider this Agreement and the Merger (the "Seller Meeting") (the "Proxy Statement") shall not, on the date the Proxy Statement is first mailed to stockholders of Seller, at the time of the Seller Meeting and at the Effective Time, contain any statement which, at such time and in light of the circumstances under which it shall be made, is false or misleading with respect to any material fact, or omit to state any material fact necessary in order to make the statements made in the Proxy Statement not false or misleading; or omit to state any material fact necessary to correct any statement in any earlier communication with respect to the solicitation of proxies for the Seller Meeting which has become false or misleading. If at any time prior to the Effective Time any event relating to Seller or any of its Affiliates, officers or directors should be discovered by Seller which should be set forth in an amendment the Registration Statement or a supplement to the Joint Proxy Statement, Seller shall promptly inform Buyer. The Proxy Statement will comply as to form in all material respects with the requirements of the Exchange Act and the rules and regulations promulgated thereunder, except that no representation is made by Seller with respect to statements made or incorporated by reference therein based on information supplied by Buyer or Sub specifically for inclusion or incorporation by reference in the Proxy Statement.

**SECTION 3.15**      Labor Matters. Neither Seller nor any of its Subsidiaries is a party to or otherwise bound by any collective bargaining agreement, contract or other agreement or understanding with a labor union or labor organization, nor, as of the date hereof, is Seller or any of its Subsidiaries the subject of any material proceeding asserting that Seller or any of its Subsidiaries has committed an unfair labor practice or is seeking to compel it to bargain with any labor union or labor organization nor, as of the date of this Agreement, is there pending or, to the knowledge of Seller, threatened, any material labor strike, dispute, walkout, work stoppage, slow-down or lockout involving Seller or any of its Subsidiaries.

**SECTION 3.16**      Year 2000 Compliance. The computer systems of Seller and its Subsidiaries (including, without limitation, all software, hardware, workstations and related components, automated devices, embedded chips and other date sensitive equipment such as security

systems, alarms, elevators and HVAC systems) are Year 2000 Compliant or will be Year 2000 Compliant by September 30, 1999, except to the extent that any failure to be Year 2000 Compliant, either individually or in the aggregate, would not have a Seller Material Adverse Effect. The term "Year 2000 Compliant" as used herein means that the computer systems are (1) capable of recognizing, processing, managing, representing, interpreting, and manipulating correctly date related data for dates earlier and later than January 1, 2000, including, but not limited to, calculating, comparing, sorting, storing, tagging and sequencing, without resulting in or causing logical or mathematical errors or inconsistencies in any user-interface functionalities or otherwise, including data input and retrieval, data storage, data fields, calculations, reports, processing, or any other input or output, (2) have the ability to provide data recognition for any data element without limitation (including, but not limited to, date-related data represented without a century designation, date-related data whose year is represented by only two digits and date fields assigned special values), (3) have the ability to automatically function into and beyond the year 2000 without human intervention and without any change in operations associated with the advent of the year 2000, (4) have the ability to correctly interpret data, dates and time into and beyond the year 2000, (5) have the ability not to produce noncompliance in existing information, nor otherwise corrupt such data into and beyond the year 2000, (6) have the ability to correctly process after January 1, 2000 data containing dates before that date, and (7) have the ability to recognize all "leap years", including February 29, 2000.

Seller and its Subsidiaries do not believe that the lack of ability of their computer systems to properly interface with internal and external applications and systems of third parties with whom the Seller and its Subsidiaries exchange data electronically (including without limitation customers, clients, suppliers, service providers, subcontractors, processors, converters, shippers, warehousemen, outsources, data processors, regulatory agencies and banks) will have a Seller Material Adverse Effect.

**SECTION 3.17**      No Existing Discussions. As of the date hereof, Seller has terminated all discussions or negotiations with any third party with respect to an Acquisition Proposal (as defined in Section 6.01(a)).

**SECTION 3.18**      Opinion of Financial Advisor. The financial advisor of Seller has delivered to the Board of Directors of Seller an opinion dated the date of approval by such Board of Directors of the terms hereof to the effect that the Exchange Ratio in the Merger is fair to the holders of Seller Common Stock from a financial point of view.

**SECTION 3.19**      Anti-Takeover Laws; Stockholder Rights Agreement. Seller has taken or at or prior to the Closing will have taken, all actions necessary such that no "fair price", "business combination", "control share acquisition", or similar statute will be applicable to the transactions contemplated by this Agreement. With respect to that certain Stockholder Rights Agreement between Seller and Chasemellon Shareholder Services, LLC dated as of December 30, 1998 (the "Stockholder Rights Agreement") and the preferred stock purchase rights issued under or pursuant thereto (the "Rights"), Seller has taken, or at or prior to the Closing will have taken, all

actions necessary such that the entering into of this Agreement and the consummation of the transactions contemplated hereby do not and will not result in any Right becoming exercisable.

## **ARTICLE IV**

### **REPRESENTATIONS AND WARRANTIES OF BUYER AND SUB**

Buyer and Sub jointly and severally represent and warrant to Seller that the statements contained in this Article IV are true and correct, except as set forth herein in the disclosure schedule delivered by Buyer and Sub to Seller on or before the date of this Agreement (the "Buyer Disclosure Schedule"). The Buyer Disclosure Schedule shall be arranged in paragraphs corresponding to the numbered and lettered paragraphs contained in this Article IV and the disclosure in any paragraph shall qualify other paragraphs in this Article IV only to the extent that it is reasonably apparent from a reading of such disclosure that it also qualifies or applies to such other paragraphs. Without limiting the generality of the foregoing, the mere listing (or inclusion of a copy) of a document or other item shall not be deemed adequate to disclose an exception to a representation or warranty made herein (unless the representation or warranty concerns the existence of the document or the other item itself).

**SECTION 4.01**      Organization of Buyer and Sub. Buyer and Sub and each of Buyer's other Subsidiaries which is a corporation is duly organized, validly existing and in good standing under the laws of the jurisdiction of its incorporation, has all requisite corporate power to own, lease and operate its property and to carry on its business as now being conducted, and is duly qualified to do business and is in good standing as a foreign corporation in each jurisdiction in which the failure to be so qualified would have a material adverse effect on the business, properties, financial condition or results of operations of Buyer and its Subsidiaries, taken as a whole (a "Buyer Material Adverse Effect"); provided, however, that for purposes of this Agreement, the following events shall not be taken into account in determining whether there has been or would be a "Buyer Material Adverse Effect" on or with respect to Buyer and its Subsidiaries, taken as a whole: (A) changes, events or occurrences in the United States securities markets which are not specific to Buyer and its Subsidiaries, (B) changes, events or occurrences in the world economy which are not specific to the Buyer and its Subsidiaries, (C) the existence of this Agreement or the transactions contemplated hereby or the announcement thereof, (D) any changes in GAAP, and (E) changes, events or occurrences relating to the yellow page advertising, recruitment advertising or the executive search industries in general, and not specifically to Buyer and its Subsidiaries. Each of Buyer's Subsidiaries which is a limited partnership or a limited liability company is validly existing and in good standing under the laws of the jurisdiction of its formation, has all requisite statutory power to own, lease and operate its property and to carry on its business as now being conducted and as proposed to be conducted, and is duly qualified to do business and is in good standing as a foreign limited partnership or foreign limited liability company, as the case may be, in each jurisdiction in which the failure to be so qualified would have a Buyer's Material Adverse Effect. Except as set forth in the Buyer SEC Reports (as defined in Section 4.04(a)) filed prior to the date hereof and with respect to acquisitions of third parties of which Buyer advises Seller after the closing thereof, neither Buyer nor any of its

Subsidiaries directly or indirectly owns any equity or similar interest in, or any interest convertible into or exchangeable or exercisable for, any corporation, partnership, joint venture or other business association, or entity, excluding securities in any publicly traded company held for investment by Buyer and comprising less than five percent (5%) of the outstanding stock of such company.

**SECTION 4.02** Buyer Capital Structure. (a) The authorized capital stock of Buyer consists of (i) 200,000 shares of 10.5% Cumulative Preferred Stock, par value \$10.00 per share ("10.5% Cumulative Preferred Stock") (ii) 800,000 shares of Preferred Stock, par value \$.001 per share ("Buyer Preferred Stock") (iii) 200,000,000 shares of Buyer Common Stock, and (iv) 39,000,000 shares of Class B Common Stock, par value \$.001 per share ("Buyer Class B Common Stock"). As of February 28, 1999, there were outstanding no shares of 10.5% Cumulative Preferred Stock, no shares of Buyer Preferred Stock, 33,283,203 shares of Buyer Common Stock and 2,381,000 shares of Buyer Class B Common Stock. 3,590,988 shares of Buyer Common Stock are reserved for future issuance pursuant to stock options granted and outstanding as of February 28, 1999 under Buyer's stock option plans (collectively, the "Buyer Stock Plans"). There are no shares of Buyer Class B Common Stock reserved for future issuance. Except for the issuance of additional shares of Buyer Common Stock in acquisitions, no material change in such capitalization has occurred between February 28, 1999 and the date of this Agreement. All shares of Buyer Common Stock subject to issuance as specified above are duly authorized and, upon issuance on the terms and conditions specified in the instruments pursuant to which they are issuable, shall be validly issued, fully paid and nonassessable. The shares of Buyer Common Stock to be issued in the Merger will, when issued in accordance with the terms of this Agreement, be validly issued, fully paid and nonassessable. Except with respect to approximately 50,000 shares of Buyer Common Stock, there are no obligations, contingent or otherwise, of Buyer or any of its Subsidiaries to repurchase, redeem or otherwise acquire any shares of Buyer Common Stock, Buyer Class B Common Stock, 10.5% Cumulative Preferred Stock or Buyer Preferred Stock or the capital stock of any Subsidiary. All of the outstanding shares of capital stock of each of Buyer's Subsidiaries are duly authorized, validly issued, fully paid and nonassessable and such shares owned by Buyer (other than directors' qualifying shares in the case of foreign Subsidiaries) are owned by Buyer or another Subsidiary free and clear of all security interests, liens, claims, pledges, agreements, limitations in Buyer's voting rights, charges or other encumbrances of any nature.

(b) Except as set forth in this Section 4.02 or as reserved for future grants of options under the Buyer Stock Plans or as may be reserved for issuance from time to time in connection with acquisitions, there are no equity securities of any class of Buyer or any of its Subsidiaries, or any security exchangeable into or exercisable or convertible for such equity securities, issued, reserved for issuance or outstanding. There are no options, warrants, equity securities, calls, rights, commitments or agreements of any character to which Buyer or any of its Subsidiaries is a party or by which such entity is bound (including under letters of intent, whether binding or nonbinding) obligating Buyer or any of its Subsidiaries to issue, deliver or sell, or cause to be issued, delivered or sold, additional shares of capital stock of Buyer or any of its Subsidiaries or obligating Buyer or any of its Subsidiaries to grant, extend, accelerate the vesting of, otherwise modify or amend or enter into any such option, warrant, equity security, call, right, commitment or agreement except under Buyer



Stock Plans or in connection with acquisitions. To the knowledge of Buyer, there are no voting trusts, proxies or other voting agreements or understandings with respect to the shares of capital stock of Buyer.

**SECTION 4.03**      Authority, No Conflict, Required Filings and Consents. (a)

Each of Buyer and the Sub has all requisite corporate power and authority to enter into this Agreement and to consummate the transactions contemplated by this Agreement. The execution and delivery of this Agreement and the consummation of the transactions contemplated by this Agreement have been duly authorized by all necessary corporate action on the part of each of Buyer and Sub (including the approval of the Merger by Buyer as the sole stockholder of Sub). This Agreement has been duly executed and delivered by each of Buyer and Sub and constitutes the valid and binding obligation of each of Buyer and Sub, enforceable in accordance with its terms, subject to the Bankruptcy and Equity Exception.

(b) The execution and delivery of this Agreement by each of Buyer and Sub does not, and the consummation of the transactions contemplated by this Agreement will not, (i) conflict with, or result in any violation or breach of, any provision of the Certificate of Incorporation or Bylaws of Buyer or Sub, (ii) result in any violation or breach of, or constitute (with or without notice or lapse of time, or both) a default (or give rise to a right of termination, cancellation or acceleration of any obligation or loss of any material benefit) under, or require a consent or waiver under, any of the terms, conditions or provisions of any note, bond, mortgage, indenture, lease, contract or other agreement, instrument or obligation to which Buyer or any of its Subsidiaries is a party or by which any of them or any of their properties or assets may be bound, or (iii) conflict with, violate, or cause the termination of any permit, concession, franchise, license, judgment, order, decree, statute, law, ordinance, rule or regulation applicable to Buyer or any of its Subsidiaries or any of its or their properties or assets, except in the case of (ii) and (iii) for any such conflicts, violations, defaults, terminations, cancellations or accelerations which are not, individually or in the aggregate, reasonably likely to have a Buyer Material Adverse Effect.

(c) No consent, approval, order or authorization of, or registration, declaration or filing with, any Governmental Entity is required by or with respect to Buyer or any of its Subsidiaries in connection with the execution and delivery of this Agreement or the consummation of the transactions contemplated hereby, except for (i) the filing of the pre-merger notification report under the HSR Act, (ii) the filing of the Registration Statement with the SEC in accordance with the Securities Act, (iii) the filing of the Articles of Merger with the Department of State of the State of Florida, (iv) such consents, approvals, orders, authorizations, registrations, declarations and filings as may be required under applicable state securities laws and the laws of any foreign country, (v) the approval by the Nasdaq National Market of the listing of the shares of Buyer Common Stock to be issued in the transactions contemplated by this Agreement, and (vi) such other consents, authorizations, filings, approvals and registrations which, if not obtained or made, would not interfere with the operation of any facility of Buyer or otherwise be reasonably likely to have a Buyer Material Adverse Effect.

**SECTION 4.04**      SEC Filings; Financial Statements. (a) Since the date of its initial public offering, Buyer has filed all forms, reports and documents, including the exhibits thereto, required to be filed by Buyer with the SEC under the Securities Act or the Exchange Act (these forms, reports and documents are referred to collectively as "Buyer SEC Reports"). The Buyer SEC Reports (i) at the time filed complied in all material respects with the applicable requirements of the Securities Act and the Exchange Act, as the case may be, and (ii) did not at the time they were filed (or if amended or superseded by a filing prior to the date of this Agreement, then on the date of such filing) contain any untrue statement of a material fact or omit to state a material fact required to be stated in such Buyer SEC Reports or necessary in order to make the statements in such Buyer SEC Reports, in the light of the circumstances under which they were made, not misleading. None of Buyer's Subsidiaries is required to file any forms, reports or other documents with the SEC.

(b) Each of the consolidated financial statements (including, in each case, any related notes) contained in the Buyer SEC Reports complied as to form in all material respects with the applicable published rules and regulations of the SEC with respect thereto, was prepared in accordance with GAAP applied on a consistent basis throughout the periods involved (except as may be indicated in the notes to such financial statements or, in the case of unaudited statements, as permitted by Form 10-Q of the SEC) and fairly presented the consolidated financial position of Buyer and its Subsidiaries as of the dates and the consolidated results of its operations and cash flows for the periods indicated, except that the unaudited interim financial statements were or are subject to normal and recurring year-end adjustments which were not or are not expected to be material in amount. The unaudited balance sheet of Buyer as of September 30, 1998 is referred to herein as the "Buyer Balance Sheet."

**SECTION 4.05**      No Undisclosed Liabilities. Except as disclosed in the Buyer SEC Reports or in press releases that have been made public by Buyer and are available at Nasdaq's website at <http://www.nasdaq.com> ("Buyer Releases") filed prior to the date hereof, and except for normal or recurring liabilities incurred since September 30, 1998 in the ordinary course of business consistent with past practices, Buyer and its Subsidiaries do not have any liabilities, either accrued, contingent or otherwise (whether or not required to be reflected in financial statements in accordance with GAAP), and whether due or to become due, which individually or in the aggregate, are reasonably likely to have a Buyer Material Adverse Effect.

**SECTION 4.06**      Absence of Certain Changes or Events. Except as disclosed in the Buyer SEC Reports filed prior to the date hereof or Buyer Releases, since the date of the Buyer Balance Sheet, Buyer and its Subsidiaries have conducted their businesses only in the ordinary course and in a manner consistent with past practice and, since such date, there has not been (i) any change in the financial condition, results of operations, business or properties of Buyer and its Subsidiaries, taken as a whole, that has had, or is reasonably likely to have, a Buyer Material Adverse Effect; (ii) any damage, destruction or loss (whether or not covered by insurance) with respect to Buyer or any of its Subsidiaries that has had, or is reasonably likely to have, a Buyer Material Adverse Effect; (iii) any material change by Buyer in its accounting methods, principles or practices to which Seller has not previously consented in writing; (iv) any revaluation by Buyer of any of its assets that has had,

or is reasonably likely to have, a Buyer Material Adverse Effect; or (v) any other action or event that would have required the consent of Seller pursuant to Section 5.02 of this Agreement had such action or event occurred after the date of this Agreement.

**SECTION 4.07**      Taxes. Buyer and each of its Subsidiaries have (i) filed all federal, state, local and foreign Tax Returns required to be filed by them prior to the date of this Agreement (taking into account extensions), (ii) paid or accrued all Taxes due and payable, and (iii) paid or accrued all Taxes for which a notice of assessment or collection has been received (other than amounts being contested in good faith by appropriate proceedings), except in the case of clause (i), (ii) or (iii) for any such filings, payments or accruals which are not reasonably likely, individually or in the aggregate, to have a Buyer Material Adverse Effect. The unpaid Taxes of the Buyer and each of its Subsidiaries for tax periods through the Buyer Balance Sheet date do not exceed the accruals and reserves for Taxes (excluding reserves for deferred Taxes) set forth on the Buyer Balance Sheet by an amount that is reasonably likely to have a Buyer Material Adverse Effect. Neither the IRS nor any other taxing authority has asserted any claim for Taxes, or to the actual knowledge of the executive officers of Buyer, is threatening to assert any claims for Taxes, which claims, individually or in the aggregate, are reasonably likely to have a Buyer Material Adverse Effect. Buyer and each of its Subsidiaries have withheld or collected and paid over to the appropriate governmental authorities (or are properly holding for such payment) all Taxes required by law to be withheld or collected, except for amounts which are not reasonably likely, individually or in the aggregate, to have a Buyer Material Adverse Effect. There are no liens for Taxes upon the assets of Buyer or any of its Subsidiaries (other than liens for taxes that are not yet due or that are being contested in good faith by appropriate proceedings), except for liens which are not reasonably likely, individually or in the aggregate, to have a Buyer Material Adverse Effect.

**SECTION 4.08**      Agreements, Contracts and Commitments. Except as delivered to Seller or as set forth on the Buyer Disclosure Schedule, there are no contracts, agreements or commitments that are required to be filed as an exhibit under the Exchange Act and the rules and regulations thereunder. Neither Buyer nor any Subsidiary has breached, or received in writing any claim or notice that it has breached, any of the terms or conditions of any material agreement, contract or commitment filed as an exhibit to the Buyer SEC Reports or any other agreement, contract or commitment the termination of which would have a Buyer Material Adverse Effect ("Buyer Material Contracts") in such a manner as, individually or in the aggregate, are reasonably likely to have a Buyer Material Adverse Effect. Each Buyer Material Contract that has not expired by its terms is in full force and effect, and no party to any of the Buyer Material Contracts will have the right to terminate such contract as a result of the transactions contemplated by this Agreement. Except for employment agreements, none of the Buyer Material Contracts is currently being renegotiated in any material respect, and Buyer has no knowledge that any Buyer Material Contract will be subject of a voluntary or regulatory ordered renegotiation within 12 months after the date of this Agreement.

**SECTION 4.09**      Litigation. Except as described in the Buyer SEC Reports filed prior to the date hereof, there is no action, suit or proceeding, claim, arbitration or investigation

against Buyer or any of its Subsidiaries pending or as to which Buyer or any Subsidiary has received any written notice of assertion, which, individually or in the aggregate, is reasonably likely to have a Buyer Material Adverse Effect or a material adverse effect on the ability of Buyer to consummate the transactions contemplated by this Agreement. There is no judgment, decree, injunction, rule or order of any Governmental Entity or arbitration outstanding against Buyer or any of its Subsidiaries having, or insofar as reasonably can be foreseen in the future, would have a Buyer Material Adverse Effect.

**SECTION 4.10**      Compliance With Laws. Buyer and its Subsidiaries have complied with, are not in violation of, and have not received any notices of violation with respect to, any federal, state or local statute, law or regulation or any judgment, decree or order of any Governmental Entity with respect to the conduct of their respective business, or the ownership or operation of their business, except for failures to comply or violations which, individually or in the aggregate, have not had and are not reasonably likely to have a Buyer Material Adverse Effect. Buyer and its Subsidiaries have all Approvals necessary for them to own, lease or operate their properties and to carry on their respective businesses as now conducted and there has occurred no default under any such Approval, or failure to obtain such Approval, which would not in the aggregate have a Buyer Material Adverse Effect.

**SECTION 4.11**      Accounting and Tax Matters. To its knowledge, after consulting with its independent auditors, neither Buyer nor any of its Affiliates has taken or agreed to take any action which would (i) prevent Buyer from accounting for the business combination to be effected by the Merger as a pooling of interests, or (ii) prevent the Merger from constituting a transaction qualifying as a reorganization under Section 368(a) of the Code.

**SECTION 4.12**      Registration Statement; Proxy Statement/Prospectus. The information in the Registration Statement (except for information supplied by Seller for inclusion in the Registration Statement, as to which Buyer makes no representation) shall not at the time the Registration Statement is filed with the SEC and at the time the Registration Statement is declared effective by the SEC contain any untrue statement of a material fact or omit to state any material fact required to be stated in the Registration Statement or necessary in order to make the statements in the Registration Statement, in light of the circumstances under which they were made, not misleading. The information supplied by Buyer for inclusion in the Proxy Statement shall not, on the date the Proxy Statement is first mailed to stockholders of Seller, at the time of the Seller Meeting and at the Effective Time, contain any statement which, at such time and in light of the circumstances under which it shall be made, is false or misleading with respect to any material fact, or omit to state any material fact necessary in order to make the statements made in the Proxy Statement not false or misleading; or omit to state any material fact necessary to correct any statement in any earlier communication with respect to the solicitation of proxies for the Seller Meeting which has become false or misleading. If at any time prior to the Effective Time any event relating to Buyer or any of its Affiliates, officers or directors should be discovered by Buyer which should be set forth in an amendment to the Registration Statement or a supplement to the Proxy Statement, Buyer shall promptly inform Seller. The Registration Statement will comply as to form in all material respects

with the requirements of the Securities Act and the rules and regulations promulgated thereunder, except that no representation is made by Buyer with respect to statements made or incorporated by reference therein based on information supplied by Seller specifically for inclusion or incorporation by reference in the Registration Statement.

**SECTION 4.13**      Year 2000 Compliance. The computer systems of Buyer and its Subsidiaries (including, without limitation, all software, hardware, workstations and related components, automated devices, embedded chips and other date sensitive equipment such as security systems, alarms, elevators and HVAC systems) are Year 2000 Compliant or will be Year 2000 Compliant by September 30, 1999, except to the extent that any failure to be Year 2000 Compliant, either individually or in the aggregate, would not have a Buyer Material Adverse Effect. The term "Year 2000 Compliant" as used herein means that the computer systems are (1) capable of recognizing, processing, managing, representing, interpreting, and manipulating correctly date related data for dates earlier and later than January 1, 2000, including, but not limited to, calculating, comparing, sorting, storing, tagging and sequencing, without resulting in or causing logical or mathematical errors or inconsistencies in any user-interface functionalities or otherwise, including data input and retrieval, data storage, data fields, calculations, reports, processing, or any other input or output, (2) have the ability to provide data recognition for any data element without limitation (including, but not limited to, date-related data represented without a century designation, date-related data whose year is represented by only two digits and date fields assigned special values), (3) have the ability to automatically function into and beyond the year 2000 without human intervention and without any change in operations associated with the advent of the year 2000, (4) have the ability to correctly interpret data, dates and time into and beyond the year 2000, (5) have the ability not to produce noncompliance in existing information, nor otherwise corrupt such data into and beyond the year 2000, (6) have the ability to correctly process after January 1, 2000 data containing dates before that date, and (7) have the ability to recognize all "leap years", including February 29, 2000.

The computer systems of Buyer and its Subsidiaries have the ability to properly interface and will continue to properly interface with internal and external applications and systems of third parties with whom Buyer and its Subsidiaries exchange data electronically (including without limitation customers, clients, suppliers, service providers, subcontractors, processors, converters, shippers, warehousemen, outsources, data processors, regulatory agencies and banks) whether or not they have achieved Year 2000 Compliance.

**SECTION 4.14**      Interim Operations of Sub. Sub was formed solely for the purpose of engaging in the transactions contemplated by this Agreement, has engaged in no other business activities and has conducted its operations only as contemplated by this Agreement.

## ARTICLE V

### CONDUCT OF BUSINESS

**SECTION 5.01**      Covenants of Seller. During the period from the date of this Agreement and continuing until the earlier of the termination of this Agreement or the Effective Time, Seller agrees as to itself and its respective Subsidiaries (except to the extent that Buyer shall otherwise consent in writing), to carry on its business in the usual, regular and ordinary course in substantially the same manner as previously conducted, to pay its debts and taxes when due subject to good faith disputes over such debts or taxes, to pay or perform its other obligations when due, and, to the extent consistent with such business, use all reasonable efforts consistent with past practices and policies to preserve intact its present business organization, keep available the services of its present officers and key employees and preserve its relationships with customers, suppliers, distributors, and others having business dealings with it. Except as expressly contemplated by this Agreement, Seller shall not (and shall not permit any of its respective Subsidiaries to), without the written consent of Buyer:

- (a) Declare or pay any dividends on or make any other distributions (whether in cash, stock or property) in respect of any of its capital stock, or split, combine or reclassify any of its capital stock;
- (b) Accelerate, amend or change the period of exercisability of options or restricted stock or authorize cash payments in exchange for any such options except as required by the terms of any employee stock plans or any related agreements in effect as of the date of this Agreement or purchase any shares of Seller Common Stock;
- (c) Issue, deliver or sell, or authorize or propose the issuance, delivery or sale of, any shares of its capital stock or securities convertible into shares of its capital stock, or subscriptions, rights, warrants or options to acquire, or other agreements or commitments of any character obligating it to issue any such shares or other convertible securities, other than (i) the grant of options consistent with past practices to existing or new employees, which options represent in the aggregate the right to acquire no more than 200,000 shares (net of cancellations) of Seller Common Stock, or (ii) the issuance of shares of Seller Common Stock pursuant to the exercise of options and warrants outstanding on the date of this Agreement;
- (d) Acquire or agree to acquire by merging or consolidating with, or by purchasing a substantial equity interest in or substantial portion of the assets of, or by any other manner, any business or any corporation, partnership or other business organization or division, or otherwise acquire or agree to acquire any assets (other than inventory and other items in the ordinary course of business);
- (e) Sell, lease, license, mortgage or otherwise encumber or otherwise dispose of any of its material properties or assets in an amount in excess of \$100,000

except as required to carry on Seller's business in the usual, regular and ordinary course;

- (f) Except to the extent required under applicable law, and except for amendments as may be requested by the Internal Revenue Service in connection with a determination letter request, (i) increase or agree to increase the compensation payable or to become payable to its officers or employees, except for increases in salary or wages of employees (other than officers) in accordance with past practices, (ii) grant any additional severance or termination pay to, or enter into any employment or severance agreements with, any employees or officers, provided, however, that Seller may enter into employment or severance arrangements with those employees or officers who earn or have earned less than \$100,000 annually, (iii) enter into any collective bargaining agreement, or (iv) establish, adopt, enter into or amend any bonus, profit sharing, thrift, compensation, stock option, restricted stock, pension, retirement, deferred compensation, employment, termination, severance or other plan, trust, fund, policy or arrangement for the benefit of any directors, officers or employees or pay any bonuses except for bonuses based on the performance of Seller and its employees during the Seller's fiscal year ended February 28, 1999 which are consistent in nature and amount with Seller's bonus payments for its prior year or in accordance with contracts in effect on the date hereof;
- (g) Amend or propose to amend its charter or bylaws, except as contemplated by this Agreement;
- (h) Incur any indebtedness for borrowed money other than pursuant to credit agreements in effect as of the date hereof or indebtedness in the form of deferred purchase price;
- (i) Initiate, compromise, or settle any material litigation or arbitration proceeding;
- (j) Except in the ordinary course of business, modify, amend or terminate any Seller Material Contract or waive, release or assign any material rights or claims;
- (k) Make any Tax election, settle or compromise any Tax liability or amend any Tax return;
- (l) Change its methods of accounting as in effect at February 28, 1999;
- (m) Make or commit to make any capital expenditures that exceed the capital budget furnished by Seller to Buyer;

- (n) Make any cash disbursement exceeding \$250,000 for any single item or related series of items except as expressly set forth in the Seller Disclosure Schedule or except as consistent with the capital budget furnished by Seller to Buyer;
- (o) Invest funds in debt securities or other instruments in each case maturing more than 90 days after the date of investment;
- (p) Adopt, implement or amend any stockholder rights plan that could have the effect of impeding or restricting the consummation of the transactions contemplated hereby;
- (q) Permit the purchase of Seller Common Stock pursuant to Seller's Employee Stock Purchase Plan; or
- (r) Take, or agree in writing or otherwise to take, any of the actions described in Sections (a) through (q) above.

**SECTION 5.02**      Covenants of Buyer. During the period from the date of this Agreement and continuing until the earlier of the termination of this Agreement or the Effective Time, Buyer agrees as to itself and its respective Subsidiaries (except to the extent that Seller shall otherwise consent in writing), to carry on its business in the usual, regular and ordinary course in substantially the same manner as previously conducted, to pay its debts and taxes when due subject to good faith disputes over such debts or taxes, to pay or perform its other obligations when due, and, to the extent consistent with such business, use all reasonable efforts consistent with past practices and policies to preserve intact its present business organization, keep available the services of its present officers and key employees and preserve its relationships with customers, suppliers, distributors, and others having business dealings with it. Except as expressly contemplated by this Agreement, Buyer shall not (and shall not permit any of its respective Subsidiaries to), without the written consent of Seller:

- (a) Accelerate, amend or change the period of exercisability of options or restricted stock or authorize cash payments in exchange for any options granted under any of such plans except as required by the terms of any employee stock plans or any related agreements in effect as of the date of this Agreement or purchase any shares of Buyer Common Stock;
- (b) Amend or propose to amend its charter or bylaws;
- (c) Change its methods of accounting as in effect at December 31, 1998; or



- (d) Take, or agree in writing or otherwise to take, any of the actions described in Sections (a) through (c) above.

**SECTION 5.03** Cooperation. Subject to compliance with applicable law, from the date hereof until the Effective Time, each of Buyer and Seller shall confer on a regular and frequent basis with one or more representatives of the other party to report on the general status of ongoing operations and shall promptly provide the other party or its counsel with copies of all filings made by such party with any Governmental Entity in connection with this Agreement, the Merger and the transactions contemplated hereby and thereby.

**SECTION 5.04** Confidentiality. The parties acknowledge that Buyer and Seller have previously executed a Confidentiality Agreement dated as of February 2, 1999 (the "Confidentiality Agreement"), which Confidentiality Agreement will continue in full force and effect in accordance with its terms, except as expressly modified herein.

**SECTION 5.05** Notices of Certain Events. Each of Buyer and Seller shall give prompt notice to the other of (i) any notice or other communication from any person alleging that the consent of such person is or may be required in connection with the Merger; (ii) any notice of other communication from any Governmental Entity in connection with the Merger; and (iii) any actions, suits, claims, investigations or proceedings commenced or, to its knowledge, threatened against, relating to or involving or otherwise affecting the Buyer or Seller or their respective Subsidiaries that relate to the consummation of the Merger.

## ARTICLE VI

### ADDITIONAL AGREEMENTS

**SECTION 6.01** No Solicitation. (a) Seller shall not, directly or indirectly, through any officer, director, employee, financial advisor, representative or agent of such party solicit, initiate, or encourage (including by the way of furnishing non-public information) any inquiries or proposals that constitute, or could reasonably be expected to lead to, a proposal or offer to acquire all or any Substantial part of the business or properties of the Seller or any of its Subsidiaries or any Substantial part of the capital stock of the Seller or any of its Subsidiaries, whether by merger, consolidation, business combination, purchase of Substantial assets, tender offer or otherwise, whether for cash, securities or any other consideration or combination thereof, other than the transactions contemplated by this Agreement (any of the foregoing inquiries or proposals being referred to in this Agreement as an "Acquisition Proposal"); provided, however, that if the Board of Directors of Seller determines in good faith, based on the advice of outside counsel and of an investment banker, that failure to do so would be reasonably likely to constitute a breach of its fiduciary duties to Seller's stockholders under applicable law, Seller, in response to a written Acquisition Proposal that (i) was unsolicited or that did not otherwise result from a breach of this section, and (ii) is more favorable, as determined by the Board of Directors in good faith, than the

transaction contemplated by this Agreement (a "Superior Proposal"), may (x) furnish non-public information with respect to Seller to the person who made such Acquisition Proposal pursuant to a customary confidentiality agreement and (y) participate in negotiations regarding such Acquisition Proposal. The term "Substantial" as used herein means (i) 10% or more of the capital stock of Seller or any Subsidiary or (ii) the assets of Seller and/or its Subsidiaries representing 10% or more of the consolidated assets of Seller as set forth on the Seller Balance Sheet or generating 10% or more of Seller's consolidated revenue, operating profit or net income for the nine months ended November 30, 1998.

The Board of Directors of Seller shall not (1) withdraw or modify, in a manner adverse to Buyer, its approval or recommendation of this Agreement or the Merger unless there is a Superior Proposal outstanding, (2) approve or recommend, or propose to approve or recommend, an Acquisition Proposal that is not a Superior Proposal or (3) cause Seller to enter into any letter of intent, agreement in principle or other agreement with respect to an Acquisition Proposal unless, in the case of (3), the Board of Directors of Seller (x) shall have determined in good faith, based on the advice of outside counsel, that failure to do so would be reasonably likely to constitute a breach of its fiduciary duties to Seller's stockholders under applicable law, (y) shall then terminate this Agreement pursuant to the termination provisions of Section 8.01 and (z) shall then pay to Buyer the fees and expenses set forth in Section 8.03. Notwithstanding anything to the contrary contained herein, Seller may only take any of the actions permitted in clauses (1), (2) and (3) above after the second business day following Buyer's receipt of written notice advising Buyer that Seller has received a Superior Proposal, specifying the terms of the Superior Proposal and identifying the person making such Superior Proposal (it being understood that any amendment to a Superior Proposal shall necessitate an additional two business day period).

Nothing contained in this Section shall prohibit Seller from at any time taking and disclosing to its stockholders a position contemplated by Rule 14e-2(a) of the Exchange Act with regard to an Acquisition Proposal.

(b) Seller shall notify Buyer immediately after receipt by Seller (or its advisors) of any Acquisition Proposal or any request for nonpublic information in connection with an Acquisition Proposal or for access to the properties, books or records of Seller by any person or entity that informs Seller that it is considering making, or has made, an Acquisition Proposal. Such notice shall be made orally and in writing and shall indicate in reasonable detail the identity of the offeror and the terms and conditions of such proposal, inquiry or contact. Seller shall continue to keep Buyer informed, on a current basis, of the status of any such discussions or negotiations and the terms being discussed or negotiated.

**SECTION 6.02** Proxy Statement/Prospectus; Registration Statement. As promptly as practical after the execution of this Agreement, Buyer and Seller shall prepare and file with the SEC the Proxy Statement, and Buyer shall prepare and file with the SEC the Registration Statement, in which the Proxy Statement will be included as a prospectus, provided that Buyer may delay the filing of the Registration Statement until the Proxy Statement is cleared by the SEC. Buyer

and Seller shall use all reasonable efforts to cause the Registration Statement to become effective as soon after such filing as practicable. Buyer and Seller shall make all necessary filings with respect to the Merger under the Securities Act, the Exchange Act, applicable state blue sky laws and the rules and regulations thereunder. Seller shall mail the Proxy Statement to its shareholders as soon as possible after the Registration Statement is declared effective.

**SECTION 6.03**      Nasdaq Quotation. Seller agrees to use reasonable efforts to continue the quotation of Seller Common Stock on the Nasdaq National Market during the term of this Agreement.

**SECTION 6.04**      Access to Information. Upon reasonable notice, Seller and Buyer shall each (and shall cause each of their respective Subsidiaries to) afford to the officers, employees, accountants, counsel and other representatives of the other, access, during normal business hours during the period prior to the Effective Time, to all its properties, books, contracts, commitments and records and, during such period, each of Seller and Buyer shall (and shall cause each of their respective Subsidiaries to) furnish promptly to the other (a) a copy of each report, schedule, registration statement and other document filed or received by it during such period pursuant to the requirements of federal securities laws and (b) all other information concerning its business, properties and personnel as such other party may reasonably request. Unless otherwise required by law, the parties will hold any such information which is nonpublic in confidence in accordance with the Confidentiality Agreement. No information or knowledge obtained in any investigation pursuant to this Section 6.04 or otherwise shall affect or be deemed to modify any representation or warranty contained in this Agreement or the conditions to the obligations of the parties to consummate the Merger.

**SECTION 6.05**      Stockholder Meeting. The Seller, acting through its Board of Directors, shall, subject to and according to applicable law and its Articles of Incorporation and Bylaws, promptly and duly call, give notice of, convene and hold as soon as practicable following the date on which the Registration Statement becomes effective the Seller Meeting for the purpose of voting to approve and adopt this Agreement and the Merger (the "Seller Voting Proposal"). The Board of Directors of the Seller shall (i) recommend approval and adoption of the Seller Voting Proposal by the stockholders of the Seller and include in the Proxy Statement such recommendation and (ii) take all reasonable and lawful action to solicit and obtain such approval; provided, however, that the Board of Directors of Seller may withdraw such recommendation as permitted by Section 6.01.

**SECTION 6.06**      Legal Conditions to Merger. (a) Seller and Buyer shall use their respective reasonable best efforts to (i) take, or cause to be taken, all appropriate action, and do, or cause to be done, all things necessary and proper under applicable law to consummate and make effective the transactions contemplated hereby as promptly as practicable, (ii) obtain from any Governmental Entity or any other third party any consents, licenses, permits, waivers, approvals, authorizations, or orders required to be obtained or made by Seller or Buyer or any of their Subsidiaries in connection with the authorization, execution and delivery of this Agreement and the

consummation of the transactions contemplated hereby including, without limitation, the Merger, and (iii) as promptly as practicable, make all necessary filings, and thereafter make any other required submissions, with respect to this Agreement and the Merger required under (A) the Securities Act and the Exchange Act, and any other applicable federal or state securities laws, (B) the HSR Act and any related governmental request thereunder, and (C) any other applicable law. Seller and Buyer shall cooperate with each other in connection with the making of all such filings, including providing copies of all such documents to the non-filing party and its advisors prior to filing and, if requested, to accept all reasonable additions, deletions or changes suggested in connection therewith. Seller and Buyer shall use their respective best efforts to furnish to each other all information required for any application or other filing to be made pursuant to the rules and regulations of any applicable law (including all information required to be included in the Proxy Statement and the Registration Statement) in connection with the transactions contemplated by this Agreement.

(b) Buyer and Seller agree, and shall cause each of their respective Subsidiaries, to cooperate and to use their respective best efforts to obtain any government clearances or approvals required for Closing under the HSR Act, the Sherman Act, as amended, the Clayton Act, as amended, the Federal Trade Commission Act, as amended, and any other Federal, state or foreign law or, regulation or decree designed to prohibit, restrict or regulate actions for the purpose or effect of monopolization or restraint of trade (collectively "Antitrust Laws"), to respond to any government requests for information under any Antitrust Law, and to contest and resist any action, including any legislative, administrative or judicial action, and to have vacated, lifted, reversed or overturned any decree, judgment, injunction or other order (whether temporary, preliminary or permanent) (an "Order") that restricts, prevents or prohibits the consummation of the Merger or any other transactions contemplated by this Agreement under any Antitrust Law. The parties hereto will consult and cooperate with one another, and consider in good faith the views of one another, in connection with any analyses, appearances, presentations, memoranda, briefs, arguments, opinions and proposals made or submitted by or on behalf of any party hereto in connection with proceedings under or relating to any Antitrust Law. Buyer and Seller shall mutually direct any proceedings or negotiations with any Governmental Entity relating to any of the foregoing, and shall afford each other a reasonable opportunity to participate therein. Notwithstanding anything to the contrary in this Section 6.06, neither Seller, Buyer nor any of their respective Subsidiaries shall be required to (i) divest any of their respective businesses, product lines or assets, or to take or agree to take any other action or agree to any limitation, or (ii) take any action under this Section 6.06 if the United States Department of Justice or the United States Federal Trade Commission authorizes its staff to seek a preliminary injunction or restraining order to enjoin consummation of the Merger.

(c) Each of Seller and Buyer shall give (or shall cause their respective Subsidiaries to give) any notices to third parties, and use, and cause their respective Subsidiaries to use, their reasonable efforts to obtain any third party consents related to or required in connection with the Merger that are (A) necessary to consummate the transactions contemplated hereby, (B) disclosed or required to be disclosed in the Seller Disclosure Schedule or the Buyer Disclosure Schedule, as the case may be, or (C) required to prevent a Seller Material Adverse Effect or a Buyer Material Adverse Effect from occurring prior to or after the Effective Time.

**SECTION 6.07**      Public Disclosure. Buyer and Seller shall consult with each other before issuing any press release or otherwise making any public statement with respect to the Merger or this Agreement and shall not issue any such press release or make any such public statement prior to such consultation, except as, in the reasonable judgment of the Board of Directors of either Buyer or Seller, may be required by law or the rules and regulations of Nasdaq.

**SECTION 6.08**      Reorganization. Buyer and Seller shall each use its best efforts to cause the Merger to be treated as a reorganization within the meaning of Section 368(a) of the Code.

**SECTION 6.09**      Pooling Accounting. From and after the date hereof and until the Effective Time, neither Seller nor Buyer, nor any of their respective Subsidiaries, shall knowingly take any action, or knowingly fail to take any action, that is reasonably likely to jeopardize the treatment of the Merger as a pooling of interests for accounting purposes.

**SECTION 6.10**      Affiliate Agreements. Upon the execution of this Agreement, Seller will provide Buyer with a list of those persons who are, in Seller's reasonable judgment, "affiliates" of Seller, respectively, within the meaning of Rule 145 promulgated under the Securities Act ("Rule 145") (each such person who is an "affiliate" of Seller within the meaning of Rule 145 is referred to as an "Affiliate"). Seller shall provide Buyer such information and documents as Buyer shall reasonably request for purposes of reviewing such list and shall notify Seller in writing regarding any change in the identity of its Affiliates prior to the Closing Date. Seller shall have delivered or caused to be delivered to Buyer, prior to the execution of this Agreement, from each of its Affiliates, an executed Affiliate Agreement, in substantially the form appended hereto as Exhibit A (collectively, the "Affiliate Agreements"). Buyer shall be entitled to place appropriate legends on the certificates evidencing any Buyer Common Stock to be received by such Affiliates of Seller pursuant to the terms of this Agreement, and to issue appropriate stop transfer instructions to the transfer agent for the Buyer Common Stock, consistent with the terms of the Affiliate Agreements (provided that such legends or stop transfer instructions shall be removed, two years after the Effective Date, upon the request of any stockholder that is not then an Affiliate of Buyer). Buyer shall publish through the filing of a Quarterly Report on Form 10-Q or Annual Report on Form 10-K, as applicable, no later than 45 days and 90 days respectively, after the end of the first quarter after the Effective Time in which there are at least 30 days of post-Merger combined operations, combined sales and net income figures as contemplated by and in accordance with the terms of SEC Accounting Series Release No. 135. This Section 6.10 is intended to be for the benefit of affiliates of the Seller.

**SECTION 6.11**      Nasdaq National Market Listing. Buyer shall use its best efforts to cause the shares of Buyer Common Stock to be issued in the Merger to be listed on the Nasdaq National Market, subject to official notice of issuance, on or prior to the Closing Date.

**SECTION 6.12**      Stock Plans. (a) As soon as practicable after the Effective Time, Buyer shall deliver to the participants in the Seller Stock Plans appropriate notice setting forth such participants' rights pursuant thereto and the grants pursuant to the Seller Stock Plans shall

continue in effect on the same terms and conditions (subject to the adjustments required by Section 2.03 after giving effect to the Merger).

(b) Buyer shall take all corporate action necessary to reserve for issuance a sufficient number of shares of Buyer Common Stock for delivery under Seller Stock Plans assumed in accordance with Section 2.03. As soon as practicable after the Effective Time, Buyer shall file a registration statement on Form S-8 (or any successor or other appropriate forms), or another appropriate form with respect to the shares of Buyer Common Stock subject to such options and shall use its best efforts to maintain the effectiveness of such registration statement or registration statements (and maintain the current status of the prospectus or prospectuses contained therein) for so long as such options remain outstanding. This Section 6.12(b) is intended to be for the benefit of holders of options to purchase the Common Stock of Seller.

**SECTION 6.13** Certain Employee Benefit Plan Obligations. Buyer shall make its standard health (including medical insurance, life insurance and disability plans) available to the Seller's employees, and shall waive any preexisting condition, waiting period or insurability limitation whether or not required under the Health Insurance Portability and Accountability Act of 1996.

**SECTION 6.14** Indemnification, Exculpation and Insurance. (a) Buyer and Sub agree that all rights to indemnification and exculpation from liabilities for acts or omissions occurring at or prior to the Effective Time now existing in favor of the current or former directors, officer, employees or agents of Seller and its Subsidiaries as provided in their respective Articles or Certificates of Incorporation or by-laws (or comparable organizational documents) and any indemnification agreements or arrangements of Seller shall be assumed by Buyer, shall survive the Merger and shall continue in full force and effect, without amendment, for six years after the Effective Time; provided, however, that all rights to indemnification in respect of any claim asserted or made within such period shall continue until the final disposition of such claim. Buyer shall pay any expenses of any indemnified person under this Section 6.14 in advance of the final disposition of any action, proceeding or claim relating to any such act or omission to the fullest extent permitted under applicable law upon receipt from the applicable indemnified person to whom advances are to be advanced of any undertaking to repay such advances required under applicable law. Buyer shall cooperate in the defense of any such matter. In addition, from and after the Effective Time, directors or officers of Seller and its Subsidiaries who become directors or officers of Buyer or its Subsidiaries will be entitled to the same indemnity rights and protections as are afforded to other directors and officers of Buyer.

(b) In the event that either of the Surviving Corporation or Buyer or any of its successors or assigns (i) consolidates with or merges with or into any other person and is not the continuing or surviving corporation or entity of such consolidation or merger or (ii) transfers or conveys all or substantially all of its properties and assets to any person, then, and in each such case, proper provision will be made so that the successors and assigns of Buyer or the Surviving Corporation, as applicable, will assume the obligations thereof set forth in this Section 6.14.

(c) The provisions of this Section 6.14 (i) are intended to be for the benefit of, and will be enforceable by, each indemnified party, his or her heirs and his or her representatives and (ii) are in addition to, and not in substitution for, any other rights to indemnification or contribution that any such person may have by contract or otherwise.

(d) For six years after the Effective Time, Buyer or the Surviving Corporation shall maintain in effect the Seller's current directors' and officers' liability insurance covering acts or omissions occurring prior to the Effective Time with respect to those persons who are currently covered by the Sellers' directors' and officers' liability insurance policy on terms with respect to such coverage and amount no less favorable in the aggregate to Seller's directors and officers currently covered by such insurance than those of such policy in effect on the date hereof, provided that Buyer may substitute therefor policies of Buyer or its Subsidiaries containing terms with respect to coverage and amount no less favorable to such directors or officers.

(e) Buyer shall cause the Surviving Corporation or any successor thereto to comply with its obligations under this Section 6.14.

**SECTION 6.15** Brokers or Finders. Each of Buyer and Seller represents, as to itself, its Subsidiaries and its Affiliates, that no agent, broker, investment banker, financial advisor or other firm or person is or will be entitled to any broker's or finder's fee or any other commission or similar fee in connection with any of the transactions contemplated by this Agreement except for Robert W. Baird & Co. Incorporated, whose fees and expenses will be paid by Seller in accordance with Seller's agreements with such firms (a copy of which have been delivered by Seller to Buyer prior to the date of this Agreement).

**SECTION 6.16** Comfort Letters from Seller's Accountants. Seller shall use reasonable efforts to cause to be delivered to Buyer and Seller a letter of Arthur Andersen LLP, Seller's independent auditors, dated a date within two business days before the date on which the Registration Statement shall become effective and addressed to Buyer, in form reasonably satisfactory to Buyer and customary in scope and substance for letters delivered by independent public accountants in connection with registration statements similar to the Registration Statement.

**SECTION 6.17** Comfort Letter from Buyer's Accountants. Buyer shall use reasonable efforts to cause to be delivered to Seller and Buyer a letter of BDO Seidman, LLP, Buyer's independent auditors, dated a date within two business days before the date on which the Registration Statement shall become effective and addressed to Seller, in form reasonably satisfactory to Seller and customary in scope and substance for letters delivered by independent public accountants in connection with registration statements similar to the Registration Statement.

**SECTION 6.18** Control of Operations. Nothing contained in this Agreement shall give Buyer, directly or indirectly, the right to control or direct the operations of the Seller or its Subsidiaries prior to the Effective Time. Nothing contained in this Agreement shall give Seller, directly or indirectly, the right to control or direct the operations of Buyer or its Subsidiaries prior

to the Effective Time. Prior to the Effective Time, each of Buyer and Seller shall exercise, consistent with the terms and conditions of this Agreement, complete control and supervision over its respective operations.

**SECTION 6.19**      No Rights Triggered. Seller shall take all actions necessary, and Buyer shall cooperate in the taking of such actions, such that the entering into of this Agreement and the consummation of the transactions contemplated hereby do not and will not result in any Right becoming exercisable.

**SECTION 6.20**      Release of Lockups. Seller shall use its best efforts to obtain from Robert W. Baird & Co. Incorporated ("Baird") the release of all lockup agreements, effective as of the Effective Time, in effect as of the date of this Agreement between Baird and certain current or former holders of Seller Common Stock with respect to the Seller Common Stock.

**SECTION 6.21**      Guaranty of Certain Obligations. Buyer hereby unconditionally and irrevocably guarantees, and shall cause the Surviving Corporation to guarantee, the obligations of the Seller and its Subsidiaries under the agreements specified on Exhibit B hereto. The provisions of this Section 6.21 are intended to be for the benefit of the officers, directors and employees of Seller and its Subsidiaries parties to the agreements set forth in Exhibit B hereto.

## ARTICLE VII

### CONDITIONS TO MERGER

**SECTION 7.01**      Conditions to Each Party's Obligation To Effect the Merger.  
The respective obligations of each party to this Agreement to effect the Merger shall be subject to the satisfaction prior to the Closing Date of the following conditions:

- (a)      Stockholder Approval. The Seller Voting Proposal shall have been approved and adopted by the affirmative vote of the holders of a majority of the shares of Seller Common Stock outstanding on the record date for the Seller Meeting, at which a quorum is present.
- (b)      HSR Act. The waiting period applicable to the consummation of the Merger under the HSR Act shall have expired or been terminated.
- (c)      Approvals. Other than the filing provided for by Section 1.01, all authorizations, consents, orders or approvals of, or declarations or filings with, or expirations of waiting periods imposed by, any Governmental Entity, the failure of which to file, obtain or occur is reasonably likely to have a Buyer Material Adverse Effect or Seller Material Adverse Effect shall have been filed, been obtained or occurred.



- (d) Registration Statement. The Registration Statement shall have become effective under the Securities Act and shall not be the subject of any stop order or proceedings seeking a stop order.
- (e) No Injunctions. No Governmental Entity or federal, state or foreign court of competent jurisdiction shall have enacted, issued, promulgated, enforced or entered any order, executive order, stay, decree, judgment or injunction (each an "Order") or statute, rule, regulation which is in effect and which has the effect of making the Merger illegal or otherwise prohibiting consummation of the Merger.
- (f) Pooling Letters. Buyer and Seller shall have received letters from Arthur Andersen LLP, and BDO Seidman, LLP, regarding the concurrence of such accountants with Buyer's and Seller's management's conclusions, as to the appropriateness of the pooling of interests accounting, under Accounting Principles Board Opinion No. 16 for the Merger, as contemplated to be effected as of the date of the letters, it being agreed that Buyer and Seller shall each provide reasonable cooperation to Arthur Andersen LLP and BDO Seidman, LLP to enable them to issue such letters.
- (g) Nasdaq National Market Listing. The shares of Buyer Common Stock to be issued in the Merger shall have been approved for listing on the Nasdaq National Market, subject only to official notice of issuance.

**SECTION 7.02** Additional Conditions to Obligations of Buyer and Sub. The obligations of Buyer and Sub to effect the Merger are subject to the satisfaction of each of the following conditions, any of which may be waived in writing exclusively by Buyer and Sub:

- (a) Representations and Warranties. The representations and warranties of Seller set forth in this Agreement shall be true and correct as of the date of this Agreement and (except to the extent such representations and warranties speak as of an earlier date) as of the Closing Date as though made on and as of the Closing Date, except for, (i) changes contemplated by this Agreement and (ii) where the failures to be true and correct (without giving effect as to any limitation as to "materiality" or "Seller Material Adverse Effect"), individually or in the aggregate, have not had and are not reasonably likely to have a Seller Material Adverse Effect or a material adverse effect upon the ability of Seller to consummate the transactions contemplated hereby; and Buyer shall have received a certificate signed on behalf of Seller by the President and the Chief Financial Officer of Seller to such effect.
- (b) Performance of Obligations of Seller. Seller shall have performed in all material respects all obligations required to be performed by it under this

Agreement at or prior to the Closing Date; and Buyer shall have received a certificate signed on behalf of Seller by the President and the Chief Financial Officer of Seller to such effect.

- (c) Permits and Licenses. All permits, licenses and other governmental authorizations required for Buyer to conduct Seller's business in the same manner as conducted prior to the Effective Time and as contemplated to be conducted subsequent to the Merger shall be in full force and effect, and any necessary approvals for the continued effectiveness of such permits, licenses and authorizations subsequent to the Effective Time shall have been obtained; except where the lack of such permits, licenses and other governmental authorizations or approvals for same shall not have, individually or in the aggregate, a Seller Material Adverse Effect.
- (d) Dissenting Shareholders. The shares of Seller Common Stock held by dissenting shareholders shall not exceed 10% of the shares of Seller Common Stock issued and outstanding on the Closing Date.
- (e) Stockholder Rights Agreement. Seller shall have taken all actions necessary such that the entering into of this Agreement and the consummation of the transactions contemplated hereby do not and will not result in any Right becoming exercisable.
- (f) Opinion. Buyer and Sub shall have received the written opinion of Trenam, Kemker, Scharf, Barkin, Frye, O'Neill & Mullis, Professional Association, counsel to Seller, as to the due organization of Seller and the corporate authority of Seller to enter into this Agreement and that the shares of Seller Common Stock to be acquired in the Merger have been duly authorized, validly issued and are fully paid and non-assessable shares of the capital stock of Seller.

**SECTION 7.03**      Additional Conditions to Obligations of Seller. The obligation of Seller to effect the Merger is subject to the satisfaction of each of the following conditions, any of which may be waived, in writing, exclusively by Seller:

- (a) Representations and Warranties. The representations and warranties of Buyer and Sub set forth in this Agreement shall be true and correct as of the date of this Agreement and (except to the extent such representations speak as of an earlier date) as of the Closing Date as though made on and as of the Closing Date, except for, (i) changes contemplated by this Agreement and (ii) where the failures to be true and correct (without giving effect as to any limitation as to "materiality" or "Buyer Material Adverse Effect"), individually or in the aggregate, have not had and are not reasonably likely to have a Buyer

Material Adverse Effect or a material adverse effect upon the ability of Buyer and Sub to consummate the transactions contemplated hereby; and Seller shall have received a certificate signed on behalf of Buyer by the chief executive officer and the chief financial officer of Buyer to such effect.

- (b) Performance of Obligations of Buyer and Sub. Buyer and Sub shall have performed in all material respects all obligations required to be performed by them under this Agreement at or prior to the Closing Date, and Seller shall have received a certificate signed on behalf of Buyer by the chief executive officer and the chief financial officer of Buyer to such effect.
- (c) Tax Opinion. Seller shall have received the opinion of Trenam, Kemker, Scharf, Barkin, Frye, O'Neill & Mullis, Professional Association, counsel to Seller, to the effect that the Merger will be treated for Federal income tax purposes as a reorganization within the meaning of Section 368(a) of the Code; (it being agreed that Buyer and Seller shall each provide reasonable cooperation to such firm to enable them to render such opinion).
- (d) Opinion. Seller shall have received the written opinion of Fulbright & Jaworski L.L.P., counsel to Buyer and Sub, as to the due organization of Buyer and the corporate authority of Buyer to enter into this Agreement and that the shares of Buyer Common Stock to be issued in the Merger have been duly authorized, validly issued and are fully paid and non-assessable shares of the capital stock of Buyer.

## ARTICLE VIII

### TERMINATION AND AMENDMENT

**SECTION 8.01** Termination. This Agreement may be terminated at any time prior to the Effective Time (with respect to Sections 8.01(b) through 8.01(g), by written notice by the terminating party to the other party), whether before or after approval of the matters presented in connection with the Merger by the stockholders of Seller or Buyer:

- (a) by mutual written consent of Buyer and Seller; or
- (b) by either Buyer or Seller if the Merger shall not have been consummated by September 30, 1999 (the "Outside Date") (provided that the right to terminate this Agreement under this Section 8.01(b) shall not be available to any party whose failure to fulfill any obligation under this Agreement has been the cause of or resulted in the failure of the Merger to occur on or before such date); or

- (c) by either Buyer or Seller if a court of competent jurisdiction or other Governmental Entity shall have issued a nonappealable final order, decree or ruling or taken any other nonappealable final action, in each case having the effect of permanently restraining, enjoining or otherwise prohibiting the Merger; or
- (d) by either Buyer or Seller, if at the Seller Meeting (including any adjournment or postponement), the requisite vote of the stockholders of Seller in favor of the Seller Voting Proposal shall not have been obtained (provided that the right to terminate this Agreement under this Section 8.01(d) shall not be available to any party seeking termination who at the time is in breach of or has failed to fulfill its obligations under this Agreement); or
- (e) by Buyer, if (i) the Board of Directors of Seller shall have withdrawn or modified its recommendation of this Agreement or the Merger; (ii) after the receipt by Seller of an Acquisition Proposal, Buyer requests in writing that the Board of Directors of Seller reconfirm its recommendation of this Agreement or the Merger and the Board of Directors of Seller fails to do so within 10 business days after its receipt of Buyer's request; (iii) the Board of Directors of Seller shall have recommended to the stockholders of Seller an Acquisition Proposal; (iv) a tender offer or exchange offer for 10% or more of the outstanding shares of Seller Common Stock is commenced (other than by Buyer or an Affiliate of Buyer) and the Board of Directors of Seller recommends that the stockholders of Seller tender their shares in such tender or exchange offer; or (v) for any reason Seller fails to call and hold the Seller Meeting by the Outside Date; or
- (f) by Buyer or Seller, if there has been a breach of any representation, warranty, covenant or agreement on the part of the other party set forth in this Agreement, which breach (i) causes the conditions set forth in Section 7.02(a) or (b) (in the case of termination by Buyer) or 7.03(a) or (b) (in the case of termination by Seller) not to be satisfied, and (ii) shall not have been cured within 30 days following receipt by the breaching party of written notice of such breach from the other party; or
- (g) by Buyer in the event that the Average Stock Price is less than \$42.00; or
- (h) by Seller if the Board of Directors of Seller shall have withdrawn or modified its recommendation of this Agreement or the Merger because it has accepted a Superior Proposal and Seller has paid Buyer's expenses pursuant to Section 8.03(b).

**SECTION 8.02**      Effect of Termination. In the event of termination of this Agreement as provided in Section 8.01, this Agreement shall immediately become void and there shall be no liability or obligation on the part of Buyer, Seller, Sub or their respective officers, directors, stockholders or Affiliates, except as set forth in Sections 5.04 and 8.03; provided that any such termination shall not limit liability for any wilful breach of this Agreement and the provisions of Sections 5.04 and 8.03 of this Agreement and the Confidentiality Agreements shall remain in full force and effect and survive any termination of this Agreement.

**SECTION 8.03**      Fees and Expenses. (a) Except as set forth in this Section 8.03, all fees and expenses incurred in connection with this Agreement and the transactions contemplated hereby shall be paid by the party incurring such expenses, whether or not the Merger is consummated; provided, however, that Seller and Buyer shall share equally all fees and expenses, other than attorneys' fees, incurred with respect to the printing and filing of the Proxy Statement (including any related preliminary materials) and the Registration Statement (including financial statements and exhibits) and any amendments or supplements.

- (b) Seller shall pay Buyer up to \$2,000,000 as reimbursement for expenses of Buyer actually incurred relating to the transactions contemplated by this Agreement prior to termination (including, but not limited to, fees and expenses of Buyer's counsel, accountants and financial advisors, but excluding any discretionary fees paid to such financial advisors), upon the termination of this Agreement by Buyer pursuant to (i) Section 8.01(e), (ii) Section 8.01(b) as a result of the failure to satisfy the condition set forth in Section 7.02(a), (iii) Section 8.01(f) or (iv) Section 8.01(h).
- (c) In addition to the expenses specified above, Seller shall pay Buyer a termination fee of \$2,000,000 upon the earliest to occur of the following events:
  - (i) the termination of this Agreement by Buyer pursuant to Section 8.01(e) or by Seller pursuant to Section 8.01(h); or
  - (ii) the termination of this Agreement by Buyer pursuant to Section 8.01(f) after a willful breach by Seller of this Agreement, provided at the time of such breach, Seller shall have received an Acquisition Proposal; or
  - (iii) the termination of the Agreement by Buyer pursuant to Section 8.01(d) as a result of the failure to receive the requisite vote for approval of the Seller Voting Proposal by the stockholders of Seller at the Seller Meeting if, at the time of such failure, there shall have been announced an Acquisition Proposal relating to Seller which shall not have been absolutely and unconditionally withdrawn and abandoned.

- (d) Buyer shall pay Seller up to \$2,000,000 as reimbursement for expenses of Seller actually incurred relating to the transactions contemplated by this Agreement prior to termination (including, but not limited to fees and expenses of Seller's counsel, accountants and financial advisors, but excluding any discretionary fees paid to such financial advisors), upon (A) the termination of this Agreement by Seller pursuant to (i) Section 8.01(b) as a result of the failure to satisfy the condition set forth in Section 7.03(a), or (ii) Section 8.01(f) or (B) the termination of this Agreement by Buyer pursuant to Section 8.01(g).
- (e) The expenses and fees, if applicable, payable pursuant to Section 8.03(b), 8.03(c), or 8.03(d) shall be paid within one business day after the first to occur of the events described in Section 8.03(b), 8.03(c), or 8.03(d); provided that in no event shall Buyer or Seller, as the case may be, be required to pay the expenses and fees, if applicable, to the other, if, immediately prior to the termination of this Agreement, the party to receive the expenses and fees, if applicable, was in material breach of its obligations under this Agreement.

**SECTION 8.04**      Amendment. This Agreement may be amended by the parties hereto, by action taken or authorized by their respective Boards of Directors, at any time before or after approval of the matters presented in connection with the Merger by the stockholders of Seller or of Buyer, but, after any such approval, no amendment shall be made which by law requires further approval by such stockholders without such further approval. This Agreement may not be amended except by an instrument in writing signed on behalf of each of the parties hereto.

**SECTION 8.05**      Extension; Waiver. At any time prior to the Effective Time, the parties hereto, by action taken or authorized by their respective Boards of Directors, may, to the extent legally allowed, (i) extend the time for the performance of any of the obligations or other acts of the other parties hereto, (ii) waive any inaccuracies in the representations and warranties contained herein or in any document delivered pursuant hereto and (iii) waive compliance with any of the agreements or conditions contained herein. Any agreement on the part of a party hereto to any such extension or waiver shall be valid only if set forth in a written instrument signed on behalf of such party.

## **ARTICLE IX**

### **MISCELLANEOUS**

**SECTION 9.01**      Nonsurvival of Representations, Warranties and Agreements. None of the representations, warranties and agreements in this Agreement or in any instrument delivered pursuant to this Agreement shall survive the Effective Time, except for the agreements contained in Sections 2.01, 2.02, 2.03, 6.10, 6.11, 6.12, 6.13, 6.14, 6.21 and Article IX. The Confidentiality Agreements shall survive the execution and delivery of this Agreement.

**SECTION 9.02**      Notices. All notices and other communications hereunder shall be in writing and shall be deemed given if delivered personally, telecopied (which is confirmed) or mailed by registered or certified mail (return receipt requested) or by Federal Express to the parties at the following addresses (or at such other address for a party as shall be specified by like notice):

(a)      if to Buyer or Sub, to

TMP Worldwide Inc.  
1633 Broadway  
New York, NY 10019  
Attn: Andrew J. McKelvey  
Myron Olesnycky

with a copy to:

Fulbright & Jaworski L.L.P.  
666 Fifth Avenue  
New York, NY 10103  
Attn: Gregg J. Berman  
Roy Goldman

(b)      if to Seller, to

LAI Worldwide, Inc.  
Thanksgiving Tower, Suite 4150  
1601 Elm Street  
Dallas, TX 75201  
Attn: Robert L. Pearson  
Patrick J. McDonnell

with a copy to:

Trenam, Kemker, Scharf, Barkin, Frye, O'Neill,  
& Mullis, Professional Association  
2700 Barnett Plaza  
101 E. Kennedy Boulevard  
Tampa, FL 33601  
Attn: Richard Leisner

**SECTION 9.03**      Interpretation. When a reference is made in this Agreement to Sections, such reference shall be to a Section of this Agreement unless otherwise indicated. The table

of contents and headings contained in this Agreement are for reference purposes only and shall not affect in any way the meaning or interpretation of this Agreement.

**SECTION 9.04**      Counterparts. This Agreement may be executed in two or more counterparts, all of which shall be considered one and the same agreement and shall become effective when two or more counterparts have been signed by each of the parties and delivered to the other parties, it being understood that all parties need not sign the same counterpart.

**SECTION 9.05**      Entire Agreement; No Third Party Beneficiaries. This Agreement (including the documents and the instruments referred to herein) (a) constitutes the entire agreement and supersedes all prior agreements and understandings, both written and oral, among the parties with respect to the subject matter hereof, and (b) except as specifically provided in Section 9.01 (with respect to Sections 2.01, 2.02, 2.03, 6.10, 6.11, 6.13, 6.14, 6.21 and this Article IX) are not intended to confer upon any person other than the parties hereto any rights or remedies hereunder; provided that the Confidentiality Agreements shall remain in full force and effect until the Effective Time. Each party hereto agrees that, except for the representations and warranties contained in this Agreement, neither Seller nor Buyer makes any other representations or warranties, and each hereby disclaims any other representations and warranties made by itself or any of its officers, directors, employees, agents, financial and legal advisors or other representatives, with respect to the execution and delivery of this Agreement or the transactions contemplated hereby, notwithstanding the delivery or disclosure to the other or the other's representatives of any documentation or other information with respect to any one or more of the foregoing.

**SECTION 9.06**      GOVERNING LAW. THIS AGREEMENT SHALL BE GOVERNED AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF FLORIDA WITHOUT REGARD TO ANY APPLICABLE CONFLICTS OF LAW.

**SECTION 9.07**      Jurisdiction. Each of the parties hereto (i) consents to submit itself to the personal jurisdiction of any Federal court located in the State of New York or any New York state court in the event any dispute arises out of this Agreement or any of the transactions contemplated by this Agreement, (ii) agrees that it will not attempt to deny or defeat such personal jurisdiction by motion or other request for leave from any such court, and (iii) agrees that it will not bring any action relating to this Agreement or any of the transactions contemplated by this agreement in any court other than a Federal court sitting in the State of New York or a New York state court.

**SECTION 9.08**      Assignment. Neither this Agreement nor any of the rights, interests or obligations hereunder shall be assigned by any of the parties hereto (whether by operation of law or otherwise) without the prior written consent of the other parties provided that Sub may assign its rights hereunder to Buyer or a Subsidiary of Buyer. Subject to the preceding sentence, this Agreement will be binding upon, inure to the benefit of and be enforceable by the parties and their respective successors and assigns.



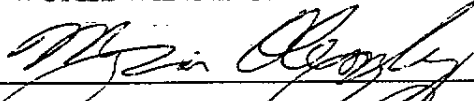
**SECTION 9.09**      Severability. In the event that any provision of this Agreement or the application thereof, becomes or is declared by a court of competent jurisdiction to be illegal, void or unenforceable, the remainder of this Agreement will continue in full force and effect and the application of such provision to other persons or circumstances will be interpreted so as reasonably to effect the intent of the parties hereto. The parties further agree to replace such void or unenforceable provision of this Agreement with a valid and enforceable provision that will achieve, to the extent possible, the economic, business and other purposes of such void or unenforceable provision.

**SECTION 9.10**      Enforcement. The parties agree that irreparable damage would occur in the event that any of the provisions of this Agreement were not performed in accordance with their specific terms or were otherwise breached. It is accordingly agreed that the parties shall be entitled to an injunction or injunctions to prevent breaches of this Agreement and to enforce specifically the terms and provisions of this Agreement in any court of the United States located in the State of New York or in any New York state court, this being in addition to any other remedy to which they are entitled at law or in equity. In addition, each of the parties hereto (a) consents to submit itself to the personal jurisdiction of any court of the United States located in the State of New York or of any New York state court in the event any dispute arises out of this Agreement or the transactions contemplated by this Agreement, (b) agrees that it will not attempt to deny or defeat such personal jurisdiction by motion or other request for leave from any such court, and (c) agrees that it will not bring any action relating to this Agreement in any court other than a court of the United States located in the State of New York or a New York state court.

**SECTION 9.11**      No Rule of Construction. The parties agree that, because all parties participated in negotiating and drafting this Agreement, no rule of construction shall apply to this Agreement which construes ambiguous language in favor of or against any party by reason of that party's role in drafting this Agreement.

IN WITNESS WHEREOF, Buyer, Sub and Seller have caused this Agreement to be signed by their respective officers thereunto duly authorized as of the date first written above.

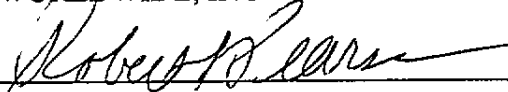
TMP WORLDWIDE INC.

By: 

TMP FLORIDA ACQUISITION CORP.

By: 

LAI WORLDWIDE, INC.

By: 

## AFFILIATE LETTER

March \_\_, 1999

TMP Worldwide Inc.  
1633 Broadway  
New York, New York 10019  
Attention: Andrew J. McKelvey

Dear Sirs:

Reference is made to the Agreement and Plan of Merger, dated as of \_\_\_\_\_, 1999 (the "Agreement"), by and between TMP Worldwide Inc., a Delaware corporation ("TMP"), TMP Florida Acquisition Corp., a Florida corporation and LAI Worldwide, Inc., a Florida corporation ("LAI"). Capitalized terms used herein and not otherwise defined herein shall have the respective meanings ascribed thereto in the Agreement.

In connection with the transactions contemplated by the Agreement, the undersigned will receive shares of TMP's common stock, par value \$.001 per share (the "TMP Common Stock"). The undersigned acknowledges that the undersigned may be deemed an "affiliate" of LAI or TMP within the meaning of Rule 145 ("Rule 145") promulgated under the Securities Act of 1933, as amended (the "Act"), by the Securities and Exchange Commission, although nothing contained herein should be construed as an admission of such fact.

If, in fact, the undersigned is an affiliate of LAI or TMP under the Act, the undersigned's ability to sell, assign or transfer the shares of TMP Common Stock received by the undersigned in connection with the Merger may be restricted unless such transaction is registered under the Act or an exemption from such registration is available. The undersigned understands that such exemptions are limited and the undersigned has obtained advice of counsel as to the nature and conditions of such exemptions, including information with respect to the applicability to the sale of such securities of Rules 144 and 145(d) promulgated under the Act.

The undersigned hereby represents to and covenants with TMP that the undersigned will not sell, assign or transfer any of the TMP Common Stock received by the undersigned in connection with the Merger, except (i) pursuant to an effective registration statement under the Act or (ii) in a transaction which, in the reasonable opinion of TMP's counsel, is not required to be registered under the Act and is pursuant to procedures permitted under Rule 145. The undersigned further understands that they may not sell, or otherwise, or otherwise reduce their risk with respect to, any shares of LAI held by them or TMP Common Stock to be issued to them in the Merger, in either case, until after the publication by TMP of financial results covering the combined operations

of TMP and LAI for a period of at least 30 days following the Closing Date, except with the approval of TMP.

In the event of a sale or other disposition by the undersigned of Common Stock pursuant to Rule 145, the undersigned will supply TMP with evidence of compliance with such Rule, in the form of a broker's letter in customary form or other evidence reasonably satisfactory to TMP and its counsel. The undersigned understands that TMP may instruct its transfer agent to withhold the transfer of any shares of Common Stock disposed of by the undersigned, but that, provided such transfer is not prohibited by any other provision of this letter agreement, upon receipt of such evidence of compliance, the transfer agent shall effectuate the transfer of the shares of Common Stock sold as indicated in such evidence.

The undersigned acknowledges and agrees that the legend set forth below will be placed on certificates representing shares of Common Stock received by the undersigned in connection with the Merger or held by a transferee thereof, which legend will be removed by delivery of substitute certificates upon receipt of an opinion in form and substance reasonably satisfactory to TMP from its counsel to the effect that such legend is no longer required for purposes of the Act or the applicable provisions of this letter agreement.

There will be placed on the certificates for the Common Stock issued to the undersigned, or any substitutions therefor, a legend stating in substance:

"The shares represented by this certificate were issued in a transaction to which Rule 145 promulgated under the Securities Act of 1933 applies. The shares have been acquired by the holder not with a view to, or for resale in connection with, any distribution thereof within the meaning of the Securities Act of 1933 and may not be sold, pledged or otherwise transferred except in accordance with an exemption from the registration requirement of the Securities Act of 1933. The Shares represented by this certificate are also subject to certain other restrictions."

The undersigned acknowledges that the undersigned has carefully read this letter and understands the requirements hereof and the limitations imposed upon the distribution, sale, transfer or other disposition of Common Stock.

Very truly yours,

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Print Name)

**EXHIBIT B**

All written employment agreements between Seller and/or any Subsidiary and

- Robert L. Pearson dated October 8, 1998 and amended March 8, 1999
- Patrick J. McDonnell dated September 15, 1998 and amended March 8, 1999
- Philip R. Albright dated February 25, 1999 and/or
- Richard Baird dated January 15, 1999.

All written indemnification agreements between Seller and/or any Subsidiary and any of their employees as are now in effect, as follows:

Philip R. Albright  
Richard L. Baird  
Michael Brenner  
Arthur J. Davidson  
Mark P. Elliott  
David W. Gallagher  
Joe D. Goodwin  
Roderick C. Gow  
Ray J. Groves  
Harold E. Johnson  
John F. Johnson  
Patrick J. McDonnell  
Robert L. Pearson  
Richard W. Pogue  
John C. Pope  
John S. Rothschild  
Thomas M. Watkins III  
Jack P. Wissman

All obligations of Seller or any Subsidiary under or with respect to Seller's Deferred Compensation Plan and related Deferred Compensation Agreements.

**Seller Disclosure Schedule**  
**March 8, 1999**

LAI Worldwide, Inc. ("LAI" or the "Seller") makes the following disclosures qualifying its representations, warranties and statements made in that certain Agreement and Plan of Merger (the "Agreement") by and among LAI, TMP Worldwide, Inc. ("TMP" or the "Buyer") and TMP Florida Acquisition Corp. ("Sub"). Unless indicated to the contrary, (1) references to section numbers are to corresponding sections of the Agreement and (2) capitalized terms shall have the same meaning in this Schedule as in the Agreement.

Section	Disclosure
<b>3.01</b> <b>Organization</b>	<p><i><b>Subsidiaries.</b></i> Since the filing of Seller's Annual Report on Form 10-K for its fiscal year ended February 28, 1998, the Seller has established Subsidiaries to facilitate its operations which are not yet required to be disclosed pursuant to Item 600(21) of Regulation S-K. These Subsidiaries were disclosed in response to the Buyer's diligence requests and include: Lamalie Associates, Inc., a Florida corporation; LAI Ward Howell, Inc., a Connecticut corporation; LAI Compass, Inc., a Florida corporation; LAI International Holdings, Inc., a Florida corporation; LAI Wordwide Asia Ltd, a Hong Kong company; LAI Nevada, Inc., a Nevada corporation; LAI International, Ltd., a UK company; and WHI Subsidiary, Inc., a Delaware corporation. These Subsidiaries will be disclosed in the next Annual Report on Form 10-K filed by the Seller, to the extent such disclosure is required by Item 600(21). From time to time, the Seller forms Subsidiaries not required to be disclosed in the Seller's SEC Reports pursuant to Item 600(21).</p> <p><i><b>Ward Howell Russia.</b></i> Ward Howell International, Inc., a Subsidiary of the Seller currently named "LAI Ward Howell, Inc." ("Ward Howell"), entered into a Joint Venture Agreement dated March 31, 1993 with Deloitte &amp; Touche - C.I.S. S.P.E.L. which involved the formation of a Russian closed joint stock company and a Cypriot holding corporation. The joint venture arrangement is sometimes referred to as "Ward Howell Russia." The joint venture agreement was terminated as of December 31, 1996; however, Ward Howell may still own shares in the Cypriot corporation.</p> <p><i><b>Jomon Strategic Alliance.</b></i> The Seller has negotiated the terms of a strategic alliance with Jomon Associates, Inc. a Japanese-based executive search firm. No written agreement with Jomon Associates, Inc. has yet been executed.</p> <p><i><b>Sage Strategic Alliance.</b></i> The Seller has been discussing the terms of a possible strategic alliance with respect to its Hong Kong operations with Sage. No written agreement with Sage has yet been executed.</p>

Section	Disclosure
3.02(a) Capital Structure	<p><i>Stock Options.</i> Information regarding shares of Seller Common Stock reserved for future issuance under Seller Stock Plans as of March 8, 1999 is shown on Exhibit 3.02(a) attached hereto.</p> <p><i>1997 Employee Stock Purchase Plan.</i> A total of 200,000 shares of Seller Common Stock have been reserved for issuance under the Seller's 1997 Employee Stock Purchase Plan ("ESPP").</p>
3.02(a) Contd.	<p><i>Treasury Stock.</i> The Seller records as treasury stock shares of Seller Common Stock comprising restricted stock grants which are forfeited upon the termination of employment prior to the lapse of restrictions of forfeiture to which such shares are subject at the time of grant. The Seller will record as treasury stock any shares of Seller Common Stock acquired pursuant to a pledge of such shares to secure indebtedness to the Seller.</p>
3.02(b) Contd.	<p><i>DeWilde Convertible Note.</i> As noted in footnote 4 of the Seller's Notes to Consolidated Financial Statements dated February 28, 1998, on January 2, 1998, in connection with the acquisition of the assets of Chartwell Partners International, Inc. ("Chartwell"), Lamalie Associates, Inc. issued to Chartwell a promissory note (the "Promissory Note") in the principal amount of \$1,250,000, bearing interest at the rate of 6.75% per annum and payable in three \$416,667 annual installments of principal, together with accrued interest, on January 2, 1999, January 2, 2000 and January 2, 2001 (each a "Payment Date" and collectively, the "Payment Dates"). At the option of Chartwell, on each Payment Date, either (1) the entire unpaid principal balance and accrued interest on the Promissory Note or (2) the amount of the payment due on that Payment Date may be converted into shares of Seller Common Stock using the following conversion prices: \$22.37 per share on January 2, 1999 (conversion not elected), \$25.67 per share on January 2, 2000, and \$29.56 per share on January 2, 2001. The Promissory Note provides that, subsequent to a merger, reorganization, consolidation, exchange of shares, separation or liquidation of the Seller, the conversion price shall be adjusted so that the amount of shares that Chartwell would receive in the new entity would be comparable to those it would have received in the Seller. The Promissory Note also requires the Seller to notify Chartwell of an event such as the transactions contemplated by this Agreement.</p>

Section	Disclosure
3.02(b) Contd.	<p><i>Lockup Letters.</i> Certain shares of Seller Common Stock held by current or former partners are subject to lock up letter agreements with Robert W. Baird &amp; Co. Incorporated (the "Lock Up Letter Agreements") which restrict the future disposition of the shares covered by the Lock Up Letter Agreements.</p> <p><i>Pledged Stock.</i> The Seller or its Subsidiaries may be the pledgee of certain shares of Seller Common Stock pledged by current or former employees to secure loans made to such persons. Upon a default, among other things, the Seller would have the right to reacquire such pledged shares.</p>
3.02(b) Contd.	<p><i>Stockholder Rights Agreement.</i> Pursuant to that certain Stockholder Rights Agreement between LAI and ChaseMellon Shareholder Services, L.L.C. dated as of December 30, 1998 (the "Rights Agreement"), there have been issued certain preferred stock purchase rights (the "Rights"). As provided in more detail in the Rights Agreement, the Rights may be exchanged for shares of Series A Junior Participating Preferred Stock, par value \$.01 per share (the "Preferred Stock"), or Seller Common Stock and 500,000 shares of Preferred Stock have been reserved for possible future issuance under the Rights Agreement.</p> <p>See the disclosure under Section 3.02(a) above for information regarding outstanding options to purchase Seller Common Stock.</p>
3.03(b) Authority, No Conflict	<p>The Seller or its Subsidiaries are parties to a number of agreements under which certain rights in favor of the other party or parties to such agreements will or could be triggered or accelerated (or pursuant to which rights of the Seller or its Subsidiaries may be lost) as a result of consummating the transactions contemplated by the Agreement, as follows:</p> <p><i>Stock Options, Restricted Stock and Change in Control Events.</i> Under the terms of the Seller Stock Plans as well as under the terms of certain employment agreements to which the Seller or its Subsidiaries are parties, upon the consummation of the transactions contemplated by this Agreement, all options issued under the Seller Stock Plans (including those held by current employees and non-employee directors) are 100% vested, and all risks of forfeiture regarding shares of restricted stock will lapse.</p> <p><i>Profit Sharing and Savings Plan.</i> All account balances in the Seller's profit sharing and savings plan will be 100% vested if the plan is terminated as contemplated by this Agreement.</p>



Section	Disclosure
3.03(b) Contd.	<p><i>Executive Employment Agreements — Change in Control.</i> The Seller or Lamalie Associates, Inc. ("Lamalie") are parties to certain employment agreements with Robert L. Pearson, Patrick J. McDonnell, David L. Witte and Philip R. Albright which as amended include provisions allowing the employee to terminate his employment following a "change in control" (as defined) in accordance with certain procedures specified in the employment agreements. Thereupon, the employer or the Seller will become obligated to make certain lump sum cash payments to the former employee and the former employee will be entitled to certain other benefits (such as the 100% vesting of all stock options). Such agreements also include provisions calling for the payment on behalf of the former employee any federal excise taxes due under Section 4999 of the Internal Revenue Code in respect of the payments and benefits due upon employment termination plus an additional cash amount (a "Gross Up Payment") such that the net amount retained by the employee after deduction of any excise taxes and other federal taxes as will be equal to the payments to be made in connection with the termination of employment. Lamalie is also a party to an employment agreement with Richard L. Baird. Although Mr. Baird's agreement does not include any specific change in control provisions, the employer is obligated to pay on behalf of the employee any federal excise taxes which may become due as well as a Gross Up Payment.</p>
3.03(b) Contd.	<p><i>Other Change in Control Events.</i> In connection with his initial employment by the Seller pursuant to the terms of an offer letter dated November 24, 1998, the Seller awarded a \$200,000 sign on benefit to David Gabriel. In order to provide further incentive for Mr. Gabriel to remain employed by the Seller, this sign on benefit was structured as a loan evidenced by a promissory note, bearing interest at the rate of 10% per annum, and providing that all principal and accrued interest on the note would be forgiven in two equal annual installments on each of the first two anniversaries of Mr. Gabriel's employment with the Seller. In addition, the promissory note provides that it is to be immediately forgiven upon a Change in Control of the Company, which would include the transactions contemplated by this Agreement.</p>
3.03(b) Contd.	<p><i>NationsBank Line of Credit.</i> Under the Seller's line of credit agreement with NationsBank, the lender's consent will be required in order to consummate the transactions contemplated by the Agreement.</p>

Section	Disclosure
3.03(b) Contd.	<p><i>Leases.</i> The Seller and its Subsidiaries have entered into certain leases as lessee with respect to the office locations of the Seller. Some of those leases require, or may require, the consent of the lessors if they are assigned by the Seller, even to an affiliated entity, or if the Seller or its predecessors in interest is acquired, merged or otherwise reorganized. Three transactions have occurred within the past year which required or may have required the consent of the lessors under some or all of those leases: (1) the Ward Howell Merger, (2) the Holding Company Reorganization (as defined below), and (3) the sale of the assets of certain office locations from Ward Howell to LAI and the sale of the assets of certain office locations from LAI to Ward Howell which occurred on June 30, 1998. Lease consents required for those three transactions were sought and obtained in some instances, sought and not obtained in some instances, and neither sought nor obtained in other instances. It may be the case, therefore, that the Seller and/or its Subsidiaries is/are in breach or default under some or all of its leases. If any landlord failed to grant any such consent (if such consents were sought) or if such consents were neither sought nor obtained, it is possible that the landlord could declare a breach of the lease and the lessee could be required to pay substantially higher rents or vacate the premises with the loss of the value of tenant improvements and additional costs involved in renting and furnishing suitable replacement premises.</p>
3.03 Contd.	<p><i>Ward Howell Employment Agreements — Liquidated Damages.</i> The employment agreements entered into with the former stockholders of Ward Howell (the "Ward Howell Employment Agreements") include provisions (Section 12) providing that upon the occurrence of certain events including those defined as a "pivotal change in control," all options held by the employee are 100% vested and all risks of forfeiture regarding shares of restricted stock will lapse. In addition, upon a pivotal change in control, the employer loses the right to collect certain liquidated damage payments in respect of search business undertaken by a former employee after termination of employment (known as the "pay to play" provisions); other liquidated damages provisions in the agreements are not affected by a pivotal change of control. The transactions contemplated by the Agreement will be a pivotal change in control as defined in the Ward Howell Employment Agreements.</p>
3.03(b) Contd.	<p><i>Ward Howell Employment Agreements — Compensation Plan.</i> The Ward Howell Employment Agreements include provisions (Section 3) providing that the compensation plan applicable to such employee may not be changed without the affirmative vote of the holders of two thirds (2/3) or more of the shares of Lamalie stock acquired in the Ward Howell acquisition then held by former stockholders of Ward Howell (excluding shares held by Michael Corey, Patrick Corey, Paul Hanson and Thomas Moran).</p>

Section	Disclosure
3.03(b) Contd.	<i>The Agreement.</i> If the transactions contemplated by the Agreement are not closed, the Seller could be obligated to make termination or expense reimbursement payments and could otherwise be adversely affected in the eyes of the investment community because of the failure to close the transactions.
3.04 SEC Filings, Etc.	<i>Holding Company Reorganization</i> Effective at the close of business on December 31, 1998, Lamalie Associates, Inc., a Florida corporation ("Lamalie"), reorganized into a holding company structure (the "Reorganization") in which the Seller became the holding company and Lamalie became its wholly owned first tier subsidiary. The Reorganization was intended to provide greater flexibility for international and domestic expansion, broaden the alternatives available for future financing and generally provide for greater administrative and operational flexibility.  The Reorganization was effected through the formation by Lamalie of the Seller as a wholly-owned subsidiary and the formation by the Seller of a wholly-owned subsidiary, LAI MergerSub, Inc. ("MergerSub"). Pursuant to an Agreement and Plan of Merger dated December 23, 1998 (the "Merger Agreement"), MergerSub merged with and into Lamalie (the "Merger"), with Lamalie as the surviving corporation. The Reorganization was effected in accordance with the provisions of Section 607.11045, Florida Statutes; and, accordingly, approval of the stockholders of Lamalie was not required. The Reorganization and certain related transactions are described in more detail in the text of and exhibits to the Seller's Current Report on Form 8-K filed with the SEC on January 5, 1999 (the "Reorganization Form 8-K").

Section	Disclosure
3.04 Contd.	<p><i>Holding Company Reorganization Contd.</i></p> <p>For SEC reporting purposes, the Seller is considered to be the successor to Lamalie and since the Reorganization has retained the same SEC file number as was previously assigned to Lamalie. Seller Common Stock trades on The Nasdaq Stock Market under the trading symbol "LAIX," the same trading symbol under which Lamalie common stock traded before the Reorganization. In connection with the Reorganization, the Seller applied for and received certain interpretative and no-action advice from the staff of the SEC Division of Corporation Finance (SEC staff letter of response dated December 15 1998) with respect to the successor status of the Seller and other matters regarding the Reorganization (the "Reorganization No-Action Letter").</p> <p>Upon the effectiveness of the Reorganization, each share of Lamalie common stock issued and outstanding immediately prior to the Merger, together with the preferred stock purchase right associated therewith, was converted into one share of Seller Common Stock, together with one preferred stock purchase right associated therewith. Thus, persons who were Lamalie stockholders before the Reorganization became holders of Seller Common Stock and preferred stock purchase rights after the Reorganization. In addition, pursuant to the terms of the Merger Agreement and an Assumption Agreement between Lamalie and the Seller, each outstanding option to purchase shares of Lamalie common stock was converted into an option to purchase, on the same terms and conditions, an identical number of shares of Seller Common Stock.</p>
3.04 Contd.	<p><i>Holding Company Reorganization Contd.</i></p> <p>As contemplated or required by the Assumption Agreement, the Seller or Lamalie adopted amendments or restatements of a number of agreements to which Lamalie was a party prior to the effectiveness of the Reorganization. Some of these documents have not yet been filed with Seller's SEC Reports, although it is contemplated that such documents may be so filed in the future.</p> <p>References to Seller SEC Reports include not only such filings made by LAI Worldwide, Inc. since the effectiveness of the Reorganization but also those filings made by Lamalie Associates, Inc. before the Reorganization.</p>
3.05 Undisclosed Liabilities	<p>The following matters have not been publicly disclosed in the text of Seller SEC Reports filed as of the date hereof:</p> <p><i>Section 3.03(b) Disclosures.</i> As a result of the completion of the transactions contemplated by the Agreement, the Seller or its subsidiaries could incur liabilities or lose valuable assets as described in the responses to Section 3.03(b).</p>

Section	Disclosure
3.05 Contd.	<p><i>Dealings With Former Ward Howell Stockholder Claims.</i> On September 13, 1998, the President of the Seller signed a document entitled "An Agreement between LAI Ward Howell and the former Ward Howell International Stockholders" (the "September Agreement"). It is unclear whether the September Agreement is enforceable, in part because the individual who executed it on behalf of the Ward Howell Stockholders was not authorized to act on their behalf and therefore the September Agreement probably does not bind the Ward Howell Stockholders, and in part because there is a dispute regarding whether the September Agreement, at the time that it was entered into, was intended by the parties to be subject to the approval of the Seller's Board of Directors. The terms of the Agreement do not state that it was subject to approval of the Board of Directors of the Seller. In the September Agreement, however, the Ward Howell Stockholders purportedly agree to a revision in their current compensation plan in exchange for the following: (1) prepayment of their Promissory Notes such that the payment due on February 28, 2000 was to be paid on February 28, 1999 and the payment due on February 28, 2001 was to be paid on June 1, 1999, (2) repricing of their Seller stock options on the same basis as other Seller option holders, and (3) certain representations about treatment of their non-collectible accounts receivable and contributions to their 401(k) plan. The Board of Directors of the Seller never approved the September Agreement.</p> <p><i>Claims Under Ward Howell Merger Agreement.</i> After the September Agreement was executed, the Seller became aware that it had certain claims for indemnification pursuant to the Ward Howell Merger Agreement, as well as claims for certain purchase price adjustments under the Agreement, principally relating to non-collectible accounts receivable (the "Merger Agreement Claims"). The amount of those claims has never been finally determined, but they aggregate approximately \$500,000. The Seller would be entitled pursuant to the Ward Howell Merger Agreement to reduce the amount of the final payments on the promissory notes due the Ward Howell Stockholder by the Merger Agreement Claims.</p>

Section	Disclosure
3.05 Contd.	<i>Ward Howell Settlement Discussions.</i> Since approximately late October of 1998, the Seller has been negotiating with the Ward Howell Stockholders through their counsel and certain of their representatives in an attempt to settle the Merger Agreement Claims and any potential claims of the Ward Howell Stockholders pursuant to the September Agreement. The Seller has made at least two settlement offers to the Ward Howell Stockholders, neither of which have been accepted. Most recently, the Ward Howell Stockholders responded through their counsel with a proposed settlement agreement, the terms of which were still being negotiated. At least one former Ward Howell Stockholder has threatened litigation if her second promissory note payment was not made by March 2, 1999. That payment has not been made.
3.05 Contd.	<i>Q4 and Year-End Results.</i> The Seller's fourth quarter (Q4) results of operation are anticipated to be well below that anticipated by the investment community. It is currently anticipated that the Seller will report an operating loss for Q4 operations. In addition, the Seller will take a one-time charge associated with restructuring its London office; the amount of this charge will be greater than currently anticipated by the investment community. As a result, the Seller may report a loss for its full year of operations. Because of the disappointing Q4 and full year results, the Seller does not currently anticipate paying any significant year-end discretionary bonuses to its search consultants at the partner level (and bonuses below the partner level may be reduced or eliminated). As a result, it is possible that the Seller will experience higher than normal resignations by members of its consulting staff, which departures (if not replaced in a timely fashion) could adversely affect the Seller's current and future results of operation and prospects.

Section	Disclosure
3.05 Contd.	<p><i>Certain Employment Matters — Partners.</i> From time to time in the ordinary course of operating its business, the Seller or its Subsidiaries may have disagreements with partners and other employees regarding various matters, including the basis and amount of their compensation. Most of these disagreements are resolved to the satisfaction of the parties without litigation or other adversarial proceedings. There are currently known to the Seller certain disagreements as to which there is believed to be a smaller than normal likelihood of settlement without litigation or other adversarial proceedings. If these were resolved adversely vis-a-vis the employer, they could result in a Seller Material Adverse Effect. Such disagreements involving partners include (1) Dana Ardi: disagreement regarding side letter on compensation and practice responsibility matters; (2) Arthur Davidson, former partner: possible disagreement regarding circumstances of termination and amounts owed to the employer; (3) Dave Witte: possible disagreement regarding obligations under written employment agreement executed in connection with Ward Howell acquisition and his current status as disabled; (4) Jim Aslaksen, former partner: collection of \$250,000 promissory note and certain expense advances made just prior to his going to work for competitor; (5) Austin Broadhurst, former partner: collection of \$29,167 in open account indebtedness to employer; (6) Ricardo Cerdan, former partner: collection of £200,00 promissory note (<i>N.B.</i>, as described elsewhere in this Disclosure Statement, Mr. Cerdan has sued the Seller and others in connection with the termination of his employment at the Seller's London office); (7) Ben Rauch, former partner: suit by Mr. Rauch regarding alleged employment agreement obligations by Lamalie and others, assertion of approximately \$639,000 in damages.</p>
3.05 Contd.	<p><i>Certain Employment Matters — Others.</i> Currently, there are employment related disagreements with the following non-partner employees and former employees: (1) Glen Corso, former employee San Francisco: dispute regarding compensation of less than \$10,000 at time of termination (settlement offer of \$6,000 pending); (2) Makiko Hall, former employee NYC, severance claim in amount of approximately \$10,000; (3) Dan Dan Zhang, former employee Hong Kong: claim for alleged employment agreement/severance compensation in amount of approximately \$125,000; (4) Priscilla Molina, former employee NYC: alleged Title VII claim made by counsel in amount of approximately \$35,000; (5) Carina Ranieri, former employee NYC: alleged Title VII claim made by counsel in amount of approximately \$40,000; and (6) Sara Steingart, employee NYC: possible Title VII claim.</p>

Section	Disclosure
3.05 Contd.	<p><i>London Restructuring.</i> In January and February 1999, the Seller completed the publicly announced staff cuts and other cost reduction measures regarding its London office. The extent of the staff cuts and other cost reduction measures may have been greater than anticipated by the investment community. Among other things, this involved (1) terminating the employment of a number of search consultants and support staff, some of whom had written employment agreements, (2) payment of significant severance payments to terminated employees, (3) the need to sublet two floors of office space no longer required for London operations, and (4) the recognition of certain one-time charges associated with these and other related activities. Additionally, Ricardo Cerdan, a former consultant in the London office has instituted suit seeking to recover sums allegedly due to him as a result of his past employment. It is possible that other former London employees may undertake legal or administrative proceedings seeking to recover sums allegedly due to them as a result of their past employment.</p> <p><i>London Office Lease.</i> In 1998, a subsidiary of the Seller entered into a long term lease for three floors of space to provide facilities for its London offices. Initially, the offices occupied two floors and the third floor was available for expansion but was not built out. As part of the restructuring, the London offices were consolidated onto a single floor. The other floor previously occupied by the London offices is expected to be sublet in the near future to a new tenant and the Seller is actively seeking to sublet the third floor subject to the lease. Depending on the results of these efforts, it is possible that an additional charge may be recorded in respect of the continuing obligations with respect to these premises. With respect to the sublease of the third floor, the Seller expects to report a loss of approximately \$1.6 million in respect of abandoned leasehold improvements.</p>



Section	Disclosure
3.05 Contd.	<p><i>Proposed Neumann Acquisition.</i> In January 1999, the Seller publicly reported that it had entered into confidentiality and exclusivity agreements with Futura Beteiligungs GmbH ("Futura"), the parent company of Neumann Holding AG ("Newman"), regarding, among other things, the possible acquisition of Futura and Neuman by the Seller. The Seller has incurred substantial expenses in connection with the negotiation of these agreements and continuing discussions and investigations regarding the possible acquisition. It is likely that the Seller will terminate the current negotiations regarding the possible acquisition. Upon any termination of discussions regarding the proposed acquisition all such expenses (initially recorded as capital expenses) would be recorded as current expenses on the Seller's financial statements. In addition, upon the termination of acquisition discussions, it is possible depending on the specific facts and circumstances, that Futura and Neumann may have a basis under applicable Austrian law or otherwise, to be compensated by the Seller for their expenses incurred in the acquisition discussions. Public announcement of the termination of discussions of with Futura and Neumann may be viewed negatively by the investment community.</p>
3.05 Contd.	<p><i>Deferred Comp Plan.</i> In accordance with GAAP, the Seller's deferred compensation program (the "Deferred Comp Plan") is described in note 6 to the Seller's 1998 audited financial statements and the present value of the obligations to the participants in the Deferred Comp Plan are reflected on the Seller's 1998 year-end balance sheet. A substantially similar note and balance sheet entry are anticipated to appear in the financial statements for the 1999 fiscal year ended February 28, 1999. However, the actual obligations to participants in the Deferred Comp Plan could exceed the amounts recorded on such balance sheet and reflected in the notes thereto.</p>

Section	Disclosure
3.05 Contd.	<p><i>SHL Aspen Tree Software and Consulting Services.</i> SHL Aspen Tree Software and Consulting Services. The Seller has been negotiating with SHL Aspen Tree ("SHL") for the acquisition from SHL of software, website development and consulting services relating to the Seller's selection services business. Each of the Seller and SHL believes that there is an agreement between the parties pursuant to which SHL has performed software and website development work. Although no formal agreement exists between the Company and SHL as to the services to be provided by SHL, there has been a series of written communications between the Seller and SHL that may individually or collectively be determined to establish terms of an agreement. SHL has indicated that it believes it is entitled to a payment of approximately \$650,000 for work performed thus far, and SHL continues to perform additional work. No deliverables have been received by the Seller and no payment has been made to SHL with respect to work performed by SHL. The Seller does not know whether it will receive such deliverables, what their capabilities will be if received, or what amount it might ultimately be required to pay SHL. The failure of the Seller to reach a formal agreement with SHL could result in litigation between the parties. The Seller is currently in the process of trying to negotiate a royalty arrangement with SHL.</p>
3.05 Contd.	<p><i>Contact Management Software.</i> In 1998, in the ordinary course of its business, the Seller entered into a contract to obtain Cluen contact management software to replace the CMS2 system then in use. It is currently anticipated that the installation of the Cluen software will be completed during the current fiscal year. Upon the completion of that installation, it anticipated that the Seller will write off the amount recorded on its balance sheet in respect of the CMS2 software (approximately \$750,000).</p>

Section	Disclosure
<p>3.06 Certain Changes, Etc.</p>	<p><i>Accounting for London Office.</i> On January 1, 1999, the Seller began accounting for its London office as a branch rather than a subsidiary. It is anticipated that this change in accounting method will be more favorable to the Seller for tax purposes.</p> <p><i>Certain Employment Agreement Amendments.</i> Amendments to the Employment Agreements of Robert L. Pearson and Patrick J. McDonnell were executed on March 5, 1999 by and between the Seller and Messrs. Pearson and McDonnell, respectively. These amendments relate to the clarification of certain matters in those employment agreements, and in addition, contain a guaranty by LAI Worldwide, Inc. of the obligations of Lamalie Associates, Inc. pursuant to those Agreements.</p> <p><i>Amendment to Stockholder Rights Agreement.</i> The Stockholder Rights Agreement has been amended dated March 5, 1999 to make clear that the transactions contemplated by this Agreement will not trigger the provisions thereof.</p> <p>See matters referred to in responses to Section 3.03(b) and Section 3.05 for events since the date of the Seller Balance Sheet (November 30, 1998) which might have a Seller Material Adverse Effect.</p>
<p>3.07(f) §280G</p>	<p>The Seller or its Subsidiaries are parties to certain employment agreements with the persons listed below described in response to Section 3.05 under which the employee may receive cash payments and/or other benefits (including accelerated vesting of stock options, the lapse of risk of forfeiture in respect of restricted stock grants and the receipt of Gross Up Payments) upon their termination of employment:</p> <p>Robert Pearson Patrick J. McDonnell Richard L. Baird Philip R. Albright David L. Witte</p>

Section	Disclosure
<b>3.08</b> <b>Properties</b>	<p>Information regarding leased properties is shown on Exhibit 3.08 to this Disclosure Schedule.</p> <p>See the disclosures in response to Section 3.03(b) and Section 3.05 for information regarding leases which may not continue in full force and effect upon the consummation of the transactions contemplated by the Agreement or as to which there may be current breaches.</p> <p>Subleasing activities in London, Houston and Tampa could involve assignment of leasehold interests which in the aggregate might involve substantial costs which could result in a Seller Material Adverse Effect.</p>
<b>3.09</b> <b>Agreements</b>	<p>See the disclosures in responses to Section 3.03(b) and Section 3.05 for information regarding claims under agreements or agreements to which the Seller or its Subsidiaries are parties, in either case, which could result in a Seller Material Adverse Effect.</p>
<b>3.10</b> <b>Litigation</b>	<p>See the disclosures in responses to Section 3.05 for information regarding pending and threatened litigation or ongoing disputes with current or former employees or others, which if adversely determined could result in a Seller Material Adverse Effect.</p>
<b>3.11(d)</b> <b>Employee Benefit Plans</b>	<p>See Exhibit 3.11. See the disclosures in responses to Section 3.05 for information regarding potential liability under the Deferred Comp Plan.</p>
<b>3.11(e)</b> <b>Agreements with Employees</b>	<p>See the disclosures in responses to Section 3.03(b) and Section 3.05 for information regarding employment agreements and awards under equity based incentive plans the terms of which will be affected by the consummation of the transactions contemplated by the Agreement.</p>
<b>3.11(f)</b> <b>Plan Status</b>	<p>There have been recent changes in the law applicable to the Seller's profit sharing and savings plan (the "Savings Plan") which are not reflected in the current terms of the Savings Plan; compliance with these legal requirements may require amendment to the Savings Plan.</p>
<b>5.01(f)</b>	<p>The Savings Plan may need to be amended to satisfy the "requests" of the Internal Revenue Service in connection with obtaining a favorable determination letter. Any such amendment may not be "required" under applicable law.</p>

**EXHIBIT 3.02(a)**

**Summary of Omnibus Plan Awards**  
**As of March 5, 1999**

	Options Granted	Restricted Stock	Total Grants	Remaining Grants Available
1997 Omnibus Plan	689,465	-	689,465	260,535
1998 Omnibus Plan	819,066	225,716	1,044,782	455,218
1997 Non-employee Directors Plan	30,000	-	30,000	50,000
	1,538,531	225,716	1,764,247	765,753

# EXHIBIT D

## EXHIBIT 3.08 Lamalle Amrop International Operating Lease Disclosures

Location	3/99-2/2000	3/2000-2001	3/01-2/02	3/02-2/03	3/03-2/04
	2000	2001	2002	2003	2004
Atlanta	281,567	296,989	299,080	304,387	305,118
Austin	104,173				
Chicago	251,973	258,682	265,390	272,088	278,791
Cleveland	185,109	185,768	185,768	193,014	193,671
Dallas	170,620	193,155	209,251	209,251	209,251
Houston	261,513	261,513	261,513	261,513	273,961
New York	809,055	829,508	863,598	863,598	863,598
Tampa-Northdale	507,578	534,570	181,199		
Stamford	217,366	224,359	231,352	238,345	245,331
Boston	160,290	160,290	160,290	133,575	
San Francisco	201,504	201,504	167,920		
Pittsburgh - mth to mth					
New York-WHI	532,519	534,996	534,996	534,996	44,583
Atlanta-WHI	108,000	36,000			
Phoenix	12,654				
Barrington	66,028	50,759			
Los Angeles - mth to mth					
Encino	67,332	67,332	67,332	61,721	
Lake Geneva	45,000	45,000			
West Hartford	7,688	3,938			
Monterey	55,318	56,973	33,798		
Tampa-Downtown	69,738	73,284	76,830	80,376	
Real Property	4,115,025	4,014,620	3,538,317	3,152,864	2,414,386
Equipment (copiers, fax, Computers)	272,572 1,149,343	62,050 437,916	36,474 5,724	36,474	8,477
Total leases	5,536,940	4,514,586	3,580,515	3,189,338	2,422,863

### Notes:

Chicago WHI lease was

Currently marketing the  
Atlanta WHI - entire  
Cleveland - portion  
Houston - portion  
Tampa downtown -

Exhibit 3.11

**Benefit Plans**

1997 Omnibus Stock and Incentive Plan as now in effect  
1997 Non-Employees' Stock Option Plan as now in effect  
Profit Sharing and Savings Plan as now in effect  
1997 Employee Stock Purchase Plan as now in effect  
1998 Omnibus Stock and Incentive Plan as now in effect

**Compensation Plans**

Directors' Deferral Plan as now in effect

Pope, Jack  
Groves, Ray  
Pogue, Richard

Deferred Compensation Plan

Aslaksen, James G.  
Barowsky, Diane M.  
Brenner, Michael  
Cashen, Anthony B.  
Conehlisen, James H.  
Crumbaker, Robert H.  
Davidson, Arthur J.  
Elliott, Mark P.  
Felderman, Kenneth I.  
Flanagan, Dale M.  
Gallagher, David W.  
Goodwin, Joe, D.  
Johnson, John F.  
Kuypers, Arnold  
Landon, Susan J.  
Merrigan, Eileen M.  
Miller, Paul McG.  
Nass, Martin D.  
Newman, Arthur I.  
Pamlund III, David W.  
Pearson, Robert L.  
Pettersson, Tara L.  
Reeder, Michael S.  
Shimp, David J.  
Stone, Robert Ryder  
Taylor, Charles E.  
Watkins III, Thomas M.  
Wilson, Thomas H.  
Wissman, Jack P  
Linting, Richard  
Gow, Roderick

Deferred Compensation Plan (continued)

Kendrick, Michael S.  
Stubbs, Judy  
Waldman, Noah  
Westberry, David  
Andrews, Pamela  
Colavito II, Joseph  
Epstein, Kathy  
Golding, Robert  
Johnson, Harold  
Lewisohn, Dina  
Norton, James  
Walsh, Anne  
Williams, Walter  
Anderson Jr., Glenn  
Clark, George  
Emery, Jodie  
Hofner, Kevin  
Howard, Lee Ann  
Kaplowitz, Marjorie  
Marion, Bradford  
McHugh, Margaret  
Pollin, Mary Ellen  
Reilly, Helen  
Smith, Gregory  
Watkins, Jeffrey  
Hughes Jr., John E.  
Rothschild, John S.

Managing Partner's Compensation Plan

Partner's Compensation Plan

Insurance Industry Managing Partner Compensation Plan

Insurance Industry Partner Compensation Plan

LAI International Limited Partners Compensation Plan

LAI International Limited Managing Partner Compensation Plan

**Employee Insurance**

Principal Life Insurance - Life, Medical, Dental, Vision, PCS Drug Card

Principal Life Insurance - Flex spending account

Unum - Long-term disability

Sun Life of Canada - Split dollar life policies

Aslaksen, James G.  
Baker, Walter U.  
Barowsky, Diane  
Borman, Theodore  
Brenner, Michael  
Cashen, Anthony B.  
Broadhurst Jr., Austin  
Epstein, Kathy



Sun Life of Canada - Split dollar life policies (continued)

Crumbaker, Robert  
Davidson, Arthur J.  
McNicholas, Patricia  
Eldredge, L. Lincoln  
Elliott, Mark P.  
Engman, Steven T.  
Felderman, Kenneth I.  
Flanagan, Dale M.  
Gallagher, David W.  
Goodwin, Joe, D.  
Gow, Roderick  
Henard, John B.  
Herget, James P.  
Kuypers, Arnold  
Landon, Susan J.  
Merrigan, Eileen  
Nass, Martin D.  
Nein, Lawrence F.  
Newman, Arthur L.  
Palmund III, David  
Pearson, Robert L.  
Pettersson, Tara L.  
Andrews, Pamela  
Settles, Barbara Z.  
Shimp, David J.  
Sierra, Rafael A.  
Williams, Walter  
Stone, Robert R  
Taylor, Charles E.  
Monahan, Boyce  
Watkins III, Thomas  
Johnson, Harold  
Gates, Lucille  
Wilson, Thomas H.  
Wood, Martin  
Brown, Timothy A.  
Cesafsky, Barry  
Golding, Robert  
Hauser, Dave  
Jones, Dale  
Kendrick, M. Steven  
Konstans, Gregory C.  
Marion, Bradford  
Martin, Jr., John G.  
Nugent, Andrew  
Olsen, Lisa L.  
Stubbs, Judy  
Utroska, Donald

Sun Life of Canada - Split dollar life policies (continued)

Waldman, Noah  
Westberry, David  
Anderson, Glenn  
Bailey, Holly  
Cattini, Andrea  
Cicchino, William  
Colavito, II, Jose  
Gross, H. Jeffrey  
L'Hote, Jeffrey  
Lewisohn, Dina  
Norton, III, James  
Rothschild, John  
Murray(Walsh) Anne

Pacific Life - Split dollar life policies

Allen, Jean  
Brown, Kristin  
Campbell, Cynthia  
Charlson, Adam D.  
Clark, George W.  
Conley, Kevin E.  
Corsi, Jill M.  
de Sousa, Joao  
Dore, Sarah A.  
Emery, Jodie A.  
Fell, David W.  
Flanagan, Dale M.  
Grassi, Daniel  
Hofner, Kevin  
Howard, Lee Ann  
Hughes Jr., John  
Kaplowitz, Marjorie L.  
Kling, Constance  
Mathis, Laurelle S.  
McHugh, Margaret M.  
Palka, Cynthia L.  
Pollin, M. Ellen  
Putrim, Thomas G.  
Reilly, Helen B.  
Reilly, Maria C.  
Robertson, Bruce  
Scher, Mark G.  
Smith, Gregory Q.  
Sullivan, Michael  
Trilling, Dean  
Watkins, Jeffrey P.

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## **Employment Agreements**

Pearson, Robert L.  
McDonnell, Patrick J.  
Richard L. Baird  
Philip R. Albright  
David M. Dewilde  
David L. Witte  
Chandler, R.C.  
Halstead, F.A.  
Howe, V.A.  
Ikle, A.D.  
Kay, J.L.  
Lord, A.W.  
Maslan, N.L.  
McPherson, S.M.  
Nathan C.R.  
Nosky, R.E.  
Poore, L.D.  
Robertson, W.R.  
Ross, M.B.  
Scherck, H.J.  
Smith, D.M.  
Smith, F.C.  
Taylor, E.A.  
Walker, J.E.  
Ardi, D.B.  
Pryor, C.L.  
Corey, M.  
Corey, P.  
Hanson, P.  
Moran, T.

## **Compensation Guarantees**

Mark Elliott  
David W. Gallagher  
Joe D. Goodwin  
Judy N. Stubbs  
Mike Sullivan  
Tom Wilson  
John Rothschild  
John Baker  
David Beed  
Kevin Conley  
Kevin Duffy  
Rick Flam  
David Gabriel  
Jose Oller

**Compensation Guarantees (continued)**

Paul Schmidt

Noah Waldman

Betsy Wood

Judy Benjamin

Mark Scher

Frank Carr

Kenard Gibbs

M.Kandy Jones

Kathryn Murphy

Michelle Sigal

Debbie Lipski

**Exhibit B  
to the  
Articles of Merger**

**Officers and Directors  
of the  
Surviving Corporation  
after the  
Effective Time**

**EXHIBIT B**

**BOARD OF DIRECTORS AND OFFICERS  
OF TMP FLORIDA ACQUISITION CORPORATION  
AND  
BOARD OF DIRECTORS AND OFFICERS  
OF THE SURVIVING CORPORATION  
AFTER THE EFFECTIVE TIME**

<b>Name</b>	<b>Address</b>	<b>Title</b>
Andrew J. McKelvey	1633 Broadway, 33 <sup>rd</sup> Floor New York, NY 10019	Sole Director President, Secretary and Treasurer
Myron Olesnyckyj	1633 Broadway, 33 <sup>rd</sup> Floor New York, NY 10019	Vice President