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STATE OF FLORIDA

ARTICLES OF INCORPORATION

OF

Sonic Automotive-Clearwater, Inc.

SECRETARY TALLAHASSEI	98 JAN 28	
OF STAT	PH 4: 0	O
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FIRST: THE CORPORATE NAME THAT SATISFIES THE REQUIREMENTS OF SECTION 607.0401 IS: Sonic Automotive - Clearwater, Inc. SECOND: THE STREET ADDRESS OF THE INITIAL PRINCIPAL OFFICE AND, IF DIFFERENT, THE MAILING ADDRESS OF THE CORPORATION IS: 24825 U.S. Highway 19 North, Clearwater, FL 34623 THIRD: THE NUMBER OF SHARES THE CORPORATION IS AUTHORIZED TO ISSUE One Thousand (1,000) IS: *FOURTH: (a) IF THE SHARES ARE TO BE DIVIDED INTO CLASSES, THE DESIGNA-TION OF EACH CLASS IS: N/A (b) STATEMENT OF THE PREFERENCES, LIMITATIONS AND RELATIVE RIGHTS IN RESPECT OF THE SHARES OF EACH CLASS: CLASS **PREFERENCES** LIMITATIONS RELATIVE RIGHTS

(FLA - 1959 - 7/14/93)

(*Optional)

*FIFTH: (a) IF THE CORPORATION IS TO ISSUE THE SHARES OF ANY PREFERRED

OR SPECIAL CLASS IN SERIES, THE DESIGNATION OF EACH SERIES IS: N/A

PREFERENCES AS BETWEEN SERIES INSOFAR AS THE SAME ARE TO BE FIXED IN THE ARTICLES OF INCORPORATION: PREFERENCES SERIES RELATIVE RIGHTS (c) STATEMENT OF ANY AUTHORITY TO BE VESTED IN THE BOARD OF DIRECTORS TO ESTABLISH SERIES AND FIX AND DETERMINE THE VARIATIONS IN THE RELATIVE RIGHTS AND PREFERENCES BETWEEN SERIES: None SIXTH: PROVISIONS GRANTING PREEMPTIVE RIGHTS ARE: *SEVENTH: PROVISIONS FOR THE REGULATION OF THE INTERNAL AFFAIRS OF THE CORPORATION ARE: N/A EIGHTH: THE STREET ADDRESS OF THE INITIAL REGISTERED OFFICE OF THE CORPORATION IS 24825 U.S. Highway 19 North, Clearwater, FL 34623 AND THE NAME OF ITS INITIAL REGISTERED AGENT AT SUCH ADDRESS IS Ken Marks, Jr. *NINTH: THE NUMBER OF DIRECTORS CONSTITUTING THE INITIAL BOARD OF DIRECTORS OF THE CORPORATION IS Three (3), AND THE NAMES AND ADDRESSES OF THE PERSONS WHO ARE TO SERVE AS DIRECTORS UNTIL THE FIRST ANNUAL MEETING OF SHAREHOLDERS OR UNTIL THEIR SUCCESSORS ARE ELECTED AND SHALL QUALIFY ARE: B. Scott Smith Theodore M. Wright O. Bruton Smith -2-(FLA - 1959)

(b) STATEMENT OF THE VARIATIONS IN THE RELATIVE RIGHTS AND

SENT BY: ATLANTA

TENTH: THE NAME AND ADDRESS OF EACH INCORPORATOR IS:

Stacey A. Barnet
Parker, Poe, Adams & Bernstein L.L.P.
2500 Charlotte Plaza
Charlotte, NC 28244

THE UNDERSIGNED HAS (HAVE) EXECUTED THESE ARTICLES OF INCORPORATION

THI	S23rd	DAY OF	January	_, 19 <u>98</u>	
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(FLA - 1959)

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