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096000097931  
November 12, 1996

CERTIFIED MAIL

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-11/15/96--01087--012  
\*\*\*\*122.50 \*\*\*\*122.50

Secretary of State  
Corporate Records Bureau  
P.O. Box 6327  
Tallahassee, FL 32314

RE: The Institute for Operational Effectiveness

Ladies:

We are enclosing our check in the amount of \$122.50 to cover the following fees for the incorporation of the above-named corporation:

Registered Agent Fee	35.00
Filing Fee	35.00
Certified Copy of Articles	52.50
Total	\$122.50

We have also enclosed an original and a copy of the Articles of Incorporation. Please return to this office a certified copy of same after the Articles have been filed of record.

Thank you for your attention to this matter.

Very truly yours,

*Kraig H. Koach*

Kraig H. Koach

/k/  
Enclosures

*[Signature]*  
12/4

*[Signature]* (50)  
~~WA 21552~~

FILED  
96 DEC -2 PM 1:23  
SECRETARY OF STATE  
TALLAHASSEE FLORIDA



FLORIDA DEPARTMENT OF STATE  
Sandra B. Mortham  
Secretary of State

November 19, 1996

KRAIG H. KOACH  
240 NORTH WASHINGTON BLVD.  
SUITE 470  
SARASOTA, FL 34236

SUBJECT: THE INSTITUTE FOR OPERATIONAL EFFECTIVENESS  
Ref. Number: W96000024528

We have received your document for THE INSTITUTE FOR OPERATIONAL EFFECTIVENESS and check(s) totaling \$122.50. However, the enclosed document has not been filed and is being returned to you for the following reason(s):

The corporate name must contain a suffix that will clearly indicate that it is a corporation. Such suffixes include: CORPORATION, CORP., COMPANY, CO., INC., and INCORPORATED.

Please return your document, along with a copy of this letter, within 60 days or your filing will be considered abandoned.

If you have any questions concerning the filing of your document, please call (904) 487-6934.

Loria Poole  
Corporate Specialist

Letter Number: 196A00052693

**ARTICLES OF INCORPORATION**  
**OF**  
**INSTITUTE FOR OPERATIONAL EFFECTIVENESS, INC.**

The undersigned incorporator for the purpose of forming a corporation under the Florida General Corporation Act, hereby adopts the following Articles of Incorporation:

**ARTICLE I**

**NAME**

The name of the corporation shall be THE INSTITUTE FOR OPERATIONAL EFFECTIVENESS, INC. The principal place of business of this corporation shall be as follows:

**Corporate Address:**

6410 Spyglass Lane, Suite 102  
Bradenton, Florida 34202

**ARTICLE II**

**TERM OF EXISTENCE**

The term of existence of the corporation shall be perpetual.

**ARTICLE III**

**NATURE OF BUSINESS**

The purpose of the corporation is to transact any business and to engage in, enter into, promote or conduct any or all lawful activities or business permitted under the laws of the United States, the State of Florida, or any other state, country, territory or nation.

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CLERK OF STATE  
TALLAHASSEE FLORIDA

#### **ARTICLE IV**

##### **CAPITAL STOCK**

The total number of shares of stock which the corporation shall have authority to issue is 500 shares, all of which shall be common shares with a par value of \$1.00 per share.

#### **ARTICLE V**

##### **REGISTERED AGENT**

The street address of the initial registered office of the corporation in Sarasota County, Florida, and the name of its initial registered agent at such address are as follows:

Name and street address

Kraig H. Koach, Esquire  
KRAIG H. KOACH, P.A.  
240 North Washington Boulevard, Suite 470  
Sarasota, Florida 34236

#### **ARTICLE VI**

##### **BOARD OF DIRECTORS**

The corporation shall have a Board of Directors of one (1) director initially. The number of directors shall be prescribed by the Bylaws of the corporation from time to time. The name and address of the person who shall serve as the initial directors of the corporation until the first annual meeting of the shareholder or until his successors are duly elected and qualified are as follows:

Name and street address

JOHN J. EWEN  
6410 Spyglass Lane, Suite 102  
Bradenton, Florida 34202

**ARTICLE VII**  
**INCORPORATOR**

The name and address of the Incorporator to these Articles of Incorporation is:

Name and street address

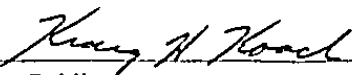
JOHN EWEN  
6410 Spyglass Lane, Suite 102  
Bradenton, Florida 34202

IN WITNESS WHEREOF, the undersigned, being the incorporator hereinbefore named, for the purpose of forming a corporation pursuant to the Florida General Corporation Act, has executed these Articles of Incorporation this 12th day of November, 1996.

  
\_\_\_\_\_  
JOHN J. EWEN, Incorporator

STATE OF FLORIDA  
COUNTY OF SARASOTA

The foregoing instrument was acknowledged before me this 12th day of November 1996, by the party hereto, who is personally known to me.

  
\_\_\_\_\_  
Notary Public  
My Commission Expires:



KRAIG H KOACH  
My Commission CC557487  
Expires May, 27, 2000

CERTIFICATE DESIGNATING PLACE OF BUSINESS OR DOMICILE FOR THE SERVICE OF  
PROCESS WITHIN THIS STATE, NAMING AGENT UPON WHOM SERVICE MAY BE SERVED.

In pursuant to Chapter 48.091, Florida Statutes, the following is submitted, in compliance with  
said act:

First, that **The Institute for Operational Effectiveness, Inc.**, desiring to organize under the laws  
of the State of Florida, with its principal office as indicated in the Articles of Incorporation, at City of  
Sarasota, County of Sarasota, State of Florida, has named **KRAIG H. KOACH**, 240 N. Washington  
Blvd., Suite 470, Sarasota, Florida 34236, as its agent to accept service of process within this State.

**ACCEPTANCE OF DESIGNATION AS REGISTERED AGENT**

The undersigned hereby accepts the designation as registered agent of the above Corporation.  
I accept the duties and obligations of Section 607.325 Florida Statutes and agree to comply with the  
provisions of all statutes relative to the proper and complete performance of my duties.

  
KRAIG H. KOACH

SECRETARY OF STATE  
TALLAHASSEE FLORIDA

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FILED