2003 FOR PROFIT CORPOP **UNIFORM BUSINESS REPOI**

P95000006975 **DOCUMENT#**

1. Entity Name

NOTIFY SENDER ENGLISH'WILLII PO BOX 985

FILED Feb 27, 2003 8:00 am Secretary of State

02-27-2003 90115 028 ***150.00

| WILLIAM ENGLISH, INC. | | | ALVA FL 33920. | | | | | | | |
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| Principal Place of Business 20500 N. RIVER RD. ALVA FL 33920 Mailing Address 20500 N. RIVER FD. ALVA FL 33920 ALVA FL 33920 | | 20500 N. RIVER RD. | | | | | | | | |
| | | | 785 | | | | | ia a lii u i a lii i | 1861 GIII IBDI | |
| Suite, Apt. #, etc. Suite, Apt. #, etc. | | | | | | CHECK HERE IF MAKING CHANGES | | | | |
| City & State | е | ALVA. FL | | | 4. F | 4. FEI Number 65-0372510 Applied For Not Applicable | | | | |
| Zíp | Country | 3320 | Coy | ጛ ፟፟፟፟፟፟፟ | 5. C | Certificate of Status Desired | | 8.75 Add ee Require | | |
| 6. Name and Address of Current Registered Agent | | | | Name | 7. N | ame and Address of New R | egistered Ag | jent | | |
| PAVESE, FRANK A SR. ESQ 1833 HENDRY ST. FT. MYERS FL 33901 | | | | Street Address (P.O. Box Number is Not Acceptable) | | | | | | |
| | | | | City | | | FL | Zip Cod | e | |
| | named entity submits this statement finds of registered agent. | or the purpose of changing it | ts register | red office or regi | stered age | ent, or both, in the State of Flo | rida. I am fa | miliar with, | and accept | |
| SIGNATURE . | Signature, typed or printed name of registered ager | t and title if applicable. (NC | TE: Register | ed Agent signature req | uired when rei | instating) | DATE | • | \ | |
| FILE NOW!!! FEE IS \$150.00 After May 1, 2003 Fee will be \$550.00 Make Check Payable to Florida Department of State | | | | | | 9. Election Campaign Fir Trust Fund Contributio | | | May Be to Fees | |
| 10. | OFFICERS AND | | 11. | | ΑDί | DITIONS/CHANGES TO OFF | | | | |
| TITLE NAME STREET ADDRESS CITY-ST-ZIP | PSTD ENGLISH, WILLIAM 20500 N. RIVER RD. ALVA FL 33920 | □ Delete | | | | | | Change | ☐ Addition | |
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| TITLE NAME STREET ADDRESS CITY-ST-ZIP | certify that the informatory sloolied wi | ☐ Delete | CITY | ME EET ADDRESS Y-ST-ZIP | Sauti d | 19.07(3)(i), Florida Statutes. | | ☐ Change | Addition | |

Thereby beauty tractile minimiser explained with this information into account that the information into account that the information into account that may signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the referve of the tractile this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 10 or Block 11 if changed, or on an attachmost with a property of the components of

SIGNATURE:

Affachment 90037273 # P95 600006975

2002 Annual Report

William English, Inc.

P. O. Box 985, 20500 North River Road, Alva, FL 33920

Revenues reached a record level in 2002, and net income before taxes was \$211,463.05. There was no large transaction or single segment of the business that accounted for this increase. Slipmeter sales, lawyer consulting and lab testing were all active areas of income, with slipmeter sales continuing to be the dominant segment. Fifty-nine slipmeters were sold, an increase of 54% over the prior year. Production of slipmeter parts was continued, and another 96 sets were machined and anodized.

There was continuing progress on the standards front with most of the states having developmental state OSHA plans promulgating regulations for slip resistance on painted structural steel components at least as effective as the FedOSHA specification, and the Army milspec was promulgated without the latency period. Opposition to standardization of the XL continued, those with less notoriety. The ballot for revision of ASTM F1679 was withdrawn and arrangements were made to rerun the precision workshop.

Advertising costs continued at about the same as the prior year. The Web site continues to grow in drawing power as the online market matures. Institution of an e-mail newsletter contributes significantly to the Web site traffic and the market presence of the XL slipmeter. Editing of the second Edition of Pedestrian Slip Resistance was begun, and a decision was made to begin disposing of remainder First Edition copies as gifts to lawyer prospects. Apparent development of the British slipmeter market was a surprise. An additional unit was sold to BAA, and following a business development visit to their facility at Gatwick, the distributor thought there was a prospect for the sale of several more. Another breakthrough came with the sale of the SST Sport Shoe Tester to the International Tennis Federation, though only a deposit was received in 2002, and they purchased an XL slipmeter. Other slipmeters were sold in France, Germany and Italy.

The certification program has been successful, with CXLT certificates having more than doubled to 116, and more classes are scheduled.

There was more trouble with OLSUSA as an ISP. They went out of business, and after being dark for a couple weeks it was put back up on another server, and the three doorway URLs were dropped, thereby reducing the online cost.

Plans for the New Year are to just improve our market performance and service with the XL slipmeter and improve our visibility with lawyer consulting and lab testing clients.

Submitted Monday, February 24, 3003.

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