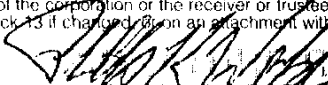


FILE NOW: FILING FEE AFTER MAY 1 IS \$550.00

FILED

Mar 18 1997 8:00am
Secretary of State

PROFIT CORPORATION ANNUAL REPORT 1997				FLORIDA DEPARTMENT OF STATE Sandra B. Mortham Secretary of State DIVISION OF CORPORATIONS	
DOCUMENT # P28276 (4) 1. Corporation Name JOHNSON & HIGGINS, KIRKE-VAN ORSDEL, INC.					
Principal Place of Business 1776 WEST LAKES PARKWAY WEST DES MOINES IA 50389			Mailing Address 1776 WEST LAKES PARKWAY WEST DES MOINES IA 50389		
2. Principal Place of Business 21 1776 W. Lakes Pkwy Suite, Apt. #, etc. 22		2a. Mailing Address 26 1776 W. Lakes Pkwy Suite, Apt. #, etc. 27		3. Date Incorporated or Qualified 02/27/1990 3a. Date of Last Report 04/03/1996	
City & State 23 West Des Moines, IA Zip 24 50398		City & State 28 West Des Moines, IA Zip 29 50398		4. FEI Number 42-1224513 Applied For Not Applicable	
Country 25 Polk		Country 30 Polk		5. Certificate of Status Desired ☐ \$8.75 Additional Fee Required	
6. Election Campaign Financing Trust Fund Contribution ☐ \$5.00 May Be Added to Fees		8. This corporation has liability for intangible tax under s. 199.032, Florida Statutes ☐ Yes ☐ No			
9. Name and Address of Current Registered Agent CT CORPORATION SYSTEM 1200 S. PINE ISLAND ROAD PLANTATION FL 33324			10. Name and Address of New Registered Agent 81 Name 82 Street Address (P.O. Box Number is Not Acceptable) 83 84 City FL 85 Zip Code		
11. Pursuant to the provisions of Sections 607.0502 and 607.1508, Florida Statutes, the above-named corporation submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. Such change was authorized by the corporation's board of directors. I hereby accept the appointment as registered agent. I am familiar with and accept the obligations of Section 607.0505, Florida Statutes.					
SIGNATURE _____ (NOTE: Registered Agent signature required when reinstating) _____ DATE _____					
12. OFFICERS AND DIRECTORS					
TITLE	V	☐ DELETE			
NAME	SAMMIS, WILLIAM N				
STREET ADDRESS	100 HOPE ST, UNIT 24				
CITY- ST- ZIP	STAMFORD CT				
TITLE	VCD	☐ DELETE			
NAME	KIRKE, GERALD M.				
STREET ADDRESS	1000 TULIP TREE LANE				
CITY- ST- ZIP	WEST DES MOINES IA				
TITLE	C	☐ DELETE			
NAME	WILLIAMS, RUFUS J. III				
STREET ADDRESS	7 COLT ROAD				
CITY- ST- ZIP	SUMMIT NJ				
TITLE	PD	☐ DELETE			
NAME	VAN ORSDEL, WILLIAM A.				
STREET ADDRESS	3407 LINCOLN PLACE DR.				
CITY- ST- ZIP	DES MOINES IA				
TITLE	V	☐ DELETE			
NAME	DORWEILER, KIRKE M.				
STREET ADDRESS	1505 GLEN OAKS DRIVE				
CITY- ST- ZIP	WEST DES MOINES IA				
TITLE	T	☐ DELETE			
NAME	WALTER, LEW H				
STREET ADDRESS	31 E 72ND STREET				
CITY- ST- ZIP	NEW YORK NY				
14. I do hereby certify that the information supplied with this filing does not qualify for the exemption stated in Section 119.07(3)(i), Florida Statutes. I further certify that the information indicated on this annual report or supplemental annual report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes, and that my name appears in Block 12 or Block 13 if changed, or on an attachment with an address.					
SIGNATURE:  Philip K. Walsh 3/5/97 515-243-1900					
SIGNATURE AND TYPED OR PRINTED NAME OF SIGNING OFFICER OR DIRECTOR					



CR2E034 (9/96)

J&H/KVI
Board of Directors and Officers
Home Addresses — As of 2/27/97

*** INDICATES BOARD OF DIRECTORS**

***Chairman of the Board**

Rufus J. Williams, III
7 Colt Road
Summit, NJ 07901

***Vice Chairman of the Board**

Gerald M. Kirke
1000 Tulip Tree Lane
West Des Moines, IA 50266

***Vice Chairman of the Board and
Chief Executive Officer**

William A. Van Orsdel
3407 Lincoln Place Drive
Des Moines, IA 50312

***Board Member and President**

Stephen M. Lacy
3833 Greenwood Drive
Des Moines, IA 50312

***Board Member and Executive Vice
President and Chief Operating Officer**

Phillip K. Walsh
11 Foster Drive
Des Moines, IA 50312

***Vice President and
Board Member**

Kirke M. Dorweiler
1505 Glen Oaks Drive
West Des Moines, IA 50266

***Board Member**

Norman Barham
185 Highland Ave.
Montclair, NJ 07042

***Board Member**

Alan G. Page
705 Johnston Dr.
Watchung, NJ 07060

***Board Member**

Thomas G. Patzau
13 Lightfield Road
Whitehouse Station, NJ 08889

***Board Member**

Joseph P. Platt, Jr.
2 South End Ave. Apt. 4S
New York, NY 10280

***Board Member**

Joseph D. Roxe
459 Middlesex Rd.
Darien, CT 06820

Senior Vice President

James W. Keating
8 Timberline Drive
Trophy Club, TX 76262

Senior Vice President

John W. Maxwell
12 Pondsides Lane
West Simsbury, CT 06092

Senior Vice President

William N. Sammis
100 Hope Street, Unit 24
Stamford, CT 06906

Senior Vice President

Norman A. Skinrood, Jr.
5519 Beechwood Terrace
West Des Moines, IA 50266

Senior Vice President

Katherine W. Wolfe
206 S. Saluda Avenue
Columbia, SC 29205

Vice President

John R. Chouinard
4808 Stonebridge Circle
West Des Moines, IA 50265

Vice President

Ronald G. Compton
4401 Waterford Drive
Plano, TX 75024

Vice President

Constance A. Doern
2409 Park Drive
West Des Moines, IA 50265

Vice President

David M. Garratt
5231 Waterbury Road
Des Moines, IA 50312

Vice President

Thomas A. Guessford
3515 S.W. Wolcott
Des Moines, IA 50321

Vice President

John M. Havey
141 Lincoln Place Drive
Des Moines, IA 50321

Vice President

Lisa O. Kirchner
4429 99th Street
Urbandale, IA 50322

Vice President

Ann L. Knoll
1815 Park Ave.
Des Moines, IA 50315

Vice President

Patrick G. O'Hara
4 Leone Court
Glenrock, NJ 07452

Vice President

Douglas D. Olson
3321 Ashworth Road
Waukegan, IL 60063

Vice President & Controller

Robert A. Shelquist
901 NW Campus Ridge Court
Ankeny, IA 50021

Vice President

Thomas L. Swartzbaugh
4712 Cole Ave., Apt. 1107
Dallas, TX 75205

Vice President

William C. Weyers
13800 Hawthorn Dr.
Clive, IA 50325

Vice President

Peter L. Witkewicz
5311 Pleasant St.
West Des Moines, IA 50266

Assistant Vice President

Patricia A. Anderson
5700 Cody Drive
West Des Moines, IA 50266

Assistant Vice President

Susan L. Auer
5707 Kingman Ave.
Des Moines, IA 50311

Assistant Vice President

Douglas M. Hoyng
1471 Beausshire Circle
Dayton, OH 45459

Assistant Vice President

Debra M. Hozer
4219 Hollow Oak Drive
Dallas, TX 75287

Assistant Vice President

Jeffrey J. Kirke
8952 E. Camino Del Santo
Scottsdale, AZ 85260

Assistant Vice President

Sandra L. Newkirk
2011 Beaver Ave.
Des Moines, IA 50310

Assistant Vice President

Douglas A. Stark
2800 Arthur Ave.
Des Moines, IA 50317

Treasurer

Lew H. Walter
31 E. 72nd Street
New York, NY 10021

Secretary

Alec A. Pandaleon
6 Sargent Road
Scarsdale, NY 10583

Assistant Secretary

James L. Krambeck
420 51st St.