

FILE NOW: FILING FEE AFTER MAY 1 IS \$550.00

PROFIT  
CORPORATION  
ANNUAL REPORT  
1997



FLORIDA DEPARTMENT OF STATE  
Sandra B. Mortham  
Secretary of State  
DIVISION OF CORPORATIONS

DOCUMENT # P23150 (6)  
1. Corporation Name  
GREAT NORTHERN INSURED ANNUITY CORPORATION

Principal Place of Business  
601 UNION STREET  
SUITE 5600  
SEATTLE WA 98101-2336

Mailing Address  
P.O. BOX 490  
SEATTLE WA 98111-0490  
US

FILED  
May 06 1997 8:00am  
Secretary of State



2. Principal Place of Business		2a. Mailing Address		3. Date Incorporated or Qualified 02/27/1989		3a. Date of Last Report 04/14/1996	
21	Suite, Apt. #, etc.	26	Suite, Apt. #, etc.	4. FEI Number 91-1127115		Applied For Not Applicable	
22	City & State	27	City & State	5. Certificate of Status Desired <input type="checkbox"/>		\$8.75 Additional Fee Required	
23	Zip	28	Zip	6. Election Campaign Financing Trust Fund Contribution <input type="checkbox"/>		\$5.00 May Be Added to Fees	
24	Country	29	Country	8. This corporation has liability for intangible tax under s. 199.032, Florida Statutes <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			

9. Name and Address of Current Registered Agent C T CORPORATION SYSTEM 1200 S. PINE ISLAND RD. PLANTATION FL 33324				10. Name and Address of New Registered Agent			
81 Name				82 Street Address (P.O. Box Number is Not Acceptable)			
83				84 City			
				FL 85 Zip Code			

11. Pursuant to the provisions of Sections 607.0502 and 607.1508, Florida Statutes, the above-named corporation submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. Such change was authorized by the corporation's board of directors. I hereby accept the appointment as registered agent. I am familiar with, and accept the obligations of, Section 607.0505, Florida Statutes.

SIGNATURE \_\_\_\_\_ (NOTE: Registered Agent signature required when reinstating) \_\_\_\_\_ DATE \_\_\_\_\_

12. OFFICERS AND DIRECTORS				13. ADDITIONS/CHANGES TO OFFICERS AND DIRECTORS IN 12			
TITLE	PCD	<input checked="" type="checkbox"/> DELETE		1.1 TITLE	<input type="checkbox"/> Change <input checked="" type="checkbox"/> Addition		
NAME	WELCH, PATRICK E			1.2 NAME	T Hugunin, Jeffrey I		
STREET ADDRESS	601 UNION ST. SUITE 5600			1.3 STREET ADDRESS	601 Union Street, Suite 5600		
CITY-ST-ZIP	SEATTLE WA 98101			1.4 CITY-ST-ZIP	Seattle, WA 98101		
TITLE	SVCD	<input type="checkbox"/> DELETE		2.1 TITLE	<input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition		
NAME	STIFF, GEOFFREY S			2.2 NAME	Stiff, Geoffrey S.		
STREET ADDRESS	601 UNION STREET, SUITE 5600			2.3 STREET ADDRESS			
CITY-ST-ZIP	SEATTLE WA 98101-2336			2.4 CITY-ST-ZIP			
TITLE	VAS	<input type="checkbox"/> DELETE		3.1 TITLE	<input type="checkbox"/> Change <input type="checkbox"/> Addition		
NAME	WILES, EDWARD J JR			3.2 NAME			
STREET ADDRESS	601 UNION ST. SUITE 5600			3.3 STREET ADDRESS			
CITY-ST-ZIP	SEATTLE WA			3.4 CITY-ST-ZIP			
TITLE	VPCS	<input type="checkbox"/> DELETE		4.1 TITLE	<input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition		
NAME	ATTEY, JOHN W			4.2 NAME	Attney, John W.		
STREET ADDRESS	601 UNION STREET, SUITE 5600			4.3 STREET ADDRESS			
CITY-ST-ZIP	SEATTLE WA 98101-2336			4.4 CITY-ST-ZIP			
TITLE	VS	<input checked="" type="checkbox"/> DELETE		5.1 TITLE	<input type="checkbox"/> Change <input checked="" type="checkbox"/> Addition		
NAME	GILYEART, JUDITH			5.2 NAME	Casey, Thomas W		
STREET ADDRESS	601 UNION ST. SUITE 5600			5.3 STREET ADDRESS	601 Union Street, Suite 5600		
CITY-ST-ZIP	SEATTLE WA			5.4 CITY-ST-ZIP	Seattle, WA 98101		
TITLE	V	<input checked="" type="checkbox"/> DELETE		6.1 TITLE	<input type="checkbox"/> Change <input checked="" type="checkbox"/> Addition		
NAME	MILLER, A. J II			6.2 NAME	Moses, Victor C		
STREET ADDRESS	601 UNION ST. SUITE 5600			6.3 STREET ADDRESS	601 Union Street #5600		
CITY-ST-ZIP	SEATTLE WA			6.4 CITY-ST-ZIP	Seattle, WA 98101		

14. I do hereby certify that the information supplied with this filing does not qualify for the exemption stated in Section 119.07(3)(i), Florida Statutes. I further certify that the information indicated on this annual report or supplemental annual report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 12 or Block 13 if changed, or on an attachment with an address.

SIGNATURE \_\_\_\_\_ 4-28-97 2/26/97 1755

CR2E034 (9/96)

**Great Northern Insured Annuity Corporation**  
**Officers and Directors as of March, 18, 1997**

business address unless otherwise noted: 601 Union Street, Suite 5600  
Seattle, Washington 98101-2336

**Officers**

Geoffrey S. Stiff	President
Victor C. Moses	Senior Vice President, Business Development and Chief Actuary
Kenneth F. Starr	Senior Vice President
Charles A. Kaminski	Senior Vice President
Marycatherine Yeagley	Senior Vice President
Stephen P. Joyce	Senior Vice President
Debora D. Horvath	Senior Vice President and Chief Information Officer
Marilee Byers	Senior Vice President
Jeffrey I. Hugunin	Treasurer
John W. Attey	Vice President, Counsel and Secretary
Edward J. Wiles, Jr.	Vice President, Counsel and Assistant Secretary
Laurence M. Richmond <sup>1</sup>	Vice President
J. Michael Singleton <sup>2</sup>	Vice President
Pamela A. Hughes	Vice President
Thomas W. Casey	Vice President and Chief Financial Officer
Patricia C. Vaselakos <sup>4</sup>	Vice President
William D. Koski	Vice President
Craig F. Likkel	Vice President and Actuary
Jerome R. Powers	Vice President
James Hedreen	Vice President
Steven M. Callahan	Vice President
Scott A. Curtis	Vice President
William C. Shumate	Vice President
Stephen N. DeVos	Vice President and Controller
JoAnn Sherman	Assistant Vice President
Carla J. Ward	Assistant Vice President
Deborah C. Towner	Assistant Vice President
Robert M. Imm <sup>5</sup>	Assistant Vice President
Douglas J. Willman <sup>6</sup>	Assistant Vice President
Maritte L. Hein	Assistant Vice President
Scott J. McKay <sup>7</sup>	Assistant Vice President
Che Keung Cheung	Assistant Vice President
LeeAnn M. Starovasnik	Assistant Vice President
Reginald G. Tanner	Assistant Vice President
Janet M. Aaron	Assistant Vice President
Edwin J. Stephens	Assistant Vice President
Lester G. Gruner	Assistant Vice President
Debora A. Ashworth	Assistant Vice President
J. Neil McMurdie	Assistant Vice President and Associate Counsel
Jeffrey Condit	Assistant Vice President
Michael J. Furney	Assistant Vice President and Associate Counsel
Jon M. Lucia	Assistant Vice President
Jeffrey S. Payne	Assistant Vice President

**Great Northern Insured Annuity Corporation**  
**Officers and Directors - as of March 18, 1997 - continued**

Julie M. Bodmer	Assistant Secretary
Karri J. Harrington	Assistant Secretary
Brian T. McAnaney <sup>8</sup>	Assistant Secretary
Gary J. Schulman <sup>9</sup>	Assistant Treasurer
Brenda Daglish	Assistant Treasurer
Kenneth E. Kempson <sup>9</sup>	Assistant Treasurer
John Amato <sup>9</sup>	Assistant Treasurer
Patricia M. Lecouras <sup>9</sup>	Assistant Treasurer
Joseph T. Cassidy <sup>9</sup>	Assistant Treasurer
Jeffrey L. Hyde <sup>9</sup>	Assistant Treasurer
Judith M. Van Cleave <sup>10</sup>	Assistant Treasurer
Joseph Cook	Assistant Treasurer

**Directors**

Geoffrey S. Stiff  
Victor C. Moses  
Kenneth F. Starr  
Charles A. Kaminski  
Stephen P. Joyce

1124 Mt. Auburn Street, Suite 200, Cambridge, MA 02138  
2 8750 W. Bryn Mawr, Suite 550, Chicago, IL 60631  
3 1620 L Street, NW #625, Washington DC 20036  
4 1810 Waterwood Drive, Arlington, TX 76012  
5 225 S. Lake Boulevard, M-173, Pasadena, CA 91101  
6 1850 Parkway Place, Suite 420, Marietta, GA 30067  
7 6277 Sea Harbor Drive, Orlando, FL 32887  
8 260 Long Ridge Road, Stamford, CT 06927  
9 777 Long Ridge Road, Stamford, CT 06927  
10 4315 Metro Parkway, Ft. Myers, FL 33916

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