Electronic Articles of Incorporation For

P14000007998 FILED January 27, 2014 Sec. Of State msolomon

PIVOTAL SALES TRAINING & CONSULTING INC.

The undersigned incorporator, for the purpose of forming a Florida profit corporation, hereby adopts the following Articles of Incorporation:

Article I

The name of the corporation is:

PIVOTAL SALES TRAINING & CONSULTING INC.

Article II

The principal place of business address:

4013 CORALBROOKE GROVE ORLANDO, FL. 32826

The mailing address of the corporation is:

4013 CORALBROOKE GROVE ORLANDO, FL. 32826

Article III

The purpose for which this corporation is organized is: ANY AND ALL LAWFUL BUSINESS.

Article IV

The number of shares the corporation is authorized to issue is:

1

Article V

The name and Florida street address of the registered agent is:

JEFFREY L DOZIER 4013 CORALBROOKE GROVE ORLANDO, FL. 32826

I certify that I am familiar with and accept the responsibilities of registered agent.

Registered Agent Signature: JEFFREY L DOZIER

Article VI

The name and address of the incorporator is:

JEFFREY L DOZIER 4013 CORALBROOKE GROVE

ORLANDO, FL 32826

Electronic Signature of Incorporator: JEFFREY L DOZIER

I am the incorporator submitting these Articles of Incorporation and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of this corporation and every year thereafter to maintain "active" status.

Article VII

The initial officer(s) and/or director(s) of the corporation is/are:

Title: P JEFFREY L DOZIER 4013 CORALBROOKE GROVE ORLANDO, FL. 32826

Title: VP NYAHIRI O DOZIER 4013 CORALBROOKE GROVE ORLANDO, FL. 32826

Article VIII

The effective date for this corporation shall be:

01/26/2014

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