2004 FOR PROFIT CORPORATION ANNUAL REPORT

Apr 26, 2004 8:00 am Secretary of State 04-26-2004 90548 011 ***150.00 **DOCUMENT # P10342** 1. Entity Name SALLY BEAUTY COMPANY, INC. Principal Place of Business Maiting Address 54040040 2525 ARMITAGE AVE. 3900 MORSE ST. C/O TAX DEPT. TAX DEPT. DENTON, TX 76208 MELROSE PARK, IL 60610 US CR2E034 (10/03) 03182004 No Cha-P DO NOT WRITE IN THIS SPACE Applied For 4. FEI Number 36-2683258 Not Applicable \$8.75 Additional 5. Certificate of Status Desired Fee Required 6. Name and Address of Current Registered Agent CT CORPORATION SYSTEM DO NOT WRITE 1200 S. PINE ISLAND ROAD PLANTATION, FL 33324 IN THIS SPACE 8. The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. I am familiar with, and accept the obligations of registered agent. SIGNATURE. Signature, typed or printed name of registered agent and title if applicable. (NOTE: Registered Agent signature required when reinstating) DATE 9. Election Campaign Financing \$5.00 May Be FILE NOW!!! FEE IS \$150.00 Trust Fund Contribution. Added to Fees After May 1, 2004 Fee will be \$550.00 OFFICERS AND DIRECTORS 10. TITLE RENZULLI, MICHAEL NAME 3900 MORSE STREET STREET ADDRESS CITY-ST-ZIP DENTON, TX TITLE LAVIN, BERNICE E. NAME STREET ADDRESS 2525 ARMITAGE AVENUE CITY-ST-ZIP MELROSE PARK, IL LAVIN, LEONARD H. NAME STREET ADDRESS 2525 ARMITAGE AVENUE DO NOT WRITE MELROSE PARK, IL CITY-ST-ZIP IN THIS SPACE TITLE NAME KAHNEY, DEAN 3900 MORSE ST. STREET ADDRESS DENTON, TX CITY-ST-ZIP TITLE NAME WINTERHALTER, GARY 3900 MORSE STREET STREET ADDRESS DENTON, TX 76202 CITY-ST-ZIP BERNICK, HOWARD B NAME STREET ADDRESS 2525 ARMITAGE AVENUE

12. I hereby certify that the information supplied with this filing does not qualify for the exemption stated in Section 119.07(3)(i), Florida Statutes. I further certify that the information indicated on this report or supplemental report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 10 or Block 11 if changed, or on an attachment with

MELROSE PARK, IL

CITY-ST-ZIP

FILED

ment P10342 Sally Beauty Company, Inc. F.E.I.N.: 36-2683258

Fiscal Year Ended: 09/30/2003

O:\Excel\Public\Officers & Directors List for all Companies\[SBC.xls]Business

STATE OF:

Florida

OFFICERS OF SALLY BEAUTY COMPANY, INC.

OFFICERS	TITLE	BUSINESS ADDRESS
Michael H. Renzulli	President	3900 Morse Street
		Denton, TX 76208
Gary Winterhalter	Executive Vice President	3900 Morse Street
		Denton, TX 76208
Bernice E. Lavin	Secretary and Treasurer	2525 Armitage Avenue
		Melrose Park, IL 60160
Gary Robinson	Senior Vice President, Chief Financial	3900 Morse Street
	Officer and Assistant-Treasurer	-Denton; TX 76208
Richard Dowd	Senior Vice President	3900 Morse Street
	.	Denton, TX 76208
Bennie L. Lowery	Senior Vice President	3900 Morse Street
		Denton, TX 76208
James L. Maher	Senior Vice President	3900 Morse Street
		Denton, TX 76208
Raal Roos	Vice President, General Counsel and	3900 Morse Street
	Assistant Secretary	Denton, TX 76208
James Biggerstaff	Vice President	3900 Morse Street
		Denton, TX 76208
Judy Cole	Vice President	3900 Morse Street
		Denton, TX 76208
Mark Faulkner	Vice President and Assistant Treasurer	3900 Morse Street
		Denton, TX 76208
Fred Goss	Vice President	3900 Morse Street
		Denton, TX 76208
John Lenz	Vice President	3900 Morse Street
		Denton, TX 76208
Philip Lindsley	Vice President	3900 Morse Street
		Denton, TX 76208
James Montgomery	Vice President	3900 Morse Street
		Denton, TX 76208
Henry Mosley	Vice President	3900 Morse Street
		Denton, TX 76208
John Poston	Vice President	3900 Morse Street
		Denton, TX 76208
Michael Povendo	Vice President	3900 Morse Street
		Denton, TX 76208
Michael Swanner	Vice President	3900 Morse Street
		Denton, TX 76208
Reynaldo Ulloa	Vice President	3900 Morse Street
		Denton, TX 76208
Robert Volpe	Vice President	3900 Morse Street
0 11/-11	\6 P:44	Denton, TX 76208
Susan Walker	Vice President	3900 Morse Street
marak Arada	Analytical Transcript	Denton, TX 76208
Reed Anders	Assistant Treasurer	2525 Armitage Avenue
Melrose Park, IL 60160		
BOARD OF DIRECTORS OF SALLY BEAUTY COMPANY, INC.		

DIRECTORS

Leonard H. Lavin

Howard B. Bernick

Michael H. Renzulli

BUSINESS ADDRESS

2525 Armitage Avenue Melrose Park, IL 60160 2525 Armitage Avenue Melrose Park, IL 60160 3900 Morse Street Denton, TX 76208