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FLORIDA PROFIT CORPORATION OR P.A.

AJG of Northwest Florida, Inc.

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ARTICLES OF INCORPORATION

OF

2004 JUN 22 AM 9: 22
TALLAHASSEE FLORIDA

AJG OF NORTHWEST FLORIDA, INC.

The undersigned incorporator, KEITH L. BELL, JR., a natural person competent to contract, hereby presents these Articles of Incorporation for the formation of a corporation under the provisions of Chapter 607, Florida Statutes.

ARTICLE I - NAME

The name of this corporation is AJG OF NORTHWEST FLORIDA, INC.

ARTICLE II - PRINCIPAL OFFICE

The mailing address of the principal office of the corporation is 1312 East Avery Street, Pensacola, Florida 32503.

ARTICLE III - PURPOSE

This corporation is organized for the purpose of transacting any and all lawful business under the laws of the State of Florida and the laws of the United States.

ARTICLE IV - CAPITAL STOCK

This corporation is authorized to issue Ten Thousand (10,000) shares of \$1.00 par value common stock.

ARTICLE V - TERM OF EXISTENCE

This corporation shall have perpetual existence.

ARTICLE VI - RESTRICTIONS ON TRANSFER OF STOCK

Unless waived by written agreement among this corporation and its shareholders, shares held by persons receiving shares in the initial issue of stock in this corporation may not be resold to other

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persons unless such shares are first offered to this corporation, and, if not so purchased, then to the other shareholders at the price and terms identical to the proposed sale to a third person. The restrictions contained in this Article VI may be modified by a separate written agreement among the corporation and the shareholders receiving shares in the initial issuance of stock of the corporation.

ARTICLE VII - INITIAL REGISTERED OFFICE AND AGENT

The address of the initial registered office of this corporation shall be 1312 East Avery Street, Pensacola, Florida 32503, and the name of the initial registered agent of this corporation at that address is Keith L. Bell, Jr.

ARTICLE VIII - INITIAL BOARD OF DIRECTORS

This corporation shall have five (5) directors initially. The number of directors may be either increased or diminished from time to time by the bylaws of the corporation, but shall never be less than one (1). The names and addresses of the initial directors of this corporation are:

Jeanne Bell 1717 North 11th Avenue Pensacola, FL 32503 Cleon Gomila 825 Bayshore Drive Pensacola, FL 32507

Keith L. Bell, Jr. 1312 E. Avery Street Pensacola, FL 32503 Kevin Bell 1007 Fairnie Avenue Pensacola, FL 32503

Christopher Bell 4104 Locust Street Kansas City, MO 64110

ARTICLE IX - INCORPORATOR

The name and address of the person signing these Articles are:

Keith L. Bell, Jr. 1312 E. Avery Stret Pensacola, Florida 32503

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ARTICLE X - COMMENCEMENT OF CORPORATE EXISTENCE

The date for commencement of this corporation's existence shall be the date these Articles are filed and approved by the Florida Department of State, Division of Corporations.

ARTICLE XI - AMENDMENT

This corporation reserves the right to amend or repeal any provisions contained in these Articles of Incorporation or any amendment hereto, and any right conferred upon the shareholders is subject to this reservation.

INCORPORATOR:

KEITH L. BELL, JR.

REGISTERED AGENT ACCEPTANCE

I do hereby accept the foregoing designation as registered agent of AJG OF NORTHWEST FLORIDA, INC. Further, I am familiar with and accept the duties and obligations of such designation.

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