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ETH INGR. 3322678	Acc#I20160000072 AM & ASSOCIATES,	- 4: DW
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ARTICLES OF CONVERSION FOR FLORIDA PROFIT CORPORATION INTO NON-FLORIDA BUSINESS ENTITY

These Articles of Conversion are submitted to convert the following Florida profit corporation into a limited liability company formed under the laws of Delaware in accordance with Section 607.11933, Florida Statutes.

1. The name of the Florida profit corporation converting into the (converted) resulting business entity is:

BETH INGRAM & ASSOCIATES, INC.

2. The name of the resulting Delaware limited liability company is:

BETH INGRAM & ASSOCIATES, LLC

- 3. The (converted) resulting entity is a limited liability company organized, formed or incorporated under the laws of Delaware.
- 4. The above-referenced Florida profit corporation has converted into a Delaware limited liability company in compliance with Chapter 607, Florida Statutes.
- 5. The plan of conversion was approved by the converting Florida profit corporation in accordance with Chapter 607, Florida Statutes.
- 6. Pursuant to Section 607.11933(4)(6), Florida Statutes, the conversion becomes effective at the later of:
 - a. The date and time the Certificate of Conversion and Certificate of Formation are filed with the Delaware Division of Corporations; or
 - b. The date and time these Articles of Conversion take effect.

Signed this 13th day of October, 2020.

BETH INGRAM & ASSOCIATES, INC.

Larry C. Morgan, Chairma