

**NOT-FOR-PROFIT CORPORATION  
UNIFORM BUSINESS REPORT (UBR)**

3/18/2003-90063-042-\$61.25-\$61.25

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FILED

03 MAY -5 PM 3:02

SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

70030209

DOCUMENT # **F99000005927**

1. Entity Name  
Alliance of American Insurers

**DO NOT WRITE IN THIS SPACE**

2. Principal Place of Business  
3025 Highland Parkway

Suite, Apt. #, etc.  
Suite 800

City & State  
Downers Grove, IL

Zip  
60515

Country  
USA

3. Mailing Address  
3025 Highland Parkway

Suite, Apt. #, etc.  
Suite 800

City & State  
Downers Grove, IL

Zip  
60515

Country  
USA

4. FEI Number  
36-0727450

5. Certificate of Status Desired  \$8.75 Additional Fee Required

7. Name and Address of Current Registered Agent

**DO NOT WRITE IN THIS SPACE**

Name  
William H. Stander/Alliance of American Insurers

Street Address (P.O. Box Number is Not Acceptable)  
215 S. Monroe St., Suite 440

City Tallahassee FL Zip Code 32301

8. The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the state of Florida. I am familiar with, and accept the obligations of registered agent.

SIGNATURE *[Signature]* DATE 4/1/03

**FEE IS \$61.25**  
Initial or Amended UBR

9. Election Campaign Financing  
Trust Fund Contribution.  \$5.00 May Be Added to Fees

**Make Check Payable to**  
Florida Department of State

10. OFFICERS AND DIRECTORS

TITLE  
NAME  
STREET ADDRESS  
CITY-ST-ZIP  
President  
Rodger S. Lawson  
3025 Highland Pkwy, Suite 800  
Downers Grove, IL 60515

TITLE  
NAME  
STREET ADDRESS  
CITY-ST-ZIP

TITLE  
NAME  
STREET ADDRESS  
CITY-ST-ZIP  
Sr. VP, Secretary & Treasurer  
Gregory W. Heidrich  
3025 Highland Pkwy, Suite 800  
Downers Grove, IL 60515

TITLE  
NAME  
STREET ADDRESS  
CITY-ST-ZIP

TITLE  
NAME  
STREET ADDRESS  
CITY-ST-ZIP  
Sr. VP & General Counsel  
Ann W. Spragens  
3025 Highland Pkwy, Suite 800  
Downers Grove, IL 60515

TITLE  
NAME  
STREET ADDRESS  
CITY-ST-ZIP

TITLE  
NAME  
STREET ADDRESS  
CITY-ST-ZIP  
See attached list of directors

**DO NOT WRITE IN THIS SPACE**

TITLE  
NAME  
STREET ADDRESS  
CITY-ST-ZIP

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STREET ADDRESS  
CITY-ST-ZIP

TITLE  
NAME  
STREET ADDRESS  
CITY-ST-ZIP

12. I hereby certify that the information supplied with this filing does not qualify for the exemption stated in Section 119.07(3)(i), Florida Statutes. I further certify that the information indicated on this report or supplemental report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 617, Florida Statutes; and that my name appears in Block 10 or on an attachment with an address, with all other like empowered.

SIGNATURE: Gregory W. Heidrich *[Signature]* DATE 3/12/03 (62) 724-2100

CR2E037B (12/02)

**ALLIANCE OFFICERS AND DIRECTORS**  
**2002-2003**  
**Board of Directors**

**Chairman**

**Anthony G. Dickson, President**  
New Jersey Manufacturers Insurance Companies  
301 Sullivan Way  
West Trenton NJ 08628-3496

**Chairman-Elect**

**Klaus G. Dorfi, Chairman and**  
Chief Executive Officer  
Atlantic Mutual Companies  
140 Broadway  
New York NY 10005-1101  
*Company Mail:*  
Three Giralda Farms  
Madison NJ 07940

**Vice Chairmen**

**Bruce K. Howson, Chairman, President and**  
Chief Executive Officer  
Sunshine State Insurance Company  
814 A1A North, Suite 200  
Ponte Vedra Beach FL 32082

**Robert T. Kingsley, President and**  
Chief Executive Officer  
Financial Pacific Insurance Company  
3850 Atherton Road  
Rocklin CA 95765  
Post Office Box 292220  
Sacramento CA 95829-2220

**Directors for Terms Expiring at 2003 Annual Meeting**

**K. Douglas Briggs, President and**  
Chief Executive Officer  
Quincy Mutual Fire Insurance Company  
57 Washington Street  
Quincy MA 02269-0149

**James C. Epolito, President and**  
Chief Executive Officer  
The Accident Fund Company  
232 South Capitol Avenue  
Lansing MI 48901-7990

**Edmund F. Kelly, Chairman, President and**  
Chief Executive Officer  
Liberty Mutual Insurance Company  
175 Berkeley Street  
Post Office Box 140  
Boston MA 02117-0140

**Philip D. Koerner, Chairman of the Board**  
National Grange Mutual Insurance Company  
*Mailing Address:*  
Attn: Ginni Kent  
Baywood Center 3, 4th Floor  
9428 Bay Meadows Road  
Jacksonville FL 32256

**J. Douglas Robinson, President and**  
Chief Executive Officer  
Utica Mutual Insurance Company  
180 Genesee Street  
New Hartford NY 13413  
Post Office Box 530  
Utica NY 13503-0530

**Thomas J. Tierney, President and**  
Chief Executive Officer  
Vermont Mutual Insurance Company  
89 State Street (05602)  
Post Office Box 188 (05601-0188)  
Montpelier VT

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**Gerald Whitburn, President and  
Chief Executive Officer**  
Church Mutual Insurance Company  
3000 Schuster Lane  
Post Office Box 357  
Merrill WI 54452

**Richard J. Zick, President and  
Chief Operating Officer**  
Utica First Insurance Company  
5981 Oneida Airport Road  
Oriskany NY 13424  
Post Office Box 851  
Utica NY 13503-0851

**Directors for Terms Expiring at 2004 Annual Meeting**

**A. T. Annexstad, Chairman, President and  
Chief Executive Officer**  
Federated Insurance Companies  
121 East Park Square  
Post Office Box 328  
Owatonna MN 55060-0328

**Bruce H. Lonnes, Chairman of the Board  
and Chief Executive Officer**  
Austin Mutual Insurance Company  
10 Second Street NE, Suite 300  
P.O. Box 401 (55440-0401)  
Minneapolis MN 55413-2282

**L. Keith Birkhead, Chairman, President and  
Chief Executive Officer**  
Alliance Insurance Companies  
1122 North Main Street  
Post Office Box 1401  
McPherson KS 67460-1401

**Bruce R. Milligan, Chairman, President  
and Chief Executive Officer**  
Republic Insurance Group  
2727 Turtle Creek Boulevard  
Dallas TX 75219

**Roger L. Desjardon, Chairman, President and  
Chief Executive Officer**  
Prudential Property and Casualty Insurance  
Company  
23 Main Street  
Holmdel NJ 07733

**Robert W. Minto, Jr., President and  
Chief Executive Officer**  
Attorneys Liability Protection Society  
111 North Higgins  
Missoula MT 59802

**Andrew Furgatch, President and  
Chief Executive Officer**  
Magna Carta Companies  
One Park Avenue, 15th Floor  
New York NY 10016-5802

**F.W. Purnort III, Chairman of the Board  
and President**  
Central Mutual Insurance Companies  
800 S. Washington Street  
Van Wert OH 45891-0351

**Ronald R. Harder, President and  
Chief Executive Officer**  
Jewelers Mutual Insurance Company  
24 Jewelers Park Drive  
P.O. Box 468  
Neenah WI 54957-0468

**Thomas A. Taylor, President and  
Chief Executive Officer**  
Amica Mutual Insurance Company  
100 Amica Way  
Lincoln, RI 02865  
Post Office Box 8008  
Providence RI 02940-6008

**Bruce G. Kelley, President and  
Chief Executive Officer**  
EMC Insurance Companies  
717 Mulberry Street  
P.O. Box 712 (50303-0712)  
Des Moines IA 50309-3872

**Brian R. Wilkin, Chairman and President**  
Hingham Mutual Fire Insurance Company  
230 Beal Street  
Hingham MA 02043