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12/23/97

FLORIDA DIVISION OF CORPORATIONS PUBLIC ACCESS SYSTEM ELECTRONIC FILING COVER SHEET

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TO:

DIVISION OF CORPORATIONS

FAX#: (850)922-4000

FROM:

HENDERSON, FRANKLIN, STARNES & HOLT, P.A. ACCT#: 075410002172

CONTACT: KAREN S LABORDE

PHONE: (941)334-4121

FAX #: (941)332-4494

NAME:

GULF ACQUISITION SUB, INC.

AUDIT NUMBER..... H97000021126

DOC TYPE.....MERGER OR SHARE EXCHANGE CERT. OF STATUS...0

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ARTICLES OF MERGER Merger Sheet

MERGING:

GULF COAST COOLING, INC., a Florida corporation, G23451

INTO

GULF ACQUISITION SUB, INC, a Tennessee corporation, F97000006087

File date: December 23, 1997

Corporate Specialist: Darlene Connell

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12/24/97 12:46 Florida Department p1 /1



FLORIDA DEPARTMENT OF STATE Sandra B. Mortham Secretary of State

December 24, 1997

GULF ACQUISITION SUB, INC 111 WESTROOD PL., STE. 420 ERENTWOOD, IN 37027

SUBJECT: GULF ACQUISITION SUB, INC and GULF COAST COOLING, INC. REF: P97000006087

We received your electronically transmitted document. However, the document has not been filed. Please make the following corrections and refax the complete document, including the electronic filing cover sheet.

Section 15.16(3), Florida Statutes, requires each document to contain in the lower left-hand corner of the first page the name, address, and telephone number of the preparer of the original and, if prepared by an attorney licensed in this state, the preparer's Florida Bar membership number.

The current name of the entity is as referenced above. Please correct your document accordingly.

Please verify THE NAME of each corporation throughout the merger.

Please complete the execution date on page 1 of the document.

Please return your document, along with a copy of this letter, within 60 days or your filing will be considered abandoned.

If you have any questions concerning the filing of your document, please call (850) 487-6906.

Darlene Connell Corporate Specialist FAX Aud. #: H97000021126 Letter Number: 397A00060321

Division of Corporations - P.O. BOX 6327 - Tallahassee, Florida 32314

ARTICLES OF MERGER OF GULF COAST COOLING, INC. (2 Florida corporation)

INTO

GULF ACQUISITION SUB, INC (a Tennessee corporation)

Pursuant to Sections 607.1105 and 607.1107 of the Florida Business Corporation Act, Gulf Coast Cooling, Inc., a Florida corporation (the "Company"), and Gulf Acquisition Sub, Inc., a Tennessee corporation (the "Sub"), hereby adopt the following Articles of Merger:

- 1. The Plan of Merger is attached hereto as Exhibit A and incorporated herein by reference.
- 2. As to the Company, the Plan of Merger was duly adopted by the shareholders of the Company on December 23, 1997.
- 3. As to Sub, the Plan of Merger was duly adopted by the shareholders of Sub on December 23, 1997. As to Sub, the Plan of Merger and the performance of its terms were duly authorized by all action required by the State of Tennessee.
- 4. The Plan of Merger shall be effective upon the later of the filing of the Articles of Merger with the Secretary of State of Florida or the filing of Articles of Merger with the Secretary of State of Tennessee as long as such articles are filed on the same day.

IN WITNESS WHEREOF, each of the undersigned corporations has duly caused these Articles of Merger to be executed by their respective duly authorized officers as of this 23 day of December, 1997.

GULF COAST COOLING, INC.

ву: _/_/

Rébert Beatrie President

Prepared by Brian R. Browder, Esq.

511 Union Street, Suite 2100 Nashville, Tennessee 37219 615-252-2436

FAX AUDIT NO. H97000021126

GULF ACQUISITION SUB,

INC.

Alan Sielbeck President

Exhibit A

PLAN OF MERGER

WHEREAS, Gulf Coast Cooling, Inc. (the "Company") is a corporation duly organized and validly existing under the laws of the State of Florida;

WHEREAS, Gulf Acquisition Sub, Inc ("Sub") is a corporation duly organized and validly existing under the laws of the State of Tennessee;

WHEREAS, the Boards of Directors of the Company and Sub have each determined that it is advisable that the Company merge with and into Sub upon the terms and conditions provided herein (the "Merger"); and

WHEREAS, the Boards of Directors of the Company and Sub have approved an Agreement and Plan of Merger (the "Merger Agreement") dated as of December 2, 1997, among Sub, the Company, Service Experts, Inc., a Delaware corporation and the parent company of Sub ("SEI"), and the shareholders of the Company.

NOW, THEREFORE, Sub and the Company hereby agree to merge into a single corporation as follows:

FIRST: Pursuant to this Plan of Merger, the Company shall be merged with and into Sub and the separate corporate existence of the Company shall thereupon cease (the "Merger"). Sub shall be the surviving corporation (the "Surviving Corporation") and shall retain its corporate identity and succeed to all of the rights, assets, liabilities and obligations of Sub and the Company.

SECOND: The Merger shall become effective on the later of the filing of Articles of Merger with the Secretary of State of Tennessee or the filing of Articles of Merger with the Secretary of State of Florida as long as such articles are filed on the same day, such time being hereinafter referred to as the "Effective Time."

THIRD:

- (a) <u>Sub Stock</u>. At the Effective Time, each share of Common Stock, \$.01 par value per share, of Sub issued and outstanding immediately prior to the Effective Time shall be remain issued and outstanding and shall continue to represent one share of common stock of the Surviving Corporation.
 - (b) Company Securities.

FAX AUDIT NO. H97000021126 270300.03

- (i) At the Effective Time, all of the shares of Common Stock, \$1.00 par value per share, of the Company (the "Company Common Stock"), issued and outstanding immediately prior to the Effective Time, other than shares to be canceled pursuant to Paragraph 3(b)(iii) hereof and other than Dissenting Shares (as defined in Paragraph 3(b)(iv) hereof) shall, by virtue of the Merger and without any action on the part of the holder thereof, be converted into the right to receive shares of Common Stock, \$.01 par value per share, of SEI (the "SEI Common Stock") and cash in accordance with Paragraph 3(c)(i) hereof.
- (ii) As a result of the Merger and without any action on the part of the holder thereof, at the Effective Time all shares of Company Common Stock (other than Dissenting Shares) shall cease to be outstanding and shall be canceled and retired and shall cease to exist, and each holder of shares of Company Common Stock shall thereafter cease to have any rights with respect to such shares of Company Common Stock, except the right to receive, without interest, the cash and SEI Common Stock issuable in accordance with Paragraph 3(c)(i) hereof and the cash, if any, payable in accordance with Paragraph 3(b)(iv) hereof upon the surrender of a certificate representing such shares of Company Common Stock.
- (iii) Each share of Company Common Stock issued and held in the Company's treasury at the Effective Time shall, by virtue of the Merger, cease to be outstanding and shall be canceled and retired without payment of any consideration therefor.
- (iv) Shares of Company Common Stock held by a shareholder who has properly exercised dissenters rights with respect thereto (the "Dissenting Shares") in accordance with Section 607.1320 et seq. of the Florida Business Corporation Act and who has not withdrawn or lost said dissenters rights shall not be converted into shares of SEI Common Stock, but shall, from and after the Effective Time, represent only the right to receive such consideration as may be determined to be due such dissenting shareholder pursuant to the Florida Business Corporation Act. From and after the Effective Time, a shareholder of the Company who has properly exercised such dissenters rights and who has not withdrawn or lost said dissenters rights shall no longer retain any rights of a shareholder of the Company, except those provided by the Florida Business Corporation Act.

(c) Purchase Price; Exchange of Certificates.

(i) As of the Effective Time and except as provided in Paragraph 3(c)(ii) hereof and subject to the adjustments set forth in Section 4 of the Merger Agreement, in exchange for certificates representing all of the issued and outstanding shares of Company Common Stock, the purchase price (the "Purchase Price") to be paid to the Shareholders by SEI shall in the aggregate equal Two Million Eight Hundred Twenty Five Thousand and No/100 Dollars (\$2,825,000.00), consisting of cash or otherwise immediately available funds in an amount equal to

One Million Four Hundred Eighty Thousand Three Hundred Seventy Two and No/100 Dollars (\$1,480,372.00) of the Purchase Price (the "Cash") and certificates representing that number of shares of SEI Common Stock which is equal to the quotient of the Purchase Price less Cash divided by the Closing Price (as hereinafter defined). The "Closing Price" shall equal the average closing sales price of a share of SEI Common Stock as reported on the New York Stock Exchange for the five (5) trading days immediately preceding the Effective Time. The Cash shall be paid to the Shareholders at Closing (as defined in the Merger Agreement) and the balance of the Purchase Price shall be paid to the Shareholders as soon as practicable following Closing.

- (ii) An aggregate of ten percent (10%) of the Purchase Price (consisting of shares of SEI Common Stock valued at the Closing Price) shall be held in escrow pursuant to the terms and conditions of an escrow agreement.
- (iii) No fractional shares of SEI Common Stock shall be issued pursuant hereto. In lieu of the issuance of any fractional share of SEI Common Stock, each holder of Company Common Stock shall be entitled to receive a cash payment equal to such fractional proportion of the Closing Price of a share of SEI Common Stock.

FOURTH: The Charter of Sub in effect immediately prior to the Effective Time shall be the Charter of the Surviving Corporation, until duly amended in accordance with applicable law.

FIFTH: The bylaws of Sub in effect immediately prior to the Effective Time shall be the Bylaws of the Surviving Corporation, until duly amended in accordance with applicable law.

Dated: December 33_, 1997