F97000004042

CORPORATE ACCESS, /

INC.

1116-D Thomasville Road . Mount Vernon Square . Tallahassee, Florida 32303

P.O.	Box 3706	6 (32315-7066)	~	(850)	222-2666	or (800)	969-1666	. Fax (850)	222-1666
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"When you need ACCESS to the world"
CALL THE FILING AND RETRIEVAL AGENCY DEDICATED TO SERVING YOU!

per client-will file an amended application to change name later-ok KB

ARTICLES OF MERGER Merger Sheet

MERGING:

MID FLA HEATING AND AIR, INC., #G53966, a FL corp.

INTO

MID FLA ACQUISITION SUB, INC., a Tennessee corporation, F97000004042

File date: August 15, 1997

Corporate Specialist: Susan Payne



FLORIDA DEPARTMENT OF STATE Sandra B. Mortham Secretary of State

August 18, 1997

Corporate Access, Inc. 1116-D Thomasville Rd. Mount Vernon Square Tallahassee, FL 32303

SUBJECT: MID FLA ACQUISITION SUB, INC.

Ref. Number: F97000004042

We have received your document for MID FLA ACQUISITION SUB, INC. and find the first check(s) totaling \$122.50. However, your check(s) and document are being the possible returned for the following:

You will need to fill out the attached application to amend the name of the surviving foreign corporation. Please include the application along with a certificate from Tennessee evidencing the name change when you resubmit the merger.

If you have any questions concerning the filing of your document, please call (850) 487-6907.

Annette Hogan Corporate Specialist

Letter Number: 297A00041764

SECRETARY OF STATE DIVISION OF CORPORATIONS

ARTICLES OF MERGER

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MERGING

Mid Fla Heating and Air, Inc. (a Florida corporation)

WITH AND INTO

Mid Fla Acquisition Sub, Inc. (a Tennessee corporation)

Pursuant to Sections 607.1101, 607.1103, 607.1105 and 607.1107 of the Florida Business Corporation Act, Mid Fla Acquisition Sub, Inc., a Tennessee corporation ("Surviving Corporation"), and Mid Fla Heating and Air, Inc., a Florida corporation ("Mid Fla"), hereby adopt the following Articles of Merger:

- 1. The attached Plan of Merger between Surviving Corporation and Mid Fla, which is incorporated herein by reference, has been approved and adopted by each of the corporations in accordance with the provisions of Sections 48-21-104, 48-21-107 and 48-21-109 of the Tennessee Business Corporation Act and the applicable provisions of the Florida Business Corporation Act.
- 2. The Plan of Merger was duly approved by the Board of Directors of Mid Fla on August 13, 1997, and was duly approved on August 13, 1997, by a majority of all the votes entitled to be cast on the Plan of Merger by the shareholders of Mid Fla entitled to vote thereon in accordance with the laws of the State of Florida; was adopted by the Board of Directors of Surviving Corporation on August 13, 1997, and duly approved by the affirmative vote of the required percentage of all of the votes entitled to be cast by the shareholders of Surviving Corporation on May 2, 1997, in accordance with the laws of the State of Tennessee.
- 3. The Plan of Merger and the performance of the transactions contemplated thereby were duly authorized by all action required by the laws of Tennessee and by Mid Fla's Articles of Incorporation.
- 4. The Plan of Merger shall be effective upon filing of these Articles of Merger with the Secretary of State of the State of Tennessee.
- 5. On the date of filing of these Articles of Merger, Mid Fla shall cease to exist as a separate corporation.
- 6. Upon effectiveness of the merger, the Articles of Incorporation of Surviving Corporation shall be amended to change the name of Surviving Corporation to "Mid Fla Heating and Air, Inc."

IN WITNESS WHEREOF, each of the undersigned corporations has duly caused these Articles of Merger to be executed by their respective duly authorized officers as of this _____ day of August, 1997.

MID FLA ACQUISITION SUB, INC.

By: Anthony M. Schofield
Secretary

MID FLA HEATING AND AIR CONDITIONING, INC.

By: Kevin D. Lyons

President

IN WITNESS WHEREOF, each of the undersigned corporations has duly caused these Articles of Merger to be executed by their respective duly authorized officers as of this _____ day of August, 1997.

MID FLA ACQUISITION SUB, INC.

By: Anthony M. Schofield Secretary

MID FLA HEATING AND AIR CONDITIONING, INC.

By: Revin D. Lyons President

PLAN OF MERGER

WHEREAS, Mid Fla Acquisition Sub, Inc. ("Sub") is a corporation duly organized and validly existing under the laws of the State of Tennessee;

WHEREAS, Mid Fla Heating and Air, Inc. (the "Company") is a corporation duly organized and validly existing under the laws of the State of Florida;

WHEREAS, the Boards of Directors of Sub and the Company have each determined that it is advisable that the Company merge with and into Sub upon the terms and conditions herein provided (the "Merger"); and

WHEREAS, the Boards of Directors of Sub and the Company have approved an Agreement and Plan of Merger (the "Merger Agreement"), dated as of August _______, 1997, among the Company, Sub and Service Experts, Inc., the parent corporation of Sub ("SEI");

NOW, THEREFORE, Sub and the Company hereby agree to merge into a single corporation as follows:

FIRST: The Company shall submit this Plan of Merger to its shareholders for their approval pursuant to the applicable provisions under the Florida Business Corporation Act, as amended (the "Florida Act"), and Sub shall submit the Plan of Merger to its sole shareholder for approval pursuant to the

applicable provisions of the Tennessee Business Corporation Act, as amended (the "Tennessee Act").

SECOND: Following the approval of the Plan of Merger by the shareholders of the Company and the sole shareholder of Sub, and provided that this Plan of Merger has not been terminated by either Sub or the Company, Sub will cause the Articles of Merger and this Plan of Merger and any other required documents to be executed and filed with the Secretary of State of the State of Florida pursuant to the applicable provisions of the Florida Act, and with the Secretary of State of the State of Tennessee pursuant to Section 48-21-107 of the Tennessee Act, and shall cause a copy of the Articles of Merger, certified by the Secretary of State of the State of Tennessee, to be recorded in the Register's Office in the County of Davidson, Tennessee in accordance with the provisions of Section 48-11-303 of the Tennessee Act.

THIRD: The Merger shall become effective on the later of the filing of the Articles of Merger with the Secretary of State of Tennessee and the Secretary of State of Florida, such time being hereinafter referred to as the "Effective Time."

FOURTH: Pursuant to and subject to the terms and conditions of this Plan of Merger, the holders of shares of Common Stock, \$1.00 par value per share, of the Company ("Company Common Stock") shall be entitled to receive a number of shares of Common Stock, \$.01 par value per share (the "SEI Common Stock"), of Service Experts, Inc. ("SEI") and cash based on the following:

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- (a) At the Effective Time, the shares of Company Common Stock issued and outstanding immediately prior to the Effective Time, other than treasury shares to be cancelled and other than shares held by dissenting shareholders (the "Dissenting Shares"), shall, by virtue of the Merger and without any action on the part of the holder thereof, be converted into the right to receive an aggregate of \$3,500,000 (the "Purchase Price"), consisting of shares of SEI Common Stock (based on a per share price of \$25.58) and cash. SEI will pay \$1,000,000 of the Purchase Price on the Closing Date and the remainder of the Purchase Price at the 12 month period ending March 31, 1998, based on the Company's pre-tax adjusted net income for such period. Each Dissenting Share shall be converted into the right to receive payment from SEI with respect thereto in accordance with the Florida Business Corporation Act.
- (b) An aggregate of 10% of the shares of SEI Common Stock to be issued shall be held in excrow pursuant to the terms and conditions of an excrow agreement.
- (c) On and after the Effective Time, all of the certificates outstanding immediately prior to the Effective Time theretofore representing shares of Company Common Stock (other than Dissenting Shares) shall be deemed for all purposes to evidence ownership of and to represent the cash into which the shares of Company Common Stock theretofore represented thereby shall have been converted. Immediately after the Effective Time and upon surrender of certificates representing the Company Common Stock, SEI shall deliver to the Company's

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shareholders cash in accordance with Paragraph 4(a) above. SEI will not pay and dividend or make any distribution on shares of SEI Common Stock (with a record date on or after the Effective Time) to any record holder of the Company Common Stock until the holder surrenders for exchange his certificates which represented the Company Common Stock. No fractional shares of SEI Common Stock will be issued. The Company's shareholders otherwise entitled to receive a fractional share shall be entitled to receive cash in an amount equal to such fraction multiplied by the average of the closing sales prices of SEI Common Stock as quoted on New York Stock Exchange for the five (5) trading days immediately prior to the Closing Date, in lieu of fractional shares; provided, however, that (i) if the Closing Price is equal to or greater than \$25.58 (the "Closing Price"), then the Closing Price shall equal \$25.58 and (ii) if the Closing Price is equal to or less than \$20.93, then the Closing Price shall equal \$25.58 and (iii) if the Closing Price is equal to or less than \$20.93, then the Closing Price shall equal \$20.93.

FIFTH: As of the Effective Time, the Company shall be merged with and into Sub on the terms and conditions hereinafter set forth as permitted by and in accordance with the Tennessee Act and the Florida Act. Thereupon, the separate existence of the Company shall cease, and Sub, as the surviving corporation, shall continue to exist under and be governed by the Tennessee Act, and shall possess all the rights, privileges, powers and franchises, and be subject to all the restrictions, disabilities and duties of Sub and the Company, and all real property or other property of Sub or the Company shall be vested in and be the property of Sub without reversion or impairment; and all debts due to either Sub or the Company

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shall be vested in and be the property of Sub; and all debts, liabilities and duties of Sub or the Company shall thenceforth attach to Sub and may be enforced against it to the same extent as if said debts, liabilities and duties had been incurred or contracted by it.

SIXTH: The Charter of Sub in effect as of the Effective Time is hereby amended as follows: Article I of the Charter of Sub is amended by changing the name to "Mid Fla Heating and Air, Inc."

SEVENTH: The Charter of Sub in effect as of the Effective Time, but subject to change from time to time by the Board of Directors or the sole shareholder of Sub, shall govern the surviving corporation.

EIGHTH: The Bylaws of Sub in effect as of the Effective Time, but subject to change from time to time by the Board of Directors or the sole shareholder of Sub, shall govern the surviving corporation.

NINTH: Sub and the Company, by mutual consent of their respective Boards of Directors, may amend, modify and supplement this Plan of Merger in such manner as may be agreed upon by them in writing at any time before or after approval hereof by the shareholders of the Company or the sole shareholder of Sub; provided, however, that no such amendment, modification or supplement shall affect the rights of the shareholders of the Company or the sole shareholder of Sub in a manner that is materially adverse to such shareholders. In addition, this Plan of Merger may be terminated and the Merger abandoned as provided in the Merger

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Agreement at any time prior to the Effective Time even though this Plan of Merger has been approved by the shareholders of Company and the sole shareholder of Sub.

Date: August _____, 1997

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