FILE NOW: FILING FEE AFTER MAY 1 IS $225.00

PROFIT CORPORATION ANNUAL REPORT **1996**

FLORIDA DEPARTMENT OF STATE
Sandra B. Mortham
Secretary of State
DIVISION OF CORPORATIONS

DOCUMENT # F95000002056 (8)

1. Corporation Name
INSURANCE COUNSELORS, INC.

Principal Place of Business	Mailing Address
5260 WESTERN AVE. CHEVY CHASE MD 20815	5260 WESTERN AVE. CHEVY CHASE MD 20815

2. Principal Place of Business — 21 — Suite, Apt. #, etc. 22 — City & State 23 — Zip 24 — Country 25

2a. Mailing Address — 26 — Suite, Apt. #, etc. 27 — City & State 28 — Zip 29 — Country 30

3. Date Incorporated or Qualified: **04/27/1995**
3a. Date of Last Report:

4. FEI Number: **52-1168724** ☐ Applied For ☐ Not Applicable

5. Certificate of Status Desired ☐ — **$8.75** Additional Fee Required

6. Election Campaign Financing Trust Fund Contribution ☐ — **$5.00** May Be Added to Fees

8. This corporation has liability for intangible tax under s. 199.032, Florida Statutes ☐ Yes ☐ No

9. Name and Address of Current Registered Agent

MCCLELLAND, HUGH H III
1857 WELLS ROAD, SUITE 224
ORANGE PARK FL 32073

10. Name and Address of New Registered Agent

81 Name
82 Street Address (P.O. Box Number is Not Acceptable)
83
84 City FL 85 Zip Code

11. Pursuant to the provisions of Sections 607.0502 and 607.1508, Florida Statutes, the above named corporation submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. Such change was authorized by the corporation's board of directors. I hereby accept the appointment as registered agent. I am familiar with, and accept the obligations of, Section 607.0505, Florida Statutes.

SIGNATURE ______ DATE ______

12. OFFICERS AND DIRECTORS

TITLE	P	☐ DELETE
NAME	ROBERTS, WILLIAM E	
STREET ADDRESS	6529 79TH PLACE	
CITY-ST-ZIP	CABIN JOHN MD 20818	
TITLE	V	☐ DELETE
NAME	MULCAHY, TIMOTHY J	
STREET ADDRESS	3514 MARIGOLD DR	
CITY-ST-ZIP	MONROVIA MD 21770	
TITLE	V	☐ DELETE
NAME	KELLE, CARL J	
STREET ADDRESS	27109 FAMILY TERR	
CITY-ST-ZIP	DAMASCUS MD 20872	
TITLE	S	☐ DELETE
NAME	PHILLIPS, ROSALIND A	
STREET ADDRESS	6516 SHIPYARD PLACE	
CITY-ST-ZIP	FALLS CHURCH VA 22043	
TITLE	GC	☐ DELETE
NAME	RUFF, JOHN D	
STREET ADDRESS	5500 FRIENSHIP BLVD. APT. 2009N	
CITY-ST-ZIP	CHEVY CHASE MD 20815	
TITLE	T	☐ DELETE
NAME	SCHARA, CHARLES G	
STREET ADDRESS	9020 ADVANTAGE COURT	
CITY-ST-ZIP	BURKE VA 22015	

13. ADDITIONS/CHANGES TO OFFICERS AND DIRECTORS IN 12

1.1 TITLE	V	☐ Change ☒ Addition
1.2 NAME	Miller, Robert M.	
1.3 STREET ADDRESS	8300 Rising Ridge Way	
1.4 CITY-ST-ZIP	Bethesda, MD 20817	
2.1 TITLE	S (Assistant)	☐ Change ☒ Addition
2.2 NAME	Pitsenbarger, Myrtle N.	
2.3 STREET ADDRESS	9225 St. Andrews Pl.	
2.4 CITY-ST-ZIP	College Park, MD 20740	
3.1 TITLE	S (Assistant)	☐ Change ☒ Addition
3.2 NAME	Land, R. Dennis	
3.3 STREET ADDRESS	991 Crescent Ave.	
3.4 CITY-ST-ZIP	Macon, GA 31204	
4.1 TITLE	S(Assistant)	☐ Change ☒ Addition
4.2 NAME	Davis, Judith	
4.3 STREET ADDRESS	127 Harwill Dr.	
4.4 CITY-ST-ZIP	Staford, VA 22554	
5.1 TITLE	Controller	☐ Change ☒ Addition
5.2 NAME	Wells, Thomas M.	
5.3 STREET ADDRESS	8468 Nicole Ct.	
5.4 CITY-ST-ZIP	Annandale, VA 22003	
6.1 TITLE		☐ Change ☐ Addition
6.2 NAME		
6.3 STREET ADDRESS	See Attached Continuation	
6.4 CITY-ST-ZIP		

14. I do hereby certify that the information supplied with this filing is voluntarily furnished and does not qualify for the exemption stated in Section 119.07(3)(k), Florida Statutes. I further certify that the information indicated on this annual report or supplemental annual report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 12 or Block 13 if changed, or on an attachment with an address.

SIGNATURE: Timothy J. Mulcahy — 1/23/96 — 301-986-3049
SIGNATURE AND TYPED OR PRINTED NAME OF SIGNING OFFICER OR DIRECTOR — Date — Daytime Phone #

CR2E034 (12/95)

DIRECTORS		SOCIAL SECURITY
William E. Roberts 6529 79th Place Cabin John, MD 20818	Chairman	092-42-8967
Marion E. Byrd 10016 Kendale Road Potomac, MD 20854		240-54-6845
Charles R. Davies 157 Culpeper St. Warrenton, VA 22186		172-32-5793
W. Alvon Sparks, Jr. 7513 Pepperell Dr. Bethesda, MD 20817		221-22-4949