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CUSE031 (1-88)

TRANSMITTAL LETTER

TO: QUALIFICATION/TAX LIEN SECTION DIVISION OF CORPORATIONS

| SUBJECT: PIVOTAL, Inc. | • |
|--|---|
| (Name of corporation - must include suffix) | |
| Dear Sir or Madam: | |
| The enclosed "Application by Foreign Corporation for Author Florida", "Certificate of Existence", and check are submitted foreign corporation to transact business in Florida. | ization to Transact Business In to register the above referenced |
| Please return all correspondence concerning this matter to the fo | 417 |
| Robert E. McLaughlin | |
| (Name of Person) Steptoe & Johnson | |
| (Firm/Company) | |
| 1330 Connecticut Avenue, N.W. (Address) | H 1: 12 |
| Washington, D.C. 20036 | 14 8 |
| (City, State and Zip Code) | |
| Should you need to call someone concerning this matter, please | call: |
| Robert E. McLaughlin at (202) 429-805 | 9 |
| (Namo of Person) Area Code & Daytime Telepi | none Number |

COURIER ADDRESS:

Qualification/Tax Lien Sec. Division of Corporations 409 E. Gaines St. Tallahassee, FL 32399

MAILING ADDRESS:

Qualification/Tax Lien Sec. Division of Corporations P. O. Box 6327 Tallahassee, FL 32314

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

| 1. PIVOTAL, Inc. [Name of comporation: mustinclude the word INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or parmership if not so contained in the name at present.) |
|---|
| 2. Delaware (Sam or country under the law of which it is incorporated) 4. February 17, 1995 5. Perpetual (Date of incorporation) (Duration: Year corp. will cease to exist or perpetual) |
| 6. <u>Upon Quali Fication</u> [Date first transacted business in Florida, IS== excelone 607,1501, 607,1502, and 817,152, F.5.) 7. 777 West Putnam Avenue |
| Greenwich, CT 06830-5012 (Current mailing address) To engage in any lawful act or activity for which corporations may be 8, organized under the General Corporation Law of the State of Delaware. (Pumpsn(s) of corporation authorized is beauty.) |
| (Purpose(s) of corporation authorized in home state or country to be carried out in the state of Florida) 9. Name and street address of Florida registered agent Name: CT CORPORATION SYSTEM |
| Office Address: 1200 S. Pine Island Road Planation Florida, 33324 |
| 10. Registered agent's acceptance: |
| Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent. |
| (Registered agent's signature) |
| 11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated. |

12. Names and addresses of officers and/or directors:

| Α . | DIDECTORS | |
|-----|-----------|--|

| Chairman | Robert Y. Barham, Jr. | |
|---|---|-----------------------|
| Address: | 777 West Putnam Avenue | |
| | Greenwich, CT 06830 | |
| Vice Cha | Irman: | |
| Address: | | |
| | | |
| Director: | Fonwick S. Lowis | |
| Address: | 9510 Colony Drive | • • |
| | Odessa, FL 33556 | |
| Director: | Gerald L. Stanton | |
| Address: | One Mutual Avenue | |
| | Frankenmuth, MI 48787-0001 | S |
| B. OFFICERS | | |
| President | Robert Y. Barham, Jr. | |
| Address: | 777 West Putnam Avenue | 10754766 7 03 1-12 |
| | Greenwich, CT 06830 | 1: 12 1: 1: 12 |
| Vice Pres | ident Fenwick S. Lewis | 12 12 |
| Address: | 9510 Colony Drive | • |
| | Odessa, FL 33556 | |
| Secretary | Robert S. Payne | |
| Address: | 777 West Putnam Avenue | |
| | Greenwich, CT 06830 | |
| | r: Michael Connelly | |
| Address: | 777 West Putnam Avenue | |
| | Greenwich, CT 06830 | |
| NOTE: If necessary, you and/or directors. | may attach an addendum to the application listing | g additional officers |
| MAN | 15 M. | |
| 13. (Signature of Chairman, Vic | e Chairman, or any officer listed in number 12 of the applica | stion) |
| | S. PAINE, SECRETARY | |
| (Typed or printed name | and capacity of person signing application) | |

State of Delaware

Office of the Secretary of State

TO DWARD OF THE TENTH DAY OF MARCH, A.D. 1995.

AND I DO HERLEY LURTHER CEPTIFY THAT THE FRANCHISE TAXES. HAVE NOT DEEN ASSESSED TO DATE.

CENTO 17 PH 1: 12



I dward J. Freel, Secretary of State

AUTHENTICATION

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ACTITION IN

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F95000001293 IVANS, Inc. AVAILABLE TO BE TO BE

November 18, 1996

Amendment Section Division of Corporations P.O. Box 6327 Tallahassee, FL 32314

Dear Amendment Section:

Enclosed please find the <u>Application by Foreign Corporation for Withdrawal of Authority to Transact Business in Florida</u> of Pivotal, Inc., a wholly-owned subsidiary of IVANS, Inc. The Document Number of Pivotal, Inc. is F95000001293. Also, enclosed is a check in the amount of \$96.25 for the Filing Fee, Certified Copy and Certificate of Status. Please process the application and send the documents to:

Attn.: Carole Tilkin IVANS, Inc. 777 West Putnam Ave. Greenwich, CT 06830-5012

Thank you for your help in this matter.

Sincerely, Carole Tilkin

Carole Tilkin

Legal, Tax and Compliance Specialist

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SECRETARY OF STATE
SECRETARY OF STATE

APPLICATION BY FOREIGN CORPORATION FOR WITHDRAWAL OF AUTHORITY TO TRANSACT BUSINESS OR CONDUCT AFFAIRS IN FLORIDA

| Pivotal | , Inc. |
|---|---|
| | (Name of Corporation) |
| Delawere | |
| (| (Incorporated Under Laws Of) |
| nd hereby voluntarily surrenders its | ting business or conducting affairs within the State of Florida sauthority to transact business or conduct affairs in Florida. |
| chalf and appoints the Department o ction arising during the time it was | ority of its registered agent in Florida to accept service on its of State as its agent for service of process based on a cause of authorized to transact business or conduct affairs in Florida. |
| he following is a current mailing a ny process against this corporation | address to which the Department of State may mail a copy of a that may be served on the Department. |
| IVANS, Inc. Attn.: V | V. P., Secy & Tressurer, 777 West Putnam Av (Mailing Address) |
| Greenwich, CT 06830 | 0-5012 |
| | (City/ State /Zip) |
| address. | Department of State in the future of any change in its roailing |
| Mut M Signal | Secretary & Treasurer Title |
| Robert S. Payne Typed or printe | FILED FILED FILED Ad name Pare 18 1996 SECRETARY OF TALLAHASSEE, F |