

FILE NOW: FILING FEE AFTER MAY 1ST IS \$550.00

FILED
Apr 27 1998 8:00am
Secretary of State

PROFIT CORPORATION ANNUAL REPORT 1998		FLORIDA DEPARTMENT OF STATE Sandra B. Mortham Secretary of State DIVISION OF CORPORATIONS
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DOCUMENT # F94000006311 (4)

1. Corporation Name
CON-WAY TRANSPORTATION SERVICES, INC.

Principal Place of Business
2882 SAND HILL ROAD, SUITE 210
MENLO PARK CA 94025

Mailing Address
3240 HILLVIEW AVENUE
PALO ALTO CA 94304
US



DO NOT WRITE IN THIS SPACE

2. Principal Place of Business	2a. Mailing Address	3. Date Incorporated or Qualified
21 3240 Hillview Avenue	26 3240 Hillview Avenue	11/30/1994
22 Suite, Apt. #, etc.	27 Suite, Apt. #, etc.	4. FEI Number
23 City & State	28 City & State	94-2904084
24 94304	29 94304	Applied For
25 Country	30 Country	Not Applicable
5. Certificate of Status Desired		☐ \$8.75 Additional Fee Required
6. Election Campaign Financing		☐ \$5.00 May Be Added to Fees
7. This corporation owes or has paid the current year Intangible Personal Property Tax due June 30.		☒ Yes ☐ No

9. Name and Address of Current Registered Agent	10. Name and Address of New Registered Agent
THE PRENTICE-HALL CORPORATION SYSTEM INC SUITE 105 1201 HAYS STREET TALLAHASSEE FL 32301	81 Name
	82 Street Address (P.O. Box Number is Not Acceptable)
	83
	84 City
	FL 85 Zip Code

11. Pursuant to the provisions of Sections 607.0502 and 607.1508, Florida Statutes, the above-named corporation submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. Such change was authorized by the corporation's board of directors. I hereby accept the appointment as registered agent. I am familiar with, and accept the obligations of, Section 607.0505, Florida Statutes.

SIGNATURE _____ (NOTE: Registered Agent signature required when reinstating) DATE _____

12. OFFICERS AND DIRECTORS	13. ADDITIONS/CHANGES TO OFFICERS AND DIRECTORS IN 12
TITLE NAME STREET ADDRESS CITY-ST-ZIP	1.1 TITLE 1.2 NAME 1.3 STREET ADDRESS 1.4 CITY-ST-ZIP
COBO MOFFITT, DONALD E 3240 HILLVIEW AVENUE PALO ALTO CA 94304	2.1 TITLE 2.2 NAME 2.3 STREET ADDRESS 2.4 CITY-ST-ZIP
PCEO ROBERTSON, ROBERT T 2882 SAND HILL ROAD #210 MENLO PARK CA 94025	PCEO Gerald L. Detter 3340 Hillview Avenue Palo Alto, CA 94304
EVD FALLAS, CARLOS G 2882 SAND HILL ROAD #210 MENLO PARK CA 94025	EVD Bryan M. Millican 3340 Hillview Avenue Palo Alto, CA 94304
VCAS ENGERS, SCOTT J 2882 SAND HILL ROAD #210 MENLO PARK CA 94025	4.1 TITLE 4.2 NAME 4.3 STREET ADDRESS 4.4 CITY-ST-ZIP
V GRAY, JAMES P 6301 BEACH BLVD, #300 BUENA PARK CA	5.1 TITLE 5.2 NAME 5.3 STREET ADDRESS 5.4 CITY-ST-ZIP
VD MAGNAN, R. ROCK 2882 SAND HILL ROAD #210 MENLO PARK CA 94025	6.1 TITLE 6.2 NAME 6.3 STREET ADDRESS 6.4 CITY-ST-ZIP
	VD Douglas W. Stotlar 3340 Hillview Avenue Palo Alto, CA 94304

14. I hereby certify that the information supplied with this filing does not qualify for the exemption stated in Section 119.07(3)(i), Florida Statutes. I further certify that the information indicated on this annual report or supplemental annual report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 12 or Block 13 if changed, or on an attachment with an address.

SIGNATURE: _____ 11-16-98

CR2E034 (10/97)

01/29/1998

Directors and Officers
Con-Way Transportation Services, Inc.

DIRECTORS:

Gerald L. Detter	Director
SSN : 185-34-9479	
Primary : 3340 Hillview Avenue	
Address : Palo Alto, CA 94304	
Scott J. Engers	Director
SSN : 545-92-6301	
Primary : 3340 Hillview Avenue	
Address : Palo Alto, CA 94304	
Bryan M. Millican	Director
SSN : 364-92-0487	
Primary : 3340 Hillview Avenue	
Address : Palo Alto, CA 94304	
Donald E. Moffitt	Director
SSN : 304-30-0862	
Primary : 3240 Hillview Avenue	
Address : Palo Alto, CA 94304	
Gregory L. Quesnel	Director
SSN : 544-44-9555	
Primary : 3240 Hillview Avenue	
Address : Palo Alto, CA 94304	
Chutta Ratnathicam	Director
SSN : 542-78-2029	
Primary : 3240 Hillview Avenue	
Address : Palo Alto, CA 94304	
Kevin C. Schick	Director
SSN : 357-46-1700	
Primary : 3340 Hillview Avenue	
Address : Palo Alto, CA 94304	
Eberhard G. H. Schmoller	Director
SSN : 567-58-0007	
Primary : 3240 Hillview Avenue	
Address : Palo Alto, CA 94304	
Douglas W. Stotlar	Director
SSN : 269-50-8228	
Primary : 3340 Hillview Avenue	
Address : Palo Alto, CA 94304	

01/29/1998

**Directors and Officers
Con-Way Transportation Services, Inc.**

OFFICERS:

Donald E. Moffitt	Chairman of the Board
SSN : 304-30-0862	
Primary : 3240 Hillview Avenue	
Address : Palo Alto, CA 94304	
Gregory L. Quesnel	Vice Chairman
SSN : 544-44-9555	
Primary : 3240 Hillview Avenue	
Address : Palo Alto, CA 94304	
Gerald L. Detter	President and Chief Executive Officer
SSN : 185-34-9479	
Primary : 3340 Hillview Avenue	
Address : Palo Alto, CA 94304	
Bryan M. Millican	Executive Vice President - Sales & Marketing
SSN : 364-92-0487	
Primary : 3340 Hillview Avenue	
Address : Palo Alto, CA 94304	
Scott J. Engers	Vice President, Corporate Counsel and Assistant Secretary
SSN : 545-92-6301	
Primary : 3340 Hillview Avenue	
Address : Palo Alto, CA 94304	
John R. McManama	Vice President - Administrative Services
SSN : 422-76-0676	
Primary : 5555 Rufe Snow	
Address : Suite 5515* No. Richland Hills, TX 76180	
Les A. Paciorek	Vice President - National Sales
SSN : 283-44-8796	
Primary : 2322 Gravel Drive	
Address : Ft. Worth, TX 76118	
Kevin C. Schick	Vice President, Controller and Treasurer
SSN : 357-46-1700	
Primary : 3340 Hillview Avenue	
Address : Palo Alto, CA 94304	
Douglas W. Stotlar	Vice President - Operations
SSN : 269-50-8228	
Primary : 3340 Hillview Avenue	
Address : Palo Alto, CA 94304	

01/29/1998

**Directors and Officers
Con-Way Transportation Services, Inc.**

Eberhard G. H. Schmoller Secretary
SSN : 567-58-0007
Primary : 3240 Hillview Avenue
Address : Palo Alto, CA 94304

Debra F. Schramm Assistant Secretary
SSN : 541-62-4492
Primary : 1717 N.W. 21st Avenue
Address : Portland, OR 97209

Gary D. Taliaferro Assistant Secretary
SSN : 444-44-3198
Primary : 1717 N.W. 21st Avenue
Address : Portland, OR 97209-1797

J. Craig Boretz Assistant Treasurer
SSN : 546-82-8228
Primary : 1717 N.W. 21st Avenue
Address : Portland, OR 97209-1797

R. Guy Kraines Assistant Treasurer
SSN : 334-46-3815
Primary : 3240 Hillview Avenue
Address : Palo Alto, CA 94304

Richard V. Palazzo President and Chief Executive Officer, CCX
SSN : 281-36-0164
Primary : 4880 Venture Drive
Address : Ann Arbor, MI 48108

Kevin M. Hartman Vice President - Operations, CCX
SSN : 105-48-4059
Primary : 4880 Venture Drive
Address : Ann Arbor, MI 48108

David S. McClimon Vice President - Sales, CCX
SSN : 283-48-2735
Primary : 4880 Venture Drive
Address : Ann Arbor, MI 48105

Michael D. Yuenger Controller, CCX
SSN : 394-66-0621
Primary : 4880 Venture Drive
Address : Ann Arbor, MI 48108

John T. Hickerson President and Chief Executive Officer, CSE
SSN : 436-86-3686
Primary : 14500 Trinity Blvd., Suite 118
Address : Fort Worth, TX 76155

01/29/1998

**Directors and Officers
Con-Way Transportation Services, Inc.**

Jefferson L. Wilson Vice President - Operations, CSE
SSN : 459-60-8085
Primary : 14500 Trinity Blvd.
Address : Suite 118
Fort Worth, TX 76155

James P. Worthington Vice President - Sales, CSE
SSN : 254-88-3382
Primary : 14500 Trinity Blvd.
Address : Suite #118
Ft. Worth, TX 76155

Steven D. Stedman Controller, CSE
SSN : 463-11-4898
Primary : 14500 Trinity Blvd., #118
Address : Fort Worth, TX 76155

Charles E. Boone President and Chief Executive Officer, CWX
SSN : 204-46-6289
Primary : P.O. Box 5010 (90622)
Address : 6301 Beach Blvd., #300
Buena Park, CA 90621

James P. Gray Executive Vice President, CWX
SSN : 453-82-4853
Primary : P.O. Box 5010 (90622)
Address : 6301 Beach Blvd., #300
Buena Park, CA 90621

Salvatore A. Monforte Vice President - Operations, CWX
SSN : 112-30-2872
Primary : P.O. Box 5010 (90622)
Address : 6301 Beach Blvd., #300
Buena Park, CA 90621

Maria D. Kongtong Controller, CWX
SSN : 571-33-8921
Primary : 6301 Beach Blvd., #300
Address : Buena Park, CA 90621

J. Edwin Conaway Vice President and General Manager- Con-Way NOW
SSN : 412-90-6843
Primary : 4840 Venture Drive, #100
Address : Ann Arbor, MI 48108

01/29/1998

Directors and Officers
Con-Way Transportation Services, Inc.

DIRECTORS:

Gerald L. Detter	Director
Home : 122 University Avenue	
Address : Los Altos, CA 94022	
Scott J. Engers	Director
Home : 10662 Creston Drive	
Address : Los Altos, CA 94024	
Bryan M. Millican	Director
Home : 355 No. Wolfe Road, #628	
Address : Sunnyvale, CA 94086	
Donald E. Moffitt	Director
Home : 97 Mt. Vernon Lane	
Address : Atherton, CA 94027	
Gregory L. Quesnel	Director
Home : 22068 Villa Oaks Lane	
Address : Saratoga, CA 95070	
Chutta Ratnathicam	Director
Home : 704 Murphy Drive	
Address : San Mateo, CA 94402	
Kevin C. Schick	Director
Home : 18612 Aspesi Drive	
Address : Saratoga, CA 95070	
Eberhard G. H. Schmoller	Director
Home : 409 Claremont Way	
Address : Menlo Park, CA 94025	
Douglas W. Stotlar	Director
Home : 1149 Pimento Avenue	
Address : Sunnyvale, CA 94087	

01/29/1998

**Directors and Officers
Con-Way Transportation Services, Inc.**

OFFICERS:

Donald E. Moffitt	Chairman of the Board
Home : 97 Mt. Vernon Lane	
Address : Atherton, CA 94027	
Gregory L. Quesnel	Vice Chairman
Home : 22068 Villa Oaks Lane	
Address : Saratoga, CA 95070	
Gerald L. Detter	President and Chief Executive Officer
Home : 122 University Avenue	
Address : Los Altos, CA 94022	
Bryan M. Millican	Executive Vice President - Sales & Marketing
Home : 355 No. Wolfe Road, #628	
Address : Sunnyvale, CA 94086	
Scott J. Engers	Vice President, Corporate Counsel and Assistant Secretary
Home : 10662 Creston Drive	
Address : Los Altos, CA 94024	
John R. McManama	Vice President - Administrative
Home : 1800 Renfro Drive Services	
Address : Colleyville, TX 76034-4309	
Les A. Paciorek	Vice President - National Sales
Home : 710 Heather Glen	
Address : Southlake, TX 76092	
Kevin C. Schick	Vice President, Controller and Treasurer
Home : 18612 Aspesi Drive	
Address : Saratoga, CA 95070	
Douglas W. Stotlar	Vice President - Operations
Home : 1149 Pimento Avenue	
Address : Sunnyvale, CA 94087	
Eberhard G. H. Schmoller	Secretary
Home : 409 Claremont Way	
Address : Menlo Park, CA 94025	
Debra F. Schramm	Assistant Secretary
Home : 25220 S.E. Sunshine Valley Road	
Address : Gresham, OR 97080	

01/29/1998

**Directors and Officers
Con-Way Transportation Services, Inc.**

Gary D. Taliaferro	Assistant Secretary
Home : 13485 Streamside Drive	
Address : Lake Oswego, OR 97035	
J. Craig Boretz	Assistant Treasurer
Home : 13150 Iron Mountain Blvd.	
Address : Portland, OR 97219	
R. Guy Kraines	Assistant Treasurer
Home : 1266 Green Oak Lane	
Address : Los Altos, CA 94024	
Richard V. Palazzo	President and Chief Executive Officer, CCX
Home : 340 Saline River Drive	
Address : Saline, MI 48176	
Kevin M. Hartman	Vice President - Operations, CCX
Home : 2208 Maple Creek Circle	
Address : Ann Arbor, MI 48108	
David S. McClimon	Vice President - Sales, CCX
Home : 2097 Stonebridge Drive No.	
Address : Ann Arbor, MI 48108	
Michael D. Yuenger	Controller, CCX
Home : 8677 Webster Hills Road	
Address : Dexter, MI 48130	
John T. Hickerson	President and Chief Executive Officer, CSE
Home : 2308 Stonegate Drive North	
Address : Bedford, TX 76021	
Jefferson L. Wilson	Vice President - Operations, CSE
Home : 6101 Pebble Creek Drive	
Address : North Richland Hills, TX 76180	
James P. Worthington	Vice President - Sales, CSE
Home : 2720 Pinehurst Drive	
Address : Grapevine, TX 76051	
Steven D. Stedman	Controller, CSE
Home : 708 Belinda Drive	
Address : Keller, TX 76248	
Charles E. Boone	President and Chief Executive Officer, CWX
Home : 3 Skylark Way	
Address : Coto De Caza, CA 92679	

01/29/1998

**Directors and Officers
Con-Way Transportation Services, Inc.**

James P. Gray Executive Vice President, CWX

Home : 24011 Cormorant Lane
Address : Laguna Niguel, CA 92677

Salvatore A. Monforte Vice President - Operations, CWX

Home : 3645 San Antonio Road
Address : Yorba Linda, CA 92686

Maria D. Kongtong Controller, CWX

Home : 1761 Paseo Granada
Address : San Dimas, CA 91773

J. Edwin Conaway Vice President and General Manager- Con-Way NOW

Home : 910 Briar Grove
Address : Copper Canyon, TX 75067
(10/97) will move to MI