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**COVER LETTER**

**TO:** Registration Section  
Division of Corporations

**SUBJECT:** National Association of Trailer Manufacturers  
Name of Corporation – must include suffix

Dear Sir or Madam:

The enclosed "Application by Foreign Not for Profit Corporation for Authorization to Conduct its Affairs in Florida", "Certificate of Existence", or "Certificate of Status" and check are submitted to register the above referenced not for profit corporation to conduct its affairs in Florida.

Please return all correspondence concerning this matter to the following:

Alex Stowe  
Name of Person  
National Association of Trailer Manufacturers  
Firm/Company  
2420 SW 17th St  
Address  
Topeka, KS 66604  
City/State and Zip Code  
execdir@natm.com  
E-mail address: (to be used for future annual report notification)

For further information concerning this matter, please call:

Alex Stowe at ( 785 ) 272-4433  
Name of Person Area Code Daytime Telephone Number

**Mailing Address:**  
Registration Section  
Division of Corporations  
P.O. Box 6327  
Tallahassee, FL 32314

**Street Address:**  
Registration Section  
Division of Corporations  
The Centre of Tallahassee  
2415 N. Monroe Street, Suite 810  
Tallahassee, FL 32303

Enclosed is a check for the following amount:

Please make check payable to: **FLORIDA DEPARTMENT OF STATE**

- \$70.00 Filing Fee
- \$78.75 Filing Fee & Certificate of Status
- \$78.75 Filing Fee & Certified Copy
- \$87.50 Filing Fee, Certificate of Status & Certified Copy

APPLICATION BY FOREIGN NOT FOR PROFIT CORPORATION FOR AUTHORIZATION TO CONDUCT ITS AFFAIRS IN FLORIDA

IN COMPLIANCE WITH SECTION 617.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN NOT FOR PROFIT CORPORATION FOR AUTHORIZATION TO CONDUCT ITS AFFAIRS IN THE STATE OF FLORIDA:

1. National Association of Trailer Manufacturers Incorporated
(Name of corporation: must include the word "INCORPORATED" or "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present. "Company" or "Co." may not be used as a corporate suffix by a nonprofit corporation.)

(If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)

2. Texas 3. 74-2553304
(State or country under the law of which it is incorporated) (FEI number, if applicable)

4. May 3, 1990 5.
(Date of Incorporation) (Date of duration, if other than perpetual)

6. April 17, 2023
(Date first conducted affairs in Florida if prior to registration. See sections 617.1501 & 617.1502, F.S. to determine penalty liability.)

7. 2420 SW 17th St, Topeka, KS 66604
(Principal office street address)

(Current mailing address, if different)

2023 APR 11 10:00

8. Employment of remote worker; The National Association of Trailer Manufacturers is a 501(c)(6) not for profit
(Purpose(s) of corporation authorized in home state or country to be carried out in the state of Florida)

9. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: Northwest Registered Agent LLC

Office Address: 7901 4th St N STE 300

St. Petersburg, Florida 33702
(City) (Zip Code)

10. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Taylor N...

(Registered agent's signature)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. For initial indexing purposes, list names, titles and addresses of the primary officers and/or directors [up to six (6) total]:

**A. DIRECTORS**

Chairman Name: Mareo Garcia  
 Vice Chairman Address: U-Haul International, Inc.  
 Director 2727 N Central Ave  
 President Phoenix, AZ 85004  
 Vice President \_\_\_\_\_  
 Secretary  Treasurer  
 Other: \_\_\_\_\_  Other: \_\_\_\_\_

Chairman Name: Marty Lorick  
 Vice Chairman Address: Triple Crown Trailers, Inc.  
 Director 4251 S Pine Ave  
 President Ocala, FL 34480  
 Vice President \_\_\_\_\_  
 Secretary  Treasurer  
 Other: Past President  Other: \_\_\_\_\_

Chairman Name: Andy Derr  
 Vice Chairman Address: M.H. Eby, Inc.  
 Director 502 Alexander Dr  
 President Ephrata, PA 17522  
 Vice President \_\_\_\_\_  
 Secretary  Treasurer  
 Other: \_\_\_\_\_  Other: \_\_\_\_\_

Chairman Name: John Kerr  
 Vice Chairman Address: Marsh & McLennan Agency  
 Director 7015 College Blvd, Ste 400  
 President Overland Park, KS 66221  
 Vice President \_\_\_\_\_  
 Secretary  Treasurer  
 Other: Associate Rep  Other: \_\_\_\_\_

Chairman Name: Nathan Uphus  
 Vice Chairman Address: Felling Trailers, Inc.  
 Director 1525 Main St S  
 President Sauk Centre, MN 55355  
 Vice President \_\_\_\_\_  
 Secretary  Treasurer  
 Other: \_\_\_\_\_  Other: \_\_\_\_\_

Chairman Name: Alex Stowe  
 Vice Chairman Address: NATM  
 Director 2420 SW 17th St  
 President Topeka, KS 66604  
 Vice President \_\_\_\_\_  
 Secretary  Treasurer  
 Other: \_\_\_\_\_  Other: \_\_\_\_\_

**NOTE: Important Notice:** Use an attachment to report more than six (6). The attachment will be imaged for reporting purposes only. Non-indexed individuals may be added to the index when filing your Florida Department of State Annual Report form.

13. Alex Stowe  
 (Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application)

14. Alex Stowe, Executive Director  
 (Typed or printed name and capacity of person signing application)

Corporations Section  
P.O. Box 13697  
Austin, Texas 78711-3697



Jane Nelson  
Secretary of State

## Office of the Secretary of State

### Certificate of Fact

The undersigned, as Secretary of State of Texas, does hereby certify that the document, Articles Of Incorporation for NATIONAL ASSOCIATION OF TRAILER MANUFACTURERS (NATM) (file number 115244501), a Domestic Nonprofit Corporation, was filed in this office on May 03, 1990.

It is further certified that the entity status in Texas is in existence.

In testimony whereof, I have hereunto signed my name officially and caused to be impressed hereon the Seal of State at my office in Austin, Texas on April 04, 2023.



A handwritten signature in black ink that reads "Jane Nelson".

Jane Nelson  
Secretary of State