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SECRETARY OF STATE
TALLAHASSEE, FLORIDA

N CULLIGAN

SEP 12 2018

COVER LETTER

TO: Registration Section
Division of Corporations

SUBJECT: Long & Foster Insurance Agency, Inc.

Name of corporation - must include suffix

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida," "Certificate of Existence," or "Certificate of Good Standing" and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Bryn Olsen

Name of Person

HomeServices of America, Inc.

Firm/Company

333 South 7th Street, FL 27

Address

Minneapolis, MN 55402

City/State and Zip code

legal@homeservices.com

E-mail address: (to be used for future annual report notification)

For further information concerning this matter, please call:

Bryn Olsen

612

336-5446

at ()

Name of Person

Area Code

Daytime Telephone Number

STREET/COURIER ADDRESS:

Registration Section
Division of Corporations
Clifton Building
2661 Executive Center Circle
Tallahassee, FL 32301

MAILING ADDRESS:

Registration Section
Division of Corporations
P.O. Box 6327
Tallahassee, FL 32314

Enclosed is a check for the following amount:

- ☒ \$70.00 Filing Fee ☐ \$78.75 Filing Fee & Certificate of Status ☐ \$78.75 Filing Fee & Certified Copy ☐ \$87.50 Filing Fee, Certificate of Status & Certified Copy

**APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT
BUSINESS IN FLORIDA**

*IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO
REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.*

1. Long & Foster Insurance Agency, Inc.
(Enter name of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION,"
"Inc.," "Co.," "Corp.," "Inc.," "Co." or "Corp.")
- (If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)
2. Virginia 3. _____
(State or country under the law of which it is incorporated) (FEI number, if applicable)
4. 12/06/1973 5. _____
(Date of incorporation) (Date of duration, if other than perpetual)
6. _____
(Date first transacted business in Florida, if prior to registration)
(SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability)
7. 14501 George Carter Way, Chantilly, VA 20151
(Principal office address)
- 333 South 7th Street, FL 27, Attn Legal Dept, Minneapolis, MN 55402
(Current mailing address, if different)
8. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)
- Name: C T Corporation System
- Office Address: 1200 South Pine Island Road
- Plantation, Florida 33324
(City) (Zip code)

9. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.



Michele Miller, Asst. Secretary

(Registered agent's signature)

10. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

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TALLAHASSEE, FLORIDA

11. Names and business addresses of officers and/or directors:

A. DIRECTORS

Chairman: Ronald J. Peltier

Address: 333 South 7th Street, FL 27
Minneapolis, MN 55402

Vice Chairman: Jeffrey S. Detwiler

Address: 14501 George Carter Way
Chantilly, VA 20151

Director: Dana D. Strandmo

Address: 333 South 7th Street, FL 27
Minneapolis, MN 55402

Director:

Address:

B. OFFICERS

President: Patrick M. Bain

Address: 14501 George Carter Way
Chantilly, VA 20151

Vice President: Jeffrey S. Detwiler

Address: 14501 George Carter Way
Chantilly, VA 20151


Secretary: Michael T. Browne

Address: 333 South 7th Street, FL 27, Minneapolis, MN 55402

Treasurer: Bruce L. Enger

Address: 14501 George Carter Way, Chantilly, VA 20151

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

12.  Signature of Director or Officer

The officer or director signing this document (and who is listed in number 11 above) affirms that the facts stated herein are true and that he or she is aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S.

13. Michael T. Browne, Secretary

(Typed or printed name and capacity of person signing application)

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SECRETARY OF STATE
TALLAHASSEE, FL 32310

Commonwealth of Virginia



State Corporation Commission

CERTIFICATE OF GOOD STANDING

I Certify the Following from the Records of the Commission:

That LONG & FOSTER INSURANCE AGENCY, INC. is duly incorporated under the law of the Commonwealth of Virginia;

That the date of its incorporation is December 6, 1973;

That the period of its duration is perpetual; and

That the corporation is in existence and in good standing in the Commonwealth of Virginia as of the date set forth below.

Nothing more is hereby certified.



*Signed and Sealed at Richmond on this Date:
August 27, 2018*

Joel H. Peck

Joel H. Peck, Clerk of the Commission