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(Requestor's Name)

(Address)

(Address)

(City/State/Zip/Phone #)

☐ PICK-UP ☐ WAIT ☐ MAIL

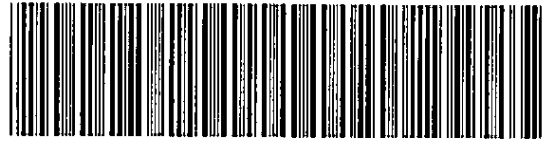
(Business Entity Name)

(Document Number)

Certified Copies _____ Certificates of Status _____

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11/20/17--01021--008 **78.75

2018 JUN 26 AM 8:31
CLERK
STATE OF FLORIDA
TALLAHASSEE, FLORIDA

B FIGUEROA

JUN 26 2018



FLORIDA DEPARTMENT OF STATE
Division of Corporations

May 17, 2018

MIKE SCHNEIDER
201 W MAIN ST STE 305
DURHAM, NC 27701

SUBJECT: FIRST LEADS, INCORPORATED
Ref. Number: W18000047279

We have received your document for FIRST LEADS, INCORPORATED and your check(s) totaling \$78.75. However, the enclosed document has not been filed and is being returned for the following correction(s):

You failed to make the correction(s) requested in our previous letter.

A certificate of existence or a certificate of good standing, dated no more than 90 days prior to the delivery of the application to the Department of State, duly authenticated by the secretary of state or other official having custody of the records in the jurisdiction under the laws of which it is incorporated/organized, must be submitted to this office. A translation of the certificate under oath of the translator must be attached to a certificate which is in a language other than the English language. A photocopy of this certificate is not acceptable.

Please return the corrected original and one copy of your document, along with a copy of this letter, within 60 days or your filing will be considered abandoned.

If you have any questions concerning the filing of your document, please call (850) 245-6051.

Brittany M Figueroa
Regulatory Specialist II
Registration/Qualification Section

Letter Number: 218A00010328

Figueroa, Brittany M.

From: Jessica Russell <jruss@first.io>
Sent: Wednesday, May 02, 2018 4:33 PM
To: Figueroa, Brittany M.
Subject: Follow up for First Leads Inc

Brittany,

Thank you for your assistance today!

I reviewed the Florida Statutes 607.1501 and 607.1502, and according to these statutes we have not yet done any transacting in Florida.

Will you please change the date of our application to when you received our most recent mailing?

Let me know if you need anything additional from me to move forward.

Thank you,

Jessica 'jruss' Russell
Director of People Ops
[First.io](mailto:jruss@first.io)
[919.624.0123](tel:919.624.0123)

RECEIVED
2018 APR 27 PM 1:25
DEPARTMENT OF
DIVISION OF CORPORATIONS
TALLAHASSEE, FL

COVER LETTER

TO: Registration Section
Division of Corporations

SUBJECT: First Leads, Incorporated

Name of corporation - must include suffix

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida," "Certificate of Existence," or "Certificate of Good Standing" and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Mike Schneider

Name of Person

First Leads, Incorporated

Firm/Company

201 West Main Street, Suite 305

Address

Durham, NC 27701

City/State and Zip code

billing@first.io

E-mail address: (to be used for future annual report notification)

For further information concerning this matter, please call:

Jessica Russell

at (919) 621-0123

Name of Person

Area Code

Daytime Telephone Number

STREET/COURIER ADDRESS:

Registration Section
Division of Corporations
Clifton Building
2661 Executive Center Circle
Tallahassee, FL 32301

MAILING ADDRESS:

Registration Section
Division of Corporations
P.O. Box 6327
Tallahassee, FL 32314

Enclosed is a check for the following amount:

☐ \$70.00 Filing Fee

☒ \$78.75 Filing Fee &
Certificate of Status

☐ \$78.75 Filing Fee &
Certified Copy

☐ \$87.50 Filing Fee,
Certificate of Status &
Certified Copy

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APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT
BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO
REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

1. First Leads, Inc.
(Enter name of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION,"
"Inc.," "Co.," "Corp.," "Ltd.," "Co.," or "Corp.")

SNL
First Leads, Incorporated First Leads 2, Incorporated
(If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)

2. Delaware 3. 47-2480812
(State or country under the law of which it is incorporated) (E-11 number, if applicable)

4. 11/14/2014 5. _____
(Date of incorporation) (Date of duration, if other than perpetual)

6. _____
(Date first transacted business in Florida, if prior to registration)
(SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability)

7. 201 West Main Street, Suite 305, Durham NC 27701
(Principal office address)

(Current mailing address, if different)

8. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: Ziyue Li

Office Address: 8309 Royal Sand Circle, Apt 101

Tampa, Florida 33615
(City) (Zip code)

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DEPARTMENT OF STATE
TALLAHASSEE, FLORIDA

9. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Ziyue Li

(Registered agent's signature)

10. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

11. Names and business addresses of officers and/or directors:

A. DIRECTORS

Chairman: Mike Schneider

Address: 201 West Main Street, Suite 305

Durham, NC 27701

Vice Chairman: Jess Martin

Address: 201 West Main Street, Suite 305

Durham, NC 27701

Director: Henry Kaestner

Address: 201 West Main Street, Suite 305

Durham, NC 27701

Director: Lister Delgado

Address: 201 West Main Street, Suite 305

Durham, NC 27701

B. OFFICERS

President: Mike Schneider

Address: 201 West Main Street, Suite 305

Durham, NC 27701

Vice President: Jess Martin

Address: 201 West Main Street, Suite 305

Durham, NC 27701

Secretary: John Sanders

Address: 201 West Main St, Suite 305, Durham, NC 27701

Treasurer: _____

Address: _____

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

12. _____

Signature of Director or Officer

The officer or director signing this document (and who is listed in number 11 above) affirms that the facts stated herein are true and that he or she is aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S.

13. Mike Schneider CEO

(Typed or printed name and capacity of person signing application)

2018 JUN 26 AM 8:31
CLERK OF SUPERIOR COURT
STATE OF FLORIDA

Delaware

The First State

Page 1

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "FIRST LEADS INC." IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE THIRD DAY OF MAY, A.D. 2018.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL REPORTS HAVE BEEN FILED TO DATE.

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "FIRST LEADS INC." WAS INCORPORATED ON THE FOURTEENTH DAY OF NOVEMBER, A.D. 2014.

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES HAVE BEEN PAID TO DATE.




Jeffrey W. Bullock, Secretary of State

5640515 8300

SR# 20183310466

You may verify this certificate online at corp.delaware.gov/authver.shtml

Authentication: 202629084

Date: 05-03-18