

# Florida Department of State

Division of Corporations Electronic Filing Cover Sheet

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To:

Division of Corporations

Fax Number : (850)617-6381

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From:

Account Name : C T CORPORATION SYSTEM

Account Number : FCA000000023

Phone : (850)222-1092

Fax Number

: (850)878-5368

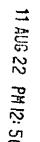
\*\*Enter the email address for this business entity to be used for future annual report mailings. Enter only one email address please. \*\*

| Email | Address: |  |  |  |  |  |
|-------|----------|--|--|--|--|--|
|       |          |  |  |  |  |  |

### FOREIGN PROFIT/NONPROFIT CORPORATION PepsiCo Sales, Inc.

| Certificate of Status | 0       |
|-----------------------|---------|
| Certified Copy        | 0       |
| Page Count            | 10      |
| Estimated Charge      | \$70.00 |







# **COVER LETTER**

| TO: New Filing ! Division of (                                |  |   |                                      |                     |
|---|--|---|--------------------------------------|---------------------|
| SUBJECT:  |  | PepsiCo Sales, Inc.   |                                      |                     |
| <u></u>   | . Name of corpo  | oration - must include suffix   |                                      |                     |
| Dear Sir or Madam:  | •  |   |                                      |                     |
| "Certificate of Existe  | cation by Foreign Corporation<br>once," or "Certificate of Goo<br>eign corporation to transact t | on for Authorization to Transa<br>d Standing" and check are sub<br>business in Florida. | ct Business in F<br>mitted to regist | lorida,"<br>er the  |
| Please return all corre                                       | espondence concerning this   | matter to the following:  |                                      |                     |
|   | Na   | me of Person  |                                      |                     |
|   | Firm   | 1/Company   |                                      |                     |
|   |  | Address   | <del></del>                          | <del></del>         |
|   |  |   |                                      |                     |
|   | City/S   | tate and Zip code   |                                      |                     |
|   | matthew.juski  | iewicz@pepsico.com  |                                      |                     |
| *   | E-mail address: (to be   | used for future annual report r   | otification)                         | — <del>—</del> ———— |
| For further information                                       | on concerning this matter, pl  | ease call:  |                                      | . small             |
|   |  |   |                                      | FIR                 |
|   | at (   |   |                                      |                     |
| Name of Per   | son .  | Area Code & Daytime Teleph  | one Number                           | THANK C             |
| STREET/CC<br>New Filing So<br>Division of C<br>Clifton Buildi | orporations  | MAILING A.<br>New Filing Se<br>Division of Co<br>P.O. Box 6327                          | ction<br>orporations                 | OF STATE            |
|   | ve Center Circle   | Tallahassee, F  | L 32314                              |                     |
| nclosed is a check fo   | r the following amount:  |   | ,                                    |                     |
| \$70.00 Filing Fee  | Certificate of Status  | S78.75 Filing Fee & Certified Copy  | S87.50 Fi Certificate Certified      | of Status &         |

#### APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

|                   | •  |   |                        |
|-------------------|--|---|------------------------|
| (If name unava    | lable in Florida, enter alternate corporate na | ime adopted for the purpose of transactin   | g business in Florida) |
| . Delaware        |  | 3. 37-1460334   |                        |
| (State or country | under the law of which it is incorporated)     | (FEI number, if appl  | icable)                |
| 02/21/2003        |  | 5. Perpetual  | •                      |
| (Dat              | e of incorporation)                            | (Duration: Year corp. will cease to   | exist or "perpetual")  |
| 01/01/2011        |  |   |                        |
|                   |  | ss in Florida, if prior to registration)<br>7.1502, F.S., to determine penalty liabilit | y)                     |
| 700 Anderson H    | ill Road, Purchase, NY 10577                   |   |                        |
|                   | (Principal office                              | address)  |                        |
| same              | •  | •   |                        |
|                   | (Current mailing                               | nddress)  |                        |
|                   | •  | •   |                        |
| SalesWholesale    | er of bottle, can and fountain soft drinks.    |   |                        |
| (Purpose(         | s) of corporation authorized in home state of  | r country to be carried out in state of Flor  | rida)                  |
| Name and stre     | et address of Florida registered agent: (1     | P.O. Box <u>NOT acceptable</u> )  | II AUG                 |
| Name:             | C T Corporation System                         | <del></del>   | G 22                   |
| ffice Address;    | 1200 South Pine Island Road                    |   | 2 PH                   |
|                   | Plantation                                     | . Florida 33324   | SS 22                  |
|                   | (City)   | (Zip code)  |                        |
|                   |  |   | 77.                    |

CT Corporation System Kristin Bolden

Assistant Secretary

(Registered agent's signature)

and I am familiar with and accept the obligations of my position as registered agent.

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

| 12. Names and business addresses of officers and/or directors:  |  |
|---|--|
| A. DIRECTORS SEE ATTACHMENT   |  |
| Chairman:   |  |
| Address:  |  |
| Vice Chairman:  |  |
| Address:  |  |
| Director:   |  |
| Address:  |  |
| Director:   |  |
| Address:  |  |
| B. OFFICERS SEE ATTACHMENT  |  |
| President: Mikel Durham   | <b>Z</b> ig=   |
| Address: PepsiCo, Inc. 700 Anderson Hill Road   | AN C   |
| Purchase, NY 10577  | 65 N -   |
| Vice President: Charles F. Mueller  |  |
| Address: PopsiCo, Inc. 700 Anderson Hill Road   | STA 17:  |
| Purchase, NY 10577  | 2H 01  |
| Secretary: <u>David Wexler</u>  |  |
| Address: PepsiCo, Inc. Law Department 700 Anderson Hill Road, Purchase, NY 10577-1444   |  |
| Treasurer: Kimberly S. Rector   |  |
| Address: PepsiCo, Inc. 700 Anderson Hill Road, Purchase, NY 10577   |  |
| NOTE: If pecessary, you may attach an addendum to the application listing additiona   | officers and/or directors.   |
| Signature of Director or Officer  The officer or director signing this document (and who is listed in number 12 above) a  are true and that he or she is aware that false information submitted in a document to the  hird degree felony as provided for in s.817.155, F.S. | ffirms that the facts stated herein he Department of State constitutes a |
| 4. Charles F. Mueller, 'Vice President  |  |
| (Typed or printed name and capacity of person signing applications)   | ation)   |

#### Attachment to Florida Officers & Directors

Full Name:

Thomas D. Salcito

Officer/Director:

Officer

Officer's Title:

Vice President

Director's Title:

Business Address:

PepsiCo, Inc. 700 Anderson Hill Road

City:

**Purchase** 

State:

NY

ZIP Code:

10577

Full Name:

**Brian Nurse** 

Officer/Director:

Officer

Officer's Title:

Vice President

Director's Title:

Business Address:

PepsiCo, Inc. 700 Anderson Hill Road

City:

Purchase

State:

NY

ZIP Code:

10577

Full Name:

Brian Nurse

Officer/Director:

Officer

Officer's Title:

Assistant Secretary

Director's Title:

Business Address:

PepsiCo, Inc. 700 Anderson Hill Ro Purchase

City:

State:

NY

ZIP Code:

10577

Full Name:

Kenneth B. Smith

Officer/Director:

Officer

Officer's Title:

Vice President

Director's Title:

PepsiCo, Inc. 700 Anderson Hill Road

Business Address:

Purchase

City:

NY

State: ZIP Code:

10577

Full Name:

Kenneth E. Smith



Officer/Director:

Officer

Officer's Title:

Assistant Treasurer

Director's Title:

Business Address:

PepsiCo, Inc. 700 Anderson Hill Road

City:

Purchase

State:

NY

ZIP Code:

10577

Full Name:

Fredric Gary Reynolds

Officer/Director:

Officer

Officer's Title:

Vice President

Director's Title:

Business Address:

City:

State:

ZIP Code:

Renee N. Garbus

Officer

Vice President

Full Name:

Officer/Director:

Officer's Title:

Director's Title:

Business Address:

PepsiCo, Inc. 700 Anderson Hill Road Purchase

City: State:

NY

ZIP Code:

10577

Full Name:

Rence N. Garbus

Officer/Director:

Officer

Officer's Title:

Assistant Treasurer

Director's Title:

Business Address:

PepsiCo, Inc. 700 Anderson Hill Road

City:

Purchase

State:

NY ·

ZIP Code:

10577

Full Name:

Thomas H. Tamoney

Officer/Director:

Officer

Officer's Title:

Vice President

Director's Title:

Business Address:

PepsiCo, Inc. Law Department 700

Anderson Hill Road

City:

Purchase

State:

NY

ZIP Code:

10577-1444

10 Full Name:

Thomas H. Tamoney

Officer/Director:

Officer

Officer's Title:

Director's Title:

**Assistant Secretary** 

Business Address:

PepsiCo, Inc. Law Department 700 Anderson Hill Road

Purchase

City:

NY

State:

ZIP Code:

10577-1444 Christine Griff

Full Name: 11

Officer/Director:

Officer

Officer's Title:

Vice President

Director's Title:

Business Address:

Purchase

City: State:

NY

10577

12 Full Name:

Officer/Director:

ZIP Code:

David A. Jordan

Officer's Title:

Officer

Vice President

Director's Title:

Business Address:

PepsiCo Foodservice 4170

Ashford-Dunwoody Road Suite 300

PepsiCo, Inc. 700 Anderson Hill R

City:

Atlanta

State:

GA

ZIP Code: Full Name:

David Wexler

Officer/Director:

Officer

Vice President

Officer's Title:

Director's Title:

**Business Address:** 

PepsiCo, Inc. Law Department 700

Anderson Hill Road

City:

Purchase

State:

NY

ZIP Code:

10577-1444

Full Name:

Victor De Hoyos

Officer/Director:

Officer .

Officer's Title:

Director's Title:

Vice President

Frito-Lay 7701 Legacy Drive

Business Address:

Plano

City:

TX

State:

ZIP Code:

75024

Full Name:

Kimberly S. Rector

Officer/Director:

Officer

Officer's Title:

· Vice President

Director's Title:

PepsiCo, Inc. 700 Anderson Hill Road

Business Address: City:

Purchase

State:

NY

ZIP Code:

10577

16 Full Name:

Sarah E. Bergman

Officer/Director:

Officer

Officer's Title:

Director's Title:

Vice President

Business Address:

PepsiCo, Inc. Law Department 700; Anderson Hill Road

Purchase

City: State:

NY

ZIP Code:

10577-1444

17 Full Name:

Sarah E. Bergman

Officer/Director:

Officer

Officer's Title:

Assistant Secretary

Director's Title:

Business Address:

PepsiCo, Inc. Law Department 700

Anderson Hill Road

City: State:

Purchase NY

ZIP Code:

\_\_\_\_

18 Full Name:

10577-1444 Stacy Reichert

Officer/Director:

Officer

Officer's Title:

CATTOOT

Director's Title:

Vice President

Business Address:

77 City Centre Drive Suite 300

City:

Mississauga

State:

XX

ZIP Code:

ON L5B 1M5

19 Full Name:

Robert Karl Biggart

Officer/Director:

Officer

Officer's Title:

Vice President

Director's Title:

Business Address:

PepsiCo, Inc. 700 Anderson Hill R

City:

Purchase

State:

NY

ZIP Code:

10577

20 Full Name:

Brian Nurse

Officer/Director:

Director

Officer's Title:

\_.

Director's Title:

Director

Business Address:

PepsiCo, Inc. 700 Anderson Hill Road

City:

Purchase

State:

NY

ZIP Code:

10577

11 AUG 22 PM 12: 5

# Delaware

PAGE 1

## The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF

DELAWARE, DO HEREBY CERTIFY "PEPSICO SALES, INC." IS DULY

INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN

GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE

RECORDS OF THIS OFFICE SHOW, AS OF THE TWENTY-FIRST DAY OF JULY,

A.D. 2011.

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES HAVE BEEN PAID TO DATE.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL REPORTS HAVE BEEN FILED TO DATE.

11 AUG 22 PM I2: 50

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You may verify this certificate online at corp. delawars. gov/authver. shtml

Jeffrey W. Bullock, Secretary of State

AUTHENTICATION: 8917791

DATE: 07-21-11