

F10000003229

(Requestor's Name)

(Address)

(Address)

(City/State/Zip/Phone #)

☐ PICK-UP

☐ WAIT

☐ MAIL

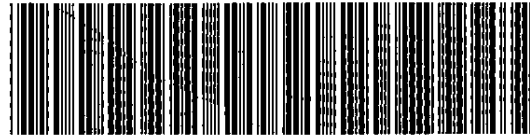
(Business Entity Name)

(Document Number)

Certified Copies \_\_\_\_\_ Certificates of Status \_\_\_\_\_

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SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

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[www.executiveboard.com](http://www.executiveboard.com)

Tel +1.571.303.3000

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Date: June 13, 2010

Florida Department of State  
Division of Corporations  
New Filing Section  
Clifton Building  
2661 Executive Center Circle  
Tallahassee, FL 32301

Dear Sir/Madam:

We recently received notification explaining our requirements to register and file annual reports with the Florida Department of State, Division of Corporations. Accordingly, I have included the application to transact business in Florida and related payment.

The payment amount includes back penalties for years we weren't registered. I apologize for our noncompliance in the past. We were unaware of this requirement in Florida. We will certainly remain compliant all years going forward. Since we did not know we had filing requirements with the Florida Department of State, we respectfully request you waive the penalties for these prior periods.

Please let me know if you have any additional questions or concerns. My direct line is 571-303-5956.

With kind regards,

Blair Housley  
Sr. Director, Tax  
571-303-5956

enclosures

## COVER LETTER

TO: New Filing Section  
Division of Corporations

SUBJECT: The Corporate Executive Board Company  
(Name of corporation - must include suffix)

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida," "Certificate of Existence," and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Blair Housley  
(Name of Person)

The Corporate Executive Board Company  
(Firm/Company)

1919 North Lynn Street  
(Address)

Arlington, VA 22209  
(City/State and Zip code)

For further information concerning this matter, please call:

Blair Housley at ( 571 ) 303 5956  
(Name of Person) (Area Code & Daytime Telephone Number)

### STREET/COURIER ADDRESS:

New Filing Section  
Division of Corporations  
Clifton Building  
2661 Executive Center Circle  
Tallahassee, FL 32301

### MAILING ADDRESS:

New Filing Section  
Division of Corporations  
P.O. Box 6327  
Tallahassee, FL 32314

Enclosed is a check for the following amount:

☒ \$70.00 Filing Fee    ☐ \$78.75 Filing Fee & Certificate of Status    ☐ \$78.75 Filing Fee & Certified Copy    ☐ \$87.50 Filing Fee, Certificate of Status & Certified Copy

+ 1,100 back penalties & fees

1,170

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT  
BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO  
REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

1. The Corporate Executive Board Company  
(Enter name of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION,"  
"Inc.," "Co.," "Corp.," "Inc.," "Co.," or "Corp.")

(If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)

2. Delaware 3. 52-2056410  
(State or country under the law of which it is incorporated) (FEI number, if applicable)

4. 11/09/1997 5. Perpetual  
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")

6. 2006  
(Date first transacted business in Florida, if prior to registration)  
(SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability)

7. 1919 North Lynn Street, Arlington, VA 22209  
(Principal office address)  
1919 North Lynn Street, Arlington, VA 22209  
(Current mailing address)

8. To engage in lawful business activities  
(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)

9. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: NRAI Services, Inc.

Office Address: 2731 Executive Park Drive, Ste 4  
Weston, Florida 33331  
(City) (Zip code)

10. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

NRAI Services, Inc.

Diane L. Flanagan, Asst. Secretary

(Registered agent's signature) Diane L. Flanagan, Asst. Secretary

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and business addresses of officers and/or directors:

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TALLAHASSEE, FLORIDA

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SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

**A. DIRECTORS**

Chairman: Tom Monahan

Address: 1919 North Lynn Street  
Arlington, VA 22209

Vice Chairman: Nancy Karch

Address: 1919 North Lynn Street  
Arlington, VA 22209

Director: Gregor Bailar

Address: 1919 North Lynn Street  
Arlington, VA 22209

Director: Stephen Carter

Address: 1919 North Lynn Street  
Arlington, VA 22209  
See attachment A

**B. OFFICERS**

President: Tom Monahan

Address: 1919 North Lynn Street  
Arlington, VA 22209

Vice President: Melody Jones

Address: 1919 North Lynn Street  
Arlington, VA 22209

Secretary: Pamela Auerbach

Address: 1919 North Lynn Street, Arlington, VA 22209

Treasurer: Barron Anschutz

Address: 1919 North Lynn Street, Arlington, VA 22209  
See attachment A

**NOTE:** If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13. Barron Anschutz

(Signature of Director or Officer listed in number 12 of the application)

14. Barron Anschutz, Treasurer

(Typed or printed name and capacity of person signing application)

APPROVED  
AND  
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THE CORPORATE EXECUTIVE BOARD COMPANY  
Florida Department of State  
Division of Corporations

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SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

**Attachment A**

**Line 12 A. Continuation**

**DIRECTOR NAME AND ADDRESS**

Name: Gordon Coburn  
Business Address: 1919 North Lynn Street, Arlington, VA 22209

Name: David Kenny  
Business Address: 1919 North Lynn Street, Arlington, VA 22209

Name: Dan Leemon  
Business Address: 1919 North Lynn Street, Arlington, VA 22209

**Line 12 B. Continuation**

**OFFICER NAME AND ADDRESS**

Name: Rich Lindahl, Chief Financial Officer  
Business Address: 1919 North Lynn Street, Arlington, VA 22209

# Delaware

*The First State*

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SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "THE CORPORATE EXECUTIVE BOARD COMPANY" IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE TWENTIETH DAY OF APRIL, A.D. 2010.

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "THE CORPORATE EXECUTIVE BOARD COMPANY" WAS INCORPORATED ON THE ELEVENTH DAY OF SEPTEMBER, A.D. 1997.

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES HAVE BEEN PAID TO DATE.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL REPORTS HAVE BEEN FILED TO DATE.

2794909 8300

100403359

You may verify this certificate online  
at [corp.delaware.gov/authver.shtml](http://corp.delaware.gov/authver.shtml)



  
Jeffrey W. Bullock, Secretary of State  
AUTHENTICATION: 7942920

DATE: 04-20-10