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(Requestor's Name)

(Address)

(Address)

(City/State/Zip/Phone #)

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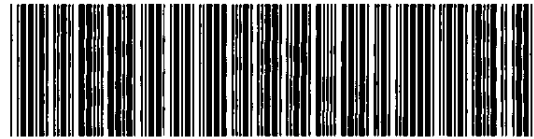
(Business Entity Name)

(Document Number)

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6/2/10

## COVER LETTER

**TO:** New Filing Section  
Division of Corporations

**SUBJECT:** Norfolk Southern Railway Company

Name of corporation - must include suffix

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida," "Certificate of Existence," or "Certificate of Good Standing" and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Leslie S. Farless

Name of Person

Norfolk Southern Railway Company

Firm/Company

Three Commercial Place

Address

Norfolk, VA 23510

City/State and Zip code

leslie.farless@nscorp.com

E-mail address: (to be used for future annual report notification)

For further information concerning this matter, please call:

Leslie S. Farless

Name of Person

at (757) 629-2644

Area Code & Daytime Telephone Number

**STREET/COURIER ADDRESS:**

New Filing Section  
Division of Corporations  
Clifton Building  
2661 Executive Center Circle  
Tallahassee, FL 32301

**MAILING ADDRESS:**

New Filing Section  
Division of Corporations  
P.O. Box 6327  
Tallahassee, FL 32314

Enclosed is a check for the following amount:

☒ \$70.00 Filing Fee

☐ \$78.75 Filing Fee &  
Certificate of Status

☐ \$78.75 Filing Fee &  
Certified Copy

☐ \$87.50 Filing Fee,  
Certificate of Status &  
Certified Copy

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**APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT  
BUSINESS IN FLORIDA**

*IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO  
REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.*

1. Norfolk Southern Railway Company  
(Enter name of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION,"  
"Inc.," "Co.," "Corp.," "Inc.," "Co.," or "Corp.")
- (If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)
2. Virginia 3. 53-6002016  
(State or country under the law of which it is incorporated) (FEI number, if applicable)
4. June 18, 1894 5. perpetual  
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")
6. N/A  
(Date first transacted business in Florida, if prior to registration)  
(SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability)
7. Three Commercial Place, Norfolk, VA 23510  
(Principal office address)
- Three Commercial Place, Norfolk, VA 23510  
(Current mailing address)
- To engage in any lawful act or activity for which corporations may be organized to do business under the laws of the state  
of Virginia, including without limitation to own and operate railroads and to engage in all activities and to conduct all such  
8. business as is incident thereto.  
(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)
9. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)
- Name: Andrew J. Knight, II
- Office Address: 501 West Bay Street
- Jacksonville, Florida 32202  
(City) (Zip code)

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**10. Registered agent's acceptance:**

*Having been named as registered agent and to accept service of process for the above stated corporation at the place  
designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I  
further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties,  
and I am familiar with and accept the obligations of my position as registered agent.*

By: \_\_\_\_\_

(Registered agent's signature)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to  
the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction  
under the law of which it is incorporated.

12. Names and business addresses of officers and/or directors:

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**A. DIRECTORS**

Chairman: Charles W. Moorman

Address: Three Commercial Place, Norfolk, VA 23510

Vice Chairman: \_\_\_\_\_

Address: \_\_\_\_\_

Director: James A. Squires

Address: Three Commercial Place, Norfolk, VA 23510

Director: Donald W. Seale

Address: Three Commercial Place, Norfolk, VA 23510

**B. OFFICERS**

President: Charles W. Moorman

Address: Three Commercial Place, Norfolk, VA 23510

Vice President: James A. Hixon

Address: Three Commercial Place, Norfolk, VA 23510

Secretary: Reginald J. Chaney

Address: Three Commercial Place, Norfolk, VA 23510

Treasurer: Marta R. Stewart

Address: Three Commercial Place, Norfolk, VA 23510

**NOTE:** If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13. Leslie S. Farless

(Signature of Director or Officer listed in number 12 of the application)

14. Leslie S. Farless, Assistant Corporate Secretary

(Typed or printed name and capacity of person signing application)

NORFOLK SOUTHERN RAILWAY COMPANY  
Incorporated in Virginia, June 18, 1894  
Federal ID #53-6002016

<u>Class of 2010</u>	<u>DIRECTORS</u> <u>Class of 2011</u>	<u>Class of 2012</u>
Charles W. Moorman	James A. Squires	Donald W. Seale
Mark D. Manion		

EXECUTIVE COMMITTEE  
Charles W. Moorman, Chairman      James A. Squires

	<u>OFFICERS</u>
Charles W. Moorman	President and Chief Executive Officer
C. H. Allison, Jr.	Vice President and Controller
Deborah H. Butler	Vice President
Timothy J. Drake	Vice President
Cynthia C. Earhart	Vice President
Fredric M. Ehlers	Vice President
Terry N. Evans	Vice President
John H. Friedmann	Vice President
William A. Galanko	Vice President
Tim A. Heilig	Vice President
James A. Hixon	Vice President
Robert E. Huffman	Vice President
Thomas E. Hurlbut	Vice President
David F. Julian	Vice President
Robert M. Kesler, Jr.	Vice President
David T. Lawson	Vice President
Bruno Maestri	Vice President
Mark D. Manion	Vice President
Robert E. Martinez	Vice President
Michael R. McClellan	Vice President
Harold R. Mobley	Vice President
John P. Rathbone	Vice President
Donald W. Seale	Vice President
Daniel D. Smith	Vice President
James A. Squires	Vice President and Chief Financial Officer
Marta R. Stewart	Vice President and Treasurer
Gerhard A. Thelen	Vice President
Thomas G. Werner	Vice President
Michael J. Wheeler	Vice President
F. Blair Wimbush	Vice President
Reginald J. Chaney	Corporate Secretary
Leslie S. Farless	Assistant Corporate Secretary
Howard D. McFadden	Assistant Corporate Secretary
Mary Ann Mullady	Assistant Corporate Secretary
Kinsha O. Swain	Assistant Corporate Secretary
Larry D. Tyree	Assistant Corporate Secretary
Thomas W. Mahoney	Assistant Treasurer
Judith K. Sublett	Assistant Treasurer

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# Commonwealth of Virginia



## State Corporation Commission

*I Certify the Following from the Records of the Commission:*

NORFOLK SOUTHERN RAILWAY COMPANY is a corporation existing under and by virtue of the laws of Virginia, and is in good standing.

The date of incorporation is February 20, 1894.

Nothing more is hereby certified.

SECRETARY OF COMMONWEALTH  
DIVISION OF CONSUMER AFFAIRS  
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*Signed and Sealed at Richmond on this Date:*  
*May 20, 2010*

*Joel H. Peck*  
Joel H. Peck, Clerk of the Commission