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(City/State/Zip/Phone #)

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(Business Entity Name)

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~~WI-4765~~

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400163847334

03/03/10--01006--004 \*\*650.00

01/28/10--01016--011 \*\*78.75

FILED  
SECRETARY OF STATE  
DIVISION OF CORPORATIONS

10 FEB 26 PM 6:05

FILED

2010 MAR -1 PM 8:24

SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

3/2

## COVER LETTER

**TO:** New Filing Section  
Division of Corporations

**SUBJECT:** Ignite Sales Management and Consulting, Inc.  
(Name of corporation - must include suffix)

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida," "Certificate of Existence," and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Heather Pilakowski  
(Name of Person)  
Ignite Sales Management and Consulting, Inc.  
(Firm/Company)  
3941 O'Brien Court SW  
(Address)  
Prior Lake, MN 55372  
(City/State and Zip code)

For further information concerning this matter, please call:

Heather Pilakowski at (612) 237 3541  
(Name of Person) (Area Code & Daytime Telephone Number)

**STREET/COURIER ADDRESS:**

New Filing Section  
Division of Corporations  
Clifton Building  
2661 Executive Center Circle  
Tallahassee, FL 32301

**MAILING ADDRESS:**

New Filing Section  
Division of Corporations  
P.O. Box 6327  
Tallahassee, FL 32314

Enclosed is a check for the following amount:

☐ \$70.00 Filing Fee

☒ \$78.75 Filing Fee &  
Certificate of Status

☐ \$78.75 Filing Fee &  
Certified Copy

☐ \$87.50 Filing Fee,  
Certificate of Status &  
Certified Copy



FLORIDA DEPARTMENT OF STATE  
Division of Corporations

RECEIVED

10 FEB 26 PM 12:33

DEPARTMENT OF STATE  
DIVISION OF CORPORATIONS  
TALLAHASSEE, FLORIDA

January 29, 2010

HEATHER PILAKOWSKI  
IGNITE SALES MANAGEMENT AND CONSULTING I  
3941 O'BRIEN COURT SW  
PRIOR LAKE, MN 55372

SUBJECT: IGNITE SALES MANAGEMENT AND CONSULTING INC  
Ref. Number: W10000004705

We have received your document for IGNITE SALES MANAGEMENT AND CONSULTING INC and your check(s) totaling \$78.75. However, the enclosed document has not been filed and is being returned for the following correction(s):

According to the application submitted to this office, this entity transacted business in the state of Florida before properly registering with the Florida Department of State, Division of Corporations. Consequently, a \$500 civil penalty and an annual report filing fee for each year the entity failed to properly file a Florida annual report are due this office. Based on the date entered on the application, the civil penalty and annual report filing fees total \$650.00.

A certificate of existence or a certificate of good standing, dated no more than 90 days prior to the delivery of the application to the Department of State, duly authenticated by the secretary of state or other official having custody of the records in the jurisdiction under the laws of which it is incorporated/organized, must be submitted to this office. A translation of the certificate under oath of the translator must be attached to a certificate which is in a language other than the English language. A photocopy of this certificate is not acceptable.

If you have any questions concerning the filing of your document, please call (850) 245-6934.

Loria Poole  
Regulatory Specialist II

Letter Number: 310A00002438

Division of Corporations - P.O. BOX 6327, Tallahassee, Florida 32314

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT  
BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO  
REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

1. Ignite Sales Management and Consulting, Inc.  
(Enter name of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION,"  
"Inc.," "Co.," "Corp.," "Inc.," "Co.," or "Corp.")

(If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)

2. Minnesota 3. 20-8159161  
(State or country under the law of which it is incorporated) (FEI number, if applicable)

4. 2/1/2007 5. perpetual  
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")

6. 7/1/2008  
(Date first transacted business in Florida, if prior to registration)  
(SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability)

7. 3941 O'Brien Court SW Prior Lake, MN 55372.  
(Principal office address)

same as above  
(Current mailing address)

8. Employee working out of home office in FL  
(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)

9. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: Joseph Alfieri

Office Address: 18952 Maisons Dr.

Lutz, Florida 33558  
(City) (Zip code)

10. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

[Signature]  
(Registered agent's signature)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and business addresses of officers and/or directors:

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SECRETARY OF STATE  
DIVISION OF CORPORATIONS  
10 FEB 26 PM 6:04

**A. DIRECTORS**

Chairman: n/a

Address: \_\_\_\_\_

Vice Chairman: n/a

Address: \_\_\_\_\_

Director: n/a

Address: \_\_\_\_\_

Director: n/a

Address: \_\_\_\_\_

**B. OFFICERS**

President: Kent Pilakowski

Address: 3941 O'Brien Court SW

Prior Lake, MN 55372

Vice President: n/a

Address: \_\_\_\_\_

Secretary: n/a

Address: \_\_\_\_\_

Treasurer: n/a

Address: \_\_\_\_\_

**NOTE:** If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13. \_\_\_\_\_

(Signature of Director or Officer listed in number 12 of the application)

14. Kent Pilakowski, President

(Typed or printed name and capacity of person signing application)

# State of Minnesota

## SECRETARY OF STATE

### Certificate of Good Standing

I, Mark Ritchie, Secretary of State of Minnesota, do certify that: The corporation listed below is a corporation formed under the laws of Minnesota; that the corporation was formed by the filing of Articles of Incorporation with the Office of the Secretary of State on the date listed below; that the corporation is governed by the chapter of Minnesota Statutes listed below; and that this corporation is authorized to do business as a corporation at the time this certificate is issued.

Name: Ignite Sales Management and Consulting, Inc.

Date Formed: 02/01/2007

Chapter Governed By: 302A

This certificate has been issued on 02/18/10.



*Mark Ritchie*  
Secretary of State.