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(Requestor's Name)

(Address)

(Address)

(City/State/Zip/Phone #)

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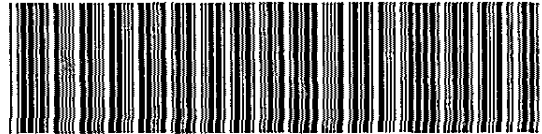
(Business Entity Name)

(Document Number)

Certified Copies \_\_\_\_\_ Certificates of Status \_\_\_\_\_

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SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

MLB  
3/13

## COVER LETTER

**TO:** New Filing Section  
Division of Corporations

**SUBJECT:** Efficient Collaborative Retail Marketing Company  
(Name of corporation - must include suffix)

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida," "Certificate of Existence," and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

William P. Gibbons

(Name of Person)

Attorney at Law

(Firm/Company)

1525 Leader Building, 526 Superior Avenue

(Address)

Cleveland, Ohio 44114-1444

(City/State and Zip code)

For further information concerning this matter, please call:

William P. Gibbons

(Name of Person)

at ( 216 ) 623-8000

(Area Code & Daytime Telephone Number)

**STREET/COURIER ADDRESS:**

New Filing Section  
Division of Corporations  
Clifton Building  
2661 Executive Center Circle  
Tallahassee, FL 32301

**MAILING ADDRESS:**

New Filing Section  
Division of Corporations  
P.O. Box 6327  
Tallahassee, FL 32314

Enclosed is a check for the following amount:

☐ \$70.00 Filing Fee

☒ \$78.75 Filing Fee &  
Certificate of Status

☐ \$78.75 Filing Fee &  
Certified Copy

☐ \$87.50 Filing Fee,  
Certificate of Status &  
Certified Copy

**APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT  
BUSINESS IN FLORIDA**

*IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO  
REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.*

1. Efficient Collaborative Retail Marketing Company

(Enter name of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION,"  
"Inc.," "Co.," "Corp.," "Inc.," "Co.," or "Corp.")

ECRM Company

(If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)

2. Ohio

(State or country under the law of which it is incorporated)

3. 34-1752681

(FEI number, if applicable)

4. September 8, 1993

(Date of incorporation)

5. Perpetual

(Duration: Year corp. will cease to exist or "perpetual")

6. \_\_\_\_\_

(Date first transacted business in Florida, if prior to registration)  
(SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability)

7. 31200 Carter Street, Solon, Ohio 44139

(Principal office address)

31200 Carter Street, Solon, Ohio 44139

(Current mailing address)

8. All business that corporations are authorized to conduct within the States of Ohio and Florida

(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)

9. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: CT Corporation System

Office Address: 200 South Pine Island Rd.

Plantation

(City)

Florida 33324

(Zip code)

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TALLAHASSEE, FLORIDA

10. Registered agent's acceptance:

*Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.*

**CT Corporation System**

  
(Registered agent's signature)  
**Gil S. Apelis, Asst. Secretary**

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and business addresses of officers and/or directors:

**A. DIRECTORS**

Chairman: Charles C. Bowlus (Sole Director)

Address: 4839 Givens Court  
Sarasota, Florida

Vice Chairman: \_\_\_\_\_

Address: \_\_\_\_\_

Director: \_\_\_\_\_

Address: \_\_\_\_\_

Director: \_\_\_\_\_

Address: \_\_\_\_\_

**B. OFFICERS**

President: Charles C. Bowlus

Address: 4839 Givens Court  
Sarasota, Florida 34242

Vice President: N/A

Address: \_\_\_\_\_

Secretary: Mitchell D. Bowlus

Address: 31200 Carter Street, Solon, Ohio 44139

Treasurer: Mitchell D. Bowlus

Address: 31200 Carter Street, Solon, Ohio 44139

**NOTE:** If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13. \_\_\_\_\_

(Signature of Director or Officer listed in number 12 of the application)

14. \_\_\_\_\_

Mitchell D. Bowlus, Secretary/Treasurer

(Typed or printed name and capacity of person signing application)

**UNITED STATES OF AMERICA  
STATE OF OHIO  
OFFICE OF THE SECRETARY OF STATE**

*I, Jennifer Brunner, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show EFFICIENT COLLABORATIVE RETAIL MARKETING COMPANY, an Ohio Corporation, Charter No. 853242, having its principal location in Cleveland, County of Cuyahoga, was incorporated on September 08, 1993, and is currently in GOOD STANDING upon the records of this office.*

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SECRETARY OF STATE  
TALLAHASSEE, FLORIDA



*Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 28th day of February, A.D. 2007.*

*Jennifer Brunner*  
Ohio Secretary of State