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| Certified Copies        | Certificates       | of Status |
| <b></b>                 |                    |           |
| Special Instructions to | Filing Officer:    |           |
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SECRETARY OF STATE

MALLAHASSEE, FLORI

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#### TRANSMITTAL LETTER

| TO: Registration Section Division of Corporations  |
|--|
| SUBJECT: Cypress Point-Avrowhood General Inswance Agency, Inc. (Name of corporation - must include suffix)   |
| Dear Sir or Madam:   |
| The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida," "Certificate of Existence," and check are submitted to register the above referenced foreign corporation to transact business in Florida. |
| Please return all correspondence concerning this matter to the following:  |
| Donise Graham  |
| (Name of Person)   |
| Arrowhead General Insurance Agency, Inc  |
| (Firm/Company)   |
| 101 B SWEET, SWHE 2000 CO OF   |
| San Diego, CA 92101 (Address)  |
| (City/State and Zip code) アクマーア アラファット   |
| For further information concerning this matter, please call:   |
| Denise Graham at (619) 881-8516  |
| (Name of Person) (Area Code & Daytime Telephone Number)  |
|  |
| STREET ADDRESS:  Registration Section  Division of Corporations  409 E. Gaines St.  Tallahassee, FL 32399  MAILING ADDRESS:  Registration Section  Division of Corporations  P.O. Box 6327  Tallahassee, FL 32314                              |
| Enclosed is a check for the following amount:  |
|  |
| \$78.75 Filing Fee & □ \$78.75 Filing Fee & □ \$78.75 Filing Fee & □ \$87.50 Filing Fee,      Certificate of Status Certified Copy Certificate of Status & Certified Copy  |

#### APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA. upress Point-Arranhead General Insurance Agency. (Entername of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION," "Inc.," "Co.," "Corp," "Inc," "Co," or "Corp.") (If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida) (State or country under the law of which it is incorporated) (Date first transacted business in Florida, if prior to registration) (SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability) Drive, Suite 450 San Dugo. (Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida) 9. Name and street address of Florida registered agent: (P.O. Box NOT acceptable) Name: Office Address: 10. Registered agent's acceptance: Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

(Registered agent's signature)

PRESIDENT FOR HIQ CORPORATE SERVICES, INC.

12. Names and business addresses of officers and/or directors:

| A. DIRECTORS   |          |  |  |
|--|----------|--|--|
| Chairman: Tatrick J. Kilkenny  |          |  |  |
| Address: 70 B Street, Suite 2100   |          |  |  |
| Jan Dugo CA 92101  |          |  |  |
| Vice Chairman: _ na  |          |  |  |
| Address:   |          |  |  |
|  |          |  |  |
| Director: Francis D. Rougk   |          |  |  |
| Address: 701 B Street, Sorte 2100  |          |  |  |
| San Diago, CA 92101  |          |  |  |
| Director: Marianne Harmon  |          |  |  |
| Address: 701 B Street, Suite 2100  |          |  |  |
| San Dugo, CA 92101   |          |  |  |
| B. OFFICERS  + See attached  |          |  |  |
| President: William Robert Trzos  |          |  |  |
| Address: 7305 Northside Dive, Suite 450  |          |  |  |
| Some Division CA COLUMN  |          |  |  |
|  | Ш_       |  |  |
| Vice President: Edward Terome Batcheller III DE 2  | _        |  |  |
| Address: 101 B Street. Suite 200   | 丌        |  |  |
| San Dego. CA 92101 Fig. 75   |          |  |  |
| Secretary: Robert R. Schvaner BAN  |          |  |  |
| Address: 701 B Street, Suite 2100 San Diego. CA 92101  |          |  |  |
| Treasurer: Robert K. Schraner  |          |  |  |
| Address: 701 B Street, Suite 2100 San Diego. CA 92101  |          |  |  |
| O  |          |  |  |
| NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.  |          |  |  |
| 13. Complete the second | <u> </u> |  |  |
| (Signature of Director or Officer listed in number 12 of the application)  |          |  |  |
| (Typed or printed name and capacity of person signing application)   |          |  |  |

## Cypress Point- Arrowhead General Insurance Agency, Inc. Officers & Directors

\*Chris Walker Director 701 B Street, #2100 San Diego, CA 92101

\*William Allen Director 701 B Street, #2100 San Diego, CA 92101

\*Patrick James Oder Director 2365 Northside Drive, Suite 450 San Diego, CA 92108

\*Francis Lauricella Director 701 B Street, #2100 San Diego, CA 92101



### State of California

Secretary of State

## CERTIFICATE OF STATUS DOMESTIC CORPORATION

I, BRUCE McPHERSON, Secretary of State of the State of California, hereby certify:

That on the 20TH day of JULY, 2001, CYPRESS POINT-ARROWHEAD GENERAL INSURANCE AGENCY, INC. became incorporated under the laws the State of California by filing its Articles of Incorporation in this office; and

That said corporation's corporate powers, rights and privileges are not suspended on the records of this office; and

That according to the records of this office, the said corporation is authorized exercise all its corporate powers, rights and privileges and is in good legal standing in the State of California; and

That no information is available in this office on the financial condition, business activity or practices of this corporation.

IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of September 6, 2005.



BRUCE McPHERSON Secretary of State

BLJ