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## TRANSMITTAL LETTER

**TO:** Registration Section  
Division of Corporations

**SUBJECT:** Esurance Insurance Services, Inc.  
(Name of corporation - must include suffix)

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida," "Certificate of Existence," and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Robin Bogdanich  
(Name of Person)

Esurance Inc.  
(Firm/Company)

P.O. Box 2890  
(Address)

Rocklin, CA 95677  
(City/State and Zip code)

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For further information concerning this matter, please call:

Robin Bogdanich at ( 916 ) 435-3436  
(Name of Person) (Area Code & Daytime Telephone Number)

**STREET ADDRESS:**  
Registration Section  
Division of Corporations  
409 E. Gaines St.  
Tallahassee, FL 32399

**MAILING ADDRESS:**  
Registration Section  
Division of Corporations  
P.O. Box 6327  
Tallahassee, FL 32314

Enclosed is a check for the following amount:

- ☒ \$70.00 Filing Fee      ☐ \$78.75 Filing Fee & Certificate of Status      ☐ \$78.75 Filing Fee & Certified Copy      ☐ \$87.50 Filing Fee, Certificate of Status & Certified Copy

# APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

1. Esurance Insurance Services, Inc.

(Enter name of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION," "Inc.," "Co.," "Corp.," "Inc.," "Co.," or "Corp.")

(If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)

2. Delaware

(State or country under the law of which it is incorporated)

3. 77-0516068

(FEI number, if applicable)

4. 08/30/1999

(Date of incorporation)

5. Perpetual

(Duration: Year corp. will cease to exist or "perpetual")

6. 01/27/2004

(Date first transacted business in Florida, if prior to registration)  
(SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability)

7. 747 Front Street, 4th Floor, San Francisco, CA, 94111

(Principal office address)

747 Front Street, 4th Floor, San Francisco, CA, 94111

(Current mailing address)

8. Managing General Agent (Insurance Agency) and Adjusting Firm

(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)

9. Name and street address of Florida registered agent: (P.O. Box **NOT** acceptable)

Name: Kurt Pifer

Office Address: 5550 W. Idlewild Avenue, Suite 115

Tampa

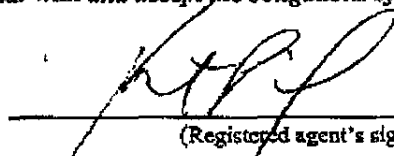
(City)

, Florida Gary C. Tolman

(Zip code)

10. Registered agent's acceptance:

*Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.*



(Registered agent's signature)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and business addresses of officers and/or directors:

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**A. DIRECTORS**

Chairman: Gary C. Tolman

Address: 747 Front Street, 4th Floor

San Francisco, CA 94111

Director: Christopher M. Henn

Address: 747 Front Street, 4th Floor

San Francisco, CA 94111

Director: John C. Swigart

Address: 747 Front Street, 4th Floor

San Francisco, CA 94111

Director: Charles L. Wallace, Jr.

Address: 747 Front Street, 4th Floor

San Francisco, CA 94111

**B. OFFICERS**

President: Gary C. Tolman

Address: 747 Front Street, 4th Floor

San Francisco, CA 94111

Vice President: Christopher M. Henn

Address: 747 Front Street, 4th Floor

San Francisco, CA 94111

Secretary: Charles L. Wallace, Jr.

Address: 747 Front Street, 4th Floor, San Francisco, CA 94111

Treasurer: Jonathan D. Adkisson

Address: 747 Front Street, 4th Floor, San Francisco, CA 94111

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**NOTE:** If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13. Gary C. Tolman  
(Signature of Director or Officer listed in number 12 of the application)

14. Robin Bogdanich, Compliance Manager  
(Typed or printed name and capacity of person signing application)

**Esurance Insurance Services, Inc.**  
**Officers & Directors Continued...**

***Officers:***

<b>Name</b>	<b>Address</b>	<b>Role</b>
John C. Swigart	747 Front Street, San Francisco, CA, 94111	Vice President
Philip J. Swift	747 Front Street, San Francisco, CA, 94111	Senior Vice President

***Directors:***

<b>Name</b>	<b>Address</b>	<b>Role</b>
Philip J. Swift	747 Front Street, San Francisco, CA, 94111	Director
Jonathan D. Adkisson	747 Front Street, San Francisco, CA, 94111	Director

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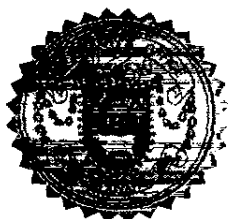
# Delaware

PAGE 1

*The First State*

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "ESURANCE INSURANCE SERVICES, INC." IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE SEVENTH DAY OF SEPTEMBER, A.D. 2004.

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*Harriet Smith Windsor*

Harriet Smith Windsor, Secretary of State

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AUTHENTICATION: 3334602

DATE: 09-07-04