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CLERK OF STATE  
TALLAHASSEE, FLORIDA

ACCOUNT NO. : 072100000032

REFERENCE : 843643 4391649

AUTHORIZATION : *Patricia Pizoto*

COST LIMIT : \$ 70.00

ORDER DATE : December 5, 2002

ORDER TIME : 10:42 AM

ORDER NO. : 843643-020

CUSTOMER NO: 4391649

CUSTOMER: Ms. Linda Mandryk  
Keycorp  
127 Public Square, 2nd Floor  
Cleveland, OH 44114

FOREIGN FILINGS

NAME: CHAMPION FINANCIAL SERVICES,  
INC.

XXXX QUALIFICATION (TYPE: CO)

PLEASE RETURN THE FOLLOWING AS PROOF OF FILING:

XX PLAIN STAMPED COPY

CONTACT PERSON: Norma Hull -- EXT# 1115

EXAMINER: \_\_\_\_\_

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT  
BUSINESS IN FLORIDA

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IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO  
REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

DEPARTMENT OF STATE  
TALLAHASSEE, FLORIDA

1. Champion Financial Services, Inc.  
(Name of corporation; must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)
2. New Jersey 3. 31-1748803  
(State or country under the law of which it is incorporated) (FEI number, if applicable)
4. October 12, 2000 5. Perpetual  
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")
6. April 26, 2002  
(Date first transacted business in Florida. If corporation has not transacted business in Florida, insert "upon qualification.")  
(SEE SECTIONS 607.1501, 607.1502 and 817.155, F.S.)  
2 Gatehall Drive
7. Parsippany, NJ 07045  
(Principal office address)

(Current mailing address)

- See attached purpose clause To engage in any act or activity for which
8. corporations may be organized.  
(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)
  9. Name and street address of Florida registered agent: (P.O. Box or Mail Drop Box **NOT** acceptable)

Name: Corporation Service Company

Office Address: 1201 Hays Street

Tallahassee, Florida 32301  
(City) (Zip code)

10. Registered agent's acceptance:

*Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.*

Corporation Service Company

By: Margaret Byron

(Registered agent's signature)

Assistant Vice President

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and business addresses of officers and/or directors:

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A. DIRECTORS

Chairman: See attached officers/directors rider

Address: FLORIDA DEPARTMENT OF STATE  
TALLAHASSEE, FLORIDA

Vice Chairman: \_\_\_\_\_

Address: \_\_\_\_\_

Director: \_\_\_\_\_

Address: \_\_\_\_\_

Director: \_\_\_\_\_

Address: \_\_\_\_\_

B. OFFICERS

President: See attached officers/directors rider

Address: \_\_\_\_\_

Vice President: \_\_\_\_\_

Address: \_\_\_\_\_


Secretary: \_\_\_\_\_

Address: \_\_\_\_\_

Treasurer: \_\_\_\_\_

Address: \_\_\_\_\_

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13.   
(Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application)

14. Richard G. Zeiger, Secretary  
(Typed or printed name and capacity of person signing application)

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CLERK OF DISTRICT COURT  
TALLAHASSEE, FLORIDA

**PURPOSE CLAUSE OF**  
**CHAMPION FINANCIAL SERVICES, INC.**

Specific Corporation Purposes

- (a) To act as an agent or broker for life, accident and health insurance companies only, in soliciting, procuring, receiving, and forwarding applications for life, accident and health insurance, to collect premiums thereon, to do such other business as may be designated to agents or brokers by such insurance companies, and to conduct a general life, accident and health insurance agency and brokerage business; and
- (b) To act as a third party administrator for life, accident and health insurance companies only, and to conduct a general third party administrator business for life, accident and health insurance companies.

## OFFICERS/DIRECTORS RIDER

FL-Application by Foreign Corporation for Authorization

Champion Financial Services, Inc.

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CLERK OF STATE  
TALLAHASSEE, FLORIDA

### List of Officers

<b>Name:</b>	Woodrow Hughes	<b>Title:</b>	President
<b>Bus. Addr.:</b>	800 Superior Avenue, Cleveland, OH 44114		
<b>Name:</b>	Richard G. Zeiger	<b>Title:</b>	Secretary
<b>Bus. Addr.:</b>	127 Public Square, Cleveland, OH 44114-1306		
<b>Name:</b>	Douglas M. Schosser	<b>Title:</b>	Treasurer
<b>Bus. Addr.:</b>	127 Public Square, Cleveland, OH 44114-1306		
<b>Name:</b>	Thomas Munoz	<b>Title:</b>	Vice President
<b>Bus. Addr.:</b>	800 Superior Avenue, Cleveland, OH 44114		
<b>Name:</b>	James Shook	<b>Title:</b>	Vice President
<b>Bus. Addr.:</b>	800 Superior Avenue, Cleveland, OH 44114		
<b>Name:</b>	Steven N. Bulloch	<b>Title:</b>	Asst. Secretary
<b>Bus. Addr.:</b>	127 Public Square, Cleveland, OH 44114-1306		

### List of Directors

<b>Name:</b>	Robert B. Heisler	<b>Term:</b>	
<b>Bus. Addr.:</b>	127 Public Square, Cleveland, OH 44114-1306		
<b>Name:</b>	Woodrow Hughes	<b>Term:</b>	
<b>Bus. Addr.:</b>	800 Superior Avenue, Cleveland, OH 44114		
<b>Name:</b>	Jack L. Kopnisky	<b>Term:</b>	
<b>Bus. Addr.:</b>	127 Public Square, Cleveland, OH 44114-1306		

**TRANSMITTAL LETTER**

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SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

**TO:** Registration Section  
Division of Corporations

**SUBJECT:** Champion Financial Services, Inc.

(Name of corporation - must include suffix)

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida", "Certificate of Existence", and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Jane S. Krayner

(Name of Person)

CSC

2711 Centerville Road, Suite 400

(Firm/Company)

Wilmington, DE 19808

(Address)

(City/State and Zip code)

For further information concerning this matter, please call:

Jane Krayner

(Name of Person)

at ( 302 ) 636-5400

(Area Code & Daytime Telephone Number)

**STREET ADDRESS:**

Registration Section  
Division of Corporations  
409 E. Gaines St.  
Tallahassee, FL 32399

**MAILING ADDRESS:**

Registration Section  
Division of Corporations  
P.O. Box 6327  
Tallahassee, FL 32314

Enclosed is a check for the following amount:

☐ \$70.00 Filing Fee

☐ \$78.75 Filing Fee &  
Certificate of Status

☐ \$78.75 Filing Fee &  
Certified Copy

☐ \$87.50 Filing Fee,  
Certificate of Status &  
Certified Copy

STATE OF NEW JERSEY  
DEPARTMENT OF TREASURY  
SHORT FORM STANDING

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TALLAHASSEE, FLORIDA

*CHAMPION FINANCIAL SERVICES, INC.*

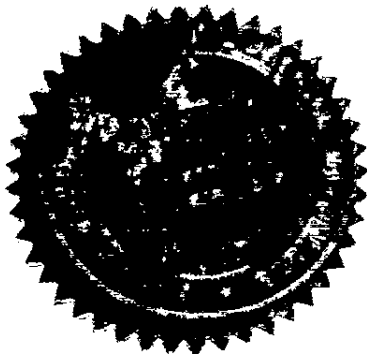
*I, the Treasurer of the State of New Jersey,  
do hereby certify that the above-named  
New Jersey Domestic Profit Corporation was  
registered by this office on October 12, 2000.*

*As of the date of this certificate, said business  
continues as an active business in good standing  
in the State of New Jersey, and its Annual Reports  
are current.*

*I further certify that the registered agent and  
registered office are:*

*Corporation Service Company  
830 Bear Tavern Rd  
West Trenton, NJ 08628*

*IN TESTIMONY WHEREOF, I have  
hereunto set my hand and  
affixed my Official Seal  
at Trenton, this  
6th day of December, 2002*



*John E McCormac, CPA  
State Treasurer*