

# F02000004892

TO: Registration Section  
Division of Corporations

SUBJECT: Sales & Marketing Strategies, Inc.  
(Name of corporation - must include suffix)

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida", "Certificate of Existence", and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

James T. Johnston, Jr.

(Name of Person)

James T. Johnston, Jr., P.C.

(Firm/Company)

900 Circle 75 Parkway, Suite 1740

(Address)

Atlanta, Georgia 30339

(City/State and Zip code)

200007051842--6

09/12/02 01051--014  
\*\*\*\*\*70.00 \*\*\*\*\*70.00

W02-23384

For further information concerning this matter, please call:

James T. Johnston, Jr. at ( 770 ) 859-9888

(Name of Person)

(Area Code & Daytime Telephone Number)

**STREET ADDRESS:**

Registration Section  
Division of Corporations  
409 E. Gaines St.  
Tallahassee, FL 32399

**MAILING ADDRESS:**

Registration Section  
Division of Corporations  
P.O. Box 6327  
Tallahassee, FL 32314

Enclosed is a check for the following amount:

- ☒ \$70.00 Filing Fee    ☐ \$78.75 Filing Fee & Certificate of Status    ☐ \$78.75 Filing Fee & Certified Copy    ☐ \$87.50 Filing Fee, Certificate of Status & Certified Copy

FILED  
SECRETARY OF STATE  
DIVISION OF CORPORATIONS  
02 SEP 25 AM 10:07

W02-23384

6p



FLORIDA DEPARTMENT OF STATE  
Jim Smith  
Secretary of State

August 13, 2002

JAMES T. JOHNSTON, JR.  
JAMES T. JOHNSTON, JR., P.C.  
900 CIRCLE 75 PARKWAY, SUITE 1740  
ATLANTA, GA 30339

SUBJECT: SALES & MARKETING STRATEGIES, INC.  
Ref. Number: W02000023384

We have received your document for SALES & MARKETING STRATEGIES, INC. and your check(s) totaling \$70.00. However, the document has not been filed and is being retained in this office for the following:

The name designated in your document is not available. Therefore, the corporation must adopt an alternate name for use in the state of Florida. To adopt an alternate name the corporation must submit a corporate resolution by the board of directors adopting the alternate name for use in the state of Florida. Please note the corporate resolution must be signed by the chairman, vice chairman, or an officer of the corporation. The alternate name must contain a corporate suffix. Such suffixes include: Corporation, Corp., Incorporated, Inc., Company, and CO.

Please RETURN ALL DOCUMENTATION to the ATTENTION of the DOCUMENT SPECIALIST indicated.

Please note that you cannot form the adopted name by adding "Florida" or "of Florida" to your name, and you may wish to call the number below to check any name you'd like to adopt. Please also note that this adopted name is for use in Florida only, and does not affect your filing in Georgia in any way.

Please return a copy of this letter, within 60 days or your filing will be considered abandoned.

If you have any questions concerning the filing of your document, please call (850) 245-6958.

Lee Rivers  
Document Specialist

Letter Number: 802A00047960

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SECRETARY OF STATE  
DIVISION OF CORPORATIONS  
SEP 25 AM 10:01

# RESOLUTION OF BOARD OF DIRECTORS

(Please print or type)

I, the undersigned Elizabeth M. Colston, do hereby certify  
(Name)

that this Resolution of the Board of Directors of Sales & Marketing Strategies, Inc.

(Corporate Name)

a corporation duly organized and existing under the laws of the State of Georgia

was duly adopted on September 17, 2002

Be it resolved, that Sales & Marketing Strategies, Inc.  
(Corporate Name)

organized and existing in the State of Georgia, hereby adopts the name

SalesStrat, Inc. for use in Florida.

Dated: September 17, 2002

Elizabeth M. Colston, President  
Signature of either Chairman, Vice Chairman or any officer

Elizabeth M. Colston  
Type or print name

Make checks payable to Florida Department of State and mail to:  
Division of Corporations  
P.O. Box 6327  
Tallahassee, FL 32314

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DIVISION OF CORPORATIONS  
02 SEP 25 AM 10:07

**APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT  
BUSINESS IN FLORIDA**

*IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO  
REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.*

1. Sales & Marketing Strategies, Inc.  
(Name of corporation; must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)
2. Georgia 3. 58-2434471  
(State or country under the law of which it is incorporated) (FEI number, if applicable)
4. November 03, 1998 5. Perpetual  
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")
6. Upon Qualification  
(Date first transacted business in Florida. If corporation has not transacted business in Florida, insert "upon qualification.")  
(SEE SECTIONS 607.1501, 607.1502 and 817.155, F.S.)
7. 1858 Sunrise Blvd., Clearwater, Florida 33760  
(Principal office address)  
1605 Saddle Ridge Way, #1, Dunwoody, Georgia 30350  
(Current mailing address)
8. Sales  
(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)
9. Name and street address of Florida registered agent: (P.O. Box or Mail Drop Box **NOT** acceptable)  
Name: Elizabeth M. Colston  
Office Address: 6910 Chickasaw Bayou Road  
Bradenton, Florida 34203  
(City) (Zip code)

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DIVISION OF CORPORATIONS  
SECRETARY OF STATE

**10. Registered agent's acceptance:**

*Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.*

Elizabeth M. Colston

(Registered agent's signature)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and business addresses of officers and/or directors:

A. DIRECTORS \*This Corporation has NO Directors\*

Chairman: \_\_\_\_\_

Address: \_\_\_\_\_

Vice Chairman: \_\_\_\_\_

Address: \_\_\_\_\_

Director: \_\_\_\_\_

Address: \_\_\_\_\_

Director: \_\_\_\_\_

Address: \_\_\_\_\_

B. OFFICERS

President: Elizabeth M. Colston

Address: 6910 Chickasaw Bayou Road

Bradenton, Florida 34203

Vice President: \_\_\_\_\_

Address: \_\_\_\_\_

Secretary: Terry L. Colston, 6910 Chickasaw Bayou Rd, Bradenton, FL 34203

Address: \_\_\_\_\_

Treasurer: \_\_\_\_\_

Address: \_\_\_\_\_

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13. Elizabeth M. Colston  
(Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application)

14. Elizabeth M. Colston, President  
(Typed or printed name and capacity of person signing application)

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SECRETARY OF CORPORATIONS  
DIVISION OF CORPORATIONS  
02 SEP 25 AM 10:07

**Secretary of State**  
**Corporations Division**  
**315 West Tower**  
**#2 Martin Luther King, Jr. Dr.**  
**Atlanta, Georgia 30334-1530**

DOCKET NUMBER : 022000337  
CONTROL NUMBER : K840475  
DATE INC/AUTH/FILED: 11/03/1998  
JURISDICTION : GEORGIA  
PRINT DATE : 07/19/2002  
FORM NUMBER : 211

JAMES T. JOHNSTON, JR., P.C.  
TED W. HIGHT III, ESQ.  
900 CIRCLE 75 PKWY., STE. 1740  
ATLANTA, GA 30339

**CERTIFICATE OF EXISTENCE**

I, Cathy Cox, the Secretary of State of the State of Georgia, do hereby certify under the seal of my office that

**SALES & MARKETING STRATEGIES, INC.**  
**A DOMESTIC PROFIT CORPORATION**

was formed in the jurisdiction stated above or was authorized to transact business in Georgia on the above date. Said entity is in compliance with the applicable filing and annual registration provisions of Title 14 of the Official Code of Georgia Annotated and has not filed articles of dissolution, certificate of cancellation or any other similar document with the office of the Secretary of State.

This certificate relates only to the legal existence of the above-named entity as of the date issued. It does not certify whether or not a notice of intent to dissolve, an application for withdrawal, a statement of commencement of winding up or any other similar document has been filed or is pending with the Secretary of State.

This certificate is issued pursuant to Title 14 of the Official Code of Georgia Annotated and is prima-facie evidence that said entity is in existence or is authorized to transact business in this state.



*Cathy Cox*

Cathy Cox  
Secretary of State