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PROFIT  
CORPORATION  
ANNUAL REPORT  
1996



FLORIDA DEPARTMENT OF STATE  
Sandra B. Mortham  
Secretary of State  
DIVISION OF CORPORATIONS

DOCUMENT # 838643

(5)

1. Corporation Name

COPELAND EQUITIES, INC.



Principal Place of Business

ATTN: LICENSING  
TWO TOWER CENTER  
EAST BRUNSWICK NJ 08816

Mailing Address

ATTN: LICENSING  
TWO TOWER CENTER  
EAST BRUNSWICK NJ 08816

3. Date Incorporated or Qualified

06/22/1977

3a. Date of Last Report

05/01/1995

2. Principal Place of Business

21 State, Apt. #, etc.

22 City & State

23 Zip Country

24

2a. Mailing Address

26 State, Apt. #, etc.

27 City & State

28 Zip Country

29 30

4. FEI Number

13-2868291

Applied For  
Not Applicable

5. Certificate of Status Desired

☐ \$8.75 Additional  
Fee Required

6. Election Campaign Financing  
Trust Fund Contribution

☐ \$5.00 May Be  
Added to Fees

8. This corporation has liability for intangible tax under s. 199.032,  
Florida Statutes. ☐ Yes ☐ No

9. Name and Address of Current Registered Agent

C T CORPORATION SYSTEM  
1200 SOUTH PINE ISLAND ROAD  
PLANTATION FL 33324

10. Name and Address of New Registered Agent

81 Name

82 Street Address (P.O. Box Number is Not Acceptable)

83

84 City

FL

85 Zip Code

11. Pursuant to the provisions of Sections 607.0502 and 607.1508, Florida Statutes, the above named corporation submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. Such change was authorized by the corporation's board of directors. I hereby accept the appointment as registered agent. I am familiar with, and accept the obligations of, Section 607.0505, Florida Statutes.

SIGNATURE

Signature of Registered Agent (Print Name and Title)

Signature of Registered Agent (Print Name and Title)

DATE

12. OFFICERS AND DIRECTORS

12. OFFICERS AND DIRECTORS	13. ADDITIONS/CHANGES TO OFFICERS AND DIRECTORS IN 12
<input type="checkbox"/> DELETE TITLE: DP NAME: SKINNER, MARK M. STREET ADDRESS: 26 HILLTOP TERRACE CITY, ST, ZIP: CHATMAN NJ	<input type="checkbox"/> Change <input type="checkbox"/> Addition Please see attached list.
<input type="checkbox"/> DELETE TITLE: DC NAME: DUGHI, ROBERT C. STREET ADDRESS: <del>9 ROUND HILL ROAD</del> CITY, ST, ZIP: <del>SCOTCH PLAINS NJ</del>	<input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition 525 Valley Road Watchung, NJ 07060
<input type="checkbox"/> DELETE TITLE: D NAME: VLAISAVLJEVICH, GEORGE STREET ADDRESS: 9 FOX HEDGE ROAD CITY, ST, ZIP: COLTS NECK NJ	<input type="checkbox"/> Change <input type="checkbox"/> Addition
<input type="checkbox"/> DELETE TITLE: D NAME: DUGHI, ROBERT C. STREET ADDRESS: <del>9 ROUND HILL RD</del> CITY, ST, ZIP: <del>SCOTCH PLAINS NJ 07060</del>	<input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition 525 Valley Road Watchung, NJ 07060
<input type="checkbox"/> DELETE TITLE: D NAME: SKINNER, MARK M. STREET ADDRESS: 26 HILLTOP TERRACE CITY, ST, ZIP: CHATHAM NJ 07928	<input type="checkbox"/> Change <input type="checkbox"/> Addition
<input type="checkbox"/> DELETE TITLE: VP NAME: CASEY, DENNIS M. STREET ADDRESS: 162 BAKER AVENUE CITY, ST, ZIP: WHARTON NJ	<input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition Senior Vice President 2 Rush Court Plainsboro, NJ 08536

14. I do hereby certify that the information supplied with this filing is voluntarily furnished and does not qualify for the exemption stated in Section 119.07(3)(k), Florida Statutes. I further certify that the information indicated on this annual report or supplemental annual report is true and accurate and that my signature shall have the same legal effect as if made under oath, that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes, and that my name appears in Block 12 or Block 13 if changes, or on an attachment with an address.

SIGNATURE:

*Lori M. Renzulli*  
SIGNATURE AND TYPED OR PRINTED NAME OF SIGNING OFFICER OR DIRECTOR

Lori M. Renzulli

01/23/96 (908) 214-2015

CR2E034 (12/95)

**COPELAND EQUITIES, INC.**  
**Two Tower Center**  
**East Brunswick, New Jersey 08816**

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**Directors**

Robert C. Dughi  
525 Valley Road  
Watchung, NJ 07060

Mark M. Skinner  
26 Hilltop Terrace  
Chatham, NJ 07928

George Vlasisavljevich  
9 Fox Hedge Road  
Colts Neck, NJ 07722

**COPELAND EQUITIES, INC.**  
**Two Tower Center**  
**East Brunswick, New Jersey 08816**

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**Officers**

Steven M. Bresler 1 McIntyre Court Golden, CO 80401	Senior Vice President
Dennis M. Casey 2 Rush Court Plainsboro, NJ 08536	Senior Vice President, Administrative Operations
Paul S. Chong 86 Alexandria Way Basking Ridge, NJ 07920	Vice President, Employer Plans Market
Robert C. Dughi 525 Valley Road Watchung, NJ 07060	Chairman of the Board
Paul H. Eddy 24 Wellington Heights Road Avon, CT 06001	Assistant Secretary
Paul S. Feinberg 20 Overbrook Road Randolph, NJ 07869	Senior Vice President, General Counsel, and Secretary
Mark E. Freemyer 62 Cooper Avenue Dumont, NJ 07628	Vice President
Gary E. Ganakas 1373 Foxcroft East Lansing, MI 48823	Senior Vice President
Harvey J. Gannon 27 Allen Street Basking Ridge, NJ 07920	Vice President, Client Communications and Services

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**Officers, continued**

William M. Gardner 166 Druid Drive McMurray, PA 15317	Senior Vice President
Sage D. Grumbach 26 Apple Tree Road Flemington, NJ 08822	Vice President, Field Training and Development
Peter J. Gulia 504 South 22nd Street Philadelphia, PA 19146	Vice President and Counsel, Assistant Secretary
Charles Katz 306 Washington Avenue Spring Lake, NJ 07762	Vice President, Professional Education and Development
Robert C. Kniceley 63 Pearl Street East Middletown, NJ 07748	Senior Vice President, Government Markets
Mary F. Nolan 3 Shetland Green Belle Mead, NJ 08502	Vice President, Marketing
Lori M. Renzulli 1040 Schmidt Lane North Brunswick, NJ 08902	Assistant Secretary
George A. Ryan One Tower Square Hartford, CT 06183	Assistant Secretary
William P. Schwarzkopf 8815 Aintree Lane Burr Ridge, IL 60521	Senior Vice President

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**East Brunswick, New Jersey 08816**

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**Officers, continued**

Mark M. Skinner  
26 Hilltop Terrace  
Chatham, NJ 07928

President

Michael L. St. Clair  
536 Birch Avenue  
Westfield, NJ 07090

Senior Vice President;  
President, Education Services

George Vlasisavljevich  
9 Fox Hedge Road  
Colts Neck, NJ 07722

Executive Vice President

Donna S. Webber  
19 Colburn Road  
East Brunswick, NJ 08816

Assistant Secretary

Michael R. Zarelli  
1 Davis Court  
Martinsville, NJ 08836

Senior Vice President, Finance  
Chief Financial Officer, Treasurer