

FILE NOW: FILING FEE AFTER MAY 1 IS \$225.00

CORPORATION
ANNUAL REPORT
1995

[illegible]

APPROVED
AND
FILED

95 M.V. - 1 PM 10:23

SECRETARY OF STATE
TALLAHASSEE, FLORIDA

DOCUMENT # 838354

(9)

THE PLAN SHOPPE, INC. OF FLORIDA

3000 S HARTLEY RD
JACKSONVILLE FL 32257

3000 S HARTLEY RD
JACKSONVILLE FL 32257

2. 1991-1992, 1993-1994, 1995-1996, 1997-1998, 1999-2000, 2001-2002, 2003-2004, 2005-2006, 2007-2008, 2009-2010, 2011-2012, 2013-2014, 2015-2016, 2017-2018, 2019-2020, 2021-2022, 2023-2024, 2025-2026, 2027-2028, 2029-2030, 2031-2032, 2033-2034, 2035-2036, 2037-2038, 2039-2040, 2041-2042, 2043-2044, 2045-2046, 2047-2048, 2049-2050, 2051-2052, 2053-2054, 2055-2056, 2057-2058, 2059-2060, 2061-2062, 2063-2064, 2065-2066, 2067-2068, 2069-2070, 2071-2072, 2073-2074, 2075-2076, 2077-2078, 2079-2080, 2081-2082, 2083-2084, 2085-2086, 2087-2088, 2089-2090, 2091-2092, 2093-2094, 2095-2096, 2097-2098, 2099-2100, 2101-2102, 2103-2104, 2105-2106, 2107-2108, 2109-2110, 2111-2112, 2113-2114, 2115-2116, 2117-2118, 2119-2120, 2121-2122, 2123-2124, 2125-2126, 2127-2128, 2129-2130, 2131-2132, 2133-2134, 2135-2136, 2137-2138, 2139-2140, 2141-2142, 2143-2144, 2145-2146, 2147-2148, 2149-2150, 2151-2152, 2153-2154, 2155-2156, 2157-2158, 2159-2160, 2161-2162, 2163-2164, 2165-2166, 2167-2168, 2169-2170, 2171-2172, 2173-2174, 2175-2176, 2177-2178, 2179-2180, 2181-2182, 2183-2184, 2185-2186, 2187-2188, 2189-2190, 2191-2192, 2193-2194, 2195-2196, 2197-2198, 2199-2200, 2201-2202, 2203-2204, 2205-2206, 2207-2208, 2209-2210, 2211-2212, 2213-2214, 2215-2216, 2217-2218, 2219-2220, 2221-2222, 2223-2224, 2225-2226, 2227-2228, 2229-2230, 2231-2232, 2233-2234, 2235-2236, 2237-2238, 2239-2240, 2241-2242, 2243-2244, 2245-2246, 2247-2248, 2249-2250, 2251-2252, 2253-2254, 2255-2256, 2257-2258, 2259-2260, 2261-2262, 2263-2264, 2265-2266, 2267-2268, 2269-2270, 2271-2272, 2273-2274, 2275-2276, 2277-2278, 2279-2280, 2281-2282, 2283-2284, 2285-2286, 2287-2288, 2289-2290, 2291-2292, 2293-2294, 2295-2296, 2297-2298, 2299-2300, 2301-2302, 2303-2304, 2305-2306, 2307-2308, 2309-2310, 2311-2312, 2313-2314, 2315-2316, 2317-2318, 2319-2320, 2321-2322, 2323-2324, 2325-2326, 2327-2328, 2329-2330, 2331-2332, 2333-2334, 2335-2336, 2337-2338, 2339-2340, 2341-2342, 2343-2344, 2345-2346, 2347-2348, 2349-2350, 2351-2352, 2353-2354, 2355-2356, 2357-2358, 2359-2360, 2361-2362, 2363-2364, 2365-2366, 2367-2368, 2369-2370, 2371-2372, 2373-2374, 2375-2376, 2377-2378, 2379-2380, 2381-2382, 2383-2384, 2385-2386, 2387-2388, 2389-2390, 2391-2392, 2393-2394, 2395-2396, 2397-2398, 2399-2400, 2401-2402, 2403-2404, 2405-2406, 2407-2408, 2409-2410, 2411-2412, 2413-2414, 2415-2416, 2417-2418, 2419-2420, 2421-2422, 2423-2424, 2425-2426, 2427-2428, 2429-2430, 2431-2432, 2433-2434, 2435-2436, 2437-2438, 2439-2440, 2441-2442, 2443-2444, 2445-2446, 2447-2448, 2449-2450, 2451-2452, 2453-2454, 2455-2456, 2457-2458, 2459-2460, 2461-2462, 2463-2464, 2465-2466, 2467-2468, 2469-2470, 2471-2472, 2473-2474, 2475-2476, 2477-2478, 2479-2480, 2481-2482, 2483-2484, 2485-2486, 2487-2488, 2489-2490, 2491-2492, 2493-2494, 2495-2496, 2497-2498, 2499-2500, 2501-2502, 2503-2504, 2505-2506, 2507-2508, 2509-2510, 2511-2512, 2513-2514, 2515-2516, 2517-2518, 2519-2520, 2521-2522, 2523-2524, 2525-2526, 2527-2528, 2529-2530, 2531-2532, 2533-2534, 2535-2536, 2537-2538, 2539-2540, 2541-2542, 2543-2544, 2545-2546, 2547-2548, 2549-2550, 2551-2552, 2553-2554, 2555-2556, 2557-2558, 2559-2560, 2561-2562, 2563-2564, 2565-2566, 2567-2568, 2569-2570, 2571-2572, 2573-2574, 2575-2576, 2577-2578, 2579-2580, 2581-2582, 2583-2584, 2585-2586, 2587-2588, 2589-2590, 2591-2592, 2593-2594, 2595-2596, 2597-2598, 2599-2600, 2601-2602, 2603-2604, 2605-2606, 2607-2608, 2609-2610, 2611-2612, 2613-2614, 2615-2616, 2617-2618, 2619-2620, 2621-2622, 2623-2624, 2625-2626, 2627-2628, 2629-2630, 2631-2632, 2633-2634, 2635-2636, 2637-2638, 2639-2640, 2641-2642, 2643-2644, 2645-2646, 2647-2648, 2649-2650, 2651-2652, 2653-2654, 2655-2656, 2657-2658, 2659-2660, 2661-2662, 2663-2664, 2665-2666, 2667-2668, 2669-2670, 2671-2672, 2673-2674, 2675-2676, 2677-2678, 2679-2680, 2681-2682, 2683-2684, 2685-2686, 2687-2688, 2689-2690, 2691-2692, 2693-2694, 2695-2696, 2697-2698, 2699-2700, 2701-2702, 2703-2704, 2705-2706, 2707-2708, 2709-2710, 2711-2712, 2713-2714, 2715-2716, 2717-2718, 2719-2720, 2721-2722, 2723-2724, 2725-2726, 2727-2728, 2729-2730, 2731-2732, 2733-2734,

3a Estimated Tax Payment	
05/04/1977	03/01/1994
4. Filing Period	Amount Due
75-1548677	Not Applicable
5. Available at State Tax Office	\$8.75 Additional Fee Required
6. Election Company/Individual Trust Funds/Contributions	\$5.00 May Be Added to Fees
8. This corporation has elected to be treated as a corporation under the Florida Statutes.	

9. Name and Address of Current Registered Agent

NORWOOD, ROGER O.
3000 5 HARTLEY RD
JACKSONVILLE FL 32257

10. Name and Address of New Registered Agent

81	Full Name	Daniel D. Hensley
82	Street Address (or P.O. Number or Post Office)	3000-5 Hartley Road
83		
84	City	Jacksonville
	State	FL
	Zip	85 32257

[illegible]

/Daniel D. Hensley 4/28/95

PDS
NORWOOD, ROGER O.
3000 5 HARTLEY RD
JACKSONVILLE FL

13.	DPST DANIEL D. HENSLEY 3000-5 HARTLEY ROAD JACKSONVILLE, FL 32257
-----	--

[illegible]**SIGNATURE:**

NUMERICAL AND TYPE OR PLANT (NAME OF FORMER OFFICIAL OR CLUB ETC)

Daniel D. Henaley

4 / 28 / 95

(904) 268-3354

FILE NOW: FILING FEE AFTER MAY 1 IS \$225.00

CORPORATION
ANNUAL REPORT
1995

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0-17-17

SECRETARY OF STATE
TALLAHASSEE, FLORIDA

DOCUMENT # 838511

(4)

UNIVERSAL PREMIUM ACCEPTANCE CORPORATION

1848 LACKLAND HILL PKWY
ST LOUIS MO 63146
US

1848 LACKLAND HILL PKWY
ST LOUIS MO 63146
US

9. Date of Birth	06/01/1977	3a. Date of Birth	04/06/1994				
4. Filing Number	43-0908552	<table border="1"> <tr> <td>Agreed Fee</td> <td></td> </tr> <tr> <td>Final Applicable</td> <td></td> </tr> </table>		Agreed Fee		Final Applicable	
Agreed Fee							
Final Applicable							
5. Monthly Rate of State Tax (Required)		\$8.75	Additional Fee Required				
6. Tax Year (Required) (Month/Day)		\$5.00	May Be Added to Fees				
8. Taxpayer's Signature (Required)							

... ..

21

[illegible]

22 27

[illegible]

22 _____ 28 _____

9. Name and Address of Current Registered Agent

CT CORPORATION SYSTEM
1200 S. PINE ISLAND ROAD
PLANTATION FL 33324

10. Name and Address of New Registered Agent

81	fact	
82	Grand Jury, 1965, 1966, 1967, 1968, 1969, 1970, 1971, 1972, 1973, 1974, 1975, 1976, 1977, 1978, 1979, 1980, 1981, 1982, 1983, 1984, 1985, 1986, 1987, 1988, 1989, 1990, 1991, 1992, 1993, 1994, 1995, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 26	

[illegible]

12. *How many times did you use the following services in the last 12 months?* 13. *How many times did you use the following services in the last 12 months?*

PD	KOPMAN, WILLIAM H 125 COMMODORE DRIVE JUPITER FL
V	HARRISON, DONALD D. 1423 WOODCREST MANOR MANCHESTER MO
S	QUINN, NANCY 3 BLAZEDWOOD CT BALLWIN MO
X	Vice President LeRoy A Serps 3204 Kehrsiglen Clarkson Valley MD 63005
X	Secretary Janet Shreve 1524 North + South St Louis, mo 63130

[illegible]

SIGNATURE: X *Li Ba, J. Seng*
SIGNATURE AND YIELD ON PRINTED NAME OF SIGNING OFFICER OR DIRECTOR

11/21/95

314-567 8555

FILE NOW: FILING FEE AFTER MAY 1 IS \$225.00

AMERICAN
1995



OFFICE OF THE
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

APPROVED
FILED

DOCUMENT # 838872

(0)

L. B. FOSTER COMPANY

EX-10:12

SECRETARY OF STATE
TALLAHASSEE, FLORIDA

415 HOLIDAY DRIVE
PITTSBURGH PA 15220

415 HOLIDAY DRIVE
PITTSBURGH PA 15220

2	25	26	27	28	29	30
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

CT CORPORATION SYSTEM
1200 S. PINE ISLAND ROAD
PLANTATION FL 33324

C
WILCOCK, JAMES W
415 HOLIDAY DRIVE
PITTSBURGH PA
D
PORTER, MILTON
681 ANDERSON DRIVE
PITTSBURGH PA
P
FOSTER, LEE B.
415 HOLIDAY DR
PITTSBURGH PA
D
SHAW, RICHARD L
415 HOLIDAY DRIVE
PITTSBURGH PA
D
PUTH, JOHN
415 HOLIDAY DR.
PITTSBURGH PA
S
VOLTZ, DAVID
415 HOLIDAY DR
PITTSBURGH PA

See Attached Schedule

415 Holiday Drive
Pittsburgh, PA 15220

14. I, the undersigned, certify that the information required with this filing is voluntarily furnished and does not apply for the exemption stated in Section 222.01(1)(b), Florida Statutes. I further certify that the information is true and correct, and that the information is not being furnished for the purpose of obtaining a license or other benefit from the State of Florida. I understand that any false or misleading information furnished to the State of Florida is a crime under the laws of the State of Florida and may result in the revocation of my license or other benefit from the State of Florida. I understand that any false or misleading information furnished to the State of Florida is a crime under the laws of the State of Florida and may result in the revocation of my license or other benefit from the State of Florida.

SIGNATURE:

[Signature]
SIGNATURE AND TYPED OR PRINTED NAME OF SIGNING OFFICER OR DIRECTOR

DONALD F. VUKMANIC
Controller

4/21/95

442-9087852

838812

L. B. FOSTER COMPANY

OFFICERS

William S. Cook, Jr.	Vice President - Strategic Planning and Acquisitions
Paul V. Dean	Vice President - Construction Products
Lee B. Foster II	President and Chief Executive Officer
Dean A. Frenz	Senior Vice President - Product Management
Stan L. Hasselbusch	Senior Vice President - Sales
David L. Minor	Treasurer
Roger F. Nejes	Senior Vice President - Finance and Administration and Chief Financial Officer
Henry M. Ortwein, Jr.	Vice President - Rail Manufacturing
John L. Rice	Vice President - Rail Distribution
Robert W. Sigle	Vice President - Tubular Products
Linda M. Terpenning	Vice President - Human Resources
David L. Voltz	Vice President, General Counsel and Secretary
Donald F. Vukmanic	Controller

DIRECTORS

James W. Wilcock, Chairman

Lee B. Foster II

Milton Porter

John W. Puth

Richard L. Shaw

7/20/94