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Mar 31 1997 8:00am
Secretary of State

PROFIT CORPORATION ANNUAL REPORT 1997



FLORIDA DEPARTMENT OF STATE
Sandra B. Mortham
 Secretary of State
 DIVISION OF CORPORATIONS

DOCUMENT # **822801** (7)
 1. Corporation Name
LNC EQUITY SALES CORPORATION



Principal Place of Business

Mailing Address

1300 S CLINTON ST
 1300 S. CLINTON ST.
 FORT WAYNE IN 46802-3518
 US

P O BOX 2239
 1300 S. CLINTON ST.
 FORT WAYNE IN 46801-2239
 US

2. Principal Place of Business		2a. Mailing Address		3. Date Incorporated or Qualified	3a. Date of Last Report
21 State, Apt. #, etc.		26 State, Apt. #, etc.		05/14/1969	04/15/1996
22 City & State		27 City & State		4. FEI Number	Applied For
23 Zip		28 Zip		35-1151034	Not Applicable
24 Country		29 Country		5. Certificate of Status Desired	\$8.75 Additional Fee Required
25		30		<input type="checkbox"/>	\$5.00 May Be Added to Fees
9. Name and Address of Current Registered Agent				8. This corporation has liability for intangible tax under s. 199.032, Florida Statutes	
THE PRENTICE-HALL CORPORATION SYSTEM INC. 1201 HAYS STREET SUITE 105 TALLAHASSEE FL 32301				<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

9. Name and Address of Current Registered Agent				10. Name and Address of New Registered Agent	
THE PRENTICE-HALL CORPORATION SYSTEM INC. 1201 HAYS STREET SUITE 105 TALLAHASSEE FL 32301				81 Name	
				82 Street Address (P.O. Box Number is Not Acceptable)	
				83	
				84 City	85 Zip Code
				FL	

11. Pursuant to the provisions of Sections 607.0502 and 607.1508, Florida Statutes, the above-named corporation submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. Such change was authorized by the corporation's board of directors. I hereby accept the appointment as registered agent. I am familiar with, and accept the obligations of, Section 607.0505, Florida Statutes.

SIGNATURE _____ DATE _____
(NOTE: Registered Agent signature required when reinstating)

12. OFFICERS AND DIRECTORS		13. ADDITIONS/CHANGES TO OFFICERS AND DIRECTORS IN 12	
NAME	D HARTMAN, PHILLIP A. 1300 S. CLINTON STREET FT WAYNE, IN 00000 FO	1.1 TITLE	D. <input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition
STREET ADDRESS	1300 S CLINTON ST FT WAYNE, IN 0	1.2 NAME	Gary Giller
CITY-STATE-ZIP	FT WAYNE, IN 0	1.3 STREET ADDRESS	7650 Rivers Edge Drive, Suite 250
DELETE	<input type="checkbox"/>	1.4 CITY-STATE-ZIP	Columbus, OH 43235-1342
NAME	BOYLES, RICHARD C	2.1 TITLE	<input type="checkbox"/> Change <input type="checkbox"/> Addition
STREET ADDRESS	1300 S CLINTON ST FT WAYNE, IN 0	2.2 NAME	
CITY-STATE-ZIP	FT WAYNE, IN 0	2.3 STREET ADDRESS	
DELETE	<input type="checkbox"/>	2.4 CITY-STATE-ZIP	
NAME	WOMACK, C. SUZANNE	3.1 TITLE	<input type="checkbox"/> Change <input type="checkbox"/> Addition
STREET ADDRESS	1300 S CLINTON ST FT WAYNE, IN 0	3.2 NAME	
CITY-STATE-ZIP	FT WAYNE, IN 0	3.3 STREET ADDRESS	
DELETE	<input type="checkbox"/>	3.4 CITY-STATE-ZIP	
NAME	BEHRENDT, JOHN M	4.1 TITLE	<input type="checkbox"/> Change <input type="checkbox"/> Addition
STREET ADDRESS	1300 S CLINTON ST FT WAYNE, IN 0	4.2 NAME	
CITY-STATE-ZIP	FT WAYNE, IN 0	4.3 STREET ADDRESS	
DELETE	<input type="checkbox"/>	4.4 CITY-STATE-ZIP	
NAME	BROWN, PRISCILLA S	5.1 TITLE	PD <input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition
STREET ADDRESS	1300 S CLINTON ST FT WAYNE, IN 0	5.2 NAME	J. Michael Hemp
CITY-STATE-ZIP	FT WAYNE, IN 0	5.3 STREET ADDRESS	1300 S. Clinton St.
DELETE	<input type="checkbox"/>	5.4 CITY-STATE-ZIP	Fort Wayne, IN 46802
NAME	WHITNEY, JANET	6.1 TITLE	<input type="checkbox"/> Change <input type="checkbox"/> Addition
STREET ADDRESS	1300 SOUTH CLINTON STREET FORT WAYNE FL	6.2 NAME	
CITY-STATE-ZIP		6.3 STREET ADDRESS	
DELETE	<input type="checkbox"/>	6.4 CITY-STATE-ZIP	

14. I hereby certify that the information supplied with this filing does not qualify for the exemption stated in Section 119.07(3)(i), Florida Statutes. I further certify that the information included on this annual report or supplemental annual report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 12 or Block 13 if changed, or on an attachment with an address.

SIGNATURE: *Richard C. Boyles* CFO
 Richard C. Boyles 3/25/97 219-455-3158
SIGNATURE AND TITLE OR PRINTED NAME OF SIGNING OFFICER OR DIRECTOR Date Daytime Phone #

CR2E034 (9/96)

LNC Equity Sales Corporation
1300 South Clinton Street
P. O. Box 2239
Fort Wayne, IN 46801-2239

OFFICERS & DIRECTORS

<u>NAME</u>	<u>BUSINESS ADDRESS</u>	<u>RESIDENCE</u>
J. Michael Hemp 217-44-9349 President & Director	1300 South Clinton Street Fort Wayne, IN 46802	6735 West Canal Point Lane Fort Wayne, IN 46804
Priscilla S. Brown 548-08-1558 Chief Operating Officer/ Sales and Marketing	1300 South Clinton Street Fort Wayne, IN 46802	1834 Woodland Crossing Fort Wayne, IN 46825
Kenneth R. Ehinger 309-62-6687 Chief Operating Officer/ Operations	1300 South Clinton Street Fort Wayne, IN 46801-2239	503 Stephans Drive Fort Wayne, IN 46819
Richard C. Boyles 307-76-0959 Chief Financial and Administrative Officer	1300 South Clinton Street Fort Wayne, IN 46801-2239	8206 Black Oak Court Fort Wayne, IN 46825
Roy V. Washington 315-54-2186 Chief Compliance Officer	1300 South Clinton Street Fort Wayne, IN 46802	501 Candlelite Court Fort Wayne, IN 46807
John M. Behrendt 520-44-4728 Vice Pres & Director	1300 South Clinton Street Fort Wayne, IN 46801-2239	1911 Inverness Lakes Fort Wayne, IN 46804
Gary D. Giller 299-36-1761 Director	7650 Rivers Edge Drive Suite 250 Columbus, OH 43235-1342	210 Stanbery Avenue Columbus, OH 43209
Janet C. Whitney 303-54-5250 Vice President & Treasurer	1300 South Clinton Street Fort Wayne, IN 46801-2239	1002 Crown Point Drive Fort Wayne, IN 46804
Clara S. Womack 307-52-8679 Secretary	1300 South Clinton Street Fort Wayne, IN 46801-2239	5501 Chiswell Run Fort Wayne, IN 46835

All terms are indefinite