

# 2004 FOR PROFIT CORPORATION ANNUAL REPORT

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SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

DOCUMENT # 195921

1. Entity Name  
AMERICAN HERITAGE LIFE INSURANCE COMPANY



Principal Place of Business  
1776 AMERICAN HERITAGE LIFE DR.  
JACKSONVILLE, FL 32224-6688 US

Mailing Address  
1776 AMERICAN HERITAGE LIFE DR.  
JACKSONVILLE, FL 32224-6688 US



03122004 No Chg-P CR2E034 (10/03)

**DO NOT WRITE IN THIS SPACE**

4. FEI Number  
59-0781901

Applied For  
Not Applicable

5. Certificate of Status Desired ☐ \$8.75 Additional  
Fee Required

## 6. Name and Address of Current Registered Agent

CHIEF FINANCIAL OFFICER  
P.O. BOX 6200 (32314-6200)  
200 E. GAINES ST.  
TALLAHASSEE, FL 32399-0000

**DO NOT WRITE  
IN THIS SPACE**

8. The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. I am familiar with, and accept the obligations of registered agent.

SIGNATURE

Signature, typed or printed name of registered agent and title if applicable.

(NOTE: Registered Agent signature required when reinstating)

DATE

**FILE NOW!!! FEE IS \$150.00  
After May 1, 2004 Fee will be \$550.00**

9. Election Campaign Financing  
Trust Fund Contribution. ☐

**\$5.00 May Be  
Added to Fees**

U000000101008  
04/01/04-80030-023 150.00

## 10. OFFICERS AND DIRECTORS

TITLE	PD
NAME	BIRD, DAVID A
STREET ADDRESS	1776 AMERICAN HERITAGE LIFE DR.
CITY-ST-ZIP	JACKSONVILLE, FL
TITLE	DVT
NAME	GUIDOS, GREGORY J
STREET ADDRESS	1776 AMERICAN HERITAGE LIFE DR
CITY-ST-ZIP	JACKSONVILLE, FL 32224
TITLE	DC
NAME	SYLLA, CASEY J
STREET ADDRESS	1776 AMERICAN HERITAGE LIFE DR
CITY-ST-ZIP	JACKSONVILLE, FL 32224
TITLE	SV
NAME	STERE, GARY S
STREET ADDRESS	1776 AMERICAN HERITAGE LIFE DR.
CITY-ST-ZIP	JACKSONVILLE, FL 32224
TITLE	
NAME	
STREET ADDRESS	
CITY-ST-ZIP	
TITLE	
NAME	
STREET ADDRESS	
CITY-ST-ZIP	

**DO NOT WRITE  
IN THIS SPACE**

12. I hereby certify that the information supplied with this filing does not qualify for the exemption stated in Section 119.07(3)(i), Florida Statutes. I further certify that the information indicated on this report or supplemental report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 10 or Block 11 if changed, or on an attachment with an address, with all other like empowered.

SIGNATURE:

SIGNATURE AND TYPED OR PRINTED NAME OF SIGNING OFFICER OR DIRECTOR

Gregory J Guidos 3/17/04

Date

Daytime Phone #

## Directors / Officers Report

As of 3/8/2004

**American Heritage Life Insurance Company, 1776 American Heritage Life Dr.,  
Jacksonville, FL 32224**

### Directors

Charles Calvin Baggs  
David Andrew Bird  
Gregory James Guidos  
John Carl Lounds  
William Harrison Monie, Jr.  
Steven Emil Shebik  
Kevin Rourke Slawin  
Casey Joseph Sylla  
Michael Joseph Velotta

Director  
Director  
Director  
Director  
Director  
Director  
Director  
Director  
Director

### Officers

Casey Joseph Sylla  
David Andrew Bird  
Eric Allen Simonson  
Charles Calvin Baggs  
Gregory James Guidos  
William Harrison Monie, Jr.  
Dennis Paul Adams  
Laura J. Clark  
Don O'Brien Fennell  
Matthew W. Osborn  
Gary Scott Stere  
Anton Wanderon  
Samuel Henry Pilch  
Tina Rae Taylor  
John W. Alexander  
Jackie A. Banks  
A. Neil Crawford Jr.  
Thom D'Eapagnier  
Richard L. Dayton  
Patricia B. Engelman  
Russell H. Furtick  
Karen Cassidy Gardner  
Anson J. Glacy, Jr.  
Jerry L. Hardy  
K. Pearl Harrison  
Glenn E. Hodges  
Eunice Holmes  
Larry Howes  
Tyrus B. Hunt  
Michael Hurley  
Joseph L. Jamerson  
B. Bryan Kelly  
John B. Kirkpatrick III  
Peter Montemurno  
Jeffrey G. Morgan  
Joseph L. Nichols  
Scott Randles  
Donald E. Sasser  
Richard D. Schaefer  
Jayne M. Silven  
Sheryl Sindair  
Jeffery T. Skipper  
Alan L. Stein  
Louie Stephenson  
Howard D. Taylor  
William Clark Watkins

Chairman of the Board of Directors  
President  
Chief Investment Officer  
Executive Vice President and Chief Administrative Officer  
Executive Vice President, Treasurer and Chief Financial Officer  
Executive Vice President and Chief Marketing Officer  
Senior Vice President, Workplace Sales  
Senior Vice President and Chief Accounting Officer  
Senior Vice President, Workplace Sales  
Senior Vice President, Information Technology  
Senior Vice President, General Counsel and Secretary  
Senior Vice President, Credit Division  
Group Vice President  
Vice President and Controller  
Vice President, Workplace Administration  
Vice President, Financial Reporting  
Vice President, Workplace Underwriting/Issue  
Field Vice President, Workplace Sales  
Vice President, Internal Audit  
Vice President, Workplace Administration  
Vice President and Assistant Secretary  
Vice President - Tax  
Vice President  
Vice President, Allstate Integration  
Vice President - Claims  
Vice President, Information Technology  
Vice President, New Business  
Field Vice President, Workplace Sales  
Field Vice President, Credit Division, Sales  
Vice President, Financial Reporting  
Vice President, Field Training  
Field Vice President, Workplace Sales  
Vice President, Credit Division, Administration  
Field Vice President, Workplace Sales  
Field Vice President, Workplace Sales  
Vice President and Illustration Actuary  
Vice President and Actuary  
Vice President, Workplace Sales Support  
Vice President and Financial Actuary  
Vice President, Workplace Administration  
Vice President, Compliance  
Field Vice President, Workplace Sales  
Vice President, Credit Division, Sales  
Vice President, Human Resources  
Vice President, Credit Division, Administration and Compliance  
Field Vice President, Workplace Sales

**Directors / Officers Report**

As of 3/8/2004

**American Heritage Life Insurance Company**

Mary Ann Wright  
Sharon A. Broome  
Deborah Burqi  
Courtney Criado  
Berkley D. Davis  
James Wendell Dixon  
Wayne F. Dunn  
Rachel Khalili  
Kristine Ellen Leston  
Barry Sajowitz Paul  
James Philip Zils  
Joanne Marie Derrig  
Richard D. Glock M.D.

Vice President, Human Resources and Assistant Secretary  
Assistant Vice President, Claims  
Assistant Vice President, Legal Department  
Assistant Vice President, Credit Division  
Assistant Vice President, Credit Division, Administration  
Assistant Vice President, Credit Division, Accounting  
Assistant Vice President, Credit Division, Sales  
Assistant Vice President, Claims  
Assistant Secretary  
Assistant Treasurer  
Assistant Treasurer  
Chief Privacy Officer  
Medical Director

**Other**

Nestor Almaria  
Lynn Cirincione  
Dave Simek

Authorized Representative  
Authorized Representative  
Authorized Representative