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(Requestor's Name)

(Address)

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(City/State/Zip/Phone #)

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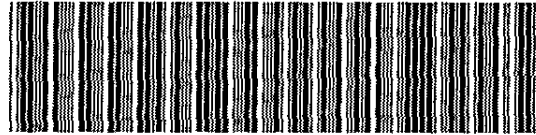
(Business Entity Name)

(Document Number)

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06 OCT 23 PM 2:33

W06-44635

B. McKnight OCT 23 2006

## COVER LETTER

**TO:** New Filing Section  
Division of Corporations

**SUBJECT:** SelectQuote Insurance Services, Inc.

(Name of corporation - must include suffix)

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida," "Certificate of Existence," and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Jenny Siu

(Name of Person)

SelectQuote Insurance Services

(Firm/Company)

595 Market Street, 10th Floor

(Address)

San Francisco, CA 94105

(City/State and Zip code)

For further information concerning this matter, please call:

Jenny Siu

(Name of Person)

at ( 415 ) 543-7338 x2521

(Area Code & Daytime Telephone Number)

**STREET/COURIER ADDRESS:**

New Filing Section  
Division of Corporations  
Clifton Building  
2661 Executive Center Circle  
Tallahassee, FL 32301

**MAILING ADDRESS:**

New Filing Section  
Division of Corporations  
P.O. Box 6327  
Tallahassee, FL 32314

Enclosed is a check for the following amount:

- ☒ \$70.00 Filing Fee    ☐ \$78.75 Filing Fee & Certificate of Status    ☐ \$78.75 Filing Fee & Certified Copy    ☐ \$87.50 Filing Fee, Certificate of Status & Certified Copy



FLORIDA DEPARTMENT OF STATE  
Division of Corporations

October 11, 2006

JENNY SIU  
595 MARKET STREET 10TH FLOOR  
SAN FRANCISCO, CA 4105

SUBJECT: SELECTQUOTE INSURANCE SERVICES, INC.  
Ref. Number: W06000044635

We have received your document for SELECTQUOTE INSURANCE SERVICES, INC. and your check(s) totaling \$70.00. However, the enclosed document has not been filed and is being returned for the following correction(s):

The document must be signed by the chairman, any vice chairman of the board of directors, its president, or another of its officers.

Please return the original and one copy of your document, along with a copy of this letter, within 60 days or your filing will be considered abandoned.

If you have any questions concerning the filing of your document, please call (850) 245-6931.

Becky McKnight  
Document Specialist  
New Filing Section

Letter Number: 706A00060533

**APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT  
BUSINESS IN FLORIDA**

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO  
REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

1. **SelectQuote Insurance Services, Inc.**

(Enter name of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION,"  
"Inc.," "Co.," "Corp.," "Inc.," "Co.," or "Corp.")

(If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)

2. **California**

(State or country under the law of which it is incorporated)

3. **68-0027389**

(FEI number, if applicable)

4. **5/9/1984**

(Date of incorporation)

5. **perpetual**

(Duration: Year corp. will cease to exist or "perpetual")

6. **7/1/2006**

(Date first transacted business in Florida, if prior to registration)  
(SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability)

7. **701 San Marco Blvd., Ste. 1209 Jacksonville, FL 32207**

(Principal office address)

**701 San Marco Blvd., Ste. 1209 Jacksonville, FL 32207**

(Current mailing address)

8. **Sale of life and/or health insurance**

(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)

9. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: **CT Corporation System**

Office Address: **1200 South Pine Island Road**

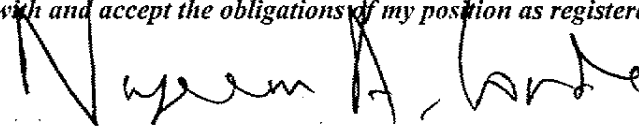
**Plantation**, Florida **33324**

(City)

(Zip code)

10. Registered agent's acceptance:

*Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.*



**NASEEM A. CONDE  
SPECIAL ASST. SECRETARY**

(Registered agent's signature)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

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DIVISION OF CORPORATIONS

12. Names and business addresses of officers and/or directors:

**A. DIRECTORS**

Chairman: Charan J. Singh

Address: 595 Market Street, 10th Floor San Francisco, CA 94105

Vice Chairman: \_\_\_\_\_

Address: \_\_\_\_\_

Director: David L. Paulsen

Address: 595 Market Street, 10th Floor San Francisco, CA 94105

Director: Steve Gerber

Address: 163 Glenwood Ave. Atherton, CA 94027

**B. OFFICERS**

President: CEO - Charan J. Singh

Address: 595 Market Street, 10th Floor San Francisco, CA 94105

Vice President: COO - David L. Paulsen

Address: 595 Market Street, 10th Floor San Francisco, CA 94105

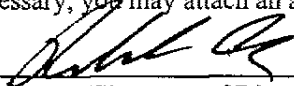
Secretary: Nancy Malik

Address: 595 Market Street, 10th Floor San Francisco, CA 94105

Treasurer: CFO - Robert Edwards

Address: 595 Market Street, 10th Floor San Francisco, CA 94105

**NOTE:** If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13.   
(Signature of Director or Officer listed in number 12 of the application)

14. ROBERT EDWARDS, CFO  
(Typed or printed name and capacity of person signing application)

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Secretary of State

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DIVISION OF CORPORATIONS  
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**CERTIFICATE OF STATUS  
DOMESTIC CORPORATION**

I, BRUCE McPHERSON, Secretary of State of the State of California, hereby certify:

That on the **9th day of May, 1984, SELECTQUOTE INSURANCE SERVICES** became recognized under the laws of the State of California by filing its Articles of Incorporation in this office; and

That said corporation's corporate powers, rights and privileges are not suspended on the records of this office; and

That according to the records of this office, the said corporation is authorized to exercise all its corporate powers, rights and privileges and is in good legal standing in the State of California; and

That no information is available in this office on the financial condition, business activity or practices of this corporation.

**IN WITNESS WHEREOF**, I execute this certificate and affix the Great Seal of the State of California this day of September 29, 2006.



BRUCE McPHERSON  
Secretary of State