

**FILE NOW: FILING FEE AFTER MAY 1 IS \$225.00**

PROFIT CORPORATION ANNUAL REPORT 1996



FLORIDA DEPARTMENT OF STATE  
Sandra B. Morham  
Secretary of State  
DIVISION OF CORPORATIONS

DOCUMENT # **838643** (5)

1. Corporation Name  
**COPELAND EQUITIES, INC.**



Principal Place of Business: **ATTN: LICENSING TWO TOWER CENTER EAST BRUNSWICK NJ 08816**  
Mailing Address: **ATTN: LICENSING TWO TOWER CENTER EAST BRUNSWICK NJ 08816**

3. Date Incorporated or Qualified: **06/22/1977**  
3a. Date of Last Report: **05/01/1995**  
4. FEI Number: **13-2868291**  
5. Certificate of Status Desired:  **\$8.75 Additional Fee Required**  
6. Election Campaign Financing Trust Fund Contribution:  **\$5.00 May Be Added to Fees**  
8. This corporation has liability for intangible tax under s. 199.032, Florida Statutes:  Yes  No

2. Principal Place of Business: 21 State, Apt. #, etc.; 22 City & State; 23 Zip; 24 Country  
2a. Mailing Address: 26 State, Apt. #, etc.; 27 City & State; 28 Zip; 29 Country; 30

9. Name and Address of Current Registered Agent

10. Name and Address of New Registered Agent

**C T CORPORATION SYSTEM  
1200 SOUTH PINE ISLAND ROAD  
PLANTATION FL 33324**

81 Name; 82 Street Address (P.O. Box Number is Not Acceptable); 83; 84 City; 85 Zip Code **FL**

11. Pursuant to the provisions of Sections 607.0502 and 607.1508, Florida Statutes, the above named corporation submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. Such change was authorized by the corporation's board of directors. I hereby accept the appointment as registered agent. I am familiar with, and accept the obligations of, Section 607.0508, Florida Statutes.

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

12. OFFICERS AND DIRECTORS

TITLE	DP	<input type="checkbox"/> DELETE
NAME	SKINNER, MARK M.	
STREET ADDRESS	26 HILLTOP TERRACE	
CITY, ST, ZIP	CHATMAN NJ	
TITLE	DC	<input type="checkbox"/> DELETE
NAME	DUGHI, ROBERT C.	
STREET ADDRESS	<del>9 ROUND HILL ROAD</del>	
CITY, ST, ZIP	<del>SCOTCH PLAINS NJ</del>	
TITLE	D	<input type="checkbox"/> DELETE
NAME	VLAISAVLJEVICH, GEORGE	
STREET ADDRESS	9 FOX HEDGE ROAD	
CITY, ST, ZIP	COLTS NECK NJ	
TITLE	D	<input type="checkbox"/> DELETE
NAME	DUGHI, ROBERT C	
STREET ADDRESS	<del>9 ROUND HILL RD</del>	
CITY, ST, ZIP	<del>SCOTCH PLAINS NJ 07076</del>	
TITLE	D	<input type="checkbox"/> DELETE
NAME	SKINNER, MARK M	
STREET ADDRESS	26 HILLTOP TERRACE	
CITY, ST, ZIP	CHATHAM NJ 07928	
TITLE	VP	<input type="checkbox"/> DELETE
NAME	CASEY, DENNIS M.	
STREET ADDRESS	162 BAKER AVENUE	
CITY, ST, ZIP	WHARTON NJ	

13. ADDITIONS/CHANGES TO OFFICERS AND DIRECTORS IN 12

11 TITLE	12 NAME	13 STREET ADDRESS	14 CITY, ST, ZIP	<input type="checkbox"/> Change <input type="checkbox"/> Addition
21 TITLE	22 NAME	23 STREET ADDRESS	24 CITY, ST, ZIP	<input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition
		<b>525 Valley Road</b>	<b>Watchung, NJ 07060</b>	
31 TITLE	32 NAME	33 STREET ADDRESS	34 CITY, ST, ZIP	<input type="checkbox"/> Change <input type="checkbox"/> Addition
41 TITLE	42 NAME	43 STREET ADDRESS	44 CITY, ST, ZIP	<input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition
		<b>525 Valley Road</b>	<b>Watchung, NJ 07060</b>	
51 TITLE	52 NAME	53 STREET ADDRESS	54 CITY, ST, ZIP	<input type="checkbox"/> Change <input type="checkbox"/> Addition
61 TITLE	62 NAME	63 STREET ADDRESS	64 CITY, ST, ZIP	<input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition
		<b>Senior Vice President</b>		
		<b>2 Rush Court</b>	<b>Plainsboro, NJ 08536</b>	

14. I do hereby certify that the information supplied with this filing is voluntarily furnished and does not qualify for the exemption stated in Section 119.07(3)(k), Florida Statutes. I further certify that the information indicated on this annual report or supplemental annual report is true and accurate and that my signature shall have the same legal effect as if made under oath, that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes, and that my name appears in Block 12 or Block 13 if changes, or on an attachment with an address.

SIGNATURE: *Lori M. Renzulli* **Lori M. Renzulli** 01/23/96 (908) 214-2015  
SIGNATURE AND TYPED OR PRINTED NAME OF SIGNING OFFICER OR DIRECTOR

CR2E034 (12/95)

**COPELAND EQUITIES, INC.**  
**Two Tower Center**  
**East Brunswick, New Jersey 08816**

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**Directors**

Robert C. Dughi  
525 Valley Road  
Watchung, NJ 07060

Mark M. Skinner  
26 Hilltop Terrace  
Chatham, NJ 07928

George Vlasisvljevich  
9 Fox Hedge Road  
Colts Neck, NJ 07722

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**East Brunswick, New Jersey 08816**

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**Officers**

Steven M. Bresler 1 McIntyre Court Golden, CO 80401	Senior Vice President
Dennis M. Casey 2 Rush Court Plainsboro, NJ 08536	Senior Vice President, Administrative Operations
Paul S. Chong 86 Alexandria Way Basking Ridge, NJ 07920	Vice President, Employer Plans Market
Robert C. Dughi 525 Valley Road Watchung, NJ 07060	Chairman of the Board
Paul H. Eddy 24 Wellington Heights Road Avon, CT 06001	Assistant Secretary
Paul S. Feinberg 20 Overbrook Road Randolph, NJ 07869	Senior Vice President, General Counsel, and Secretary
Mark E. Freemyer 62 Cooper Avenue Dumont, NJ 07628	Vice President
Gary E. Ganakas 1373 Foxcroft East Lansing, MI 48823	Senior Vice President
Harvey J. Gannon 27 Allen Street Basking Ridge, NJ 07920	Vice President, Client Communications and Services

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**Officers, continued**

William M. Gardner 166 Druid Drive McMurray, PA 15317	Senior Vice President
Sage D. Grumbach 26 Apple Tree Road Flemington, NJ 08822	Vice President, Field Training and Development
Peter J. Gulia 504 South 22nd Street Philadelphia, PA 19146	Vice President and Counsel, Assistant Secretary
Charles Katz 306 Washington Avenue Spring Lake, NJ 07762	Vice President, Professional Education and Development
Robert C. Kniceley 63 Pearl Street East Middletown, NJ 07748	Senior Vice President, Government Markets
Mary F. Nolan 3 Shetland Green Belle Mead, NJ 08502	Vice President, Marketing
Lori M. Renzulli 1040 Schmidt Lane North Brunswick, NJ 08902	Assistant Secretary
George A. Ryan One Tower Square Hartford, CT 06183	Assistant Secretary
William P. Schwarzkopf 8815 Aintree Lane Burr Ridge, IL 60521	Senior Vice President

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Two Tower Center  
East Brunswick, New Jersey 08816**

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**Officers, continued**

Mark M. Skinner  
26 Hilltop Terrace  
Chatham, NJ 07928

President

Michael L. St. Clair  
536 Birch Avenue  
Westfield, NJ 07090

Senior Vice President;  
President, Education Services

George Vlasisvljevich  
9 Fox Hedge Road  
Colts Neck, NJ 07722

Executive Vice President

Donna S. Webber  
19 Colburn Road  
East Brunswick, NJ 08816

Assistant Secretary

Michael R. Zarelli  
1 Davis Court  
Martinsville, NJ 08836

Senior Vice President, Finance  
Chief Financial Officer, Treasurer