

**FILE NOW: FILING FEE AFTER MAY 1 IS \$225.00**

CORPORATION  
ANNUAL REPORT  
**1995**



FLORIDA DEPARTMENT OF STATE  
Sandra B. Martin  
Secretary of State  
DIVISION OF CORPORATIONS

APPROVED  
AND  
FILED

DOCUMENT # **831571**

(5)

1. Corporation Name

**IDS FINANCIAL SERVICES INC.**  
**AMERICAN EXPRESS FINANCIAL ADVISORS INC.**

Principal Place of Business

Mailing Address

**IDS TOWER**  
TAX DEPARTMENT - UNIT 1162  
MINNEAPOLIS MN 55440

**IDS TOWER**  
TAX DEPARTMENT - UNIT 1162  
MINNEAPOLIS MN 55440

SS APR 17 AM 10:49

SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

**1000001459341**  
-04/18/95--01095--014  
\*\*\*\*200.00 \*\*\*\*200.00

DO NOT WRITE IN THIS SPACE

3. Date Incorporated or Qualified      3a. Date of Last Report  
**01/02/1974**      **05/16/1994**

4. FEI Number      Applied For  
**41-0973005**      Not Applicable

5. Certificate of Status Desired       **\$8.75** Additional  
Fee Required

6. Election Campaign Financing  
Trust Fund Contribution       **\$5.00** May Be  
Added to Fees

7. This corporation has liability for intangible tax under §. 199 USAZ,  
Florida Statutes       Yes       No

8. Name and Address of Current Registered Agent

|    |  |
|----|--|
| 81 | Name   |
| 82 | Street Address (P.O. Box Number is Not Acceptable) |
| 83 |  |
| 84 | City <b>FL</b> Zip Code                            |

11. Pursuant to the provisions of Sections 607.0502 and 607.1508, Florida Statutes, the above-named corporation submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. Such change was authorized by the corporation's board of directors. I hereby accept the appointment as registered agent. I am familiar with, and accept the obligations of, Section 607.0505, Florida Statutes.

SIGNATURE

Signature typed or printed name of registered agent and title if applicable

(100% Registered Agent signature required when changing)

DATE

| 12. OFFICERS AND DIRECTORS |                                | 13. ADDITIONS/CHANGES TO OFFICERS AND DIRECTORS IN 12 |  |  |                                   |
|----------------------------|--------------------------------|---|--|--|-----------------------------------|
| TITLE                      | <b>CP</b>                      | 1.1 TITLE   |  | <input type="checkbox"/> Change            | <input type="checkbox"/> Addition |
| NAME                       | <b>HUBERS, DAVID R.</b>        | 1.2 NAME  |  |  |                                   |
| STREET ADDRESS             | <b>IDS TOWER 10</b>            | 1.3 STREET ADDRESS                                    |  |  |                                   |
| CITY ST ZIP                | <b>MINNEAPOLIS MN 55440</b>    | 1.4 CITY ST ZIP                                       |  |  |                                   |
| TITLE                      | <b>V</b>                       | 2.1 TITLE   |  | <input type="checkbox"/> Change            | <input type="checkbox"/> Addition |
| NAME                       | <b>DUDLEY, WILLIAM H</b>       | 2.2 NAME  |  |  |                                   |
| STREET ADDRESS             | <b>IDS TOWER 10</b>            | 2.3 STREET ADDRESS                                    |  |  |                                   |
| CITY ST ZIP                | <b>MINNEAPOLIS MN</b>          | 2.4 CITY ST ZIP                                       |  |  |                                   |
| TITLE                      | <b>V</b>                       | 3.1 TITLE   |  | <input type="checkbox"/> Change            | <input type="checkbox"/> Addition |
| NAME                       | <b>MITCHELL, JAMES A</b>       | 3.2 NAME  |  |  |                                   |
| STREET ADDRESS             | <b>IDS TOWER 10</b>            | 3.3 STREET ADDRESS                                    |  |  |                                   |
| CITY ST ZIP                | <b>MINNEAPOLIS MN</b>          | 3.4 CITY ST ZIP                                       |  |  |                                   |
| TITLE                      | <b>S</b>                       | 4.1 TITLE   |  | <input checked="" type="checkbox"/> Change | <input type="checkbox"/> Addition |
| NAME                       | <b>HARVEY, COLLEEN, CURRAN</b> | 4.2 NAME  |  |  |                                   |
| STREET ADDRESS             | <b>IDS TOWER 10</b>            | 4.3 STREET ADDRESS                                    |  |  |                                   |
| CITY ST ZIP                | <b>MINNEAPOLIS MN</b>          | 4.4 CITY ST ZIP                                       |  |  |                                   |
| TITLE                      | <b>T</b>                       | 5.1 TITLE   |  | <input type="checkbox"/> Change            | <input type="checkbox"/> Addition |
| NAME                       | <b>GOODWIN, JR., MORRIS</b>    | 5.2 NAME  |  |  |                                   |
| STREET ADDRESS             | <b>IDS TOWER 10</b>            | 5.3 STREET ADDRESS                                    |  |  |                                   |
| CITY ST ZIP                | <b>MINNEAPOLIS MN</b>          | 5.4 CITY ST ZIP                                       |  |  |                                   |
| TITLE                      | <b>AT</b>                      | 6.1 TITLE   |  | <input type="checkbox"/> Change            | <input type="checkbox"/> Addition |
| NAME                       | <b>RITTER, STEVEN J.</b>       | 6.2 NAME  |  |  |                                   |
| STREET ADDRESS             | <b>IDS TOWER 10</b>            | 6.3 STREET ADDRESS                                    |  |  |                                   |
| CITY ST ZIP                | <b>MINNEAPOLIS MN 55440</b>    | 6.4 CITY ST ZIP                                       |  |  |                                   |

14. I do hereby certify that the information supplied with this filing is voluntarily furnished and does not qualify for the exemption stated in Section 110.07(3)(k), Florida Statutes. I further certify that the information indicated on the annual report or supplemental annual report is true and accurate and that my signature shall have the same legal effect as if made under oath, that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes, and that my name appears in Block 12 or Block 13 if changed, or on an attachment with an address.

SIGNATURE:

*Steven J. Ritter*

SIGNATURE AND TYPED OR PRINTED NAME OF SIGNING OFFICER OR DIRECTOR

**STEVEN J. RITTER**  
**ASSISTANT TREASURER**

**4/4/95 (612)671-2461**  
Reg. Date 4/4/95

## Officers

## AMERICAN EXPRESS FINANCIAL ADVISORS INC.

1204

William H. Dudley  
Steven C. Kurnegel  
Douglas A. Lennick  
Robert Reed Saunders

## Officers

| Name                 | Title   | S.S.#  | Business Address                                       | Residence Address                                 |
|----------------------|---|--|--|---|
| David R. Hubers      | Chairman, Chief Executive Officer and President             | 474-48-0453  | IDS Tower 10<br>Minneapolis, MN 55440                  | 72 East Golden Lake Rd.<br>Circle Pines, MN 55014 |
| William H. Dudley    | Executive Vice President – Executive & Brokerage Operations | 481-30-8175  | IDS Tower 10<br>Minneapolis, MN 55440                  | 142 Gowlland Terrace<br>Minneapolis, MN 55403     |
| Douglas A. Lennick   | Executive V.P.–Private Client Group                         | 475-64-4689  | IDS Tower 10<br>Minneapolis, MN 55440                  | 6308 Timber Trail<br>Edina, MN 55436              |
| James A. Mitchell    | Executive V.P. – Marketing and Products                     | 147-32-2120  | IDS Tower 10<br>Minneapolis, MN 55440                  | 2605 North Shore Drive<br>Wayzata, MN 55371       |
| Peter J. Anderson    | Sr. Vice President – Advisory Group & Equity Management     | 476-46-8931  | IDS Tower 10<br>Minneapolis, MN 55440                  | 8630 West Shore Drive<br>Edina, MN 55435          |
| Karl J. Breyer       | Sr. Vice President and Special Counsel                      | 055-38-7581  | IDS Tower 10<br>Minneapolis, MN 55440                  | 2625 Harbor Ave. Ste.<br>Minneapolis, MN 55405    |
| James E. Cheat       | Sr. Vice President – Field Management                       | 273-40-7482  | IDS Tower 10<br>Minneapolis, MN 55440                  | 9900 Penn Road East<br>Minnetonka, MN 55343       |
| Roger S. Edgar       | 472-38-1681   | IDS Tower 10<br>Minneapolis, MN 55440                | 7208 W. 144th St. Circle<br>Bloomington, MN 55438      |   |
| Gordon L. Ebd        | 470-46-2412   | IDS Tower 10<br>Minneapolis, MN 55440                | 910 Windemere Circle<br>Plymouth, MN 55441             |   |
| Louis C. Formetti    | 368-48-7283   | IDS Tower 10<br>Minneapolis, MN 55440                | 5834 Upper 138th St. Ct.<br>Apple Valley, MN 55124     |   |
| Marietta L. Johns    | 503-40-5910   | 801 E. Campbell Rd Suite 150<br>Richardson, TX 75081 | 6244 Caminito Buena Sueno<br>San Diego, CA 92120       |   |
| Susan D. Kinder      | 471-56-5554   | IDS Tower 10<br>Minneapolis, MN 55440                | 2221 Oliver Ave., Ste.<br>Minneapolis, MN 55405        |   |
| Steven C. Kurnegel   | 471-56-0569   | IDS Tower 10<br>Minneapolis, MN 55440                | 6808 Cheyenne Circle<br>Edina, MN 55435                |   |
| Peter A. Lenfers     | 213-38-9937   | IDS Tower 10<br>Minneapolis, MN 55440                | 7719 Shallowhoney Rd.<br>Edina, MN 55436               |   |
| Barry J. Murphy      | 555-685-8086  | IDS Tower 10<br>Minneapolis, MN 55440                | 1314 Marquette Ave 2701 Marq.<br>Minneapolis, MN 55403 |   |
| Ervin A. Samsei      | 014-34-8205   | IDS Tower 10<br>Minneapolis, MN 55440                | 30 Raven Road<br>Canton, MN 55021                      |   |
| Robert Reed Saunders | 104-38-4188   | IDS Tower 10<br>Minneapolis, MN 55440                | 19110 Rumsey Road<br>Wayzata, MN 55391                 |   |
| John R. Thomas       | 477-34-7511   | IDS Tower 10<br>Minneapolis, MN 55440                | 16815 1520th Ave. N.<br>Plymouth, MN 55447             |   |
| Norman Weanner Jr.   | 278-40-7657   | 18109 Brookhurst<br>Fountain Valley, CA 92708        | 6202 Oak Brook Circle<br>Huntington Beach, CA 92648    |   |
| William H. Westhoff  | 495-48-0216   | IDS Tower 10<br>Minneapolis, MN 55440                | 13010 38th Pl. N.<br>Plymouth, MN 55441                |   |
| Michael R. Woodward  | 103-38-7710   | 32 Elliott St. Suite 100<br>Bainbridge, NY 14020     | 2707 Lockport Road<br>Cheektowaga, NY 14225            |   |
| Ronald G. Abramson   | 469-32-42223  | IDS Tower 10<br>Minneapolis, MN 55440                | 727 Torchwood Circle<br>New Brighton 55112             |   |
| Douglas A. Alger     | 476-46-7756   | IDS Tower 10<br>Minneapolis, MN 55440                | 6037 Dupont Ave. So.<br>Minneapolis, MN 55419          |   |

Ward D. Armstrong  
 Jerome R. Amundson  
 Alvan D. Arthur  
 Kemi L. Ashton  
 Joseph M. Bensky III  
 Robert C. Blesterin  
 Timothy V. Bechtold  
 John D. Beasley  
 Carl E. Best  
 Alan F. Bignall  
 Brent L. Blason  
 John C. Boeder  
 Harold E. Burke  
 Daniel J. Candura  
 Cynthia M. Carlson  
 Orison Y. Chaffee III  
 Kenneth J. Clark  
 Roger C. Corea  
 Kevin F. Crowe  
 Alan R. Dakay  
 William F. Darland  
 Mark A. Ernst  
 Gordon M. Fines  
 Douglas L. Forsberg  
 Carl W. Gars  
 Robert G. Gilbert  
 John J. Golden  
 Morris Goodwin, Jr.  
 Suzanne Graf

Vice President—Sales & Marketing  
 IDS Institutional Retirement Serv.  
 Vice President & Controller —  
 Mutual Funds Operations  
 Region Vice President —  
 Pacific Region  
 Vice President — Group  
 Mgmt Office/Banking & Certs. Group  
 Vice President —  
 Senior Portfolio Manager  
 Vice President—Tax and  
 Business Services  
 Vice President —  
 Insurance Product Development  
 Vice President —  
 Mid-Central Region  
 Vice President — Strategic  
 Planning and Architecture  
 Vice President —  
 Financial Planning Systems  
 Vice President —  
 Northeast Region  
 Vice President—Mature  
 Market Group  
 Vice President &  
 Assistant General Counsel  
 Vice President  
 Marketing Support  
 Vice President—ID Securities  
 Services  
 Vice President —  
 Field Real Estate  
 Vice President & Gen Mgr. —  
 IDS Property Casualty  
 Vice President —  
 Northwest Region  
 Vice President —  
 Atlantic Region  
 Vice President —  
 Institutional Insurance Marketing  
 Vice President —  
 South Central Region  
 Tax and Business Services  
 Vice President — Mutual  
 Fund Equity Investments  
 Vice President —  
 Securities Services  
 Region Vice President —  
 North Central Region  
 Vice President —  
 Real Estate  
 Vice President — Field  
 Compensation Development  
 Vice President and  
 Corporate Treasurer  
 Vice President—  
 System Services

470-68-1265  
 IDS Tower 10  
 Minneapolis, MN 55440  
 IDS Tower 10  
 Minneapolis, MN 55440  
 3820 West Ave. Suite 100  
 Sacramento, CA 95821  
 IDS Tower 10  
 Minneapolis, MN 55440  
 IDS Tower 10  
 Minneapolis, MN 55440  
 IDS Tower 10  
 Minneapolis, MN 55440  
 3819 Durbin Knoll  
 Brooklyn Park, MN 55443  
 Robbinsdale, MN 55422  
 4515 Twin Oak Drive  
 Columbus, OH 43235  
 Route 2, Box 246  
 Delano, MN 55328  
 10241 Yorktown Lane  
 Maple Grove, MN 55369  
 1210 Blend Brook  
 Columbus, OH 43235  
 Route 2, Box 246  
 Delano, MN 55328  
 7870 Olentangy River Road  
 Columbus, OH 43225  
 IDS Tower 10  
 Minneapolis, MN 55440  
 IDS Tower 10  
 Minneapolis, MN 55440  
 IDS Tower 10  
 Minneapolis, MN 55440  
 11710 SE 77th Place  
 Renton, WA 98055  
 14486 Cedar Place N  
 Maple Grove, MN 55311  
 6300 Halifax Ave. So.  
 Minneapolis, MN 55424  
 74 Weston Ave.  
 Braintree, MA 02184 - 5626  
 9801 Blair Circle  
 Bloomington, MN 55437  
 1117 Marquette Ave.  
 Minneapolis, MN 55403  
 2811 Antler Trail  
 Green Bay, WI 54303  
 42 Hawley Lane  
 East Rochester, New York 14445  
 11736 Glenn Abby Way  
 Charlotte, NC 28277  
 8101 Telegraph Road  
 Bloomington, MN 55438  
 13152 Thornton Drive  
 Town and Country, MO 63131  
 2120 Oliver Ave. So.  
 Minneapolis, MN 55405  
 4110 Anmonds  
 Minnetonka, MN 55345  
 2215 Sheldan Ave. So.  
 Minneapolis, MN 55405  
 4595 Lord Street  
 Prior Lake, MN 55372  
 110 Grant St., Apt. 31G  
 Minneapolis, MN 55403  
 1299 Yukon Court  
 Golden Valley, MN 55427  
 2021 Emerson Ave. So.  
 Minneapolis, MN 55405  
 10741 Pickering Dr.  
 Mukwonago, WI 53149

|                        |  |              |  |
|------------------------|--|--------------|--|
| Pamela J. Monet        | Vice President & Assistant General Counsel                       | 502-64-9868  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Robert J. Neis         | Vice President – EDP Services                                    | 471-48-1789  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Vernon F. Palen        | Vice President – Rocky Mountain Region                           | 473-38-6548  | 733 E. Doubletree Ranch Road<br>Scottsdale, AZ 85256 |
| James R. Palmer        | Vice President – Insurance Operations                            | 335-40-0844  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Carla P. Parone        | Vice President – Specialty Service Teams & Emerging Business     | 054-501-229  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Judith A. Pennington   | Vice President – Field Technology                                | 395-58-9118  | IDS Tower 10<br>Minneapolis, MN 55440                |
| George M. Perry        | V.P. – Corporate Strategy and Development                        | 008-20-3084  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Susan B. Pittman       | Vice President – American Express Marketing                      | 315-44-1689  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Ronald W. Powell       | Vice President and Assistant General Counsel                     | 516-50-9306  | IDS Tower 10<br>Minneapolis, MN 55440                |
| James M. Punch         | Vice President – TransActions Services                           | 472-64-4656  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Frederick C. Quarsfeld | Vice President – Taxable Mutual Fund Investments                 | 341-40-5106  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Roger B. Rogers        | Vice President – Great Lakes Region                              | 292-38-7053  | 945 Boardman Canfield Road<br>Youngstown, Ohio 44512 |
| ReBecca K. Riebold     | Vice President – 1994 Program Director                           | 501-66-3384  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Stephen W. Rossell     | Vice President – Advisory Institutional Marketing                | 350-44-1713  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Robert A. Rudell       | Vice President – Sales and Marketing/IDS Institutional Marketing | 475-54-4584  | IDS Tower 10<br>Minneapolis, MN 55440                |
| John P. Ryan           | Vice President and General Auditor                               | 502-40-5580  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Stuart A. Sedlacek     | Vice President – Quantitative Investment Management              | 516-54-5905  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Donald K. Shanks       | Vice President – Property Casualty                               | 507-40-0123  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Francis Dale Simmons   | Vice President – Senior Portfolio Mgr., Inv. Investments         | 076-30-3814  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Judy P. Stoglund       | V.P. – Human Resources & Organizational Development              | 474-60-7762  | IDS Tower 10<br>Minneapolis, MN 55440                |
| Jordan W. Slichter     | Vice President – Southeast Region                                | 484-36-5688  | 8040 Roswell Road<br>Atlanta, GA 30330               |
| Ben C. Smith           | Vice President – Workplace Marketing                             | 405-603-9110 | IDS Tower 10<br>Minneapolis, MN 55440                |
| William A. Smith       | Vice President – Finance and CFO/UK                              | 469-56-3040  | 119 East Gondem Lake Lane<br>Circle Pines, MN 55314  |
| James B. Solberg       | Vice President – Advanced Financial Planning                     | 359-48-6815  | 8425 Riverview Circle<br>Bloomington, MN 55420       |
| Bridget Spell          | Vice President – Human Resource Mgmt. Services                   | 468-68-2179  | 2333 Joy Ave.<br>White Bear Lake, MN 55110           |
| Luis A. Stitzel        | Vice President – Sales, Training & Communications                | 474-54-7307  | 8000 Rhode Island Circle<br>Bloomington, MN 55420    |
| William A. Stoltzmann  | Vice President and Assistant General Counsel                     | 471-48-9177  | 11145 26th Ave. N.<br>Plymouth, MN 55441             |
| James J. Stenzel       | Vice President – Corporate Planning and Analysis                 | 469-70-8026  | 3715 McCormick Lane<br>Arden Hills, MN 55112         |
| Jeffrey J. Sternbach   | Vice President – Information Resource Management/ISD             |              | 1219 Winona St.<br>Northfield, MN 55057              |

|                      |  |
|----------------------|--|
| David A. Hammer      | Vice President and Marketing Controller                |
| Robert L. Harden     | Vice President – Mid-Atlantic Region                   |
| Lorraine R. Hart     | Vice President – Insurance Investments                 |
| Mark S. Hays         | Vice President – Sr. Portfolio Mgr., IGS International |
| Brian M. Heath       | Vice President – Southwest Region                      |
| Raymond E. Hirsch    | Vice President – Senior Portfolio Manager              |
| James G. Hirsch      | Vice President and Assistant General Counsel           |
| Kevin P. Howe        | Vice President – Government & Customer Relations       |
| Douglas R. Jordahl   | Vice President – Corporate Tax                         |
| Craig A. Jummins     | Vice President – Financial Planning and Marketing      |
| James E. Kasner      | Vice President – Marketing Information                 |
| Linda B. Keene       | Vice President – Market Development                    |
| G. Michael Kennedy   | V.P. – Investment Services & Investment Research       |
| Harold D. Knutson    | Vice President – System Services                       |
| Paul F. Kollman      | Vice President – Corporate Activity                    |
| Cherie Kotrobin      | Vice President – Service Quality                       |
| David S. Krausser    | Vice President – Field Management Development          |
| Milne Kurianowski    | Region Vice President – Midwest Region                 |
| Edward Lubetkin      | Vice President – Senior Portfolio Manager              |
| Peter L. Luttmann    | Vice President – IGS International Division            |
| Kurt A. Larson       | Vice President – Senior Portfolio Manager              |
| Ryan R. Larson       | Vice President – Annuity Product Development           |
| Daniel E. Laufenberg | Vice President and Chief U.S. Economist                |
| Mary J. Malenich     | Vice President – Senior Portfolio Manager              |
| Fred A. Mandell      | Vice President – Certificate Operations                |
| William J. McEachern | Vice President – Field Management Support              |
| Thomas W. Medoff     | Vice President – Senior Portfolio Manager              |
| William C. Mellon    | Vice President – Chief Economist                       |
| Jenis E. Miller      | Funds Products & Marketing                             |

|                        |                         |             |   |
|------------------------|-------------------------|-------------|---|
| John M. Crawford       | Division Vice President | 432-78-4600 | 415 N. McKinley Suite 150<br>Little Rock, AR 72205        |
| Robert L. Daiggett     | Division Vice President | 006-48-5834 | 500 Southborough Drive<br>South Portland, ME 04105-1229   |
| Gary J. Dammen         | Division Vice President | 043-32-3222 | 2850 Military Trail<br>Boca Raton, FL 33496-6650          |
| Paul J. Damon          | Division Vice President | 385-74-0674 | 1221 Kommoor Southwest<br>Grand Rapids, MI 49546-9728     |
| Andrew D. Davis        | Division Vice President | 396-56-3463 | 113 Nob Hill Road<br>Madison - WI 53713                   |
| Orville D. Dawkins     | Division Vice President | 294-32-3913 | 1111 Northshore Dr Su S-130<br>Knoxville, Tennessee 37919 |
| Mark C. Delmar         | Division Vice President | 373-74-5075 | 3109 W. Dr. MartinKing Blvd<br>Tampa, FL 33607            |
| Arthur E. DiLorenzo    | Division Vice President | 008-30-9175 | 1200 Veterans Memorial Hwy, Su100<br>Hauppauge, NY 11788  |
| Scott M. DiGiammarino  | Division Vice President | 029-52-2987 | 8405 Colleville Rd., suite 600<br>Silver Spring, MD 20910 |
| Brian G. Dobbins       | Division Vice President | 115-40-1911 | 1201 S.John School Road Su 10000<br>Mesa, AZ 85210        |
| Jerry D. Dodgen        | Division Vice President | 537-34-1990 | 1150 Ninth St/Su 1200<br>Modesto, CA 95350-5712           |
| Frederick T. Driscoll  | Division Vice President | 027-36-9762 | 56 Wedgewood Drive<br>North Easton, MA 02356-1355         |
| Paul E. Drisko         | Division Vice President | 474-78-9601 | Post Office Box 273<br>Scottsdale, AZ 85254-4782          |
| Kenneth S. Dykman      | Division Vice President | 368-60-2641 | 1418 Fordham Ave.<br>Modesto, CA 95350-5712               |
| James P. Edge          | Division Vice President | 482-60-8802 | 56 Wedgewood Drive<br>North Easton, MA 02356-1355         |
| Terrance L. English    | Division Vice President | 203-30-7647 | 124 West Park Lane #6<br>Waverob, IA 50701-5172           |
| Jerome E. Etchegoyen   | Division Vice President | 530-40-9013 | 225 Vagabond Ct<br>Danville, CA 94526-1331                |
| Joseph Evansovich      | Division Vice President | 374-36-6889 | 1341 Brindle Way<br>Mindem, NV 89423-8831                 |
| Philip Evans           | Division Vice President | 235-74-8384 | 320 W. 2nd Box 366<br>Washington, DC 20253-1927           |
| William K. Eychaner    | Division Vice President | 262-54-6116 | 11607 South Broadview Way<br>Sandwich, IL 60542-5620      |
| Gregory N. Foggone     | Division Vice President | 063-42-9951 | 4176 Knoll Crest Circle<br>Marietta, GA 30067-1672        |
| William P. Fritz       | Division Vice President | 468-60-7301 | 7422 Usgano<br>Conroe, TX 77341-5220                      |
| Andrew L. Gentile      | Division Vice President | 128-54-2207 | 19 Worthington Ave.<br>Cincinnati, OH 45215-4337          |
| Russell M. Giordano    | Division Vice President | 123-36-6205 | 13133 Taylor Court<br>Lawrenceville, NJ 08648-5322        |
| Weldon Green           | Division Vice President | 424-62-6141 | 2 Roads Way Suite 100<br>New Castle, DE 19720-1615        |
| Colton H. Glover       | Division Vice President | 510-40-8115 | 6237 Waterford Drive<br>Jackson, MS 38211-2910            |
| Eyandi E. Grossch      | Division Vice President | 448-40-3911 | 2822 Lakeshore Dr<br>Augusta, KS 67010-2304               |
| Gabrielle M. Grosshong | Division Vice President | 522-62-3962 | 5320 Colony HI Road<br>Fort Worth, TX 76112-2619          |
| Bruce Guarino          | Division Vice President | 018-38-0342 | 1624 NW 28th<br>Portland, OR 97210-2477                   |
|                        |                         |             | 909 Kapapila Place<br>Honolulu, HI 96825-1311             |

|                      |   |             |
|----------------------|---|-------------|
| Neil Taylor          | Vice President –<br>National Sales/UK           | 536-46-4779 |
| Melinda S. Union     | Vice President –<br>Insurance Controller        | 464-94-7495 |
| Wesley W. Wadman     | Vice President –<br>Senior Portfolio Manager    | 034-26-2310 |
| Michael L. Weimer    | Vice President –<br>Corporate Tax Operations    | 210-36-8598 |
| Lawrence J. Wells    | Vice President –<br>Investment Administration   | 483-46-4945 |
| Jeffry F. Wheller    | Vice President/Equity & Fixed Income<br>Trading | 475-54-8002 |
| Edwin M. Wisthand    | Vice President and<br>Assistant General Counsel | 472-46-3767 |
| Rodney P. Alexander  | Division Vice President                         | 390-40-0825 |
| Edward B. Ankrom     | Division Vice President                         | 363-58-0406 |
| Robin D. Arnold      | Division Vice President                         | 073-46-5455 |
| Predley F. Askew     | Division Vice President                         | 525-84-1893 |
| Lisa D. Babcock      | Division Vice President                         | 121-44-9526 |
| James F. Bailey      | Division Vice President                         | 044-30-9503 |
| George A. Bard       | Division Vice President                         | 146-42-0341 |
| Jack A. Benjamin     | Division Vice President                         | 078-30-6133 |
| Gary L. Bernard      | Division Vice President                         | 088-38-9897 |
| John P. Brzichek     | Division Vice President                         | 471-60-5207 |
| William J. Buzdachek | Division Vice President                         | 471-60-5229 |
| Steven C. Bliss      | Division Vice President                         | 386-60-6538 |
| William P. Borduin   | Division Vice President                         | 149-32-1138 |
| Terry L. Bowens      | Division Vice President                         | 566-68-0870 |
| Charles R. Branch    | Division Vice President                         | 519-48-0056 |
| Donaldan Bruewer     | Division Vice President                         | 562-04-5535 |
| Bruce G. Bushman     | Division Vice President                         | 484-72-7009 |
| Arnold Cagle         | Division Vice President                         | 245-70-6525 |
| Thomas M. Calkusic   | Division Vice President                         | 304-86-0879 |
| Raymond E. Carothers | Division Vice President                         | 197-40-2588 |
| Lester J. Clark      | Division Vice President                         | 235-94-0819 |
| Henry J. Comier      | Division Vice President                         | 025-38-6875 |

|                               |              |             |
|-------------------------------|--------------|-------------|
| Hunters Moon Spicefield       | IDS Tower 10 | 536-46-4779 |
| Orland K122 Outl Englund      | IDS Tower 10 | 464-94-7495 |
| 1381 W California Ave.        | IDS Tower 10 | 034-26-2310 |
| Falcon Heights, MN 55108      | IDS Tower 10 | 210-36-8598 |
| 18004 Shaven Lake Dr.         | IDS Tower 10 | 483-46-4945 |
| Wayzata, MN 55391             | IDS Tower 10 | 475-54-8002 |
| 102 London Rd.                | IDS Tower 10 | 472-46-3767 |
| Minneapolis, MN 55440         | IDS Tower 10 | 390-40-0825 |
| 6013 W. 10and St.             | IDS Tower 10 | 363-58-0406 |
| Bloomington, MN 55436         | IDS Tower 10 | 073-46-5455 |
| 14612 Summit Oaks Dr          | IDS Tower 10 | 525-84-1893 |
| Burnsville, MN 55337          | IDS Tower 10 | 121-44-9526 |
| 2715 Huntington Drive         | IDS Tower 10 | 044-30-9503 |
| Minnetonka, MN 55343          | IDS Tower 10 | 146-42-0341 |
| 2565 Sandover Rd              | IDS Tower 10 | 484-72-7009 |
| Columbus, OH 43220-2048       | IDS Tower 10 | 245-70-6525 |
| 1536 South 9th Street         | IDS Tower 10 | 304-86-0879 |
| Fargo, ND 58103-4117          | IDS Tower 10 | 197-40-2588 |
| 2011 Shorewood Court          | IDS Tower 10 | 235-94-0819 |
| Columbia, SC 29212-8713       | IDS Tower 10 | 025-38-6875 |
| 4595 13 East Mainco           | IDS Tower 10 |             |
| Denver, CO 80222              | IDS Tower 10 |             |
| 21787 Le Hwy 16               | IDS Tower 10 |             |
| Denton Springs, LA 70728-7515 | IDS Tower 10 |             |
| 455 Chase Parkway             | IDS Tower 10 |             |
| Warrenbury, CT 06706-3316     | IDS Tower 10 |             |
| 112 Wellington Rd             | IDS Tower 10 |             |
| Sharetown, PA 18706-1342      | IDS Tower 10 |             |
| 804 Merrimac Drive            | IDS Tower 10 |             |
| Manlius, NY 13104-2525        | IDS Tower 10 |             |
| 637 Harbor Island             | IDS Tower 10 |             |
| Clemmons, FL 32630-1802       | IDS Tower 10 |             |
| 16141 North Outer Rd Dr       | IDS Tower 10 |             |
| Chantilly, MO 63017-1774      | IDS Tower 10 |             |
| 2500 Kenzie Tenace Apt 118    | IDS Tower 10 |             |
| St. Anthony, MN 55416-4150    | IDS Tower 10 |             |
| 1160 Lake Valley Dr.          | IDS Tower 10 |             |
| Fenton, MI 48430-1230         | IDS Tower 10 |             |
| 72 Circle Ave.                | IDS Tower 10 |             |
| Wayne, NJ 07470-6157          | IDS Tower 10 |             |
| 105 Triscape Circle           | IDS Tower 10 |             |
| Spring, TX 77381-4063         | IDS Tower 10 |             |
| 11907 Linckshire Drive        | IDS Tower 10 |             |
| Austin, TX 78756-2211         | IDS Tower 10 |             |
| 7117 West Baltic Avenue       | IDS Tower 10 |             |
| Pleasant, CA 93722-0407       | IDS Tower 10 |             |
| 20224 North Hatch Road        | IDS Tower 10 |             |
| Colbert, WA 99205-0725        | IDS Tower 10 |             |
| 4703 Forest Village Dr        | IDS Tower 10 |             |
| Greeneboro, NC 27408-9731     | IDS Tower 10 |             |
| 257 Hill Street               | IDS Tower 10 |             |
| Dubuque, IA 52001             | IDS Tower 10 |             |
| 4426 River Bottom Drive       | IDS Tower 10 |             |
| Monroe, GA 30652-1563         | IDS Tower 10 |             |
| 753 Shannon Drive             | IDS Tower 10 |             |
| Bridgeport, WV 26330          | IDS Tower 10 |             |
| 9 Hinchley Woods – Devonwood  | IDS Tower 10 |             |
| Farmington, CT 06032          | IDS Tower 10 |             |

|                        |                         |              |
|------------------------|-------------------------|--------------|
| John F. Machnicki      | Division Vice President | 283-54-63116 |
| Jeff A. Marshall       | Division Vice President | 470-78-#807  |
| Daniel E. Martin       | Division Vice President | 181-46-4914  |
| Thomas V. Matthews     | Division Vice President | 247-88-4914  |
| Jerome H. McLeod       | Division Vice President | 248-84-9719  |
| William F. McManus     | Division Vice President | 031-35-0919  |
| Glenn D. Michaels      | Division Vice President | 149-38-3915  |
| Steven E. Milioni      | Division Vice President | 295-50-58412 |
| Ray W. Miller Jr.      | Division Vice President | 290-46-4984  |
| McFadden Albise        | Division Vice President | 247-78-5273  |
| William C. Montignani  | Division Vice President | 133-36-6810  |
| David J. Moore         | Division Vice President | 272-54-08818 |
| Jahn P. Monaites       | Division Vice President | 434-84-82100 |
| Alan D. Morgenstern    | Division Vice President | 185-40-3613  |
| Thomas A. Moser        | Division Vice President | 369-54-8110  |
| Edwin J. Murnin        | Division Vice President | 357-48-7245  |
| Wayne E. Murphy        | Division Vice President | 540-38-6435  |
| Abrim D. Murtha        | Division Vice President | 195-34-2363  |
| James H. Navone        | Division Vice President | 531-32-5722  |
| David L. Nelson        | Division Vice President | 398-48-4578  |
| Ronald E. Newton       | Division Vice President | 018-38-1238  |
| Thomas Nicloski        | Division Vice President | 132-44-2516  |
| Homer L. Nottingham    | Division Vice President | 527-36-6433  |
| Stephen R. Pallen      | Division Vice President | 471-66-2257  |
| Marc A. Parker         | Division Vice President | 102-40-2441  |
| William A. Preddie     | Division Vice President | 074-38-0897  |
| Ron C. Penney, Jr.     | Division Vice President | 431-06-6429  |
| Leonard S. Pinover III | Division Vice President | 040-62-5881  |
| William R. Polenske    | Division Vice President | 527-13-3170  |

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|--|---|
| 5217 Monroe Street<br>Toledo, OH 43623                       | 5234 Eagle Ridge Lane<br>Sylvania, OH 43560-1303      |
| 6800 SE Sunnyside Rd Su 300<br>Clackamas, OR 97015           | 6137 Churchill Drive<br>West Linn, OR 97068-2535      |
| 5700 Corporate Drive Su #550<br>Pittsburgh, PA 15237         | 2500 Old Woodward Dr.<br>Bethel Park, PA 15102-2011   |
| B-91 Kogut Executive Ct, Suite 100<br>Greenville, SC 29615   | 104 Stonecrest Road<br>Greer, SC 29650-3421           |
| Chuburn Office Ct, Suite 302<br>Charlotte, TN 37411          | 104 La Porte Dr<br>Chattanooga, TN 37415-1304         |
| 5029 Corporate Woods, DR Su 190<br>Virginia Beach, VA 23462  | 3563 Westminster Avenue<br>Norfolk, VA 23502-4244     |
| 5151 East Broadway Stree00<br>Tucson, AZ 85715               | 5424 N. Margay Place<br>Tucson, AZ 85715-3861         |
| 1600 Executive Pkwy, Suite 100<br>Eugene, OR 97401           | 5320 Donald St.<br>Eugene, OR 97405                   |
| 8523 Southwest Fwy Blvd<br>Houston, TX 77074-1609            | 12 Valley Forge<br>Houston, TX 77024-6310             |
| 7370-34 College Parkway<br>Fort Myers, FL 33907              | 4427 Teasdale Drive<br>FL. Myers, FL 33903-5637       |
| 10101 Reunion Plaza Su 100<br>San Antonio, TX 78216-4126     | 1815 Paisley<br>San Antonio, TX 78231-2410            |
| 30 Burton Hills Blvd. Ste 175<br>Nashville, TN 37215         | 5224 Hunterboro Dr.<br>Brentwood, TN 37027-8101       |
| 1020 West 31st Street Ste 330<br>Downers Grove, IL 60515     | 1400 South County Farm Road<br>Wheaton, IL 60187-7133 |
| 3500 Market Street Ste 200<br>Camp Hill, PA 17011            | 100 Northgate Drive<br>Camp Hill, PA 17011-1320       |
| 18-5 East Dundee Road Su 200<br>Barrington, IL 60010         | 25962 N. Oak Hills<br>Barrington, IL 60010-1171       |
| 6820 Centennial Dr., Cen.Off. Park<br>Tinley Park, IL 60477  | 12100 Coach Road<br>Palos Heights, IL 60463-1224      |
| 3700 Pacific Highway East Ste 201<br>Tacoma, WA 98424        | 12404 McConnick Dr. NW<br>Gig Harbor, WA 98332-8600   |
| 5511 Capitol Center Drive Su 100<br>Raleigh, NC 27606        | 705 Summerlands<br>Cary, NC 27511-9642                |
| 101 Elliott Avenue West Ste 100<br>Seattle, WA 98119         | 1226 21st Ave. E.<br>Seattle, WA 98112-3533           |
| 1111 South Alpine Road Su 500<br>Rockford, IL 61108          | 4017 Glorfield Rd.<br>Rockford, IL 61107-3942         |
| 319 Southbridge Street<br>Auburn, MA 01501                   | 21 E. Kerry Lane<br>Hopkinton, MA 01748-1931          |
| 500 Marmaroneck Ave. Ste 220<br>Bronx, NY 10528              | 1 Midland Garden #3-D<br>Bronxville, NY 10508-4733    |
| 300 Esplanade Drive Su 1450<br>Omaha, NE 68130               | 4917 Corolina Way<br>Orinda, CA 94565-2812            |
| 905 North Broadway<br>Rochester, MN 55901                    | 1451 Bell Oaks Lane SW<br>Rochester, MN 55902-1312    |
| 5100 Becker Ave., SU 2917<br>Memphis, TN 38137               | 5207 Forest Hill Lane<br>Germantown, TN 38139-7906    |
| S221 Lovers Lane<br>Kalamazoo, MI 49002                      | 153014-43   |
| The Hammons Tower 901 St. Louis Dr.<br>Springfield, MO 65806 | Hickory Creek, AL 49000-0722                          |
| 167 Dwight Road<br>Longmeadow, MA 01106                      | 287 Prospect Street<br>E. Longmeadow, MA 01106-3146   |
| 3600 Broads<br>Milisoula, MT 59803-2202                      | 644 West Credit Dr.<br>Milisoula, MT 59803            |

|                         |                         |              |
|-------------------------|-------------------------|--------------|
| Donald R. Hansen        | Division Vice President | 538-22-2009  |
| Teresa A. Hanratty      | Division Vice President | 083-54-0480  |
| John R. Haritz          | Division Vice President | 382-72-0734  |
| Daniel J. Hammeyer      | Division Vice President | 289-487-5211 |
| N. J. Henton            | Division Vice President | 172-42-1268  |
| Norman R. Henry         | Division Vice President | 475-52-7289  |
| John B. Higgins         | Division Vice President | 480-44-4903  |
| Charles W. Hinckle      | Division Vice President | 151-34-5397  |
| Jon E. Hipkin           | Division Vice President | 152-40-9215  |
| David J. Heckenberry    | Division Vice President | 160-40-7555  |
| Edwin L. Huddlett       | Division Vice President | 523-48-0659  |
| Robert L. Holt          | Division Vice President | 046-52-9170  |
| Stephen E. Horris       | Division Vice President | 469-72-3559  |
| Edwin L. Huddlett       | Division Vice President | 508-50-7161  |
| Constantine P. Kafkas   | Division Vice President | 154-36-0729  |
| William J. Kegeir       | Division Vice President | 144-44-8358  |
| Norman L. King          | Division Vice President | 384-52-8276  |
| Stark Olard Kirby       | Division Vice President | 361-40-8845  |
| George C. Klimeck       | Division Vice President | 326-30-7510  |
| Dennis E. Koczan        | Division Vice President | 289-40-4844  |
| Bruce A. Kramp          | Division Vice President | 475-50-5511  |
| Lawrence W. Lambert     | Division Vice President | 215-68-8843  |
| James B. Lammers        | Division Vice President | 347-32-4933  |
| Thomas D. Larson        | Division Vice President | 200-24-4171  |
| Christopher J. Lautbach | Division Vice President | 475-64-7336  |
| Robert James Lehman     | Division Vice President | 200-24-4171  |
| John D. Lentz           | Division Vice President | 475-64-7336  |
| Thomas R. Lumentig      | Division Vice President | 072-30-2883  |
| George W. Lutz          | Division Vice President | 302-58-3179  |
| Russell E. Lytle        | Division Vice President |              |

|   |                                |
|---|--------------------------------|
| 60112 Southwest Freeway Bldg.<br>Houston, TX 77074          | 538-22-2009                    |
| 80-32 Kew Gardens Rd., Suite 700<br>Kew Gardens, NY 11415   | 083-54-0480                    |
| 17177 N. Laurel Park Dr. SU107<br>Livonia, MI 48152         | 382-72-0734                    |
| 5205 Tributary Ridge Dr.<br>Austin, TX 78759-5141           | 289-487-5211                   |
| 8405 Colleyville Rd. SU 600<br>Silver Spring, MD 20910      | 172-42-1268                    |
| 4th and Jackson Suites 1220<br>St Louis City, MO 63102      | 475-52-7289                    |
| 245 South St. SU111<br>Lincoln, NE 68510                    | 480-44-4903                    |
| 9200 Keystone Crossing SU100<br>Indianapolis, IN 46240      | 151-34-5397                    |
| 4535 Densiter Road NW.<br>Canton, OH 44718                  | 152-40-9215                    |
| 111 Franklin Plaza<br>Roanoke, VA 24011                     | 160-40-7555                    |
| 1385 So. Colorado Blvd SU620<br>Denver, CO 80222            | 523-48-0659                    |
| 100 Front St. Suite 100<br>West Conshohocken, PA 19428      | 046-52-9170                    |
| 123 West 1st St. Suite 220<br>Casper, WY 82601              | 469-72-3559                    |
| EDS Kings WIPi 3520 First Rd<br>South Port, CT 06863        | 508-50-7161                    |
| 2005 Long Lake Rd. SU 400<br>Roxbury, MN 55113              | 384-52-8276                    |
| 880 Locust St. Suite 105<br>Dubuque, IA 52001               | 154-36-0729                    |
| 500 Lakewood Plaza<br>Paramus, NJ 07654                     | 144-44-8358                    |
| SU 105 51 E. Campbell Ave.<br>Campbell, CA 95006            | 361-40-8845                    |
| 3840 Northwestern Highway su300<br>Evanston Hills, IL 60201 | 200-24-4171                    |
| 545 West Market Street<br>Lima, OH 45805                    | 475-64-7336                    |
| 250 W Main St. SU10200<br>Charlottesville, VA 22901         | 072-30-2883                    |
| 101 South 108th Ave.<br>Omaha, NE 68154                     | 302-58-3179                    |
| 31 West Superior St., Suite 100<br>Duluth, MN 55802         | 083-54-0480                    |
| 2200 E. Alberta Ave., SU 100<br>Glendale, CA 91101          | 17177 N. Laurel Park Dr. SU107 |
| 100 Hazel Boulevard<br>Champaign, IL 61820                  | 200-24-4171                    |
| 7248 Tighman Street<br>Allentown, PA 18106                  | 475-64-7336                    |
| 3000 NW Expressway SU8000<br>Oklahoma City, OK 73112        | 072-30-2883                    |
| 405 Commerce Dr. SU 1<br>Albion, NY 14428                   | 302-58-3179                    |
| 6000 Dutchmans Lane SU 250<br>Louisville, KY 40205          |                                |
| 60112 Westwood Village Drive<br>Houston, TX 77060-6733      | 083-54-0480                    |
| 170 W. 78th St. #802<br>New York, NY 10023-0415             | 382-72-0734                    |
| 2650 Heatherfield<br>Birmingham, MI 48010                   | 289-487-5211                   |
| 5205 Tributary Ridge Dr.<br>Austin, TX 78759-5141           | 172-42-1268                    |
| 2304 Cranberry Trl<br>Silver Spring, MD 20906-1045          | 475-52-7289                    |
| IRI 1 Box 177<br>Stein City, VA 51106-9733                  | 480-44-4903                    |
| 5715 South 78th Street<br>Lincoln, NE 68506-4711            | 151-34-5397                    |
| 10705 Courageous Drive<br>Indianapolis, IN 46236-9571       | 152-40-9215                    |
| 2303 University NW<br>Canton, OH 44708-3939                 | 160-40-7555                    |
| 185 Summit Way SW<br>Roanoke, VA 24014-5156                 | 523-48-0659                    |
| 6551 N. Windfield Ave.<br>Parker, CO 80134-5923             | 046-52-9170                    |
| 1111 Sherman Way<br>Collegeville, PA 19428-2855             | 469-72-3559                    |
| 10111 Sussex<br>Casper, WY 82609-2416                       | 384-52-8276                    |
| 4 Marshall Lane<br>Weston, CT 06883                         | 154-36-0729                    |
| 6844 W. Shadow Lake Dr.<br>Lino Lakes, MN 55014-1907        | 144-44-8358                    |
| 1120 Richards Rd<br>Dubuque, IA 52003-0228                  | 302-58-3179                    |
| 5 Dogwood Drive<br>Montgomery, NJ 07960                     | 200-24-4171                    |
| 34 Paulina Street No. 17-3<br>Leihmina, HI 96761-1130       | 475-64-7336                    |
| 22855 Usa Croun<br>Farmington Hill, MI 48335-3847           | 072-30-2883                    |
| 3301 Peachtree Pl<br>Lima, OH 45805-4817                    | 302-58-3179                    |
| Tuckahoe Farm Rd 5 Box 212B<br>Charlottesville, VA 22901    | 083-54-0480                    |
| 1625 South 155th Street<br>Omaha, NE 68144-5104             | 17177 N. Laurel Park Dr. SU107 |
| 2000 Woodhaven Drive<br>Albion, NY 14428                    | 200-24-4171                    |
| 3700 Oakdale Forest Road<br>Edmond, OK 73013-7522           | 475-64-7336                    |
| 8329 Brookwood Drive<br>East Amherst, NY 14228              | 072-30-2883                    |
| 15007 Blicham Lane SU 250<br>Louisville, KY 40245-4103      | 302-58-3179                    |

|                      |  |                                     |   |
|----------------------|--|-------------------------------------|---|
| Thomas F. Wayne      | Division Vice President                | 065-48-4014                         | 4 Akrum Drive Suite 100 Albany, NY 12205              |
| Donald F. Werner     | Division Vice President                | 113-52-4840                         | 300 Old Country Road Suite 1011 Minnetonka, NY 11501  |
| Thomas L. White      | Division Vice President                | 294-42-7881                         | 3131 Newmark Drive Suite 247 Milpitas, OH 45342       |
| Eric S. Williams III | Division Vice President                | 157-52-8547                         | 100 West Broadway Suite 100 Glendale, CA 91210        |
| Ronald L. Williams   | Division Vice President                | 220-48-1144                         | 2912 Third Ave. No. Billings, MT 59101                |
| Gayle W. Wimette     | Division Vice President                | 438-90-5631                         | 320 Remington Road Suite 310 Shoreport, LA 71108      |
| Bair M. Witt         | Division Vice President                | 473-50-4712                         | 400 First St. Ste. SU 290 St. Cloud, MN 56301         |
| Lloyd R. Woelle      | Division Vice President                | 549-92-6351                         | 10405 6th Ave. No. SU 200 Plymouth, MN 55441          |
| Randie L. Zellers    | Division Vice President                | 557-78-0891                         | 6550 Emerald No. 108 Boise, ID 83704                  |
| Lawrence F. Yancoll  | Division Vice President                | 273-48-8221                         | Two N. Tamiami Trail Suite 604 Sarasota, FL 34232     |
| David J. Yantek      | Division Vice President                | 480-74-1871                         | 600 Rio Magnolia Ave. Suite 1700 Orlando, FL 32803    |
| Colleen Curran       | Secretary and Assistant Vice President | 472-68-9074                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Bernard L. Burnie    | Assistant Vice President               | 478-50-0598                         | IDS Tower 10 Minneapolis, MN 55440                    |
| David R. Detjen      | Assistant Vice President               | 222-46-1382                         | Two Roads Way Suite 100 New Castle, DE 19720          |
| Dennis J. Friedman   | Assistant Vice President               | 483-86-8884                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Byrd E. Gesch        | Assistant Vice President               | 510-40-8115                         | 302 N Rock Rd Suite 200 Wichita, KS 67205             |
| Wendell R. Halverson | Assistant Vice President               | 470-38-6872                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Patrick J. Horan     | Assistant Vice President               | 212-62-8286                         | 1302 Concourse Dr Site 100 Uptown, MD 21209           |
| Paul J. Kinner       | Assistant Vice President               | 473-50-9631                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Louis J. Maser       | Assistant Vice President               | 204-39-5338                         | 101 College Suite #3 Modesto, California 95355        |
| Eileen J. Newhouse   | Assistant Vice President               | 383-50-2577                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Steven R. Scheibert  | Assistant Vice President               | 365-56-3012                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Carrie M. Bergum     | Assistant Secretary                    | 479-56-4472                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Karen G. Brapich     | Assistant Secretary                    | 475-70-5865                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Phoebe A. Chambers   | Assistant Secretary                    | 391-809-4032                        | IDS Tower 10 Minneapolis, MN 55440                    |
| George R. Daly       | Assistant Secretary                    | 474-42-1073                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Michael W. Delorme   | Assistant Secretary                    | 502-70-6044                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Rodney W. England    | Assistant Secretary                    | 469-78-5897                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Janeil M. Foster     | Assistant Secretary                    | 007-38-8423                         | IDS Tower 10 Minneapolis, MN 55440                    |
| Thomas F. Wayne      | Division Vice President                | 15 Judith Dr Clinton Park, NY 12056 | 23 Old Nurmecke Rd White Plains, NY 10605-2061        |
| Donald F. Werner     | Division Vice President                | 113-52-4840                         | 3131 Newmark Drive Suite 247 Milpitas, OH 45342-5400  |
| Thomas L. White      | Division Vice President                | 294-42-7881                         | 1913 Rohland Ave. Unit B Pudding Beach, CA 90270-2322 |
| Eric S. Williams III | Division Vice President                | 157-52-8547                         | 3916 Victory Circle Apt. 113 Billings, MT 59102-5946  |
| Ronald L. Williams   | Division Vice President                | 220-48-1144                         | P.O. Box 75 Mammoth, LA 71052-9735                    |
| Gayle W. Wimette     | Division Vice President                | 438-90-5631                         | 3104 Durfee Road Saint Cloud, MN 56301-9607           |
| Bair M. Witt         | Division Vice President                | 473-50-4712                         | 12805 5th Ave. North Plymouth, MN 55442-1719          |
| Lloyd R. Woelle      | Division Vice President                | 549-92-6351                         | 6550 Emerald No. 108 Boise, ID 83704-8780             |
| Randie L. Zellers    | Division Vice President                | 557-78-0891                         | 4495 Trails Dr. Sarasota, FL 34232-3446               |
| Lawrence F. Yancoll  | Division Vice President                | 273-48-8221                         | 11809 Lake Butler Blvd. Windermere, FL 34786-7820     |
| David J. Yantek      | Division Vice President                | 480-74-1871                         | 6301 Rose Court Edina, MN 55424                       |
| Colleen Curran       | Secretary and Assistant Vice President | 472-68-9074                         | 5104 Roberts Place Edina, Minnesota 55436             |
| Bernard L. Burnie    | Assistant Vice President               | 478-50-0598                         | 2409 Ramkota Lane Wilmington, DE 19808                |
| David R. Detjen      | Assistant Vice President               | 222-46-1382                         | 3934 Boston Circle Edina, MN 55424                    |
| Dennis J. Friedman   | Assistant Vice President               | 483-86-8884                         | 5122 Lakeshore Drive Augusta, KS 67010                |
| Byrd E. Gesch        | Assistant Vice President               | 510-40-8115                         | 9104 Prairie Blvd. Eden Prairie, MN 55344             |
| Wendell R. Halverson | Assistant Vice President               | 470-38-6872                         | 1431 Gillingps Ave. Baltimore, MD 21239               |
| Patrick J. Horan     | Assistant Vice President               | 212-62-8286                         | 985 Iowa Ave. W. St. Paul, MN 55117                   |
| Paul J. Kinner       | Assistant Vice President               | 473-50-9631                         | 1514 Sylvan Ave. Nicasio, California 94535            |
| Louis J. Maser       | Assistant Vice President               | 204-39-5338                         | 583 Laurel Ave. 3 St. Paul, MN 55102                  |
| Eileen J. Newhouse   | Assistant Vice President               | 383-50-2577                         | 932 Wallford Drive E. Edina, MN 55123                 |
| Steven R. Scheibert  | Assistant Vice President               | 365-56-3012                         | 3400 Blaisdell Ave. So. Minneapolis, MN 55406         |
| Carrie M. Bergum     | Assistant Secretary                    | 479-56-4472                         | 10739 East Fish Lake Rd. Maple Grove, MN 55369        |
| Karen G. Brapich     | Assistant Secretary                    | 475-70-5865                         | 4301 Park Glen Rd Apt 307 St. Louis Park, MN 55416    |
| Phoebe A. Chambers   | Assistant Secretary                    | 391-809-4032                        | 9315 55th Ave. N. New Hope, MN 55426                  |
| George R. Daly       | Assistant Secretary                    | 474-42-1073                         | 3225 Park Ave. So. Minneapolis, MN 55407              |
| Michael W. Delorme   | Assistant Secretary                    | 502-70-6044                         | 785 Ridge St. St. Paul, MN 55116                      |
| Rodney W. England    | Assistant Secretary                    | 469-78-5897                         | 4754 Fremont Ave. So. Minneapolis, MN 55409           |
| Janeil M. Foster     | Assistant Secretary                    | 007-38-8423                         |   |

|                         |   |   |
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| John G. Pocic           | Division Vice President<br>229-82-9317  | One Chase Corporate Drive SU 200<br>Birmingham, AL 35244        |
| Larry H. Post           | Division Vice President<br>0114-44-5275 | Two Constitution Plaza<br>Boston, MA 02129                      |
| Jerome D. Rausser       | Division Vice President<br>384-48-0221  | 2012 Tenth Street<br>Minneapolis, MN 46358                      |
| Ralph Daniel Richardson | Division Vice President<br>228-04-6804  | 1302 Concourse Drive SU 100<br>Luthiheim, MD 21080              |
| Mark R. Robinson        | Division Vice President<br>260-90-0560  | 4055 State Street SU4<br>Saginaw, MI 48603                      |
| Macmillan G. Roth       | Division Vice President<br>391-64-9428  | 1400 Lombard Ave. SU 201 SO.<br>Green Bay, WI 54304             |
| Frederick C. Routs      | Division Vice President<br>472-50-6508  | 117 East Hickory Street<br>Mankato, MN 56001                    |
| Brian L. Rucks          | Division Vice President<br>356-42-5513  | 1750 Golf Road SU 100<br>Schaumburg, IL 60173                   |
| Elizabeth M. Sanford    | Division Vice President<br>524-70-6519  | 2180 N. Academy Blvd. SU 315<br>Colorado Springs, CO 80917-5343 |
| Daniel R. Saurier       | Division Vice President<br>515-56-5838  | Gaslight Square<br>Salina, KS 67401                             |
| Russell L. Scattano     | Division Vice President<br>494-70-0103  | 101 Plaza E. Blvd. Suite 320<br>Evansville, IN 47715            |
| Anthony F. Scalisi      | Division Vice President<br>203-32-7768  | 1250 Tower Lane<br>Erie, PA 16505                               |
| Richard A. Schnell      | Division Vice President<br>369-34-5001  | 3245 E. 30th St. Court<br>Davenport, IA 52807-2501              |
| John M. Scire           | Division Vice President<br>492-64-5703  | 12312 Olive Blvd. SU 210<br>St. Louis, MO 63141                 |
| Anthony D. Scott        | Division Vice President<br>087-40-6131  | Lemonade Place, Blk 11<br>Ukca, NY 13802                        |
| Barbara E. Shattesman   | Division Vice President<br>034-24-6385  | 169 So. Riverfront Rd Suites 6 & 7<br>Bendon, NH 03110          |
| Frank Anthony Sica      | Division Vice President<br>338-88-1285  | 120 East 6th St. 10C<br>Topeka, KS 66603                        |
| George A. Simons        | Division Vice President<br>554-58-8276  | 1800 So. Norfolk St. SU 302<br>San Mateo, CA 94403              |
| Donald B. Smith         | Division Vice President<br>084-36-4978  | 1661 Route 22 West<br>Bridgegewater, NJ 08807                   |
| Charles Sofore          | Division Vice President<br>041-30-9710  | 1200 Laurel Oak Road SU 165<br>Voorhees, NJ 08043               |
| Paul J. Stanislaw       | Division Vice President<br>286-46-6314  | 11635 West Olympic Blvd. SU 9000<br>Los Angeles, CA 90065       |
| John T. Sullivan        | Division Vice President<br>557-15-1089  | 5000 East Spring Street SU 200<br>Long Beach, CA 90815          |
| Paul D. Tiller          | Division Vice President<br>239-19-5160  | 3951 Westgate Parkway SU 250<br>Richmond, VA 23233              |
| Thomas R. Trus          | Division Vice President<br>300-44-9090  | 950 Windham Court SU 5<br>Youngstown, OH 44512                  |
| Adam H. Utland          | Division Vice President<br>012-32-5475  | 2800 Old Dimwell Avenue<br>Hamden, CT 06516                     |
| Mark A. Umlauf          | Division Vice President<br>311-52-0147  | 4011 East Comfax SU 107<br>South Bend, IN 46617                 |
| Peter S. Veland         | Division Vice President<br>291-46-0116  | 175 Hillside Road<br>Cranston, RI 02920                         |
| Charles F. Wachendorfer | Division Vice President<br>188-44-4158  | Stanford Place II, Suite 100<br>Denver, CO 80237                |
| Joel H. Ward            | Division Vice President<br>462-68-5850  | 5002 Purdue Drive<br>Metairie, LA 70003-1039                    |

|                     |                     |              |
|---------------------|---------------------|--------------|
| Edward C. Hayden    | Assistant Secretary | 024-46-7511  |
| Joel S. Hoffmann    | Assistant Secretary | 040-34-2808  |
| John F. Kocayne     | Assistant Secretary | 015-38-5060  |
| Elizabeth J. Kappan | Assistant Secretary | 503-38-21117 |
| Christy R. Kroblin  | Assistant Secretary | 505-68-2131  |
| Fannie Lestat       | Assistant Secretary | 324-38-9549  |
| Richard Loyd        | Assistant Secretary | 468-74-5859  |
| Shirley J. Luck     | Assistant Secretary | 475-54-0703  |
| Patricia McCarthy   | Assistant Secretary | 477-44-3709  |
| John G. McColley    | Assistant Secretary | 477-60-4328  |
| David C. Meldzahl   | Assistant Secretary | 516-78-1281  |
| Susan A. Meyer      | Assistant Secretary | 470-94-2964  |
| Mary Beth Mladek    | Assistant Secretary | 472-74-0083  |
| Thomas E. Pancey    | Assistant Secretary | 515-50-4744  |
| Henry S. Pescatore  | Assistant Secretary | 029-44-0536  |
| Debra J. Rabe       | Assistant Secretary | 472-72-0100  |
| Paul F. Reipke      | Assistant Secretary | 475-78-8268  |
| Diana L. Roberts    | Assistant Secretary | 484-70-8785  |
| Thomas R. Rocheford | Assistant Secretary | 472-62-2122  |
| Joyce M. Snyder     | Assistant Secretary | 473-58-1851  |
| Timothy Stevenson   | Assistant Secretary | 472-90-9237  |
| Paul Sticha         | Assistant Secretary | 468-64-1397  |
| Darlene Vacum       | Assistant Secretary | 473-58-1592  |
| Margaret D. Walter  | Assistant Secretary | 469-44-0241  |
| Kathlyn R. Weinan   | Assistant Secretary | 397-62-2222  |
| Darlene Wade        | Assistant Secretary | 471-68-4151  |
| Robert E. Bruens    | Assistant Treasurer | 472-44-6587  |
| Robert Brodman      | Assistant Treasurer | 473-34-4542  |
| Deanna G. Mueller   | Assistant Treasurer | 287-54-8172  |

|                       |                            |
|-----------------------|----------------------------|
| IDS Tower 10          | 184 Quincy Street          |
| Minneapolis, MN 55440 | Brockton, MA 02342-2825    |
| IDS Tower 10          | 1281 Cunningham Dr.        |
| Minneapolis, MN 55440 | Newington, CT 06111-5244   |
| IDS Tower 10          | 90 Beaman Road             |
| Minneapolis, MN 55440 | Stirling, MA 01564-2701    |
| IDS Tower 10          | 2150 Gamel Dr.             |
| Minneapolis, MN 55440 | Eagan, MN 55122            |
| IDS Tower 10          | 904 Sherburn Ave.          |
| Minneapolis, MN 55404 | St. Paul, MN 55104         |
| IDS Tower 10          | 4917 Elliot Ave. So.       |
| Minneapolis, MN 55440 | Minneapolis, MN 55417      |
| IDS Tower 10          | 8345 Heather Ave.          |
| Minneapolis, MN 55440 | Eden Prairie, MN 55347     |
| IDS Tower 10          | 7605 Edinaborough Way      |
| Minneapolis, MN 55440 | Edina, MN 55435            |
| IDS Tower 10          | 11087 Van Hertzen Cr       |
| Minneapolis, MN 55440 | Chaska, MN 55318           |
| IDS Tower 10          | 895 Jumo                   |
| Minneapolis, MN 55440 | St. Paul, MN 55102         |
| IDS Tower 10          | 4201 Ulica Ave. So.        |
| Minneapolis, MN 55440 | St. Louis Park, MN 55416   |
| IDS Tower 10          | 2304 Windprint Hwy #407    |
| Minneapolis, MN 55440 | Arlington, TX 76014        |
| IDS Tower 10          | 5028 Drew Ave. So.         |
| Minneapolis, MN 55440 | Minneapolis, MN 55410      |
| IDS Tower 10          | 5024 Queen Ave. S.         |
| Minneapolis, MN 55440 | Minneapolis, MN 55410      |
| IDS Tower 10          | 1 Stonegate Estates        |
| Minneapolis, MN 55440 | Niagara Falls, NY 14204    |
| IDS Tower 10          | 3823 Hibrest Rd.           |
| Minneapolis, MN 55440 | Dauphin, MN 55391          |
| IDS Tower 10          | 505 Spring Hill Road       |
| Minneapolis, MN 55440 | Viehne Height, MN 55127    |
| IDS Tower 10          | 10218 Wenn St. N.W.        |
| Minneapolis, MN 55440 | Coon Rapids, MN 55433      |
| IDS Tower 10          | 15301 Boulder Pointe Road  |
| Minneapolis, MN 55440 | Eden Prairie, MN 55347     |
| IDS Tower 10          | 5800 42nd Ave. Nw, Apt 105 |
| Minneapolis, MN 55440 | Minneapolis, MN 55422      |
| IDS Tower 10          | 5231 14th Ave. So.         |
| Minneapolis, MN 55440 | Minneapolis, MN 55417      |
| IDS Tower 10          | 6711 Lakewood Cr           |
| Minneapolis, MN 55440 | Bloomington, MN 55438      |
| IDS Tower 10          | 5609 Sandhill Drive        |
| Minneapolis, MN 55440 | Minnetonka, MN 55343       |
| IDS Tower 10          | 3200 Diamond Eight Ter.    |
| Minneapolis, MN 55440 | Minneapolis, MN 55421      |
| IDS Tower 10          | 3907 Del Norte Ave. So.    |
| Minneapolis, MN 55440 | St. Louis Park, MN 55416   |
| IDS Tower 10          | 728 Dresden Court          |
| Minneapolis, MN 55440 | 402 Cameron Circle         |
| IDS Tower 10          | Chanhassen, MN 55317       |
| Minneapolis, MN 55440 | 8801 Lakeshappi Blvd.      |
| IDS Tower 10          | Coon Rapids, MN 55433      |
| Minneapolis, MN 55440 | Rt. #1 Box 183             |
|                       | Montrose, MN 55330         |

**Barbara M. Ostlund**  
Michael J. Perkins  
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13500 Evention Avenue  
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12151 Jonquil St. NW  
Coon Rapids, MN 55433  
9104 Cedar Lake Rd So  
St. Louis Park, MN 55426  
10149 Nottingham Trail  
Eden Prairie, MN 55347  
3555 116th Ave. NW  
Coon Rapids, MN 55433

## **STATEMENT REGARDING NAME CHANGE**

**Effective January 1, 1995, IDS Financial Services Inc. (FEIN: 41-0973005) changed its name to American Express Financial Advisors Inc. (FEIN: 41-0973005).**

**Please update your records to reflect the name change. If you have questions regarding the name change, please contact one of the following individuals:**

|                     |                       |
|---------------------|-----------------------|
| <b>Steve Ritter</b> | <b>(612) 671-2461</b> |
| <b>Leslie Tvedt</b> | <b>(612) 671-2890</b> |