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Apr 22 1997 8:00am
Secretary of State

PROFIT
CORPORATION
ANNUAL REPORT
1997



FLORIDA DEPARTMENT OF STATE
Sandra B. Mortham
Secretary of State
DIVISION OF CORPORATIONS

DOCUMENT # 806030 (3)

1. Corporation Name
LAND O'LAKES, INC.

Principal Place of Business
4001 LEXINGTON AVE. N.
ARDEN HILLS MN 55126-2998
US

Mailing Address
4001 LEXINGTON AVE. N.
ST. PAUL MN 55126-2934
US



2. Principal Place of Business

21 Suite, Apt. #, etc

22 City & State

23 Zip

24 Country

2a. Mailing Address

26 Suite, Apt. #, etc

27 City & State

28 Zip

29 Country

3. Date Incorporated or Qualified
12/15/1945

3a. Date of Last Report
05/01/1996

4. FEI Number

41-0365145

Applied For

Not Applicable

5. Certificate of Status Desired

\$8.75 Additional
Fee Required

6. Election Campaign Financing
Trust Fund Contribution

\$5.00 May Be
Added to Fees

8. This corporation has liability for intangible tax under s. 199.032,
Florida Statutes ☒ Yes ☐ No

9. Name and Address of Current Registered Agent

CT CORPORATION SYSTEM
1200 S. PINE ISLAND ROAD
PLANTATION FL 33324

10. Name and Address of New Registered Agent

81 Name

82 Street Address (P.O. Box Number is Not Acceptable)

83

84 City

FL

85 Zip Code

11. Pursuant to the provisions of Sections 607.0502 and 607.1508, Florida Statutes, the above-named corporation submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. Such change was authorized by the corporation's board of directors. I hereby accept the appointment as registered agent. I am familiar with and accept the obligations of, Section 607.0505, Florida Statutes.

SIGNATURE

Signature, typed or printed name of registered agent and title if applicable

(NOTE: Registered Agent signature required when reinstating)

DATE

12. OFFICERS AND DIRECTORS

TITLE	P	☐ DELETE
NAME	GHERTY, JOHN	
STREET ADDRESS	4001 LEXINGTON AVE. N.	
CITY - ST - ZIP	ARDEN HILLS MN	
TITLE	D	☐ DELETE
NAME	HERNESS, EVERETTE	
STREET ADDRESS	ROUTE 1, BOX 167	
CITY - ST - ZIP	WHITEHALL WI	
TITLE	V	☐ DELETE
NAME	REBANE, JOHN	
STREET ADDRESS	4001 LEXINGTON AVE N	
CITY - ST - ZIP	ARDEN HILLS, MN 00000	
TITLE	TV	☐ DELETE
NAME	FAILER, MAURICE	
STREET ADDRESS	4001 LEXINGTON AVE N	
CITY - ST - ZIP	ARDEN HILLS MN	
TITLE	SD	☐ DELETE
NAME	NORD, MURL	
STREET ADDRESS	RT. 1 BOX 131, N/A	
CITY - ST - ZIP	BLACKDUCK MN	
TITLE	CD	☐ DELETE
NAME	ZYLSTRA, STANLEY	
STREET ADDRESS	2974 IBEX AVE	
CITY - ST - ZIP	HULL IA	

13. ADDITIONS/CHANGES TO OFFICERS AND DIRECTORS IN 12

1.1 TITLE	☐ Change ☐ Addition
1.2 NAME	
1.3 STREET ADDRESS	
1.4 CITY - ST - ZIP	
2.1 TITLE	☐ Change ☐ Addition
2.2 NAME	
2.3 STREET ADDRESS	
2.4 CITY - ST - ZIP	
3.1 TITLE	☐ Change ☐ Addition
3.2 NAME	
3.3 STREET ADDRESS	
3.4 CITY - ST - ZIP	
4.1 TITLE	☒ Change ☐ Addition
4.2 NAME	TV
4.3 STREET ADDRESS	Dan Knutson
4.4 CITY - ST - ZIP	4001 Lexington Ave N. Arden Hills, MN 55126
5.1 TITLE	☐ Change ☐ Addition
5.2 NAME	
5.3 STREET ADDRESS	
5.4 CITY - ST - ZIP	
6.1 TITLE	☐ Change ☐ Addition
6.2 NAME	
6.3 STREET ADDRESS	
6.4 CITY - ST - ZIP	

14. I do hereby certify that the information supplied with this filing does not qualify for the exemption stated in Section 119.07(3)(i), Florida Statutes. I further certify that the information indicated on this annual report or supplemental annual report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 12 or Block 13 if changed, or on an attachment with an address.

SIGNATURE:

[Signature] REQUIRED *[Signature]*

SIGNATURE AND TYPED OR PRINTED NAME OF SIGNING OFFICER OR DIRECTOR

Date

Daytime Phone #

4/9/97

612-481-2766

CR2E034 (9/96)

LAND O'LAKES, INC.

BOARD OF DIRECTORS - 1997

DIST	DIRECTOR	ADDRESS			TELEPHONE			SPEED NO
					HOME	BUSINESS	FAX	
2	*Connie Cihak	9920 West 100th, Lonsdale,	MN	55046	507 744-2048			251
7	*Jim Fife	Ag Supply Co., P.O. Box 599, Wenatchee	WA	98807	509 663-1034	662-8188	663-6614	384
16	*Paul Forey	18 Deer River Rd., Columbus	NE	68601	402 564-3972	563-3636	564-3162	383
18	*Robert Gaebe	4705 37th Street, New Salem	ND	58563	701 843-7301		843-7967	255
4	John Graff	LaSalle Farmers Grain Co., Box 8, LaSalle	MN	56056	507 642-3716	642-3300	642-3393	809
4	Gene Hager	R.R. 1, Box 84, St. Peter	MN	56082	507 931-1697			257
6	Dave Holmgren	RR2, Box 197, Battle Lake	MN	56516	218 495-2531			252
17	Gary Jarding	42251 257th Street, Alexandria	SD	57311	605 239-4777			419
9	Stan Kaczmarek	3848 Anston Road, Green Bay	WI	54313	414 865-7688			403
Sec. 10	*Peter J. Kappelman	7426 County Trunk Q, Manitowoc	WI	54220	414 682-2555	682-9088	682-9088	409
1	Paul Kent, Jr.	2489 195th Avenue, Mora	MN	55051	320 679-4613			256
11	Kevin Kepler	14801 Junlyn Lane, Hillsboro	WI	54634	608 627-1658	638-3122		253
7	Chuck Kingston	2045 Stoddard, Meridian	ID	83642	208 888-1434	722-5151		254
+	George Koch	Route 1, Box 126, Puposky	MN	56667	218 243-2937			406
15	Oscar Lagerlund	912 Green Road, Burlington	WA	98233	360 757-0642	757-8947		416
13	Jim Lenz	2351 210th St, Manson	IA	50563	712 468-2697			405
8	Charles Lindner	N 8276 State Hwy 73, Greenwood	WI	54437	715 267-7315			382
18	*John Long	6021 56th Avenue SE, Gackle	ND	58442	701 485-3588			400
16	*Jim Miller	R.R. 1, Box 109, Hardy	NE	68943	402 279-2925		279-2995	404
2	*Wesley Moechnig	R.R. 3, Box 158, Lake City	MN	55041	612 345-4629	345-5000	345-5000	806
1 st VC 6	*Murl Nord	Route 1, Box 131, Blackduck	MN	56630	218 835-6535			407
17	Bob Ode	48176 - 266th Street, Brandon	SD	57005	605 332-0109			408
15	Marlin Rasmussen	23231 River Road NE, St. Paul	OR	97137	503 633-4021	633-4027	633-4022	414
12	Doug Reimer	28478 Ironwood Road, Guttenberg	IA	52052	319 964-2025	964-9237	964-2685	259
11	Dean Roth	2554 Plainview Ridge Rd, Boscobel	WI	53805	608 476-2248			415
+	C. Ford Runge	901 West Pine St., Stillwater	MN	55082	612 351-0364	625-9208	625-6245	402
1	Ernie Salvog	P.O. Box 31, Miltona	MN	56354	218 843-2851	338-8051	none	401
12	Darwin Sittig	429 West Spring St, New Hampton	IA	50659	515 394-2331	394-3052	394-2920	422
14	*Jim Sunde	6312 Sunset Point Drive, Cherokee	IA	51012	712 225-6185	436-2224	436-2655	417
9	Pete Van Wychen	W656 Golden Glow, Kaukauna	WI	54130	414 768-9247		768-0035	413
13	Howard Vander Griend	Box 134, Sully	IA	50251	515 594-3170	594-4115		381
2 nd VC 8	*Larry Wojchik	439-90th Street, Clear Lake	WI	54005	715 268-9149	268-8177	268-8200	421
10	William Zuhlke	N1667 Cty Rd A, Markesan	WI	53946	414 398-2056	398-2301	398-2101	412
Chrmn 14	*Stan Zylstra	2974 Ibex Ave., Hull	IA	51239	712 439-2920		439-1208	423

* Executive Committee
+ Advisory Member

Effective: 2/21/97
cn

LAND O'LAKES CORPORATE OFFICERS

President	Jack Gherty	A.H. 2000
Exec. V.P./COO DF/Feed/Seed/Mbr. Svcs.	Duane Halverson	A.H. 3205
Group V.P. Finance & Planning/Int'l	Ron Ostby	A.H. 2000
 V.P. Cenex/Land O'Lakes (President, Agronomy Co.)	 Dave Johnson	 IGH 600
V.P. Midwest Feed	George Barr	IGH 670
V.P. Procurement/Membership/Sales	Don Berg	A.H. 2220
V.P. Western Feed	Jerry Booren	*
V.P. Spreads/Spec.Prod./Logistics/Staff Svcs.	John Bottger	A.H. 2200
V.P. Feed Marketing/Sales	Rex Carlson	IGH 675
V.P. International Development	Martha Cashman	A.H. 2010
V.P. Analysis/Forecasting	Paul Christ	A.H. 2210
V.P. Ag R&T/Animal Milk Products	Bob DeGregorio	Ft. Dodge
V.P. International	Dave Eckholm	IGH 410
V.P. Foodservice Division	Kim Ewers	A.H. 3020
V.P. Food Ingredients	Mike Fronk	A.H. 2065
V.P. Plant Foods	Al Giese	IGH 345
V.P. Consumer Division	Lynn Grouard	A.H. 3125
V.P. Planning & Development	Dan Hanson	A.H. 4000
V.P. Research/Tech/Engineering	Dave Hettinga	A.H. 0050
V.P. Dairy Foods Operations	Doug Johnson	A.H. 2220
V.P. Corporate Treasurer/Controller	Dan Knutson	A.H. 4055
V.P. Membership	Lawrie Kull	A.H. 2220
V.P. Human Resources	Jack Martin	A.H. 2040
V.P. Mbr Services/Communications	Maury Miller	IGH 305
V.P. Milk and Ice Cream	Tom Packard	A.H. 3095
V.P. Swine Risk Sharing	Pete Petersen	Ft. Dodge
V.P. General Counsel	John Rebane	A.H. 2500
V.P. Public Affairs	Rita Reuss	A.H. 2005
V.P. Agronomy	Paul Rhein	IGH 390
V.P. Seed Division	Dave Seehusen	IGH 680
V.P. Feed Operations	John Swanson	Ft. Dodge
V.P. Dairy Foods Products Division	Gary Vanic	A.H. 2200
V.P. Dairy Foods Administration	Tom Verdoorn	A.H. 3135
V.P. Admin, Feed/Seed/Mbr Svcs	Jim Wahrenbrock	IGH 405
V.P. Information Systems	Mark Wilberts	A.H. 4080

*Jerry Booren
Western Feed
200 W. Mercer, #205
Seattle, WA 98119